

# Town of Franklin

355 East Central Street  
Franklin, Massachusetts 02038-1352



Phone: (508) 520-4949  
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OFFICE OF THE TOWN ADMINISTRATOR

## Memorandum

January 10, 2025

To: Finance Committee  
From: Jamie Hellen, Town Administrator  
Amy Frigulietti, Deputy Town Administrator

Re: **FY25 Capital Plan Proposal**

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Please find the attached Capital Plan for Fiscal Year 2025 (FY25), as well as the five-year capital plan from each department as required by the Town Charter Section 6-7.

Included at the bottom of this memo is a chart with the 20-year free cash history. The average free cash balance is \$3.66 million over the past ten years and \$2.98 million over the past 20 years.

From the certified total, there are several policy commitments that eat into the total right off the bat, most notably contributions to stabilization accounts (per town policies). See narrative below for more specifics. The following is an overview of certified free cash status for FY25:

<b>Town Policies</b>	<b>Amounts</b>
<b>CERTIFIED FREE CASH TOTAL</b>	<b>\$4,502,350</b>
OPEB Trust fund; per Council policy 10% of Free Cash	-\$53,850
Fire Truck Stabilization (7-year plan)	-\$100,000
Fields Stabilization (Replace in 2027-ish)	-\$150,000
Open Space Stabilization	-\$0
Budget Stabilization	-\$1,000,000
Property Acquisition	-\$200,000
Remaining Free Cash for Capital Requests	<b>\$2,998,500</b>

## Town Policy Requests

1. **OPEB Contribution - \$53,850**
  - a. \$53,850 of the overall certified free cash will be deposited into the OPEB Trust. This is less than we are able to afford this year based on competing demands. Dan Sherman will provide our updated actuarial on March 5th, 2025. The Town is still in an excellent OPEB situation and we are still a state leader on this issue. Last year we were unable to contribute any funds to OPEB so this is a step in the right direction.
  - b. An update of the OPEB actuarial has recently been completed and shows a \$64.4 million net liability. A presentation will be given at an upcoming Town Council meeting.
  - c. The OPEB Trust Fund currently has \$14,794,800.
  
2. **Fire Truck Stabilization Contribution - \$100,000**
  - a. Continuing town policy of \$100,000 from free cash to the fire truck stabilization account.
  - b. The stabilization account currently has \$231,651.
  
3. **Recreation Fields Stabilization Contribution - \$150,000**
  - a. This amount will continue to be set aside in the stabilization account in order to be prepared for the full cost of implementing new fields at the High School/Track and Beaver Street in approximately 2027. Estimated costs will be around \$2-3 million.
  - b. The stabilization account currently has \$1,172,581.
  
4. **Budget Stabilization Account - \$1,000,000**
  - a. Supporting this deposit increases the Budget Stabilization Fund to \$3,284,707. Commitment to stabilization balances and increasing reserves are clearly both driving reasons behind the Town's AAA bond rating. A AAA bond rating allows the Town to borrow at more favorable rates.
  
5. **Property Acquisition – \$200,000**
  - a. The stabilization account currently has \$210,946.59.
  - b. This stabilization account is authorized to be used for property acquisition for municipal or school facilities.
  
6. **Open Space Stabilization - \$0**
  - a. The Open Space Stabilization account currently has \$2,749,295, however, the Town has \$799,545 after its recent commitment to purchase the section of rail bed between Grove Street and Union Street.

## General Fund Department Requests

### **1. School Department, School Facilities, School Technology - \$1,185,000**

- a. SPED Van (x2) - \$155,000  
Replacing two existing Special Education vans that will not pass inspection. These vans are 13 & 14 years old, both having over 167,000 miles, and rust on various parts of the vehicle bodies.
- b. BETA Traffic Design - \$190,000  
Phase 2 of the district reorganization traffic planning, which is important for improving the traffic flow and ensuring safety for our community.
- c. Security Improvements at the Franklin Middle School - \$150,000  
For a multi-year security improvement initiative to modernize the security systems at our middle school. This project will include the installation of cameras as well as the replacement of all outdated camera systems. This request is part of a long-range replacement plan for all major building components at each school and municipal building scheduled on an ongoing annual basis.
- d. Moving Services for FPS Reorganization - \$340,000  
To move furniture and to create two large elementary schools and one middle school.
- e. Phase 1 - School Facilities Projects - \$100,000  
The district is seeking \$200,000 for improvements needed at the elementary and middle school complexes. As a result of site visits and walkthroughs conducted by the facilities/school department, a multi-phased plan has been developed to prioritize specific projects. Phase 1 of the recommendations includes tasks that should be completed before the start of the school year. However, there are only enough funds to do half of this work. That said, we will use any excess funds from the moving services, which can come under budget (like the Municipal Building move) and will be reinvested in other redistricting work. We will also do as much in-house as possible.  
  
These tasks include:
  - Construction for removing four science lab stations (elem.), including demo, gas, plumbing, and electrical work.
  - Relocation of mounted 49 Touchviews and equipment (elem/middle).
  - Repairing walls and painting common areas, hallways, offices, and specific classrooms (elem/middle).
- f. OPM Services for R/J School Improvements - \$250,000  
OPM services for the roof, HVAC, and fire alarm projects at the Remington and Jefferson schools. An OPM is required by state law for any project that is expected to exceed \$1.5 million, which this project will be closer to \$10 million.

## **2. Facilities Department (Town Projects) - \$480,000**

- a. Designer Services for New Police Station - \$175,000  
KBA design services through schematic design. The quote is included based on the selection of the Police Station Building Committee's RFP. February 25, 2025 will begin a public engagement strategy for the Spring and Summer.
- b. Facilities/DPW Storage Security - \$30,000  
New DVR and cameras at the Fisher Street property.
- c. Senior Center Sprinkler System - \$250,000  
For repairs to the sprinkler system and insulation at the Senior Center.
- d. Level 3 DCEV Charging - \$25,000  
Town costs for 12 spots of fast charging. National Grid incentives totaled \$850,000!

## **3. Technology Department (Town Projects) - \$-60,000**

- a. Town Employee Laptop Replacement - \$60,000  
Cost for replacing 5-year old laptops for town and school employees that are not eligible for any more warranties and are falling in disrepair.

## **4. Fire Department - \$372,000**

- a. Radio Repeaters/Comparator - \$71,000  
These funds are being requested to replace two (2) obsolete Motorola Quantar repeaters and MLC8000 comparators for which replacement parts are no longer available. The new equipment will enable simulcast transmit operations at both the Forge Park and Keller Sullivan sites, ensuring redundancy where radio coverage remains operational, should one tower go offline. The project price factors in a ten percent (10%) increase over the quoted price, due to an anticipated price increase on January 1, 2025.
- b. Structural Fire Fighter & EMS Protective Clothing - \$105,000  
These funds are being requested to replace the protective clothing that firefighters wear to protect themselves during structural firefighting operations. This continual replacement process is necessary as the outside (shell) material, while resistant to heat, degrades over time due to this heat exposure as well as to the ultraviolet rays of the sun. This degradation, combined with normal wear and tear of the garments, weakens the fabric's ability to provide reliable protection for firefighters. While these garments are anticipated to last about ten years, it is necessary for firefighters to have two complete sets, so that one set can be taken out of service and thoroughly cleaned, while keeping that firefighter in service. The EMS protective clothing consists of an outer and inner shell ensemble that are bloodborne pathogen resistant. The requested funds will allow the department to purchase the full protective ensemble for fourteen (14) firefighters.

- c. Portable Radios - \$12,000  
Previously, we were able to purchase sixty (60) portable radios, utilizing a combination of capital and FEMA AFG funds. As such, we currently need only one (1) portable radio to ensure that all personnel have access to the exact same style of portable radios, which ensures interoperability with surrounding departments.
- d. Incident Support/ Rehab Unit - \$105,000  
We are requesting funds that would allow us to replace our current 1999 model year Incident Support / Rehab Unit. First and foremost, the purpose of this vehicle is to provide a heated/cooled place to put firefighters in instances of weather extremes, when operating at an incident scene. It will allow us to continue having the ability to meet NFPA 1584, "Standard on the Rehabilitation Process for Members During Emergency Operations and Training Exercises." Lastly, this vehicle will also provide a means to transport additional personnel and equipment to incident scenes, as well as training evolutions.
- e. Automated External Defibrillators (AEDs) - \$27,000  
This request is to fund the replacement of ten (10) Stryker LP1000 AED units, which need to be replaced due to age.
- f. Polaris UTV with Firefighting Skid Unit - \$52,000  
Currently, the Department has a Kubota UTV with an EMS Skid Unit, which has been utilized many times to extricate injured patients from remote areas, such as the State Forest and Dacey Fields property. Through an internal needs assessment, we have determined that the Department also needs to have the ability to fight brush and wildland fires in areas inaccessible to our current pick-up truck based brush apparatus. Of greatest concern to us are areas in town where houses back up to woodland areas. Fires in these Wildland-Urban Interface (WUI) areas, given the right drought and wind conditions, can quickly overrun populated areas, putting homes and residents at risk.

## **5. Police Department - \$454,500**

- a. Police Vehicles - \$393,000  
The department is requesting funds to replace five (5) police vehicles consistent with our vehicle replacement policy. The selected vehicles are scheduled to be rotated out of service by recommendation of DPW mechanics and fleet managers based on age, mileage and projected future maintenance costs.
- b. Electronic Control Weapons (Tasers) - \$31,000  
The Department is in year one of the Axon Enterprise Taser 60 - 5 year purchase plan. This plan will replace the Taser X2 (eliminated as option) with the new Taser Ten. This plan will purchase 60 units simultaneously while spreading the cost of the replacements over a five year period.
- c. Protective Body Armor - \$20,000  
To replace eleven (11) concealable soft body armor vests worn by officers that have met or exceeded the five year operational cycle and warranty status.

d. Technology/ Office Equipment - \$10,500

The department needs to replace technology and office related equipment. These expenses include:

- Two (2) desktop computers in need of replacement.
- One (1) laptop computer, one (1) color printer.

The desktops, laptop and printer we will purchase meet the Information Technology Departments replacement guidelines. The IT department was consulted prior to this request.

**6. Department of Public Works (General Government) - \$437,000**

a. 6-Wheel Dump Truck w/ Sander & Plow - \$280,000

1999 H-22 6 Wheel dump truck. H-22 1999 Sterling flat bed sander is now 25 years old and the dump body has been removed due to it rotting away. The sander is permanently mounted on the flat bed which makes this truck a very limited year round use vehicle. We would like to replace this truck with a 6 Wheel dump truck with sander and plow.

b. 4x4 Pick-up Truck - \$62,000

2007 Ford F-150 4x4 pick-up. H-2 pick-up truck that is used by the Assistant highway & Grounds Supt. to do his daily job duties is now 17 years old with considerable rot. This truck has now 115,000 miles and will not pass inspection with the amount of rot on the frame. This truck is well past its life expectancy.

c. 3-ton Asphalt Roller - \$45,000

H-15 2004 Bomag 3 -ton Asphalt roller. This asphalt roll is now 20 years old and is a crucial part of our annual road maintenance repairs. This piece of equipment continues to give us engine issues and with the amount of asphalt road repairs we perform annually a reliable asphalt roller is needed.

d. Downtown Beautification - \$50,000

We have traditionally funded a special account for holiday decorations, banners and any other improvement that helped make the downtown area attractive. These funds have now been depleted and we are looking for more funds to continue with the beautification of the downtown area for future years.

**7. Arts & Culture Department - \$10,000**

a. FranklinCulture.org - \$10,000

In preparation of the World Cup in the spring/summer of 2026 and Franklin's 250th Anniversary in 2028, the Arts & Culture Department in conjunction with the Franklin Cultural District seeks to upgrade and enhance the franklinculture.org website to enhance user experience, improve functionality, and better promote local arts and culture. The upgraded website will serve as a primary platform for residents, visitors, artists, and community stakeholders to stay informed about local arts initiatives, events,

public art installations, and opportunities for engagement in the Franklin Cultural District - driving tourism and economic development and generating additional tax revenue.

The old site is currently on a Drupal 10 platform, which is being phased out by CivicPlus and is quirky and cumbersome to utilize and update. We could not perform this upgrade with the new Town/School website capital upgrades last year, as this site is hosted separately and staff did not have the bandwidth to upgrade all three sites in one year. Now that the School/Town websites are complete, staff have capacity to work on the site upgrade. This upgrade will include a redesign of the current site, the integration of more dynamic features, and improved accessibility to help showcase the vibrant community, events, and resources that Franklin offers.

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### **Enterprise Fund Department Requests**

#### **8. Water Enterprise - \$210,000**

The following recommendations comply with the Town's policy to maintain at least \$1.5 million in retained earnings for emergency purposes. The recommendations are as follows:

- a. Vehicles - \$95,000  
Replacement of W-21 (Treatment Truck) which is the work horse of the Water Treatment crew. The replacement will be a Chevy 2500 with a utility body and plow setup.
- b. Meter Replacement - \$100,000  
The Franklin Water system includes over 10,000 water meters, all of which act as cash registers for the water and sewer department. AWWA recommends that water meters be replaced every 10-15 years. As meters age, their accuracy decreases, generally in favor of the customer. Therefore, we would like to continue our 20 year meter replacement program. In addition, we have included funds to continue to install additional meter data collectors around Town in order to eventually bring all water customers into the Automatic Meter Infrastructure (AMI) network.
- c. Town Fuel System Upgrade - \$15,000  
The town's current fuel operating system is outdated and no longer supported. Due to the age of the operating system, compliance reporting for the government continues to be a challenge. In addition, the current fuel pumps leak and it is getting very difficult to procure parts for these obsolete manual pumps.

To correct these issues we would like to procure a new cloud based fuel management system that will integrate with our fleet management and other systems. The new fuel management system will also provide direct integration with GPS and our current vehicle service operating software program. This integration will provide metrics directly related to town vehicle maintenance intervals, diagnostic trouble codes and mileage capture.

The town has continually reduced its footprint by purchasing vehicles that use less fuel and average better fuel economy, keeping us compliant for the Green Communities program. This new system will not only allow us to continue, but improve our capabilities for future compliance reporting.

## **9. Sewer Enterprise - \$830,000**

The following recommendations comply with the Town's policy to maintain at least \$1 million in retained earnings for emergency purposes. The Town staff recommend maintaining a \$1.5 million in retained earnings in the stabilization utility due to major projects in town.

Under this guidance, the Town will invest \$830,000 in capital projects this year. The recommendations are as follows:

- a. Vehicles - \$75,000  
Replacement of W-22 (2013 Ford F-150 pickup), with a Chevy 2500 regular cab pickup truck and plow setup.
- b. Sewer Rehabilitation - \$500,000  
Start the rehabilitation of older asbestos cement (AC) and vitrified clay (VC) sanitary sewer pipe by cured-in-place pipe lining and cured-in-place spot repairs throughout the Pond Street Area sewershed. Continue the Town's efforts to remove I&I from the sewer system, while repairing the structural integrity of older pipes in the system.
- c. Replace Control Systems - \$250,000  
The Town is currently in the process of replacing old control systems at each pump station. The following pump stations still require replacements: Public Works Sewer Lift Station, Jackson Sewer Lift Station, Kenwood Sewer Lift Station, Longhill Sewer Lift Station, Oxford Sewer Lift Station, Palomino Sewer Lift Station, and Red Gate Sewer Lift Station.
- d. Town Fuel System Upgrade - \$5,000  
The town's current fuel operating system is outdated and no longer supported. Due to the age of the operating system, compliance reporting for the government continues to be a challenge. In addition, the current fuel pumps leak and it is getting very difficult to procure parts for these obsolete manual pumps.

To correct these issues we would like to procure a new cloud based fuel management system that will integrate with our fleet management and other systems. The new fuel management system will also provide direct integration with GPS and our current vehicle service operating software program. This integration will provide metrics directly related to town vehicle maintenance intervals, diagnostic trouble codes and mileage capture.

The town has continually reduced its footprint by purchasing vehicles that use less fuel and average better fuel economy, keeping us compliant for the Green Communities

program. This new system will not only allow us to continue, but improve our capabilities for future compliance reporting.

**Glossary**

**What is Free Cash?**

Free Cash (Also Budgetary Fund Balance) is defined as “remaining, unrestricted funds from operations of the previous fiscal year including unexpended free cash from the previous year, actual receipts in excess of revenue estimates shown on the tax recapitulation sheet, and unspent amounts in budget line-items. Unpaid property taxes and certain deficits reduce the amount that can be certified as free cash. The calculation of free cash is based on the balance sheet as of June 30, which is submitted by the community's auditor, accountant, or comptroller. Important: free cash is not available for appropriation until certified by the Director of Accounts. (See Available Funds)”

The state Department of Local Services has a [glossary on municipal finance terms](#).

You may also visit the [Town of Franklin’s Budget website](#) for more.

TOWN OF FRANKLIN						
20 YEAR FREE CASH / RETAINED EARNINGS HISTORY						
Certified	General Fund	Water Enterprise	Sewer Enterprise	Solid Waste Enterprise	Stormwater Enterprise	Total
7/1/2005	2,104,083	-	-	-	-	2,104,083
7/1/2006	656,535	2,176,995	2,864,197	183,451	-	5,881,178
7/1/2007	1,858,230	1,647,411	2,561,047	61,500	-	6,128,188
7/1/2008	2,328,614	2,460,244	3,345,138	122,289	-	8,256,285
7/1/2009	2,385,242	1,554,884	1,343,434	351,058	-	5,634,618
7/1/2010	2,133,006	2,384,106	1,282,996	382,606	-	6,182,714
7/1/2011	2,935,840	2,030,319	1,386,149	624,111	-	6,976,419
7/1/2012	3,580,481	3,045,246	862,396	331,426	-	7,819,549
7/1/2013	2,001,830	4,275,163	1,359,927	383,173	-	8,020,093
7/1/2014	3,073,946	2,693,223	1,500,456	432,094	-	7,699,719
7/1/2015	2,359,365	2,348,202	2,673,720	396,933	-	7,778,220
7/1/2016	3,643,541	2,391,123	1,560,327	379,567	-	7,974,558
7/1/2017	2,821,988	2,481,336	904,612	380,888	-	6,588,824
7/1/2018	3,726,972	2,809,777	1,470,260	319,625	-	8,326,634
7/1/2019	3,482,875	2,754,056	1,404,544	285,807	-	7,927,282
7/1/2020	2,730,757	3,429,103	1,491,152	298,505	-	7,949,517
7/1/2021	4,470,514	3,622,117	2,168,606	548,721	-	10,809,958
7/1/2022	4,322,269	2,730,677	2,172,601	980,427	-	10,205,974
7/1/2023	4,524,625	2,942,072	2,000,660	792,976	-	10,260,333
7/1/2024	4,502,350	2,440,605	3,072,203	1,099,178	473,593	11,587,929



## Franklin Public Schools

355 E. Central Street  
Franklin, MA 02038  
Phone (508) 553-4825

To: Franklin School Committee  
From: Lucas Giguere, Superintendent  
Cc: Jana Melotti, Interim School Business Administrator

Re: FY25 Capital Improvement Request Memo

Date: January, 9, 2025

Dear School Committee Members,

I am writing to share the updated FY25 Capital Requests, revised from our initial submission that the School Committee approved on November 26, 2024, complying with the December 1, 2024 deadline. As previously discussed, we may need to make further modifications based on new information regarding the district reorganization and the availability of funding, which is yet to be determined.

The adjustments have been made following site visits and building assessments conducted by the School and Facilities Department. The scale of the school reorganization has necessitated a multi-year School Facilities Improvement Plan, which is currently being finalized. The School and Facilities Department has prioritized items that need to be addressed before the start of the school year and those that can be scheduled for future planning. Consequently, most of our requests are directly linked to the upcoming district reorganization, which will take effect in the 2025-26 school year.

Considering these factors, we strive to be as fiscally responsible as possible while preparing for the next academic year. We have adjusted some requests to honor the capital request program and address the district's needs. One significant change is removing the placeholder for roadwork and traffic improvements, as we are awaiting the traffic study report from Baeta, which is part of our long-term planning. Additionally, other requests have been modified based on the prioritized needs identified during the facilities' site visits.

This memorandum serves as an update on developing the District's FY25 Capital Improvement Requests. Thank you for your time and collaboration during this process.

The total amount of the School Department Capital Improvement Request is **\$1,434,240**. From that total amount, **\$844,240** is being requested through the School Department Capital Improvement Plan and **\$590,000** is included in the Facilities Capital Improvement Plan. Below is a summary of those requests, listed in order of priority. Other items were adjusted based on the prioritized needs identified during the school facilities' site visits.

A summary of the School Department Capital Improvement Requests, in order of priority, is as follows:

### School Department Capital Improvement Requests,

1. **Two Special Education Vans:** The district is requesting **\$154,240**, which amounts to \$77,120 for each of the two existing vans needing replacement due to their age and condition. These vehicles are over 13 and 14 years

old and have accumulated over 167,000 and 171,000 miles, respectively. Additionally, there is significant rust in various areas of the vans. By law, we are required to transport students if their program is located in a school outside their district. Moreover, the district must provide specialized transportation for any student who needs it due to a disability, as outlined in their Individualized Education Program (IEP).

2. **Phase 2 Beta Traffic Design:** The district is seeking an investment of **\$190,000** for Phase 2 of the District Reorganization Traffic Planning, which is important for improving traffic flow and ensuring safety for our community.
3. **Security Improvements at the Franklin Middle School:** As part of our long-term school safety updates, the district requests **\$150,000** for a multi-year security improvement initiative to modernize the security systems at our middle school. This project will include the installation of cameras as well as the replacement of all outdated camera systems. This request is part of a long-range replacement plan for all major building components at each school and municipal building scheduled on an ongoing annual basis.

*\* The district reorganization plans include a capital project plan with multiple phases, resulting in a series of sequential requests over several years. These requests will be prioritized by urgency and by their potential impact.*

The **Franklin Facilities Department** maintains a long-range replacement plan for all major building components at each school and municipal building. This year, the requests directly support the district reorganization efforts as follows:

#### **Facility Department Capital Improvement Requests on Behalf of Schools**

1. **Reorganization Moving Costs:** The district is requesting **\$340,000** for moving expenses related to five elementary schools and three middle schools. This amount is included in the Facilities Capital Improvement Plan.
2. **Phase 1 Franklin K-5 Elementary Complexes Playground Expansion:** The district requests **\$150,000** to install ADA-compliant poured-in-place rubber at the Lincoln St complex and to expand the current playground areas at both elementary complexes to accommodate the increased number of elementary students at each school.
3. **Phase 1 - School Facilities Projects:** The district is seeking **\$200,000** for improvements needed at the elementary and middle school complexes. As a result of site visits and walkthroughs conducted by the facilities/school department, a multi-phased plan has been developed to prioritize specific projects. Phase 1 of the recommendations includes tasks that should be completed before the start of the school year. These tasks involve:
  - a. Construction for removing four science lab stations (elem.), including demo, gas, plumbing, and electrical work.
  - b. Relocation of 49 mounted Touchviews and equipment (elem/middle).
  - c. Repairing walls and painting common areas, hallways, offices, and specific classrooms (elem/middle).
4. **OPM Services for School Improvements (Washington St. Complex):** **\$250,000** is being requested through the Facilities CIP to assess the complex roof, HVAC, and fire alarm systems.

Respectfully,



Lucas Giguere  
Superintendent  
Franklin Public Schools



**TOWN OF FRANKLIN**

**RESOLUTION NO.:** 25-04

**APPROPRIATION:** Capital FY25

**TOTAL REQUESTED FROM:** Free Cash \$2,998,500  
 Water Retained Earnings \$ 210,000  
 Sewer Retained Earnings \$ 830,000

**PURPOSE:** To appropriate funds for the 2025 Capital Improvement Plan:

Department	Description	Category	Amount	Total
School	SPED Van (x2)	Vehicles	\$155,000	
	BETA Traffic Design	Site Improvements	\$190,000	
	Security Improvements at the Franklin Middle School	Technology	\$150,000	
	Moving Services for PFS Reorganization	Services	\$340,000	
	Phase 1 - School Facilities Projects	Infrastructure	\$100,000	
	OPM Services for Remington Jefferson School Improvements	Infrastructure	\$250,000	\$1,185,000
Facilities	Designer Services for New Police Station	Infrastructure	\$175,000	
	Facilities/DPW Storage System	Infrastructure	\$30,000	
	Senior Center Sprinkler System	Infrastructure	\$250,000	
	Level 3 DCEV Charging	Equipment	\$25,000	\$480,000
Technology	Town Employee Laptop replacement	Technology	\$60,000	\$60,000
Fire	Radio Repeaters/Comparator	Equipment	\$71,000	
	Structural Fire Fighter & EMS Protective Clothing	Equipment	\$105,000	

	Portable Radios	Equipment	\$12,000	
	Incident Support/Rehab Unit	Equipment	\$105,000	
	Automated External Defibrillators (AEDs)	Equipment	\$27,000	
	Polaris UTV with Firefighting Skid Unit	Vehicle	\$52,000	\$372,000
Police	Police Vehicles (5)	Vehicle	\$393,000	
	Electronic Control Weapons (Tasers)	Equipment	\$31,000	
	Protective Body Armor	Equipment	\$20,000	
	Technology/Office Equipment	Technology	\$10,500	\$454,500
DPW	6-Wheel Dump Truck w/ Sander & Plow	Vehicle	\$280,000	
	4x4 Pick-up Truck	Vehicle	\$62,000	
	3-Ton Asphalt Roller	Equipment	\$45,000	
	Downtown Beautification	Infrastructure	\$50,000	\$437,000
Arts & Culture	Upgrade and enhance franklinculture.org website	Technology	\$10,000	\$10,000
	<b>TOTAL FREE CASH APPROPRIATION</b>			<b>\$2,998,500</b>
Water Enterprise	Replacement of W-21 (Treatment Truck)	Vehicle	\$95,000	
	Meter Replacement	Technology	\$100,000	
	Town Fuel System Upgrade	Infrastructure	\$15,000	
	<b>TOTAL WATER RETAINED EARNINGS APPROPRIATION</b>			<b>\$210,000</b>
Sewer Enterprise	Replacement of W-22	Vehicle	\$75,000	
	Sewer Rehabilitation	Infrastructure	\$500,000	
	Replace Control Systems	Infrastructure	\$250,000	
	Town Fuel System Upgrade	Infrastructure	\$5,000	
	<b>TOTAL SEWER RETAINED EARNINGS APPROPRIATION</b>			<b>\$830,000</b>

**FINANCE COMMITTEE ACTION**

**Meeting Date:** 1/15/2025

**Vote:** 6-0

**Recommended Amount:** \$4,038,500

**MOTION**

Be It Moved and Voted by the Town Council that the sums of Two Million Nine Hundred Ninety Eight Thousand Five Hundred Dollars (\$2,998,500) be appropriated from Free Cash, Two Hundred and Ten Thousand Dollars (\$210,000) be appropriated from Water Retained Earnings and Eight Hundred Thirty Thousand Dollars (\$830,000) be appropriated from Sewer Retained Earnings to be expended at the discretion of the Town Administrator for the FY2025 Capital Improvement Plan as outlined above including any residual funds remaining in these line items.

This Resolution shall become effective according to the provisions of the Town of Franklin Home Rule Charter.

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**DATED:** \_\_\_\_\_, 2025

**VOTED:**

**UNANIMOUS** \_\_\_\_\_

**YES** \_\_\_\_\_ **NO** \_\_\_\_\_

**ABSTAIN** \_\_\_\_\_

**ABSENT** \_\_\_\_\_

**A True Record Attest:**

**Nancy Danello, CMC  
Town Clerk**

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**Glenn Jones, Chair  
Franklin Town Council**



## TOWN OF FRANKLIN

**RESOLUTION NO.:** 25-05

**APPROPRIATION:** FREE CASH TO STABILIZATION ACCOUNTS TRANSFERS

**TOTAL REQUESTED:** \$ 1,503,850

**PURPOSE:** Continued Funding of the Stabilization Funds per Town Policy

TRANSFER TO:	REASON	SOURCE	AMOUNT
OPEB Trust Fund	Continued Funding 10% of Free Cash	Free Cash	\$53,850
Fire Truck Stabilization	7 Year Plan	Free Cash	\$100,000
Fields Stabilization	Projected 2027 field replacement	Free Cash	\$150,000
Budget Stabilization	Continued Funding	Free Cash	\$1,000,000
Property Acquisition	Continued Funding	Free Cash	\$200,000
	<b>Total Free Cash Appropriation</b>		<b>\$1,503,850</b>

### **FINANCE COMMITTEE ACTION**

**Meeting Date:** 1/15/2025

**Vote:** 6-0

**Recommended Amount:** \$1,503,850

### **MOTION**

Be It Moved and Voted by the Town Council that the sum of One Million Five Hundred Three Thousand Eight Hundred Fifty Dollars (\$1,503,850) be transferred from Free Cash to the OPEB Trust Fund and the Fire Truck, Fields, Budget and Property Acquisition Stabilization accounts in amounts and for purposes outlined above.

This Resolution shall become effective according to the provisions of the Town of Franklin Home Rule Charter.

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**DATED:** \_\_\_\_\_, 2025

**VOTED:**

**UNANIMOUS** \_\_\_\_\_

**YES** \_\_\_\_\_ **NO** \_\_\_\_\_

**ABSTAIN** \_\_\_\_\_

**ABSENT** \_\_\_\_\_

**A True Record Attest:**

**Nancy Danello, CMC  
Town Clerk**

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**Glenn Jones, Clerk  
Franklin Town Council**

**Facilities**

Request	Asset/Project Name & Description	Funding Priority	Life Expectancy	Annual Operating Expenses	Assest/ Project Request
<b>Request #1</b>	Designer Services New Police Station KBA Design services through schematic Design	4 - Improvement of Infrastructure	50 Years	\$ -	\$ 175,000.00
<b>Request #2</b>	Level 3 DCEV charging Town cost for 12 spots of fast charging. NGRID incentives totaled 850K	4 - Improvement of Infrastructure		\$ -	\$ 25,000.00
<b>Request #3</b>	Facilities / DPW cold storage security New DVR and cameras at Fisher street property	1 - Threat to Citizens or Employees health safety or property		\$ -	\$ 30,000.00
<b>Request #4</b>	OPM services for R/J school improvements OPm for roof, HVAC and fire alarm projects	4 - Improvement of Infrastructure		\$ -	\$ 250,000.00





**Information Technology**

<b>Request</b>	<b>Asset/Project Name &amp; Description</b>	<b>Funding Priority</b>	<b>Life Expectancy</b>	<b>Annual Operating Expenses</b>	<b>Assest/ Project Request</b>
<b>Request #1</b>	Town Employee Laptop Replacement Replace 50, 5 year old laptops	2 - Maintenance - operational necessity	4	\$ -	\$ 60,000.00

Information Technology 5 Year Plan

Information Technology											
					Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	
	Odometer Readings	Year Purchased	Item Description	FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31
<i>Technology</i>											
		2020	Virtual Environment replace	6 years		200000					
		2020	Firewall Replacement	5-8 years		200000					
		2021	Wireless access Replacement	5-8 years			400000				
		2021	Network Switch Replacement	5-8 years					400000		
		2020	Desktop Replacement - Town	5-6 years		65000					
		2020	Laptop Replacement - Town	3-4 years	65000			65,000			
	<b>Total Technology</b>				<b>\$65,000.00</b>	<b>\$465,000.00</b>	<b>\$400,000.00</b>	<b>\$65,000.00</b>	<b>\$400,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Total Captial Improvement Requests</b>											

<a href="#">Fire</a>					
Request	Asset/Project Name & Description	Funding Priority	Life Expectancy	Annual Operating Expenses	Assest/ Project Request
Request #1	<p>Radio Repeaters/Comparator</p> <p>These funds are being requested to replace two (2) obsolete Motorola Quantar repeaters and MLC8000 comparator for which replacement parts are no longer available. The new equipment will enable simulcast transmit operations at both the Forge Park and Keller Sullivan sites, ensuring redundancy where radio coverage remains operational, should one tower go offline. The project price factors in a ten percent (10%) increase over the quoted price, due to an anticipated price increase on January 1, 2025.</p>	1 - Threat to Citizens or Employees health safety or property	10 years	\$ -	\$ 70,601.30
Request #2	<p>Structural Firefighter &amp; EMS Protective Clothing</p> <p>These funds are being requested to replace the protective clothing that firefighters wear to protect themselves during structural firefighting operations. This continual replacement process is necessary as the outside (shell) material, while resistant to heat, degrades over time due to this heat exposure as well as to the ultraviolet rays of the sun. This degradation, combined with normal wear and tear of the garments; weakens the fabric's ability to provide reliable protection for firefighters. While these garments are anticipated to last about ten years, it is necessary for firefighters to have two complete sets, so that one set can be taken out of service and thoroughly cleaned, while keeping that firefighter in service. The EMS protective clothing consists of an outer and inner shell ensemble that are bloodborne pathogen resistant. The requested funds will allow the department to purchase the full protective ensemble for fourteen (14) firefighters.</p>	1 - Threat to Citizens or Employees health safety or property	10 years	\$ -	\$ 104,860.00
Request #3	<p>Portable Radio</p> <p>Previously, we were able to purchase sixty (60) portable radios, utilizing a combination of capital and FEMA AFG funds. As such, we currently need only one (1) portable radio to ensure that all personnel have access to the exact same style of portable radios, which ensures interoperability with surrounding departments.</p>	1 - Threat to Citizens or Employees health safety or property	10 years	\$ -	\$ 11,893.73
Request #4	<p>Incident Support / Rehab Unit</p> <p>We are requesting funds that would allow us to replace our current 1999 model year Incident Support / Rehab Unit. First and foremost, the purpose of this vehicle is to provide a heated/cooled place to put firefighters in instances of weather extremes, when operating at an incident scene. It will allow us to continue having the ability to meet NFPA 1584, "Standard on the Rehabilitation Process for Members During Emergency Operations and Training Exercises." Lastly, this vehicle will also provide a means to transport additional personnel and equipment to incident scenes, as well as training evolutions.</p>	1 - Threat to Citizens or Employees health safety or property	20 years	\$ -	\$ 104,815.00
Request #5	<p>Automated External Defibrillators (AEDs)</p> <p>This request is to fund the replacement of ten (10) Stryker LP1000 AED units, which need to be replaced due to age.</p>	1 - Threat to Citizens or Employees health safety or property	8 years	\$ -	\$ 26,315.10
Request #6	<p>Polaris UTV with Firefighting Skid Unit</p> <p>Currently, the Department has a Kubota UTV with an EMS Skid Unit, which has been utilized many times to extricate injured patients from remote areas, such as the State Forest and Dacey Fields property. Through an internal needs assessment, we have determined that the Department also needs to have the ability to fight brush and wildland fires in areas inaccessible to our current pick-up truck based brush apparatus. Of greatest concern to us are areas in town where houses back up to woodland areas. Fires in these Wildland-Urban Interface (WUI) areas, given the right drought and wind conditions, can quickly overrun populated areas, putting homes and residents at risk.</p>	1 - Threat to Citizens or Employees health safety or property	20 years	\$ -	\$ 51,628.22

Fire Department 5 Year Plan

<b>Fire</b>											
					Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	
	Odometer Readings	Year Purchased	Item Description	FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31
<b>Fleet</b>											
Engine 3		2013	Class A Fire Pumper	2028				\$804,000.00			
Brush 1		2004	Brush truck	2029					\$75,000.00		
Brush 2		2004	Brush truck	2029					\$75,000.00		
Car 6		2011	EMS Division administrative staff vehicle	2026		\$65,000.00					
Car 7		2010	Utility pick-up truck	2027			\$65,000.00				
Car 1		2020	Fire Chief administrative vehicle	2030						\$75,000.00	
ISU		1999	Incident Support Unit	2025	\$104,815.00						
UTV			Polaris UTV with Firefighting Skid Unit		\$51,628.22						
	<b>Total Fleet</b>				<b>\$156,443.22</b>	<b>\$65,000.00</b>	<b>\$65,000.00</b>	<b>\$804,000.00</b>	<b>\$150,000.00</b>	<b>\$75,000.00</b>	<b>\$0.00</b>
<b>Equipment</b>											
PPE		ongoing	Personal protective equipment - personal issue fire gear	ongoing	\$104,860.00	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00
Portable radio		2010	One (1) portable radio	2025	\$11,893.73						
		2000?	Radio repeater/comparator	2025	\$70,601.30						
	<b>Total Equipment</b>				<b>\$187,355.03</b>	<b>\$100,000.00</b>	<b>\$100,000.00</b>	<b>\$100,000.00</b>	<b>\$100,000.00</b>	<b>\$100,000.00</b>	<b>\$100,000.00</b>
<b>Technology</b>											
Ambulance laptops		2024	Rugged laptops	2028				\$36,000.00			
AEDs			Semi-automatic external defibrillators	2025	\$26,315.10						
	<b>Total Technology</b>				<b>\$26,315.10</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$36,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Facilities</b>											
	<b>Total Facilities</b>				<b>\$0.00</b>						
<b>Other Capital Items</b>											
	<b>Total Other Capital</b>				<b>\$0.00</b>						
<b>Total Capital Improvement Requests</b>					<b>\$370,113.35</b>	<b>\$165,000.00</b>	<b>\$165,000.00</b>	<b>\$940,000.00</b>	<b>\$250,000.00</b>	<b>\$175,000.00</b>	<b>\$100,000.00</b>

**Police**

Request	Asset/Project Name & Description	Funding Priority	Life Expectancy	Annual Operating Expenses	Assest/ Project Request
Request #1	<p>POLICE VEHICLES</p> <p>The department is requesting funds to replace four (5) police vehicles consistent with our vehicle repalcement policy. The selected vehicles are scheduled to be rotated out of service by recommendation of DPW mechanics and fleet managers based on age, mileage and projected future maintenace costs.</p>	1 - Threat to Citizens or Employees health safety or property	5- 6 Years	\$ -	\$ 392,070.00
Request #2	<p>ELECTRONIC CONTROL WEAPONS (TASERS)</p> <p>The Department is in year one of the Axon Enterprise Taser 60 - 5 year purchase plan. This plan will repalce the Taser X2 (eliminated as option) with the new Taser Ten. This plan will purchase 60 units simultaneosly while spreading the cost of the repalcements over a five year period.</p>	2 - Maintenance - operational necessity	5 Years	\$ -	\$ 30,387.00
Request #3	<p>PROTECTIVE BODY ARMOR</p> <p>To replace eleven (11) concealable soft body armor vests worn by officers that has met or exceeded the five year operational cycle and warranty status.</p>	1 - Threat to Citizens or Employees health safety or property	5 Years	\$ -	\$ 19,100.00
Request #4	<p>TECHNOLOGY / OFFICE EQUIPMENT</p> <p>The department needs to replace technology and office related equipment. Two(2) desktop computers in need of replacement. One (1) laptop computer. One (1) color printer. The desktops, laptop and printer we will purchase meet the Information Technology Departments replacement guidelines and the IT department was consulted prior to this request.</p>	2 - Maintenance - operational necessity	4-5 Years	\$ -	\$ 10,500.00

Police Department 5 Year Plan

Police											
	Odometer Readings	Year Purchased	Item Description	FY To be Replaced	FY25	Year 1 FY26	Year 2 FY27	Year 3 FY28	Year 4 FY29	Year 5 FY30	Year 6 FY31
<b>Fleet</b>											
	OODOMETER / ENGINE										
	74,562 / 96,931	2018	FORD POLICE INTERCEPTOR UTILITY - 622		\$86,422.00						
	63,620 / 82,706	2019	FORD POLICE INTERCEPTOR UTILITY - 626		\$86,422.00						
	52,171 / 73,039	2018	FORD POLICE INTERCEPTOR UTILITY - 617		\$86,422.00						
	53,564 / 69,633	2021	FORD POLICE INTERCEPTOR UTILITY - 616			\$89,015.00					
	51,175 / 66,528	2020	FORD POLICE INTERCEPTOR UTILITY - 603			\$89,015.00					
	50,700 / 65,910	2019	FORD POLICE INTERCEPTOR UTILITY - 615			\$89,015.00					
	48,400 / 62,920	2020	FORD POLICE INTERCEPTOR UTILITY - 624				\$91,685.00				
	41,110 / 53,443	2021	FORD POLICE INTERCEPTOR UTILITY - 605				\$91,685.00				
	32,887 / 42,753	2021	FORD POLICE INTERCEPTOR UTILITY - 604				\$91,685.00				
	24,463 / 31,801	2022	FORD POLICE INTERCEPTOR UTILITY - 602					\$94,436.00			
	22,091 / 28,718	2022	FORD POLICE INTERCEPTOR UTILITY - 613					\$94,436.00			
	20,322 / 26,419	2022	FORD POLICE INTERCEPTOR UTILITY - 606					\$94,436.00			
	16,167 / 21,017	2023	FORD POLICE F150 PICKUP TRUCK								
	13,772 / 17,904	2023	FORD POLICE INTERCEPTOR UTILITY - 619						\$97,269.00		
	8,586 / 11,162	2023	FORD POLICE INTERCEPTOR UTILITY - 629						\$97,269.00		
	6,510 / 8,463	2023	FORD POLICE INTERCEPTOR UTILITY - 601						\$97,269.00		
	2,640 / 3,432	2023	FORD POLICE INTERCEPTOR UTILITY - 618								
	0	2024	FORD POLICE INTERCEPTOR UTILITY - 612								
	0	2024	FORD POLICE INTERCEPTOR UTILITY - 623								
	0	2024	FORD POLICE INTERCEPTOR UTILITY - 614								
	79,306 / 103,098	2018	FORD POLICE INTERCEPTOR UTILITY - 625		\$66,402.00						
	54,904 / 71,375	2016	FORD TAURUS SEDAN - 608		\$66,402.00						
	50,834 / 66,084	2014	FORD TAURUS SEDAN - 621			\$68,394.00					
	43,754 / 56,880	2015	FORD TAURUS SEDAN - 628			\$68,394.00					
	21,551 / 28,016	2020	FORD POLICE INTERCEPTOR UTILITY - 627				\$70,446.00				
	11,758 / 15,284	2021	FORD POLICE INTERCEPTOR UTILITY - 620				\$70,446.00				
	14,417 / 18,742	2022	FORD EXPLORER TLX - 610					\$72,559.00			
	12,361 / 16,069	2021	FORD POLICE INTERCEPTOR UTILITY - 611					\$72,559.00			
	7,183 / 9,338	2023	FORD POLICE INTERCEPTOR UTILITY - 609						\$74,736.00		
	3,706 / 4,818	2023	FORD POLICE INTERCEPTOR UTILITY - 607						\$74,736.00		
	45,352 / 56,358	2014	CHEVY CRUZE - UC1								
	27,516	2008	HARLEY DVIDSON MOTORCYCLE - C1					36,511.00			
	8,337	2019	HARLEY DVIDSON MOTORCYCLE - C2								
	0	2024	HARLEY DVIDSON MOTORCYCLE - C3								
	<b>Total Fleet</b>				<b>\$392,070.00</b>	<b>\$403,833.00</b>	<b>\$415,947.00</b>	<b>\$464,937.00</b>	<b>\$441,279.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Equipment</b>											
		2013	MESSAGE BOARD / RADAR	10 YEARS		\$24,000.00					
		2019	MESSAGE BOARD / RADAR	10 YEARS							
		2022	MESSAGE BOARD / RADAR	10 YEARS							
		2009	COPY MACHINE	5-7 YEARS							
			PRINTERS	5-7 YEARS							

Police Department 5 Year Plan

		2017	SHREDDER	10 YEARS								
		2007	SHREDDER	10 YEARS								
		FY19 - FY21	PORTABLE RADIOS - 1/3 or 20 units per year	5-7 YEARS			\$72,300.00	\$74,500.00	\$76,700.00			
		2022	AUTOMATED EXTERNAL DEFIBRILLATORS	8 YEARS								
	<b>Total Equipment</b>					<b>\$0.00</b>	<b>\$24,000.00</b>	<b>\$72,300.00</b>	<b>\$74,500.00</b>	<b>\$76,700.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Technology</b>												
		VARIOUS	COMPUTER SERVERS	5 YEARS								
		VARIOUS	COMPUTER TECHNOLOGY (DESKTOPS / PRINTERS)	3-5 YEARS	\$10,500.00	\$11,500.00	\$13,000.00	\$14,500.00	\$15,200.00			
		VARIOUS	CAMERA EQUIPMENT	5 YEARS								
	<b>Total Technology</b>				<b>\$10,500.00</b>	<b>\$11,500.00</b>	<b>\$13,000.00</b>	<b>\$14,500.00</b>	<b>\$15,200.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
<b>Facilities</b>												
	<b>Total Facilities</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
<b>Other Capital Items</b>												
		VARIOUS	PROTECTIVE BODY ARMOR	5 YEARS	\$19,100.00	\$12,157.00	\$10,421.00	\$22,578.00	\$31,261.00			
		VARIOUS	TASERS	5 YEARS	\$30,387.00	\$68,369.00	\$68,369.00	\$68,369.00	\$68,369.00			
	<b>Total Other Capital</b>				<b>\$49,487.00</b>	<b>\$80,526.00</b>	<b>\$78,790.00</b>	<b>\$90,947.00</b>	<b>\$99,630.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
<b>Total Capital Improvement Requests</b>					<b>\$452,057.00</b>	<b>\$519,859.00</b>	<b>\$580,037.00</b>	<b>\$644,884.00</b>	<b>\$632,809.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	

**DPW-General Government**

Request	Sub Department	Asset/Project Name & Description	Funding Priority	Life Expectancy	Annual Operating Expenses	Assest/ Project Request
<b>6 Wheel Dump truck with sander and plow</b>	DPW-Highway	1999 H-22 6 Wheel dump truck H-22 1999 Sterling flat bed sander is now 25 years old and the dump body has been removed do to it rotting away. The sander is permanently mounted on the flat bed which makes this truck a very limited year round use vehicle. We would like to replace this truck with a 6 Wheel dump truck with sander and plow	2 - Maintenance - operational necessity	12	\$ -	\$ 280,000.00
<b>4x4 pick-up truck</b>	DPW-Highway	2007 Ford F-150 4x4 pick-up H-2 pick-up truck that is used by the Assistant highway & Grounds Supt. to do his daily job duties is now 17 years old with considerable rot. This truck has now 115,000 miles and will not pass inspection with the amount of rot on the frame. This truck is well past is life expentancy.	2 - Maintenance - operational necessity	7	\$ -	\$ 62,000.00
<b>3-Ton asphalt roller</b>	DPW-Highway	H-15 2004 Bomag 3 -ton Asphalt roller This asphalt roll is now 20 years old and is a crucial part of our annual road maintenace repairs. This piece of equipment continues to give us engine issues and with the amount of asphlat road repairs we perform annual a reliable asphalt roller is needed.	2 - Maintenance - operational necessity	12	\$ -	\$ 45,000.00
<b>Downtown Beautification funds</b>	DPW-Parks	Downtown beautification In the past we had a special acct.# for Holiday decorations,banners,and any other improvement that helped make the downtown area attractive. These funds have now been depleted and we are looking for more funds to continue with the beautification of the downtown are for future years.	7 - Other		\$ -	\$ 50,000.00

DPW 5 Year Plan

						Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
	Odometer Readings	Year Purchased	Item Description	FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31
<i>Fleet</i>											
D-1	10,018	2023	GMC 1500 Pick-up 4x4	7							65,000
E1	56,111	2014	Chevy Equinox	7				50,000			
E-2	84,727	2010	Chevy Malibu FWD	7			50,000				
M-3	81,381	2008	Chevy Cobalt FWD	7			50,000				
E-3	45,259	2015	Chevy Cruze FWD	7				50,000			
E4	22,866	2014	Chevy Sonic	7					50,000		
H-1	35,582	2019	Ford F-150 4x4 P/U	7					65,000		
H-2	115,321	2007	Ford F-150 4x4 P/U	7	62,000						
H-3	81,636	2001	Sterling Dump w/Plow/Sander	10		280,000					
H-4	21,967	2017	Freightliner Dump w/Plow/Sander	10						265,000	
H-5	4282	2022	Freightliner Dump w/Plow/Sander	10							
H-6	1142 hrs.	2022	Case Loader 721 G	15							225,000
H-7	46,245	2000	Sterling Dump w/ Plow/Sander	10							
H-8	30,191	2017	Ford 1 Ton Dump w/Plow	7						100,000	
H-9	39,695	2009	International Dump w/Plow/Sander	10					265,000		
H-11	9,008	2022	Ford F-350 P/U 4x4 with plow	7						100,000	
H-10	120,889	2005	Sterling Dump w/ Plow/Sander	10				265,000			
H-12	1302 hrs.	2018	Kabota Mini Excavator	12							
H-13	63,657	1998	Ford Dump w/Plow/CB Cleaner	10		280,000					
H-14	1537hrs.	2018	Multi-hog sidewalk plow	12							
H-15	1752 hrs.	2004	Bomag Vibratory Roller	15	45,000		50,000				
H-16	13,258	2022	Ford 1 Ton Dump w/Plow	7							
H-18	11,790	2018	Freightliner Dump w/Plow/Sander	10							
H-19	223	2023	AVS Skidsteer	12							
H-22	59,487	1999	Sterling Dump w/Plow/Sander	10	280,000						
H-23	18606 hrs.	2013	Hyundai Loader	15							
H-24	71,254	2005	Sterling Dump w/Plow/Sander	10							
H-27	4959 hrs.	2004	John Deere Tractor brush cutter	12			150,000				
H-28	42,885	2008	Sterling Dump w/Plow/Sander	10				265,000			
H-29	43,185	2002	Sterling Dump w/Plow/Sander	10			265,000				
H-30	8,346	2019	Freightliner Dump w/Plow/Sander	10							
H-33	1835 hrs.	2014	John Deere Skid-Steer Loader	9					80,000		
H-34	29,510	2019	Ford 1 Ton Dump w/Plow	7						100,000	165,000
H-35	495 hrs.	2017	Multi-hog sidewalk plow	12							165,000
H-36	330 hrs.	2017	Multi-hog sidewalk plow	12							
H-37	53,215	2006	Ford Dump w/Plow/Sander	10							
H-40	953 hrs.	2015	Terex Skidsteer	8	65,000			60,000			
HS-1	3454 hrs.	2015	Elgin Streen Sweeper	8			225,000				
HS-2	5798hrs.	2019	Global Street Sweeper	8						225,000	
TR-1		2012	15 Ton Trailer	15							30,000
TR-8	27 hrs.	2005	Stetco Jetting Unit	10							
TR-9	5967hrs.	1993	Ingersol Air Compressor (towed)	10		50,000					
TR-32	776 hrs.	2015	KM International Hot box	7			40,000				
TR-34	131 hrs.	2016	Sullivan Air Compressor	12							



**Arts & Culture**

Request	Asset/Project Name & Description	Funding Priority	Life Expectancy	Annual Operating Expenses	Assest/ Project Request
Request #1	<p>Public Art Maintenance Program</p> <p>This request seeks funding to establish a Public Art Maintenance Program dedicated to preserving, restoring, and ensuring the longevity of public art installations across Franklin. Public art is a cornerstone of our community identity, promoting tourism, fostering civic pride, and enhancing cultural engagement. To protect this valuable investment, regular maintenance and restoration efforts are necessary.</p>	2 - Maintenance - operational necessity	Every 3 years	TBD	\$ 10,000.00

Recreation Dept 5 Year Plan

			Town of Franklin Recreation Capital Improvement Plan 5 Year Plan						
					Year 1	Year 2	Year 3	Year 4	Year 5
	Odometer Readings	Year Purchased	Item Description	Replace Cycle	FY25	FY26	FY27	FY28	FY 29
<b>Requests</b>									
	CPA Funds	2025	King Street Memorial Playground, Pickle Ball Court, Parking Lot, Building Improvements	30 years	\$5,000,000				
	CPA Funds	2026	Dacey Field Playground & Restrooms	20 years		\$800,000			
	School?	2027	Horace Mann Athletic Fields	30 years			\$250,000		
	School?	2027	Restrooms at FHS Baseball/Softball	25 years			\$400,000		
	School?	2028	Remington Basketball Courts	25 years				\$275,000	
	School?	2028	Franklin High School Tennis Courts (Post-tension concrete)	25 years				\$1,000,000	
	Capital	2029	Resurface/paint King Street and Fletcher courts	10 Years					\$150,000
	<b>Total Recreation</b>				\$5,000,000	\$800,000	\$650,000	\$1,275,000	\$150,000
<b>Equipment Requests</b>									
	<b>Total Equipment</b>				\$ -	\$ -	\$ -	\$ -	
<b>Technology Requests</b>									
	<b>Total Technology</b>				\$ -	\$ -	\$ -	\$ -	
<b>Facilities Requests</b>									
	<b>Total Facilities</b>				\$ -	\$ -	\$ -	\$ -	
<b>Other Captial Item Requests</b>									
	<b>Total Other Capital</b>				\$ -	\$ -	\$ -	\$ -	
<b>Total Captial Improvement Requests</b>					\$5,000,000	\$800,000	650,000	\$1,275,000	

DPW-Water

Request	Asset/Project Name & Description	Funding Priority	Life Expectancy	Annual Operating Expenses	Assest/ Project Request
Request #1	<p><b>Vehicles</b> Replacement of W-21 (Treatment Truck) which is the work horse of the Water Treatment crew. The replacement will be a Chevy 2500 with a utility body and plow setup.</p>	5 - Improved productivity		\$ -	\$ 95,000.00
Request #2	<p><b>Meter Replacement</b> The Franklin Water system includes over 10,000 water meters, all of which act as cash registers for the water and sewer department. AWWA recommends that water meters be replaced every 10-15 years. As meters age, their accuracy decreases, generally in favor of the customer. Therefore, we would like to continue our 20 year meter replacement program. In addition, we have include funds to continue to install additional meter data collectors around Town in order to eventually bring all water customers into the Automatic Meter Infrasturcture (AMI) network.</p>	2 - Maintenance - operational necessity		\$ -	\$ 100,000.00
Request #3	<p><b>Facilities - Town Fuel System Upgrade</b> The town's current fuel operating system is outdated and no longer supported. Due to the age of the operating system, compliance reporting for the government continues to be a challenge. In addition, the current fuel pumps leak and it is getting very difficult to procure parts for these obsolete manual pumps.</p> <p>To correct these issues we would like to procure a new cloud based fuel management system that will integrate with our fleet management and other systems. The new fuel management system will also provide direct integration with GPS and our current vehicle service operating software program. This integration will provide metrics directly related to town vehicle maintenance intervals, diagnostic trouble codes and mileage capture.</p> <p>The town has continually reduced its footprint by purchasing vehicles that use less fuel and average better fuel economy, keeping us compliant for the Green Communities program. This new system will not only allow us to continue, but improve our capabilities for future compliance reporting..</p>	4 - Improvement of Infrastructure		\$ -	\$ 15,000.00

# Water Enterprise 5 Year Plan

						Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
	Odometer Readings	Year Purchased	Item Description	FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31
<b>Fleet</b>											
W-1	54,881	2016	GMC Sierra 4WD	2026						\$60,000	
W-2	67,344	2011	Chevy Malibu FWD	2021							
W-3	35,418	2013	Freightliner 6 Wheel Box Body RWD	2028					\$300,000		
W-4	10,247	2016	International 7400 6 Wheel Dump RWD	2031							\$250,000
W-5	2,581	2022	Freightliner 108SD 6 Wheel Dump	2037							
W-6	14,323	2022	Chevy Colorado Pickup 4WD	2032							
W-7	22,565	2022	Ford Transit 150	2032							
W-10	88,754	2016	Chevy Silverado K3500HD Dually 4WD	2026		\$105,000					
W-12	70,142	2016	GMC Sierra K1500 Pickup 4WD	2026			\$60,000				
W-13	5,045	2009	Kubota Mini Excavator Track Driven	2029				\$90,000			
W-14 (Replaced FY 21 - Backup)	52,847	2000	Sterling 6 Wheel Dump RWD	Backup							
W-15	38,294	2008	Ford F550 Dually Dump 4WD	2023			\$115,000				
W-17	66,943	2018	Chevy Silverado K3500HD Pickup 4WD	2028				\$70,000			
W-18	43,651	2004	Sterling 6 Wheel Dump RWD	2019		\$250,000					
W-20	10,173	2022	Ford F250 Pickup 4WD	2032							
W-21	107,206	2015	Chevy Silverado K3500HD Pickup 4WD	2025	\$95,000						
W-23	837	2019	Case 580 Super N Backhoe 4WD	2039							
W-27	1,095	2008	John Deere Skid Steer 322 4WD	2028						\$45,000.00	
W-30	964	2001	Bomag Roller	2031							\$30,000.00
W-31 (Replaced FY 23 - Expected January 2025)	121,196	2000	Mack RD688 10 Wheel Dump RWD	2020							
	<b>Total Fleet</b>				\$95,000.00	\$355,000.00	\$175,000.00	\$160,000.00	\$300,000.00	\$105,000.00	\$280,000.00
<b>DPW-Water</b>											
Equipment	Hours	Year Installed / Purchased	Make	FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31
Water Treatment Plant	517.2	2005	450kw Cummins	2035							
Grove Street WTP	148.9	2021	240kw Kohler	2051							
Wells No. 1 & 2	464	2005	100kw Cummins	2035							
Well No. 3	25.4	2021	105kw Kohler	2051							
Well No. 4	338.9	2006	110kw Superior	2036							
Well No. 5	524.6	2006	120kw Katolight	2036							
Well No. 6	139.2	2021	130kw Kohler	2051							
Well No. 7	214.8	2014	125kw Kohler	2044							
Well No. 8	304.4	2018	100kw Generac	2048							
Well No. 9	139.2	2002	50kw Kohler	2032							
Well No. 10	107.6	2020	50kw Kohler	2050							
Hillside Tanks	N/A	2013	7kw Generac	2043							
Bright Hill Booster	217.5	2014	80kw Kohler	2044							
Dianna Estates Booster	1027.8	1993	50kw Kohler	2025		\$80,000					
Pleasant Street Booster	389.8	2010	150kw Kohler	2040							
FIP Booster	7.23	2007	75kw CAT	2037							
Tanglewood Booster	585.8	2001	60kw Kohler	2031							\$100,000
Susan's Way	638	2005	60kw Kohler	2035							
Washington Street Booster	142	2015	60kw Blue Star	2045							
Cornwallis/Lyons Street	216.4	1999	50kw Kohler	2029					\$80,000		



# Water Enterprise 5 Year Plan

Pleasant Street Tank (Reconfigure existing Service Area)	<p><b>Purpose:</b> Reconfigure the existing low service area (Pleasant Street) system to eliminate the “in series” pumping and perform needed tank rehabilitation.</p> <p><b>Project:</b> Demolition of the old tank and booster station, new prefabricated pressure-reducing valve (PRV) stations at Pleasant Street and Greystone Road and at Miller Street at Brook Street Ext. Replace the pump at Well No. 4 with a pump capable of supplying the approved yield of Well Station No. 4 (0.921 MGD). Interior and exterior tank surface cleaning and recoating, and repairs to the tank walls as well as fencing and site repairs.</p> <p><b>Benefit:</b> To reduce annual energy costs. To eliminate the need for future tank painting, pump replacement, and other structural/architectural improvements associated with the existing infrastructure. The needed maintenance will also provide resiliency to the existing infrastructure for continued operation now and into the future.</p>	\$6,500,000	2026			\$700,000					
Forge Hill Tank & Bald Hill Tank Repair	<p><b>Purpose:</b> Rehabilitation of Bald Hill Tank and Forge Hill Tank, including the interior overflow pipe assembly and shell manhole surfaces which are displaying extensive corrosion.</p> <p><b>Project:</b> Interior and exterior repairs for both tanks including surface cleaning, silt removal, and high-performance coating on the exterior and interior as well as rehabilitation of the overflow pipe and shell manhole at Forge Hill Tank.</p> <p><b>Benefit:</b> The needed maintenance will also provide resiliency to the existing infrastructure for continued operation now and into the future.</p>	\$3,050,000	2027			\$250,000					
EPA Future PFAS Regulation	<p><b>Purpose:</b> EPA issued a final federal drinking water rule which sets the limit for certain PFAS (PFOA, PFOS, and others) lower than the Massachusetts standard. Currently, the compliance deadline is set as April 2029.</p> <p><b>Project:</b> In addition to Well 7/7A when the more stringent EPA regulation goes into effect, based on current sampling results, we will need to provide PFAS treatment at Well 4, Well 5, Well 8, Well 9 to be in compliance with the proposed rule</p> <p><b>Plan:</b> We are waiting to see what MassDEP will require given the new EPA regulation and are planning for piloting and preliminary design to start in 2026 with construction starting in 2027/2028.</p>	Potentially \$50,000,000 or more	Unknown			\$2,500,000	\$2,500,000	\$12,500,000	\$12,500,000	\$12,500,000	\$12,500,000
	<b>Total Facilities</b>				\$0.00	\$3,200,000.00	\$2,750,000.00	\$12,500,000.00	\$12,500,000.00	\$12,500,000.00	\$12,500,000.00
<b>Other Capital Items</b>	<b>Description</b>	<b>Total Opinion of Probable Project Cost</b>	<b>FY To be Replaced</b>	<b>FY25</b>	<b>FY26</b>	<b>FY27</b>	<b>FY28</b>	<b>FY29</b>	<b>FY30</b>	<b>FY31</b>	

# Water Enterprise 5 Year Plan

Meter Replacements	The Franklin Water system includes over 10,000 water meters, all of which act as cash registers for the water and sewer department. AWWA recommends that water meters be replaced every 10-15 years. As meters age, their accuracy decreases, generally in favor of the customer. Therefore, we would like to continue our 20 year meter replacement program. In addition, we have include funds to continue to install additional meter data collectors around Town in order to eventually bring all water customers into the Automatic Meter Infrastructure (AMI) network.		On-going	\$100,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000
Infrastructure	Replacement of water main sections prone to leaks. Also, includes funding to continue a Valve Exercising and Replacement Program throughout Town.		On-going	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000
Water Main Replacement Program	<b>Purpose:</b> The prior 5-year Water Main Replacement program is now complete. The next five-years plan focuses on replacement of older Cast Iron (CI) and Asbestos Cement (AC) water mains. In addition, these proposed projects will aid the Town in replacing galvanized water services that are potentially connected with Lead Goosenecks. These water services are required to be replaced by 2037 per the EPA's Lead & Copper Rule Improvement (LCRI) regulations. <b>Project:</b> The replacement of water mains in the areas of Park Rd, Pine St., Maple St., Partridge St., Meadow Parkway, and Pheasant Hill Rd.	\$10,000,000	On-going	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00		
<b>Total Other Capital</b>				<b>\$2,150,000</b>	<b>\$2,100,000</b>	<b>\$2,100,000</b>	<b>\$2,100,000</b>	<b>\$2,100,000</b>	<b>\$100,000</b>	<b>\$100,000</b>
<b>Total Capital Improvement Requests</b>				<b>\$2,245,000</b>	<b>\$5,655,000</b>	<b>\$5,025,000</b>	<b>\$14,860,000</b>	<b>\$14,980,000</b>	<b>\$12,705,000</b>	<b>\$12,980,000</b>

DPW-Sewer					
Request	Asset/Project Name & Description	Funding Priority	Life Expectancy	Annual Operating Expenses	Assest/ Project Request
Request #1	<p><b>Vehicles</b> Replacement of W-22 (2013 Ford F-150 pickup), with a Chevy 2500 regular cab pickup truck and plow setup.</p>	5 - Improved productivity		\$ -	\$ 75,000.00
Request #2	<p><b>Sewer Rehabilitation</b> Start the rehabilitation of older asbestos cement (AC) and vitrified clay (VC) sanitary sewer pipe by cured-in-place pipe lining and cured-in-place spot repairs throughout the Pond Street Area sewershed. Continue the Town's efforts to remove I&amp;I from the sewer system, while repairing the structural integrity of older pipes in the system.</p>	2 - Maintenance - operational necessity		\$ -	\$ 500,000.00
Request #3	<p><b>Replace Control Systems at 7 Lift Stations - Part 2</b> The Town is currently in the process of replacing old control systems at each pump station. The following pump stations still require replacements: Public Works Sewer Lift Station, Jackson Sewer Lift Station, Kenwood Sewer Lift Station, Longhill Sewer Lift Station, Oxford Sewer Lift Station, Palomino Sewer Lift Station, and Red Gate Sewer Lift Station.</p>	2 - Maintenance - operational necessity		\$ -	\$ 250,000.00
Request #4	<p><b>Facilities - Town Fuel System Upgrade</b> The town's current fuel operating system is outdated and no longer supported. Due to the age of the operating system, compliance reporting for the government continues to be a challenge. In addition, the current fuel pumps leak and it is getting very difficult to procure parts for these obsolete manual pumps.</p> <p>To correct these issues we would like to procure a new cloud based fuel management system that will integrate with our fleet management and other systems. The new fuel management system will also provide direct integration with GPS and our current vehicle service operating software program. This integration will provide metrics directly related to town vehicle maintenance intervals, diagnostic trouble codes and mileage capture.</p> <p>The town has continually reduced its footprint by purchasing vehicles that use less fuel and average better fuel economy, keeping us compliant for the Green Communities program. This new system will not only allow us to continue, but improve our capabilities for future compliance reporting..</p>	4 - Improvement of Infrastructure		\$ -	\$ 5,000.00

Sewer Enterprise 5 Year Plan

DPW-Sewer											
					Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	
	Odometer Readings	Year Purchased	Item Description	FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31
<b>Fleet</b>											
W-8	9,472	2020	Freightliner 114SD RWD Sewer Vactor	2035							
W-9	91,751	2015	Ford F550 Utility Chassis Cab 4WD with Auto Crane	2025		\$200,000					
W-11	4,132	2006	Case 580 Super M Backhoe 4WD	2031							
W-16	3,880	2020	Chevy Silverado K2500HD Utility 4WD	2030					\$95,000		
W-22	144,686	2013	Ford F150 Pickup RWD	2023	\$75,000						
W-24	36,929	2008	Ford F550 Dually Dump 4WD	2023			\$115,000				
W-31 (Replaced FY 23 - Expected January 2025)	121,196	2000	Mack RD688 10 Wheel Dump RWD	2020							
	<b>Total Fleet</b>				\$75,000.00	\$200,000.00	\$115,000.00	\$0.00	\$95,000.00	\$0.00	\$0.00
<b>Equipment</b>											
	Hours	Year Installed / Purchased	Make	FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31
9 Ainsley Dr.	15.3	2021	15 KW Generac	2051							
35 Bridle Path	159.4	2019	25kw Generac	2049							
65 B Charles River Dr.	542.5	1999	35 kw Katolight	2030						\$95,000	
59 B Anthony Rd.	199.6	2005	30 kw Superior	2037							
8 A Dawn Marie Cir. (Funded FY 23)	627.3	1988	15 KW Generac	2018							
445 East Central St.	324.0	2000	60 kw Superior	2036							
32 Liberty Way (FIP)	178.6	2007	125 kw Olympian	2037							
Grove #1	95.0	1986	18 kw Wisconsin (Inline Engine)	2032							
Grove #2	40.3	1986	18 kw Wisconsin (Inline Engine)	2032							
34 A Jackson Cir.	12.0	1998	35 kw Wisconsin (Inline Engine)	2032							
3 Jefferson Rd.	466.0	1990	25kw Generac	2030						\$80,000	
18 Kenwood Cir.	934.4	1996	45 kw Kohler	2026				\$100,000			
Milliken Ave.	524.3	1998	100 kw Superior	2030							\$150,000
2 Monterey Dr.	183.8	2017	40 kw Generac	2047							
180 Longhill Rd.	1,406.0	1993	30 kw Kohler	2023		\$85,000					
4 Oxford Dr.	390.5	1997	35 kw Kohler	2035							
46 Palomino Dr.	964.0	1998	35 kw Kohler	2028			\$95,000				
61 Populatic St.	511.7	2001	45 kw Kohler	2031							
2 Red Gate Lane	932.8	1995	50 kw Kohler	2025					\$120,000		
14 B Squibnocket Rd.	436.4	1992	45 kw Onan	2032							
393 Washington St.	148.2	2003	125 kw Superior	2038							
TR-8		2005	Harban Jet Trailer 05 Harben Single Axle								
TR-26		2000	Pressure Washer - 00 Cross Country Dual Axle								
TR-31		2012	Enclosed Utility Trailer - 12 Carmate Single Axle								
	<b>Total Equipment</b>				\$0.00	\$0.00	\$95,000.00	\$0.00	\$120,000.00	\$0.00	\$0.00
<b>Technology</b>											
	Description	Total Opinion of Probable Project Cost		FY To be Replaced	FY25	FY26	FY27	FY28	FY29	FY30	FY31



# Sewer Enterprise 5 Year Plan

Asset Management	<p>The Town of Franklin (Town) is applying for funding under the Massachusetts Department of Environmental Protection (MassDEP) and its State Revolving Fund (SRF) partner the Massachusetts Clean Water Trust (the Trust) to continue its Asset Management efforts in wastewater. The Town's goals for this project include:</p> <ul style="list-style-type: none"> <li>• Perform a gap analysis of the sewer system GIS to determine the relative completeness of key existing asset management attribute data fields</li> <li>• Improve the current sewer system GIS by populating missing key asset management attributes</li> <li>• Evaluate sewer pipeline consequence of failure</li> <li>• Perform a desktop condition and risk assessment of the sewer pipeline system</li> <li>• Prioritize areas for detailed CCTV inspections, and develop a rehabilitation &amp; replacement (R&amp;R) plan for sewer pipelines to ensure that proper investments are made to rehabilitate or replace these assets</li> </ul>	\$250,000 (Grants, In-kind services, and up to \$95,000 cash contribution)			\$95,000.00					
<b>Total Other Capital</b>										
<b>Total Capital Improvement Requests</b>					<b>\$985,000.00</b>	<b>\$1,295,000.00</b>	<b>\$1,310,000.00</b>	<b>\$750,000.00</b>	<b>\$965,000.00</b>	<b>\$500,000.00</b>



## Franklin Public Schools

355 E. Central Street

Franklin, MA 02038

Phone (508) 553-4825

To: Franklin School Committee  
Cc: Lucas Giguere, Superintendent of Schools  
From: Jana Melotti, Interim School Business Administrator

Re: FY26 Capital Improvement Request Memo

Date: November 26, 2024

This memorandum provides an update on the development of the District's **FY26 Capital Improvement Requests**. Thank you for your time and collaboration during this process.

### **Capital Budget Development Process:**

The capital requests process began in October, involving meetings with Principals, central office administrators, and Town Department Heads. The District leadership team reviewed and prioritized these requests based on the district's needs. A draft of the capital budget was then presented to the School Committee Budget Subcommittee for discussion and approval.

On November 26, 2024, the District's capital budget requests were brought before the School Committee for further discussion and approval. Following this, the capital budget is scheduled to be presented to the Town's Finance Committee, likely in mid to late January. Once the Finance Committee approves the budget, it will then be submitted to the Town Council for final approval, which is expected to occur in early 2025.

These are the requests moving forward at this stage of the budgeting process. We anticipate that we may need to make some choices based on the amount allocated. Available funding for our capital requests is to be determined.

A summary of the **School Department Capital Improvement Requests**, in order of priority, is as follows:

### **School Department Capital Improvement Requests,**

1. **Two Special Education Vans:** The district is requesting **\$154,420**, which amounts to \$77,210 for each of the two existing vans needing replacement due to their age and condition. These vehicles are over 13 and 14 years old and have accumulated over 167,000 and 171,000 miles, respectively. Additionally, there is significant rust in various areas of the vans. By law, we are required to transport students if their program is located in a school outside their district. Moreover, the district must provide specialized transportation for any student who needs it due to a disability, as outlined in their Individualized Education Program (IEP).
2. **Phase 2 Beta Traffic Design:** The district is seeking an investment of **\$190,000** for Phase 2 of the District Reorganization Traffic Planning, which is important for improving traffic flow and ensuring safety for our community.
3. **PreK-8 School Complex Signage:** The district requests **\$90,000** to support its reorganization of schools. New school signage is required for the four elementary schools, one middle school, and one early childhood development center. The quote includes removing existing signage and installing new signage. This estimate is

for signs only, as we plan to reuse the existing signposts.

4. **\*\*Phase 1 Traffic Improvements:** The district is seeking **\$1,000,000** as an anticipated cost to implement the first priority of recommended traffic improvements based on the outcome of the traffic study which will be carefully prioritized as part of a multi-year strategy of the district reorganization. Currently, the Beta Group is conducting a comprehensive Traffic Study set for completion in January 2025. This study will result in strategically recommended enhancements and a multi-phased traffic mitigation plan to ensure sustained progress and safety.
5. **Phase 1 Franklin K-5 Elementary Complexes Playground Expansion:** The district requests **\$152,000** to install ADA-compliant poured-in-place rubber to expand the current playground areas at both elementary complexes to accommodate the increased number of elementary students at each school.
6. **Phase 2 Franklin K-2 Elementary Complex Playground Structure Expansion:** The district requests **\$291,426** to increase the number of playground structures to accommodate the increased number of K-2 students at each elementary complex. These structures would expand the existing structures in the playground areas.

*\*\* The district reorganization plans include a capital project plan which will include multiple phases, resulting in a series of sequential requests over several years. These requests will be prioritized by urgency and by their potential impact.*

The **Franklin Facilities Department** maintains a long-range replacement plan for all major building components at each school and municipal building. This year, the requests directly support the district reorganization efforts as follows:

**Facility Department Capital Improvement Requests in support of schools**

1. **Reorganization Moving Costs:** The district is requesting **\$339,533.53** for moving expenses related to five elementary schools and three middle schools.

Respectfully Submitted,

Lucas Giguere  
Superintendent of Schools  
Franklin Public Schools



# Estimate

835 Plain Street, Suite 21  
 Marshfield, MA 02050  
 781-837-6412 Fax: 781-837-9229

Date	Estimate #
11/14/2024	2024-0205

Billing Address
Franklin Public Schools Attn: Colin Boisvert 500 Lincoln Street Franklin, MA 02038

Ship To
Keller-Sullivan School 500 Lincoln St. Franklin, MA 02038

Email Address
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boisvertco@franklinps.net
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Rep	Job Name	Customer Name	Customer Phone
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TP	KellerSulliva	Colin Boisvert	508-613-1478
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Description	Qty	Rate	Total
<b>Childscapes shall perform the following procedures in the construction of a new BCI Burke play area at the Keller-Sullivan School in Franklin, MA using the MA State Contract FAC122:</b>  1. Supply BCI Burke Custom Design # 38-193850-1 (attached, 2025 Pricing) 2. MA State Contract FAC122 discounts: a. Structures b. Basics 3. Shipping & Handling - Freight 4. All Site Preparation by others. All fence/sidewalks/curbs, etc. by others. 5. Installation of BCI Burke playground equipment by Childscapes' factory trained and CPSI/NPCAI/OSHA certified installers. 6. Concrete Materials for equipment footings. 7. Supply and Install 160 tons of processed/dense grade materials as sub-base for Poured-in-Place Rubber safety surfacing, compacted in 2" lifts. a. Materials b. Labor & Machinery			
	1	91,363.00	<b>91,363.00</b>
		-7,569.80	<b>-7,569.80</b>
		-783.25	<b>-783.25</b>
	1	4,743.00	<b>4,743.00</b>
	1	44,775.00	<b>44,775.00</b>
	1	3,258.00	<b>3,258.00</b>
	1	7,565.00	<b>7,565.00</b>
	1	8,350.00	<b>8,350.00</b>

1. Contractor/Customer is responsible for quantity and color confirmation.  
 2. Prices are valid for 30 days from date of Estimate and subject to review thereafter.  
 3. Installation, if quoted, excludes rock/excess debris removal and other unforeseen conditions.  
 4. Due to the current volatility in the transportation industry, this freight quote is valid for 15 days. Re-quotes will be necessary.  
 5. Any necessary permits/fees to be obtained by others.  
 6. Childscapes is not responsible for damage to unmarked sprinkler lines/underground piping.

Signature _____ Date _____  Printed Name & Title _____  As titled, I am an authorized signer for the above named entity, empowered to execute this contract.	<b>Subtotal</b>
	<b>Sales Tax (6.25%)</b>
	<b>Total</b>

E-mail	Web Site	Thank you for the opportunity to be of service.
chris@childscapesplaygrounds.com	www.childscapes.net	



# Estimate

835 Plain Street, Suite 21  
 Marshfield, MA 02050  
 781-837-6412 Fax: 781-837-9229

Date	Estimate #
11/14/2024	2024-0205

Billing Address
Franklin Public Schools Attn: Colin Boisvert 500 Lincoln Street Franklin, MA 02038

Ship To
Keller-Sullivan School 500 Lincoln St. Franklin, MA 02038

Email Address
---------------

boisvertco@franklinps.net
---------------------------

Rep	Job Name	Customer Name	Customer Phone
TP	KellerSulliva	Colin Boisvert	508-613-1478

Description	Qty	Rate	Total
8. Supply and Install Poured-in-Place Rubber safety surfacing, approximately 4,100 Square Feet in a 50/50 Color/Black speckled mix. Thickness of the PIP system shall meet/exceed the critical fall height (CFH) of the installed equipment. Childscapes shall provide site security after final color course has been installed to prevent damage to "curing" surface.	1	76,100.00	76,100.00
9. MA State Contract FAC122 discount - Rubber PIP		-6,088.00	-6,088.00
10. Prevailing Wage Rates.			

- Contractor/Customer is responsible for quantity and color confirmation.
- Prices are valid for 30 days from date of Estimate and subject to review thereafter.
- Installation, if quoted, excludes rock/excess debris removal and other unforeseen conditions.
- Due to the current volatility in the transportation industry, this freight quote is valid for 15 days. Re-quotes will be necessary.
- Any necessary permits/fees to be obtained by others.
- Childscapes is not responsible for damage to unmarked sprinkler lines/underground piping.

Signature _____ Date _____ Printed Name & Title _____ As titled, I am an authorized signer for the above named entity, empowered to execute this contract.	<b>Subtotal</b>	\$221,712.95
	<b>Sales Tax (6.25%)</b>	\$0.00
	<b>Total</b>	\$221,712.95

E-mail	Web Site	Thank you for the opportunity to be of service.
chris@childscapesplaygrounds.com	www.childscapes.net	

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## Signage Quote for the Franklin Public Schols

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**Cam Afonso** <cam@signsbycam.com>  
To: Jana Melotti <melottij@franklinps.net>

Tue, Nov 26, 2024 at 8:15 AM

\$90,000 roughly

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**From:** Jana Melotti <melottij@franklinps.net>  
**Sent:** Monday, November 25, 2024 7:40 PM  
**To:** Cam Afonso <cam@signsbycam.com>  
**Cc:** Michael D'angelo <dangelom@franklinps.net>  
**Subject:** Re: Signage Quote for the Franklin Public Schols

Cam,

Nice talking to you today.

Please see the wording for the buildings below:

Old Name	New Name for Signage
Kennedy School	Franklin ECDC and Franklin Public Schools Childcare
Jefferson	K-2 Washington St. Elementary School
Remington	3-5 Washington St. Elementary School
Keller	K-2 Lincoln St. Elementary School
Annie Sullivan	3-5 Lincoln St. Elementary School
Rem-Jeff	Washington St. Elementary School Complex
Kell-Sull	Lincoln St. Elementary School Complex
Horace Mann and Oak St	Franklin Middle School



October 4, 2024

Mr. Michael Maglio, PE - Town Engineer  
Franklin DPW - Engineering Division  
257 Fisher Street  
Franklin, MA 02038

**Re: School Redistricting Traffic Study**

Dear Mr. Maglio:

BETA Group, Inc. (BETA) is pleased to provide traffic planning and engineering services for conducting a traffic study to evaluate traffic and parking operations associated with the proposed redistricting of the three Franklin Middle schools.

We understand that the proposed redistricting plan will consist of the following changes:

- Keller Sullivan Middle School – Converting from middle school to grades K-5
- Remington Jefferson Middle School - Converting from middle school to grades K-5
- Horace Mann Middle School – Maintain current middle school and expanding to include students from Keller Sullivan and Remington Jefferson Middle Schools. The Early Childhood uses will remain.

Our effort will focus on evaluating existing traffic conditions at each of the three schools during morning drop-off and afternoon dismissal periods. We will estimate future traffic demand for each school based on student population projections and evaluate the potential traffic impacts of the proposed condition. We will identify improvement alternatives for each school for circulation, access and egress and parking for drop-offs/pick-ups, school buses, and teacher/staff parking.

## **SCOPE OF SERVICES**

The Scope of Services has been prepared for two separate phases: Phase 1 – Traffic Study and Phase 2 – Design and Permitting. The Traffic Study will evaluate existing and future conditions at each of the three schools and develop preliminary concept plans. For Phase 2 Design and Permitting, the general items have been identified, but cannot be specified until a set of preferred concepts has been identified.

This scope of services assumes one site visit for each school with Town staff. The Town will supply available school population and projections, mapping and background information and traffic count data.

## **PHASE 1 – TRAFFIC STUDY**

### **TASK 1 – EXISTING CONDITIONS**

Tasks as part this effort include:

1.1 BETA will perform site visits to the three schools to observe and record traffic and parking operations during school start and dismissal periods. Members of DPW, Public Facilities, and School Department are invited to attend. BETA will take photographs and summarize findings.

1.2 Obtain new traffic volume and classification data for 48-consecutive hours mid-week using automatic traffic recorders (ATRs) from the Town at the following locations:

- Keller-Sullivan: Lincoln Street near the school driveway
- Horace Mann: Oak Steet: Oak Street adjacent to the school
- Remington Jefferson: Washington Street between Jefferson Road and Lord Way

BETA will perform intersection vehicle turning movement counts at the following intersections between 6:30 and 9:00 AM and 1:30 and 3:30 PM during a weekday:

- Keller-Sullivan: Lincoln Street and School driveway
- Horace Mann:
  - Oak Street at High School Driveway (south)
  - Oak Street at Horace Mann Driveway (north)
  - Oak Street at Horace Mann Driveway (Central)
  - Oak Street at Horace Mann Driveway (south and) Highland Street
  - Horace Mann internal roadway and High School internal roadway
- Remington Jefferson:
  - Washington Street and Lord Way
  - Jefferson Road and Remington Way

Summarize traffic volume data traffic volume networks for the morning and afternoon peak hours.

1.3 Review crash data for last three years in the vicinity of the three schools.

1.4 Obtain the following information from Town Departments for each school:

- Site maps
- Number of students, teachers and staff by travel mode
- Existing vehicle student drop-offs and pick-ups
- Projected number of students for redistricting for each school by neighborhood and travel mode
- Projected number of teachers and staff by school
- Existing and projected number of buses and vans

1.5 Summarize Existing Conditions information and data, identify existing traffic issues including vehicle queueing, delay, conflicts, and drop-off/pick-up and parking issues.

## **TASK 2 – FUTURE CONDITIONS**

This task will focus on evaluating proposed future conditions at each of the three schools with the proposed redistricting plan in place.

2.1 Based on information provided by the Town for the redistricting plan, review and summarize student and teacher/staff population data for each school. Identify transportation mode splits for each school: student drop-off/pick-up, school bus, walk, teacher/staff automobile. Calculate AM and PM peak hour vehicle trips for each school.

2.2 Assign the vehicle trips for each neighborhood to the three schools for the AM and PM peak hours. Develop traffic volume networks for each school showing entering and exiting vehicle trips assuming current access/egress and circulation patterns.

2.3 Using Town provided information, identify the projected vehicle parking demand for each school. Calculate parking utilization for each school assuming the parking supply and the projected parking demand at each school.

2.4 Evaluate future peak hour traffic and operations for each school including:

- Vehicular access and egress
- Student drop-off and pick-up areas
- Bus and van drop-off and pick-up areas
- Vehicle circulation patterns
- Parking supply by location and utilization
- Potential conflicts between automobiles, buses/van, and pedestrians/bicyclists

Summarize findings in tables and graphics and identify issues and conflicts.

2.5 Develop concept alternatives to improve and mitigate potential traffic operations and deficiencies for each school identified in Task 2.4. This will include evaluating the following potential access/egress changes:

- A second access onto Lincoln Street for the Keller Sullivan School. Evaluate need for signal.
- Providing a connection from the bus loop to Oak Street for the Horace Mann School.
- Providing a new bus loop around the Horace Mann School.

Concept alternatives will be depicted on base maps for each school.

## **TASK 3 – REPORTS**

Summarize findings of Tasks 1 and 2 in a draft report to the Town. A final report will be provided addressing comments on the draft report.

## **TASK 4- MEETINGS**

BETA will attend up to three coordination meetings with Town staff.

- Kick-off meeting
- Two coordination meetings

## FEE

The Fee for the Scope of Services identified above including expenses is not to exceed \$14,000.

A breakdown of this fee by task is as follows:

Existing Conditions	\$19,000
Future Conditions	\$31,000
Report	\$5,000
Meetings	\$4,000
<u>Traffic Counts</u>	<u>\$2,500</u>
<b>Total</b>	<b>\$61,500</b>

## SCHEDULE

The Phase 1 Traffic Study will be completed within 90 days.

## PHASE 2 – DESIGN AND PERMITTING

Once the preferred roadway concepts are approved for each school, BETA will provide site design and permitting services. Preliminary scope and fee are show below, which will be defined further once the Phase 1 Traffic Study in complete.

Preliminary Design - \$42,000

- Conduct site review to confirm existing conditions
- Develop preliminary layout of proposed improvements – driveways, parking, pedestrian facilities
- Develop preliminary stormwater management and drainage design
- Develop preliminary pavement markings and signing layout
- Identify general limits of work
- Prepare budgetary estimate of construction costs
- Meet with Town staff

Final Design - \$90,000

- Respond to comments on preliminary design
- Finalize layout of proposed improvements – driveways, parking, pedestrian facilities
- Prepare final grading including ADA compliance
- Finalize stormwater management and drainage design
- Finalize preliminary pavement markings and signing layout
- Prepare construction management plan including sediment and erosion controls
- Prepare Special Provisions
- Prepare Engineer’s estimate of construction costs
- Meet with Town staff

Mike Maglio, Town Engineer

October 4, 2024

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Construction Documents (PS&E) - \$26,000

- Respond to comments on final design
- Prepare contract documents for bidding including front end, bid form, etc.
- Assist Town during bidding – response to RFI's, issue addenda
- Assist Town in evaluating bids

Environmental Permitting \$17,000

- Identify and delineate environmental resource areas within 100 feet of proposed work in accordance with Wetland Protection Act and local by-laws
- Prepare Wetlands Report documenting existing resource areas
- Prepare Notice of intent Application (NOI) or Request for Determination of Applicability (RDA) as appropriate.
- Meet with Franklin Conservation Commission

Field Survey - \$15,000 Allowance (Subcontractor)

- Provide topographic survey of project area(s) as needed for design
- Develop project base plan and Civil 3D surface
- Property line/boundary survey is not included

Phase 2 preliminary fee is \$190,000.

Total Phase 1 + Phase 2 fee is \$251,500.

If we can be of any further assistance regarding this matter, please contact us at our office.

Very truly yours,  
BETA Group, Inc.



Jeff Maxtutis  
Senior Associate



***CONNECTING & PROTECTING THE  
FUTURE***

Structured Cabling • Integrated Security  
• IT Infrastructure • A/V

**LAN-TEL Communications,  
Inc.**

**3 Edgewater Drive  
Norwood, MA 02062  
781-551-8599**



**LAN-TEL Communications, Inc.**  
3 Edgewater Drive  
Suite 202  
Norwood, MA 02062  
Phone: 857-939-8181  
[www.lan-tel.com](http://www.lan-tel.com)

Date: **November 25<sup>th</sup>, 2024**

To: Mike D'Angelo  
Town of Franklin  
355 East Central Street  
Franklin, MA 02038  
(508) 889-3503  
[dangelom@franklinps.net](mailto:dangelom@franklinps.net)

From: **Mike Griffin**  
LAN-TEL Communications, Inc.  
(781) 327-9872  
[mgriffin@lan-tel.com](mailto:mgriffin@lan-tel.com)

Re: **Facilities Building Security Cameras  
& Server Upgrades**  
269 Fisher St.  
Franklin, MA 02038  
**LAN-TEL Quote: 24-100929**

Thank you for the opportunity to present LAN-TEL Communications, Inc.'s quote to furnish and install new security cameras and server at 269 Fisher Street in Franklin, MA.

Our updated proposal is based upon the information received via email, during site visits, and feedback received during a technical meeting. I am hopeful you will find our response to reflect our understanding and interpretation of your needs and that the financial offer is within budget allocation.

This quote is in accordance with ITC71 and delivery charges are included.

If you have any questions, please call me at (781) 327-9872 or e-mail me at [mgriffin@lan-tel.com](mailto:mgriffin@lan-tel.com). I look forward to reviewing our proposal with you.

Regards,  
Mike Griffin



**Scope of Work**

LAN-TEL Communications will furnish and install (4) new AXIS P3737-PLE x 5MP Multidirectional Panoramic Cameras, (1) new ExacqVision A Series NVR, Power, Licenses, necessary structured cabling along with JHooks, Firestopping material, etc., and a lift at 269 Fisher St. Franklin, MA 02038.

All pricing in this proposal is valid for thirty (30) days.

All work will be done to the specifications and codes of the Commonwealth of Massachusetts.

**Bill of Material**

<b>Qty:</b>	<b>Manufacturer:</b>	<b>Cabling Scope</b>
1000	General	CAT6 PLENUM BLUE GENSPEED 6
20	Garvin	1" J Hook
20	Garvin	J-HOOK, 2"
1	Hilti	Gridwire Shots (100 ct)
1	Cert Conn	Pretied Ceiling Wire With Pin; 6 ft, Silver 100
1	LAN-TEL	Firestop Material
<b>Qty:</b>	<b>Manufacturer:</b>	<b>CCTV Scope</b>
1	Exacq	Exacq IP08-72T-2AW exacqVision A Series NVR with 8 IP Licenses, 72TB
4	Axis	AXIS P3737-PLE x 5MP Multidirectional Panoramic Camera with Deep Learning, 3.2-8.1mm Varifocal Lens (Replaces P3719-PLE)
1	Untra Tech	UltraTech 0E-625V8LCD2 650VA/390W Battery Backup Compact UPS with 8 Outlets; Standby

**Pricing**

**Total:           \$28,565.00**

## Terms & Conditions

LAN-TEL Communications, Inc., having its place of business at 3 EDGEWATER DRIVE, SUITE 202, NORWOOD, MA 02062, (hereinafter referred to as "LAN-TEL") sets forth the following terms and conditions to which Purchaser and LAN-TEL agree:

1. LAN-TEL agrees to provide and install all equipment as specified in accordance with manufacturers' specifications. All equipment will be installed in a skillful manner. LAN-TEL reserves the right to substitute equipment based upon installation constraints or delivery requirements.
2. The purchaser shall be responsible for providing uninterrupted, 24/7, 120VAC power as required at each camera location.
3. All equipment is warranted by manufacturer for the period of 1 year to be free of defects in material and manufacture. This shall include on-site support including parts and labor. Warranty service is available from 8:30 a.m. to 4:30 p.m. Monday through Friday excluding holidays. Out-of-hours service is available for a labor charge.
4. Services required to correct conditions caused by lightning, fire, flood, or other acts of God, or by equipment outside the scope of this agreement, misuse, abuse, or vandalism are specifically excluded from this agreement, and are billable at current rates.
5. Purchaser agrees to indemnify and hold harmless LAN-TEL from any claims or suits by third parties arising out of any loss, sustained by a third party at or resulting from Purchaser's operation and/or use of the system or services by an unauthorized third-party integrator.
6. While every reasonable effort will be made to complete the installation as requested by the Purchaser, it is understood that LAN-TEL is not responsible for any delays in installation that are beyond its control.
7. All network equipment and configurations necessary for communication between the sites listed above is the responsibility of the owner.
8. Monitoring of all network equipment and devices after installation and testing is the responsibility of the owner.
9. This quote is good for (30) thirty days.

**LAN-TEL Communications, Inc.**

By: **Mike Griffin**

Date: **November 27<sup>th</sup>, 2024**

**Town of Franklin**

By: \_\_\_\_\_

Date: \_\_\_\_\_



## **About LAN-TEL Communications, Inc.**

LAN-TEL is the industry leader and trusted provider of structured cabling systems, integrated public safety and security solutions and IT infrastructure services. For more than 25 years, LAN-TEL has offered an unparalleled level of client service, support and innovative technologies to New England's largest corporations, buildings, and municipalities.

## **Decades of Telecommunications Experience**

LAN-TEL has been providing telecommunication wiring services to customers in New England since 1991. Our team of experienced technicians and project managers are trained and certified to install and maintain all low voltage solutions; from traditional copper-based infrastructure to innovative fiber solutions. The LAN-TEL team brings expertise throughout every phase of your project. LAN-TEL is an active member of the Building Industry Consulting Services International (BICSI) and is qualified and certified to build and test to current Electronic Industries Alliance (EIA), and Telecommunications Industry Association (TIA) standards. Our team of Registered Communications Distribution Designers (RCDD), Project Managers, and Engineers ensure your network infrastructure will utilize the latest design/installation techniques and comply with all state/local licensing requirements and building codes.

## **Security Teams Trusted by Top Law Enforcement**

LAN-TEL is New England's relied upon security system provider, having provided hundreds of wireless video security system installations throughout New England. In our Norwood headquarters prefabricated department's special IP Lab, technicians efficiently customize security cameras and switches to precise specifications for New England's largest Police Departments, Corporations, schools, and clients. All security cameras undergo thorough pretesting prior to being delivered and installed on-site. LAN-TEL technicians provide reliable installations and maintenance of systems in a variety of field conditions, 24-7, whenever the call comes in.

## **Unmatched IT Infrastructure Services**

LAN-TEL offers IT Infrastructure solutions from a talented team of experienced professionals. LAN-TEL Communications' IT infrastructure group provides end-to-end solutions, from physical cabling to data center infrastructure, and full integration of security systems. LAN-TEL Communications is a one-stop shop for all your IT infrastructure needs. As your most trusted adviser, LAN-TEL Communications has partnered with the best-of-breed IT hardware and software providers to offer the latest solutions.

***Connecting & Protecting the Future***  
**Structured Cabling • Integrated Security • IT Infrastructure • A/V**



Pamela Vickery  
Chief Procurement Officer

# Town of Franklin

PURCHASING OFFICE  
355 East Central Street  
Franklin, Massachusetts 02038

## AGREEMENT

This contract is made this 14<sup>th</sup> day of November, 2024, by and between the Town of Franklin, a Municipal Corporation, duly organized under the laws of the Commonwealth of Massachusetts and having a usual place of business at the Municipal Building, 355 East Central St. in said Franklin, MA 02038 herein referred to as the "Town" and Sterling Corporation, with a usual place of business at 20 Industrial Ave., Chelmsford, MA 01824, referred to as "Contractor."

### WITNESSED:

Whereas, the Town utilized the State Bid List Contract# FAC-127 for pricing for work providing the Town of Franklin with moving services related to the School Redistricting Moving Project, work hereinafter referred to as "Program"; and

Whereas, the Contractor submitted a fee of Three Hundred Thirty-Nine Thousand Five Hundred Thirty-Three Dollars and Fifty-Three Cents (\$339,533.53) subject to appropriation of funds, for moving services, as identified and detailed in the quote dated November 13, 2024, work required for the Program, and the Town has decided to award the contract therefor to the Contractor.

NOW, THEREFORE, the Town and the Contractor agree as follows:

1. Contract Documents. The Contract Documents consist of this Agreement and the quote documentation (Attachment A), in its entirety, submitted to the Town of Franklin on November 13, 2024 as part of Sterling Corporation's response to Franklin's request for quotes. The contract documents constitute the entire Agreement between the parties concerning the services and all are as fully a part of this Agreement as if attached hereto. In the event of conflicting provisions, the language of this Agreement shall govern provided that if the conflict relates to quantity or quality of goods or services, the greater quantity or higher quality specified shall be required.
2. Goods/ Services. The Contractor shall furnish all product and services related to the Program in accordance with the specifications provided in the attached written quote documents (Attachment A).
3. Performance of Work. If applicable, the Contractor shall furnish all equipment, staffing and materials to accomplish the Program in strict conformity with all applicable Federal, State, and local laws, each of which is incorporated by reference and shall be responsible for obtaining all necessary approvals/permits as required for the performance of the Program.
4. Warranties. The Contractor warrants that all work will be performed in a good and workmanlike manner and in strict conformity with the Contract Documents. The Contractor shall replace, repair, or make good, without cost to the Town, any defects or faults arising within one (1) year after date of Town's acceptance of articles furnished hereunder (acceptance not to be unreasonably delayed) resulting from imperfect or defective work done or materials furnished by the Contractor.

5. Standard Contract Term. The Contractor shall commence the Program upon notice to proceed which will be issued by the Director of Facilities. The Contractor shall commence the Program in accordance with the schedule provided by the Director of Facilities.
6. Payment for Work. The Town shall pay the Contractor based on the proposal submitted to the Town of Franklin on November 13, 2024 (Attachment A) in the amount of Three Hundred Thirty-Nine Thousand Five Hundred Thirty-Three Dollars and Fifty-Three Cents (\$339,533.53), subject to appropriation of funds, as identified in the quote. If applicable by law, invoices accompanied by copies of the weekly-certified payroll records shall be submitted for payment by the Contractor to Town on a monthly basis. The Town shall make payments on the basis of the work completed. The Town shall make payments within thirty (30) days after its receipt.
7. Indemnification of the Town. The Town's liability hereunder shall be limited to the amounts due the Contractor for services actually rendered. The Contractor shall defend, indemnify and hold harmless the Town, its officers, boards, agents and employees to maximum extent permitted by law from any liability loss, damage, cost, charge, or expense resulting from any employees or third party contractor or suppliers claim for payment for wagers, labor, materials, goods or services rendered to Contractor or from any claim for injury to person or property, which may be made as a result of any act, omission or default on the part of the Contractor, or any of its agents or employees and will pay promptly on demand all costs and expenses of the investigation thereof, including attorney's fees and expenses. If any such claim is made, the Town may retain out of any payments, then or thereafter due to the Contractor a sufficient amount to protect the Town against such claims, costs and expenses.
8. Contractor's Standard of Care. In providing services under this Agreement, the Contractor will endeavor to perform in a manner consistent with that degree of care and skill ordinarily exercised by members of the furniture, fixtures and equipment moving and disposal profession currently practicing under similar circumstances. Upon notice to the Contractor and by mutual agreement between the parties, the Contractor will, without additional compensation, correct those services not meeting such a standard.
9. Contractor's Personnel. The Contractor shall utilize only its employees and shall not utilize any third-party contractors without prior written approval of the Town.
10. Insurance. The Contractor shall provide a Certificate of Insurance showing evidence of General Liability, and Automobile Liability with a minimum of \$2,000,000, aggregate, each and, in case of General Liability, naming the Town of Franklin as an additional insured for this Project, as well as Worker's Compensation per Statute.
11. Independent Contractor. The Contractor is an independent contractor and is not an agent or employee of the Town and is not authorized to act on behalf of the Town. The Town will not withhold Federal, State or payroll taxes of any kind, on behalf of the Contractor or the employees of the Contractor. The Contractor is not eligible for, and shall not participate in, any employee pension, health or other fringe benefit plan of the Town.
12. Successors and Assigns. This Agreement is binding upon the parties hereto, their successors, assigns and legal representatives. Neither the Town nor the Contractor shall assign or transfer any interest in the Agreement without the written consent of the other.
13. Inspection and Reports. The Town shall have the right at any time to inspect the records of the Contractor relative to the services provided to the Town pursuant to this Agreement. This shall include the right to enter upon any property owned or occupied by the Contractor, whether situated within or beyond the limits of the Town. Upon request the Contractor shall immediately furnish to the Town any and all written reports relative to such services arising out of its operations under this Contract during and/or after the termination of the contract.

14. Termination.

- a. For Cause - The Town shall have the right to terminate this Agreement if (i) the Contractor's neglects or fails to perform or observe any of its obligations hereunder and a cure is not effected by the Contractor within seven (7) days next following its receipt of a termination notice issued by the Town, (ii) if an order is entered against the Contractor approving a petition for an arrangement, liquidation, dissolution or similar relief relating to bankruptcy or insolvency and such order remains unvacated for thirty (30) days; or (iii) immediately if the Contractor shall file a voluntary petition in bankruptcy or any petition or answer seeking any arrangement, liquidation or dissolution relating to bankruptcy, insolvency or other relief for debtors or shall seek or consent or acquiesce in appointment of any trustee, receiver or liquidation of any of the Contractor's property.

The Town shall pay all reasonable and supportable costs incurred prior to termination, which payment shall not exceed the value of services provided.

- b. For Convenience - The Town may terminate this Agreement at any time for any reason upon submitting to the Contractor thirty (30) days prior a written notice of its intention to terminate. Upon receipt of such notice, the Contractor shall immediately cease to incur expenses pursuant to this Agreement unless otherwise directed in the Town's termination notice. The Contractor shall promptly notify the Town of costs incurred to date of termination and the Town shall pay all such reasonable and supportable costs which payment shall not exceed the unpaid balance due on this Agreement.
- c. Return of Property - Upon termination, the Contractor shall immediately return to the Town, without limitation, all documents and items of any nature whatever, supplied to Contractor by the Town or developed by the Contractor in accordance with this Agreement.

15. Notice. Any and all notices, or other communications required or permitted under this Contract, shall be in writing and delivered by hand or mailed postage prepaid, return receipt requested, be registered or certified mail or by other reputable delivery service, to the parties at the address set forth on Page 1 or furnished from time to time in writing hereafter by one party to the other party. Any such notice or correspondence shall be deemed given when so delivered by hand, if so mailed, when deposited with the U.S. Postal Service or, if sent by private overnight or other delivery service.

16. Severability. If any term of this Contract or application thereof shall to any extent be held invalid, illegal or unenforceable by the court of competent jurisdiction, legality, and enforceability of the remaining terms and conditions of the Contract shall not be deemed affected thereby unless one or both parties would be substantially or materially prejudiced.

17. Governing Law. The performance of this Contract shall be governed, construed and enforced in accordance with the laws of the Commonwealth of Massachusetts. Claims and Disputes and Resolution Procedure, Claims, Disputes, or other matters in question with the Town and Contractor or any other party claiming rights under this agreement relating to or arising from the Project, the Work, or interpretation of any terms of the Contract or Contract documents shall be resolved only by a civil action commenced in the Commonwealth of Massachusetts in either Superior Court Department, Norfolk County, or the District Court Department, Wrentham Division, of Massachusetts Trial Court; in the alternative, private arbitration or mediation may be employed if the parties mutually agree in writing to do so.

18. Entire Agreement. This Contract, including all documents incorporated herein by reference, constitutes the entire integrated agreement between the parties with respect to the matters described.

This Contract supersedes all prior agreements; negotiations, either written or oral and it shall not be modified or amended except by a written document executed by the parties hereto.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on this day and year first above written.

Sterling Corporation

\_\_\_\_\_  
By:  
Title:

\_\_\_\_\_  
Telephone Number/E-Mail Address

**Approved as to Form:** \_\_\_\_\_

**Town of Franklin, MA**

\_\_\_\_\_  
Mark Cerel, Town Attorney

\_\_\_\_\_  
Jamie Hellen, Town Administrator

I certify that an appropriation is available in the amount of the  
Contract:

\_\_\_\_\_  
Linda Darling, Town Comptroller

\_\_\_\_\_  
Lucas Giguere, Superintendent of Schools



ESTIMATED COST OF SERVICES

**Town of Franklin – School Reorganization Budget Pricing**

*In accordance with FAC127 State Contract Pricing*

*Relocate Furniture & Contents from 7 different schools throughout Franklin, MA;  
Includes Relocating Technology*

**Sullivan – 3 Days**

<i>Item/Position</i>	<i>Qty.</i>	<i>Rate</i>	<i>Hours*</i>	<i>Total</i>
Supervisor	2	\$72.56	27	\$3,918.24
Movers	12	\$72.84	27	\$23,600.16
Packer (Library)	2	\$72.56	27	\$3,918.24
Installers	5	\$72.56	27	\$9,795.60
Truck w/Driver	3	\$113.85	30	\$10,246.50
Fuel Charge	1	<i>Calculated</i>		\$225.00
<b>Move Subtotal=</b>				<b>\$51,703.74</b>

*\*Includes travel time*

**Keller – 1.5 Days**

<i>Item/Position</i>	<i>Qty.</i>	<i>Rate</i>	<i>Hours*</i>	<i>Total</i>
Supervisor	2	\$72.56	14	\$2,031.68
Movers	13	\$72.84	14	\$13,256.88
Installers	4	\$72.56	14	\$4,063.36
Truck w/Driver	2	\$113.85	16	\$3,643.20
Fuel Charge	1	<i>Calculated</i>		\$150.00
<b>Move Subtotal=</b>				<b>\$23,145.12</b>

*\*Includes travel time*

**JFK – 2 Days**

<b><i>Item/Position</i></b>	<b><i>Qty.</i></b>	<b><i>Rate</i></b>	<b><i>Hours*</i></b>	<b><i>Total</i></b>
Supervisor	2	\$72.56	18	\$2,612.16
Movers	12	\$72.84	18	\$15,733.44
Packer (Library)	2	\$72.56	18	\$2,612.16
Installers	5	\$72.56	18	\$6,530.40
Truck w/Driver	3	\$113.85	20	\$6,831.00
Fuel Charge	1	<i>Calculated</i>		\$225.00
<b><i>Move Subtotal=</i></b>				<b>\$34,544.16</b>

*\*Includes travel time*

**Parmenter – 2.5 Days**

<b><i>Item/Position</i></b>	<b><i>Qty.</i></b>	<b><i>Rate</i></b>	<b><i>Hours*</i></b>	<b><i>Total</i></b>
Supervisor	2	\$72.56	23	\$3,337.76
Movers	12	\$72.84	23	\$20,103.84
Packer (Library)	3	\$72.56	23	\$5,006.64
Installers	5	\$72.56	23	\$8,344.40
Truck w/Driver	3	\$113.85	25	\$8,538.75
Fuel Charge	1	<i>Calculated</i>		\$225.00
<b><i>Move Subtotal=</i></b>				<b>\$45,556.39</b>

*\*Includes travel time*

**Remington – 3 Days**

<b><i>Item/Position</i></b>	<b><i>Qty.</i></b>	<b><i>Rate</i></b>	<b><i>Hours*</i></b>	<b><i>Total</i></b>
Supervisor	2	\$72.56	27	\$3,918.24
Movers	12	\$72.84	27	\$23,600.16
Packer (Library)	3	\$72.56	27	\$5,877.36
Installers	5	\$72.56	27	\$9,795.60
Truck w/Driver	3	\$113.85	30	\$10,246.50
Fuel Charge	1	<i>Calculated</i>		\$225.00
<b><i>Move Subtotal=</i></b>				<b>\$53,662.86</b>

*\*Includes travel time*

**Oak – 3 Days**

<i>Item/Position</i>	<i>Qty.</i>	<i>Rate</i>	<i>Hours*</i>	<i>Total</i>
Supervisor	2	\$72.56	27	\$3,918.24
Movers	12	\$72.84	27	\$23,600.16
Packer (Library)	2	\$72.56	27	\$3,918.24
Installers	5	\$72.56	27	\$9,795.60
Truck w/Driver	3	\$113.85	30	\$10,246.50
Fuel Charge	1	<i>Calculated</i>		\$225.00
<b><i>Move Subtotal=</i></b>				<b>\$51,703.74</b>

*\*Includes travel time*

**Jefferson – 1 Day**

<i>Item/Position</i>	<i>Qty.</i>	<i>Rate</i>	<i>Hours*</i>	<i>Total</i>
Supervisor	2	\$72.56	9	\$1,306.08
Movers	13	\$72.84	9	\$8,522.28
Installers	4	\$72.56	9	\$2,612.16
Truck w/Driver	2	\$113.85	10	\$2,277.00
Fuel Charge	1	<i>Calculated</i>		\$150.00
<b><i>Move Subtotal=</i></b>				<b>\$14,867.52</b>

*\*Includes travel time*

**Materials**

<i>Item</i>	<i>Qty.</i>	<i>Rate</i>	<i>Unit</i>	<i>Total</i>
Labels	40	\$25.00	Pack (500)	\$1,000.00
Monitor Sleeves	300	\$2.50	Each	\$750.00
Tote Boxes	7500	\$5.00	Each	\$37,500.00
Plastic Wrap	10	\$40.00	Roll	\$400.00
Library Carts	40	\$150.00	Each/Month	\$6,000.00
Commercial Bins	400	\$38.00	Each	\$15,200.00
Packing Paper	4	\$35.00	Pack	\$140.00
Delivery/Pickup Charge	3	\$1,120.00	Each	\$3,360.00
<b><i>Packing Materials Subtotal=</i></b>				<b>\$64,350.00</b>

**Estimated Total Cost of Project = \$339,533.53**

o

## TERMS & CONDITIONS

In order to offer clarity to our estimated cost of services, we would like to outline the following terms and conditions:

### ***Project Description***

The estimated cost of services includes only the designated origin, destination and services described within our proposal.

The estimated cost of services does not include:

- 1) Any changes in inventory
- 2) Any third party interference or delays
- 3) Construction delays
- 4) Customer delays in packing/labeling
- 5) Changes from proposed move schedule
- 6) Acts of God or Nature

Sterling will not be responsible or liable for delays created by any other vendors associated with this project. Any delay created by another vendor may result in additional charges over and above our estimated costs.

### ***Accessibility***

Sterling must be provided clear and easy access to all material, equipment and furnishings to be moved. In addition, free and easy access must be provided to all loading and unloading areas, hallways, stairways and elevators.

### ***Valuation***

All material, equipment and furnishings are released at a value of \$0.60 per pound per article. Additional coverage can be obtained through Sterling as needed. All charges and fees for insurance coverage over the legal liability of \$0.60 per pound per article are in addition to any and all pricing contained within our proposal.

### ***Payment Terms***

Net 30 days.

Date: \_\_\_\_\_

\_\_\_\_\_  
*Accepted by:* Representative  
**Town of Franklin**

**Requested move date(s)** \_\_\_\_\_

March 25, 2024



94 Reservoir Park Drive  
Rockland, MA 02370  
617.544.3200  
[www.inovisenergy.com](http://www.inovisenergy.com)

**Solution:** (2) 120kW Dual-port Publicly Accessible DCFC

**Site:** 600 King St  
Franklin , MA 02038

**Presented To:** **Michael D'Angelo**  
Franklin Fire Department  
[dangelom@franklinps.net](mailto:dangelom@franklinps.net)

**Prepared By:** **Gabriel Andreson**  
President  
[gandreson@inovisenergy.com](mailto:gandreson@inovisenergy.com)

**Inovis Energy, Inc.** is pleased to present you with this Electric Vehicle Charging solution. We hope you will find this analysis a viable and effective means to both improve your tenants and clients amenity offerings and to help your company achieve its ESG goals.

As a result of implementing this project you will be on the forefront of the shift to electric vehicle adoption and can position yourself to capitalize on the growing need for EV charging stations.

I hope you find this analysis informative. If you have any questions please contact us.

*Gabriel Andreson*

Gabriel Andreson  
774.254.4499

# EV Charging Solution Estimate

March 25, 2024



## SOLUTION:

(2) 120kW Dual-port Publicly Accessible DCFC

## PRESENTED TO:

Franklin Fire Department  
600 King St  
Franklin, MA 02038

## INFRASTRUCTURE

### Location : TBD (Pending Utility Engineering Guidance)

- 1 New 400A 480V 3P Electric Service Dedicated to EVSE
- 1 New concrete pad with NGRID DCFC Power Distribution Cabinet with Meter Socket
- 1 New Utility provided pad mount transformer and protective bollards
- 220 trenching from new power cabinet to EVSE locations and secondary feeders
- 2 new bases for EV Stations
- 4 protective bollards
- 4 EV Parking Line Striping
- 5 EV Parking Signage
- 1 All required permitting and inspections

## EV CHARGING EQUIPMENT

- 2 Autel 120KW Dual Port MAXICHARGER W/5 yr Warranty
  - 5 Yr Software Plan <sup>4</sup>
  - System start-up and onboarding to monitoring platform
- On-Going Plans
- Annual O&M Service Plan \$2,400/yr
- Includes bi-annual maintenance and check-up

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<b>TOTAL PROJECT COST:</b>	<b>\$307,840</b>
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<b>UTILITY INFRASTRUCTURE INCENTIVE:<sup>6</sup></b>	<b>\$120,000</b>
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<b>UTILITY EVSE EQUIPMENT INCENTIVE:</b>	<b>\$160,000</b>
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<b>COST LESS INCENTIVES:</b>	<b>\$27,840</b>
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<b>F8911 ALTERNATIVE FUEL VEHICLE REFUELING TAX CREDIT EST.:</b> <sup>1,2</sup>	<b>NOT IN QUALIFIED CENSUS TRACT</b>	<b>-</b>
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<sup>1</sup> The 30C Alternative Fuel Infrastructure Tax Credit, also referred to as the 8911 tax credit, gives qualifying businesses a 30% tax credit, up to \$100,000, for the purchase and installation of EV charging infrastructure. Businesses must have installed the stations between Jan. 1, 2023, and Dec. 31, 2032, and must claim the credit on their federal tax return via form 8911 which can be found here: <https://www.irs.gov/forms-pubs/about-form-8911>

<sup>2</sup> Disclaimer - We are not a tax advisor and do not guarantee any tax credits or incentives. Please review with your tax advisor before making any assumptions. Please visit: <https://afdc.energy.gov/laws/10513>

<sup>3</sup> Service plan includes unlimited phone and on-site support from the manufacturer

<sup>4</sup> Stations must be networked for 5-YR's for rebate eligibility

# Site Map

Proposed station locations are accepted and approved by: \_\_\_\_\_  
initials



Site Information			
	Low Utilization	Mid Utilization	High Utilization
Current Electricity Rate	\$ 0.23	\$ 0.23	\$ 0.23
Number of Charging Ports	4	4	4
Average (kW) Draw Per Port	60	60	60
Charging Sessions Per Week	7	14	28
Charging Session Length (Hrs)	0.5	0.5	0.5

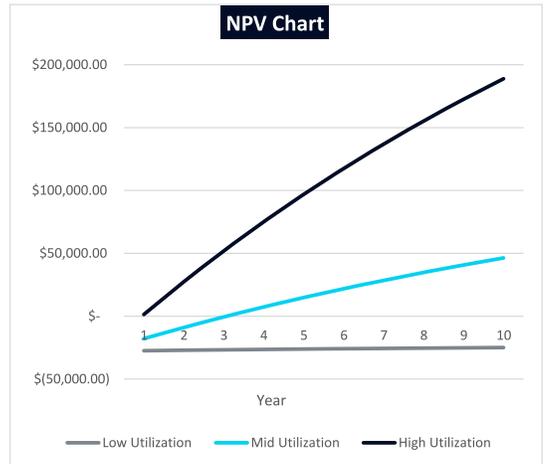
Implementation Cost			
	Low Utilization	Mid Utilization	High Utilization
EVSE	\$ 307,840.43	\$ 307,840.43	\$ 307,840.43
Permitting	\$ -	\$ -	\$ -
Labor	\$ -	\$ -	\$ -
Materials	\$ -	\$ -	\$ -
Signage	\$ -	\$ -	\$ -
Parking Lot Painting	\$ -	\$ -	\$ -
Bollards	\$ -	\$ -	\$ -
Misc.	\$ -	\$ -	\$ -
<b>Subtotal</b>	<b>\$ 307,840.43</b>	<b>\$ 307,840.43</b>	<b>\$ 307,840.43</b>
<b>Rebates &amp; Incentives</b>	<b>\$ 280,000.00</b>	<b>\$ 280,000.00</b>	<b>\$ 280,000.00</b>
<b>Net Total After Rebates</b>	<b>\$ 27,840.43</b>	<b>\$ 27,840.43</b>	<b>\$ 27,840.43</b>

Operating Cost			
	Low Utilization	Mid Utilization	High Utilization
Annual Electricity Consumption (kWh)	43,680.00	87,360.00	174,720.00
Standby Electricity Consumption (kWh)	5,606.40	5,606.40	5,606.40
Demand Charge Per (kW)	\$ 1.92	\$ 1.92	\$ 1.92
<b>Annual Electricity Cost</b>	<b>\$ 11,335.87</b>	<b>\$ 21,382.27</b>	<b>\$ 41,475.07</b>
Annual Network Cost	\$ -	\$ -	\$ -
Annual Maintenance Cost	\$ 2,400.00	\$ 2,400.00	\$ 2,400.00
Annual Demand Charge Cost	\$ 5,529.60	\$ 5,529.60	\$ 5,529.60
<b>Total</b>	<b>\$ 19,265.47</b>	<b>\$ 29,311.87</b>	<b>\$ 49,404.67</b>

Revenue			
	Low Utilization	Mid Utilization	High Utilization
Rate Per Hour	\$ -	\$ -	\$ -
Rate Per kWh	\$ 0.45	\$ 0.45	\$ 0.45
Rate Per Session	\$ -	\$ -	\$ -
<b>Subtotal</b>	<b>\$ 19,656.00</b>	<b>\$ 39,312.00</b>	<b>\$ 78,624.00</b>
Annual Advertising (Per Station)	\$ -	\$ -	\$ -
Carbon Credit (Per Station)	\$ -	\$ -	\$ -
<b>Subtotal</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Total</b>	<b>\$ 19,656.00</b>	<b>\$ 39,312.00</b>	<b>\$ 78,624.00</b>

Projected Annual Performance							
	Low Utilization	Mid Utilization	High Utilization		Low Utilization	Mid Utilization	High Utilization
Annual Visitors	1,456	2,912	5,824	Annual Profit	\$ 390.53	\$ 10,000.13	\$ 29,219.33
kWh's Delivered	43,680	87,360	174,720	Simple Payback (Yrs)	71.29	2.78	0.95
Driving Miles Delivered (.25 kWh/miles)	174,720	349,440	698,880	Discount Rate	6%	6%	6%
				NPV (10 Years)	\$ (24,944.00)	\$ 46,327.43	\$ 188,870.29

NPV			
	Low Utilization	Mid Utilization	High Utilization
Year 1	\$ (27,449.90)	\$ (17,840.30)	\$ 1,378.90
Year 2	\$ (27,102.33)	\$ (8,940.22)	\$ 27,384.00
Year 3	\$ (26,774.44)	\$ (543.92)	\$ 51,917.11
Year 4	\$ (26,465.10)	\$ 7,377.12	\$ 75,061.55
Year 5	\$ (26,173.28)	\$ 14,849.79	\$ 96,895.93
Year 6	\$ (25,897.97)	\$ 21,899.49	\$ 117,494.41
Year 7	\$ (25,638.25)	\$ 28,550.14	\$ 136,926.93
Year 8	\$ (25,393.23)	\$ 34,824.35	\$ 155,259.50
Year 9	\$ (25,162.07)	\$ 40,743.41	\$ 172,554.37
Year 10	\$ (24,944.00)	\$ 46,327.43	\$ 188,870.29



Project Information	
Project Name:	Franklin Fire Department
Project Address:	600 King St Franklin, MA 02038
Contact:	Michael D'Angelo
Email:	dangelom@franklinps.net
Phone:	508-889-3503





## Implementation & Warranty

Inovis Energy, Inc. assigns a dedicated Project Manager to every project. The Project Manager (PM) will be the primary point-of-contact through the implementation of the project. The following are all benchmark's that Inovis Energy, Inc. and your dedicated PM will provide:

- > Project Kickoff Meeting and Walk-through
- > All Project Logistics including material delivery and install scheduling
- > Any required control commissioning
- > Final Walk-through with customer
- > Project Completion Binder

### Implementation

Inovis Energy, Inc. is a turn-key service provider and is responsible for all phases of the implementation process. All trash & waste will be removed by Inovis. Any hazardous waste will be removed by a certified waste company, a certificate of reclamation will be provided after the hazardous waste has been removed from the site. Any unforeseen issues, including presence of asbestos, wiring problems, etc. identified after project implementation has begun must be addressed accordingly and additional costs may be incurred.

This is a turn-key proposal covering all costs associated with both the infrastructure and charging station costs unless otherwise state in the proposal. As a utility requirement, the cloud networking plan is included for a term mentioned on the Findings & Recommendations page. Those details and features are included in this proposal.

### Warranty

As a manufacturer certified installer, included in every project is a 1 to 5 year, manufacturer backed, parts-only warranty. The specific warranty term is dependent on equipment specified and can be found on the Findings & Recommendations page. The Charge-Forward Service plan is available with every install in and is billed annually at your stations activation anniversary:

- > Proactive Monitoring
- > 48-HR Service Response with Certified Technicians
- > Comprehensive parts & labor warranty
- > Unlimited optimization and platform support
- > Strategic reporting with station & network performance analysis

TOWN OF FRANKLIN  
Mike Dangelo  
630 KING ST  
FRANKLIN, MA 02038-2535

RE: National Grid EV Charging Program Approval  
**BA Number:** 1388859006  
**Project number** CE-0000002581  
**Work Request number (if applicable):** 30959688

7/1/2024

Dear Mike

National Grid has approved your **National Grid EV Charging Public and Workplace Program** incentive which is contingent on completing the tasks below. This incentive would be for the following organization: TOWN OF FRANKLIN 1388859006

After a review of your Application and Site Plan, your project qualifies for a National Grid Incentive if installed as proposed. See details on page 2. This incentive is in the amount of: 422551.26

Please review the attached Terms and Condition and complete, sign, and return the following documents (also attached) to [EVNationalGrid@nationalgrid.com](mailto:EVNationalGrid@nationalgrid.com) at your earliest convenience to confirm acceptance of the terms and conditions and estimated incentives. **National Grid's approval is contingent upon receipt of these documents within 10 business days and will not be in effect until then.**

- **Funding Disclosure and Verification Form** (*please fully complete all three sections*)
- **Assignment of Rebates**
- **This Commitment Letter (includes the Customer Acknowledgment and Acceptance of Terms)** —  
*Please provide signature to the first box found on page 2. The second box to be signed upon the completion of your EV project.*

**Please notify National Grid once construction begins. National Grid's rebate payment is subject to:**

1. **Completed Application** — All information must be complete and entered in the portal with all required associated documents attached, including invoices.
2. **Project Changes After Approval** — You must notify us if your project changes, so we can determine whether the proposed change requires revisions to your incentive amount.
3. **Post-installation Verification** — We will confirm the stations are installed and activated prior to payment of rebates.
4. **Rebate Amounts** — The National Grid EVSE rebate is calculated based on the lesser of the applicable percentage of the eligible EVSE costs or the same applicable percentage of the cost cap. The National Grid infrastructure rebate is calculated based on the lesser of the 100% of the actual eligible cost and 100% of the average applicable cost cap. Please note: a) If the project cost changes after the approval, rebates may be adjusted at the time of payment to reflect the applicable rebate percentage and, b) If external funding increases after approval, National Grid rebates may be reduced by the additional funding to reflect the change including that any external funding in excess of the payable National Grid rebates will be applied to utility side infrastructure costs (if required) . The cost caps are found in the "National Grid Rebate Detail" table on page 2 below.
5. **Agreement to Share Information** - You agree to allow National Grid to share your application information with the outside funding agencies.
6. **Additional Requirements** — For Workplace and Publicly Accessible projects, a Network Commercial Service Plan subscription must be purchased for at least the next 4 years for each station. Stations must be installed and activated by

Please note: in an effort to provide timely approvals, projects requiring new service may be approved by National Grid prior to final design based on the best information available at the time of review. In the rare instance the final design is significantly more costly than estimated, rebates may be subject to change.

Please contact us if you have any questions.

Sincerely,

National Grid EV Implementation  
[EVNationalGrid@nationalgrid.com](mailto:EVNationalGrid@nationalgrid.com)

**Customer Acknowledgement and Acceptance of Terms**

I certify that all statements made in this application are correct to the best of my knowledge and that I have read and agree to the terms and conditions included in this package.

Print Name:	Authorized Signature:	Date:	Expected Construction Date:	Expected Completion Date:
Michael D'Angelo	 <small>Michael P D'Angelo (Jul 2, 2024 14:47 EDT)</small>	Jul 2, 2024	10/15/2024	11/1/2024

# Massachusetts EV Charging Station Program



## Customer Assignment of Incentive Form

This document certifies TOWN OF FRANKLIN's explicit authorization to pay  
(Customer's Name)

the National Grid EV Charging Station Program rebate to Inovis Energy, Inc.  
(Vendor)

EV Application # EV- CE-0000002581.  
(Application Number)

## Entity to Receive Incentive Payment (Payee must submit a W-9 form)

Company Name: **Inovis Energy, Inc.**

Individual Name: **Gabriel Andreson**

Company Address: **94 Reservoir Park Dr.  
Rockland, MA 02370**

I hereby assign any right, title or interest that I may have in the incentive payment to the Entity listed above.

Customer Name: **TOWN OF FRANKLIN**

Customer Signature: *Michael P D'Angelo*  
Michael P D'Angelo (Jul 2, 2024 14:47 EDT)

Date: **Jul 2, 2024**

Massachusetts

nationalgrid

# Publicly Accessible and Fleet Environmental Justice Community Certification

Name of Applicant: Town of Franklin

Project Number: EV- CE-0000002581

## Disclosure Form

Please review the following sections and complete each section applicable to the project for which you submitted an application in the EV portal. Once complete please sign and date at the bottom of the form.

### SECTION A: To be completed for any projects identified as publicly accessible in the application (check yes or no as applicable and complete questions)

#### Does your project meet the following criteria?

- Does the parking area provide the general public practical access to, and use of, the parking area and the EV charging station(s) for 24 hours per day, 7 days per week, at the location identified in the application?  yes  no
- If no due to access restrictions is there access at least 12 hours per day, 7 days per week?  yes  no

Does the applicant agree to operate the parking area in the manner described above for the term of the EV Program?  yes  no

### SECTION B: To be completed for any projects identified as fleets in the application

If you operate a fleet, please answer the following (locations within the Massachusetts defined EJC map is available [here](#)):

- A. Is your fleet registered in census block groups that meet the Commonwealth of Massachusetts' EJC-Income criteria?  yes  no
- B. Is your fleet registered in census block groups that meet the Commonwealth of Massachusetts' EJC criteria?  yes  no
- C. Is your fleet operating more than 50 percent of the time within census block groups that meet the Commonwealth of Massachusetts' EJC-Income criteria?  yes  no
- D. Is your fleet operating more than 50 percent of the time within census block groups that meet the Commonwealth of Massachusetts' EJC criteria?  yes  no

I certify that the above information is accurate.

Print Name Michael D'Angelo Signature Michael P D'Angelo Date Jul 2, 2024  
Michael P D'Angelo (Jul 2, 2024 14:47 EDT)

<b>Project Site Host and Location:</b>		<b>TOWN OF FRANKLIN</b>		<b>630 KING ST, FRANKLIN, MA, 02038</b>	
<b>Application number, and Work Request number (if applicable)</b>	<b>EVSE Equipment Brand &amp; Model:</b>	<b>Number of Stations &amp; Ports:</b>	<b>Station Use:</b>	<b>EJC Category:</b>	
CE-2581	Autel MaxiCharger 120 (DCFC, dual-port)	3 Stations	Public Municipal	Non-EJC	
WR #30959688		6 Ports			

<b>National Grid Rebate Details (DCFC)</b>		
<b>Category</b>	<b>Application Rebate Factors</b>	<b>Maximum National Grid Rebates</b>
<u>Civil Work for Primary-Voltage Duct Bank</u>  This is the construction the customer must perform to install the primary riser and conduits, transformer pad, and bollards for the new electric service. Some or all of this expense may be eligible for rebate.	<u>Construction of riser, duct bank, pad, and bollards:</u>  <i>Placeholder estimate ONLY. Rebate amount TBD based on layout of riser-pole, pad, containment, and bollards as specified by NGrid Distribution Design &gt;&gt;&gt;</i>	<u>NGrid Estimate:</u> Install transformer pad 100' from riser pole. Riser = \$1,000, encased duct bank is \$150/ft x 100 ft = \$15,000, installed pad = \$3,500, 5 bollards = \$2,500. Total = \$22,000.  <b>\$22,000.00</b>
<u>Infrastructure</u>  Infrastructure NOT covered by National Grid includes, but is not limited to, parking signage and pavement painting.	<u>Output power per port:</u> <b>60.0 kW</b> <u>Total output power for the site:</u> <b>360.0 kW</b>  <b>6 Ports Eligible for Rebate</b>	Rebate based on the estimate for eligible items submitted with application.  <b>\$160,551.26</b>
<u>Equipment (EVSE)</u>	<u>Eligibility:</u> Up to 10 ports for Publicly Accessible sites. Maximum EVSE rebate is \$400,000 per project. ("Same Site" locations not eligible for EVSE rebate.)  <b>6 Ports Eligible for Rebate</b>	50 to 149 kW/port: Up to 100% (\$40,000/port cap) EJC or not. 150+ kW/port: Up to 100% (\$80,000/port cap) for any EJC; Up to 50% (\$40,000/port cap) for non-EJC.  <b>\$240,000.00</b>
<b>Calculated Maximum National Grid Rebate Amount =</b>		<b>\$422,551.26</b>

<b>Additional Funding Details</b>		
<u>Additional Funding Sources</u>  This is the amount submitted on the application, or if not provided then an amount calculated by National Grid.	<u>Funding Source:</u> <i>None Anticipated</i>  <u>Funding Amount:</u> <b>Not applicable (Customer is Ineligible or Exempt).</b>	<b>\$0.00</b>
<b>Expected or Available Additional Funding From All Sources <sup>(1)</sup> =</b>		<b>\$0.00</b>

<b><u>Total National Grid Rebate = Calculated Rebate - Additional Funding =</u></b> <b>(Payable rebate amount may differ from amount shown - see Note 2 below)</b>	<b>\$422,551.26</b>
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(1) All Additional Funding will be deducted from the payable National Grid Rebate Amount and the utility side infrastructure costs (if required). If the Additional Funding exceeds the total amount of the payable National Grid Rebate Amount, then the remaining Additional Funding will be applied to the utility side infrastructure costs (if required).

(2) National Grid rebates are based on the information provided by the applicant, and may be revised for changes in cost or scope; all adjustments will be reconciled at project closeout. Rebate amounts may be adjusted if actual additional funding is different from what is shown in this table, and rebates may also be affected by actual equipment or installations costs. Rebates, including additional funding, cannot exceed total eligible project costs or EVSE rebate amounts. Rebates are approved separately for Infrastructure, EVSE, and Networking, and cannot be co-mingled.

**MASSACHUSETTS COMMERCIAL ELECTRIC VEHICLE CHARGING PROGRAM****SITE HOST & LICENSE AGREEMENT**

This SITE HOST AND LICENSE AGREEMENT (“Agreement”) is entered into as of the date Jul 2, 2024 (“Effective Date”), by and between Massachusetts Electric Company d/b/a National Grid and Nantucket Electric Company d/b/a National Grid, a Massachusetts corporation having an address at 170 Data Drive, Waltham, Massachusetts 02451 (“Company”) and Town of Franklin, having an address at 630 King St. Franklin, MA 02038 (“Site Host”). The Company and Site Host are each referred to herein sometimes as a “Party” and collectively as “Parties”. Now, therefore, in consideration of the foregoing, the mutual promises set forth herein, and other good and valuable consideration, the receipt and sufficiency of which are acknowledged, the Parties hereby agree as follows:

**1.0 Background**

- 1.1 The Company has received approval from the Massachusetts Department of Public Utilities (“D.P.U.”) for a program for facilitating siting and installation of Electric Vehicle Supply Equipment (“EVSE”) within the Company’s electric service territory pursuant to D.P.U. Docket No. 21-91 (“Petition of Massachusetts Electric Company and Nantucket Electric Company d/b/a National Grid for approval of its Phase III Electric Vehicle Development Program and Electric Vehicle Demand Charge Alternative”) and approved by the D.P.U. on 12/30/2022 (the “Program”).
- 1.2 The Site Host desires to participate in the Program, and it has agreed to host EVSE on property owned or controlled by the Site Host located within the Company’s electric service territory at the address(es) listed in the Site Host’s EV Application. The Site Host has applied to the Company for financial incentives for the installation of certain electric service infrastructure to be installed at the Site.
- 1.3 The term of this Agreement shall commence as of the Effective Date and shall expire four (4) years from the Activation Date (as hereinafter defined “Term”).

**2.0 Definitions**

- 2.1 “Agreement” means the Application, these Terms and Conditions and any exhibits and attachments which are incorporated and made apart of this Agreement.
- 2.2 “Adjusted Rebate Amount” has the meaning in Section 5.
- 2.3 “Commitment Letter” means the incentive offer letter that is issued by the Company stating the project is approved for funding, contingent upon full execution of the Agreement. The Commitment Letter details the maximum amount of funding the Company has approved for incentives, site information, and information related to the number and type of EVSE being installed.

- 2.4 “Customer-Side Infrastructure” means the electrical service infrastructure installed on the Site Host’s property, to remain the property of the Site Host.
- 2.5 “National Grid Electric Distribution System Upgrade” means upgrades done to the Company’s Electric distribution system to facilitate delivery of electric service to the Site.
- 2.6 “EV” means electric vehicle.
- 2.7 “EV Application” means the application the Site Host submits to seek approval for the EV Charging Program, also referred to as the “Project Number”.
- 2.8 “EV Installer” means contractor that is contracted by the Site Host to install Customer-Side Infrastructure in compliance with all federal, state, and local laws, codes, and standards.
- 2.9 “EV Network” means the enablement of EV charging operators and e-mobility service providers to virtually manage all aspects of EV charging.
- 2.10 “EVSE” means the relevant Electric Vehicle Supply Equipment or Electric Vehicle Charging Station.
- 2.11 “EVSE Rebates” means the financial incentive for EVSE.
- 2.12 “Fleet” means the Site Host is a private entity, municipality, public university or college, or state agency that owns a fleet of light, medium, and/or heavy-duty vehicles. Owners in Massachusetts are eligible to apply and receive incentives for Customer and Utility Side Infrastructure and or EVSE intended for use by fleet vehicles.
- 2.13 “Make Ready Rebate” means the incentive for Utility-Side and Customer-Side Infrastructure.
- 2.14 “Multi-Unit Dwelling” means a Site with five or more residential units at the Site and at least one commercial electric service account.
- 2.15 “Public” means the general public has practical access to, and use of, the parking space and EVSE for seven days per week, 24 hours per day. The Site Host is permitted to charge a parking fee and, if the location has access restrictions, may reduce the hours of public access to no less than twelve hours per day, seven days per week.
- 2.16 “Site” means the property owned or controlled by the Site Host where the Customer-Side Infrastructure and EVSE will be installed.
- 2.17 “Site Host” means the nonresidential customer of the Company who is the owner of the Site or has the right or express written authority to operate and maintain EVSE on the Site.
- 2.18 “Supplier” means the distributing partner, chosen by the Site Host, of the EVSE.
- 2.19 “Term” has the meaning in Section 1.3 above.
- 2.20 “Utility-Side Infrastructure” means the electrical service infrastructure installed either in the public Right of Way or on the Site Host’s property, to remain the property of the Company.
- 2.21 “Workplace” means a Site where EV charging is restricted to employee use only.

### **3.0 Site Host Eligibility Requirements and Representations**

- 3.1 Site Host agrees to provide one or more locations at the Site for the installation of EVSE and other infrastructure. The specific locations of the EVSE and infrastructure at the Site have been determined by the Site Host in coordination with the Company, the EV Installer and, if needed, the Supplier of the EVSE and are presented in the Site Host's EV Application.
- 3.2 Site Host is the fee owner of the Site or has a lease with at least 10 years remaining in the current term of the lease or ground lease of the Site.
  - 3.2.1 If Site Host has a lease, the lease expressly provides that the Site Host has the authority to grant utility license rights for the provision of utility services to the Site.
  - 3.2.2 If the lease does not so provide, the Site Host shall be solely responsible for obtaining the necessary license or consent from the fee owner for the installation of the Infrastructure at the Site, in the form of Grant of Access, or otherwise in form and substance satisfactory to the Company.
  - 3.2.3 If Site Host is neither a fee owner nor a long-term lessee of the Site, Site Host is responsible for obtaining from the landowner the necessary license rights for the Company to access the Site for purposes of installation of the Infrastructure.
- 3.3 To the best of the Site Host's knowledge, the Site is free from "hazardous materials", as those terms are defined in applicable state and federal laws and regulations. In the event pre-existing "hazardous materials" are discovered at the Site during installation of the Infrastructure, the Company's sole obligation shall be to comply with the Utility Related Abatement Measures ("URAM") set forth in 310 CMR 40.0460 *et seq.* as amended from time to time, and all other responsibility with respect to such "hazardous materials" shall be that of the Site Host.
- 3.4 The Site is free from any property restrictions that would prohibit the installation of the EV infrastructure, including any institutional controls, Environmental Land Use Restrictions ("ELUR"), Activity and Use Limitation ("AUL") and/or engineering controls (i.e., Engineered Barrier, soil cap, remediation systems), as defined in 310 CMR 40.000 *et seq.* as amended from time to time. In the event any of these controls exists on the Site, the Site Host is responsible for compliance, under the supervision of its License Site Professional. The Site Host is not aware of any resource areas regulated under any applicable federal, state, or local environmental law for which the Site Host has not obtained an approval for the EV infrastructure installation.
- 3.5 Site Host has full corporate power and authority to enter into and perform this Agreement in accordance with its terms, and neither the execution of this Agreement, nor its performance, will conflict with or violate any other agreement or instrument by which the Site Host or the Site is bound. There are no claims or actions pending or, to Site Host's knowledge, threatened against the Site Host or the Site that would prevent or interfere with the performance of this Agreement.

#### **4.0 Site Host Obligations**

The Site Host shall:

- 4.1 Contract with an EV Installer and/or Supplier of their choosing, who shall obtain all necessary federal, state, and local permits, approvals, and licenses and perform installation of the Customer-Side Infrastructure.
- 4.2 Obtain site design and cost proposals from the EV Installer and, if necessary, the Supplier and submit to the Company for review and approval.
- 4.3 Not begin construction at the Site until both Parties have executed this Agreement. Before the Company may issue the Commitment Letter, the following must be completed:
  - 4.3.1 Site Host has provided all required documents including site plans and cost estimates.
  - 4.3.2 Utility interconnection design has been completed if new utility service is required.
  - 4.3.3 Site Host has met necessary third-party funding requirements as described in Section 6.0.
- 4.4 Procure EVSE and an EV Network that are approved by the Program, as per the Company's latest Massachusetts Electric Vehicle Charging Program Qualified Products List. Site Host agrees that the EV Network and quantity, type, and location of the EVSE cannot be modified by the Site Host following execution of this Agreement without approval of the Company.
- 4.5 Procure not less than two (2) so-called "Level II" EVSE ports, or not less than one (1) so-called "DC Fast" EVSE port (minimum 50 kilowatts output per port).
- 4.6 Agrees to keep the EVSE in good repair, condition and operational and reporting usage data monthly at the Site for at least four (4) years from the Activation Date either by their own means or through a chosen EVSE Owner-Operator. In the event the EVSE are not operational and reporting data for at least four (4) years from the Activation Date, Site Host agrees that it shall be solely responsible for reimbursing the Company (on a straight-line depreciation) for (i) any installation costs incurred by the Company related to the Customer Side Infrastructure, and (ii) any EVSE Rebates or Incentives it received.
- 4.7 Allow access to the EVSE as described below:
  - 4.7.1 For Sites qualifying as Public, Site Host shall allow the general public practical access to, and use of, the parking space and EVSE for seven days per week, 24 hours per day. The Site Host is permitted to charge a parking fee and, if the location has access restrictions, may reduce the hours of public access to no less than twelve hours per day, seven days per week.
  - 4.7.2 For Sites qualifying as Workplace, Site Host shall allow access to the EVSE to all persons who can access the Site. Access must be allowed for a minimum of four hours per day and shall continue to be provided for as long as EVSE are operated at the Site.
  - 4.7.3 For Sites qualifying as Fleet, Site Host shall restrict access to the EVSE to fleet vehicles only.
  - 4.7.4 For Sites qualifying as Multi-Unit Dwelling, Site Host shall allow access to the EVSE to all residents and guests with access to the Site, except in the event EVSE is installed at a minimum of twenty (20) percent of the total deeded parking spaces at the site.

- 4.8 Agree to pay for all metered electric services provided by the Company for the EVSE at the Company's applicable rates and tariffs, either by their own means or through a chosen EVSE Owner-Operator. If a separate utility meter is installed, Site Host acknowledges that the electric account shall be assigned to a commercial electric rate class.
- 4.9 Pay any remaining cost for the EVSE or Customer-Side Facilities that is not covered by Company's rebates, as described in the Commitment Letter, prior to construction commencing at the Site.
- 4.10 Comply with all laws and regulations, including but not limited to, Massachusetts General Laws (M.G.L. c. 166, s. 21A et seq.), Occupational Safety and Health Administration (OSHA) Laws and Regulations, and any other applicable requirements regarding work or activity in the proximity of energized electric lines.
- 4.11 Agree that any field changes in the location of the Customer-Side Infrastructure shall be at the expense of the Site Host and subject to prior review and written approval of the Company, which shall not be unreasonably withheld.
- 4.12 Agree to complete construction of the Customer-Side Infrastructure within one year of the date the Commitment Letter is received. Extensions of the one-year period may be requested.

## **5.0 Company Obligations**

The Company shall:

- 5.1 Provide and install the necessary Utility-Side Infrastructure at the Site to energize the EVSE, which may include interconnection to the Company's electric distribution system. The Company shall also make all necessary upgrades or modifications to its distribution system off-Site, to the extent required to provide service to the EVSE at the Site.
- 5.2 The Company shall pay the lesser of the rebate amounts shown in the Commitment Letter or the actual eligible invoiced costs provided at project close-out adjusted by Program eligibility not to exceed the per port cap amount (the "Adjusted Rebate Amount"), to the Site Host or Site Host designated payee as follows:
  - 5.2.1 The EVSE, Network and Customer-Side Infrastructure Adjusted Rebate Amounts upon installation and activation of the EVSE and post-inspection, if needed.
  - 5.2.2 Infrastructure installed by the Company to establish the interconnection to the Company's electric distribution system and any off-Site distribution system upgrades or modifications shall be paid for by the Company.
- 5.3 The Company shall be excused from performance and shall not be liable in damages or otherwise due to negligence or willful misconduct of the Site-Host-contracted EV Installer, nor shall it be held responsible for any deviation from the approved project design.

## **6.0 Program Incentives and Third-Party Funding**

- 6.1 Upon receipt of the Commitment Letter and Agreement, Site Host has 10 days to return the executed Agreement to the Company. Failure of the Site Host to return the executed Agreement

to the Company within 10 days, may allow for incentives in the Commitment Letter to be voided by the Company.

- 6.2 The Site Host, EV Installer, and Supplier shall provide the Company with an estimate for the actual cost of the EVSE and Customer-Side Infrastructure, which the Company will use to determine the incentives amounts shown in the Commitment Letter.
- 6.3 The Company may not reserve more than one million dollars for a Privately owned Site Host in one Program year (January 1<sup>st</sup>, 2024, to December 31<sup>st</sup>, 2024). Funding is reserved at the time of full execution of the Agreement.
- 6.4 Site Hosts who have previously received incentives from the Company for a particular site in either its previous (Phase 1 or Phase 2) or current (Phase 3) Program are eligible to receive Make Ready Rebates but are not eligible to receive EVSE Rebates at that site in its Phase 3 program.
- 6.5 Site Host is required to apply for MassEVIP or other available state or federal funding to the extent that it is available and aligned with the Program's offerings, and to report the receipt of any such funding to the Company.
- 6.6 The Company shall deduct any third-party funding received, applied for, or that the Site Host is eligible for from the total Program rebates, which may include Make Ready, EVSE, and Network rebates. In the event the Site Host is eligible for third party funding but chooses to not comply with the third party's eligibility requirements, the Company shall deduct the amount the Site Host would have been eligible for if compliant.
- 6.7 If receipt of approval for third-party funding is not received within 60 days of application and upon written request from Site Host, the Company may proceed with original incentive levels. If third-party funding is received after issuance of the Commitment Letter but before time of rebate payment, the Company shall deduct the amount received from the total Program rebates and shall modify the incentives in the Commitment Letter accordingly. Under no circumstances shall third-party rebates, when combined with the rebates and incentives provided by the Program, exceed an amount equal to the total (100%) of the actual cost of the EVSE and infrastructure.
- 6.8 The Site Host hereby agrees to the proposed incentive amounts shown in the Commitment Letter.

## **7.0 Ownership and Ongoing Operation and Maintenance**

- 7.1 Following the installation of Utility-Side Infrastructure shall remain the property of the Company and the Company shall pay all taxes assessed thereon. All other Customer-Side Infrastructure and existing infrastructure other than Utility-Side Infrastructure, shall be owned, and maintained by the Site Host or the Supplier, as appropriate.
- 7.2 Site Host hereby grants to the Company, its employees, contractors, successors and assigns, the permission, from time to time as may be necessary to enter upon the Site to install, repair, renew and maintain Utility-Side Infrastructure, including, at the option of the Company, the replacement of said infrastructure with electrical equipment of different size and voltage, along with the necessary cables, conduits, wires, sustaining or protecting fixtures, and service connections attached thereto constituting a line for the distribution of electricity and lines for telecommunications for control and metering purposes, in, upon, under, along and across the Site. The Company shall provide reasonable notice to the Site Host of such work, unless in the event of

an emergency, as determined by the Company. In the event the Company is required to relocate Utility-Side Infrastructure or any related sustaining or protecting fixtures due to the request or direction of the Site Host or any person acting under the authority or direction of the Site Host, the Site Host shall reimburse the Company for the reasonable costs thereof.

- 7.3 Site Host shall not erect or permit any structures or obstructions which, in the reasonable judgment of the Company, might interfere with the safe operation and maintenance of the Utility-Side Infrastructure. The Company shall have the right to cut down and keep trimmed vegetation as the Company may from time to time deem reasonably necessary for the safe operation and maintenance of said Infrastructure. Site Host agrees that there shall be no interference with pedestrian and vehicular access to said Infrastructure. It is understood that access to said Infrastructure includes travel through the Site at any time for inspection and maintenance, and for emergency repairs, by all manner of vehicles and on foot. In addition, Site Host may be required, at its cost, to temporarily relocate vehicles or other equipment located within the Site to allow the Company and its contractors access to the said Infrastructure. Site Host acknowledges and agrees that the Company does not hereby assume any responsibility for the ownership, operation or maintenance of Customer-Side Infrastructure or Existing Infrastructure which shall remain the responsibility of the Site Host.
- 7.4 Site Host shall promptly reimburse the Company for the actual costs, as reasonably determined by the Company, of repair or replacement of any Utility-Side Infrastructure that has been injured or damaged by the Site Host, its agents, invitees, contractors, or their respective employees.

#### **8.0 Indemnification, Disclaimer and Limitation of Liability**

- 8.1 The Site Host shall indemnify, defend and hold harmless the Company, its affiliates and their respective contractors, officers, directors, employees, agents, representatives from and against any and all claims, damages, losses and expenses, including reasonable attorneys' fees (collectively, "Losses") brought by or for third parties ("Company Claims") to the extent such Company Claims arise out of result from or relate to (i) the acts or omissions of Site Host or its employees, contractors or agents; (ii) to the work performed by the Site Host, its employees, contractors or agents; or (iii) participation in Program by the Site Host. The Site Host shall not be responsible for indemnifying the Company under this section to the extent that such Loss results from the negligence, willful misconduct or breach of this Agreement of or by the Company. This Section shall survive the termination or expiration of the Agreement.
- 8.2 THE COMPANY HEREBY EXPRESSLY DISCLAIMS ANY AND ALL REPRESENTATIONS AND WARRANTIES REGARDING THE FACILITIES AND/OR THE EVSE, WHETHER EXPRESS OR IMPLIED, INCLUDING SPECIFICALLY BUT WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE. Neither by inspection or non-rejection nor in any other way does the Company give any warranty, expressed, or implied as to the adequacy, safety or other characteristics of any equipment, wiring or devices, installed on the Site. This Section shall survive the termination or expiration of this Agreement.
- 8.3 Unless there is negligence on the part of the Company, the Company shall not be liable for damage to the person or property of the Site Host or any other persons resulting from the use of electricity or the presence of the Company's Infrastructure on the Site.

8.4 In any event, the Company shall not be liable in contract, in tort (including negligence and G.L. c. 93A), strict liability or otherwise for any special, indirect, or consequential damages whatsoever including, but not limited to, loss of profits or revenue, loss of use of equipment, cost of capital, cost of temporary equipment, overtime, business interruption, spoilage of goods, claims of customers of the Site Host or other economic harm resulting from the Infrastructure, Company's work at the Site or Site Host's participation in the Program.

**9.0 Termination**

9.1 The Company may, in its sole discretion, terminate this Agreement at any time (i) prior to the purchase of EVSE by the Site Host or (ii) after the payment of the agreed upon rebate amounts.

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9.2 Company may terminate the Agreement for cause in the event that the Site Host fails to comply with the terms of this Agreement.

9.3 The Site Host shall reimburse the Company in accordance with Section 4.6 above in the event that (i) the Company terminates this Agreement for cause due to the Site Host's failure to comply with the terms of this Agreement or (ii) the Site host terminates this Agreement prior to the end of the Term.

**10.0 Miscellaneous**

10.1 Site Host or its chosen EVSE Owner-Operator agrees to grant permission to the Company and its data processing vendor to receive all required data recorded on EVSE from the EV Network provider monthly for at least four (4) years from the Activation Date and acknowledges and agrees that the Company may share such data with its regulators and/or as required by law.

10.2 Upon Company's request, Site Host shall participate in a Customer Satisfaction Survey conducted by the Company following the installation of the Infrastructure, at no cost to the Site Host.

10.3 This Agreement embodies the entire agreement between the Parties with respect to the subject matter hereof, and supersedes any and all prior negotiations, agreements, and understandings, written or oral, formal, or informal, all of which are deemed to be merged herein. No provision of this Agreement shall be supplemented, terminated, modified, or waived except by a writing signed by both Parties.

10.4 Any notice or other communication authorized, required, or desired to be given under this Agreement shall be in writing and delivered by hand against receipt, by first class certified mail, postage prepaid, return receipt requested, by express mail or express courier service providing proof of delivery, or by electronic transmission providing confirmation of receipt, if addressed to the party intended to receive the same to the address or e-mail address set forth below:

If to Site Host:

Town of Franklin  
630 King St.  
Franklin, MA 02038

If to Company:

National Grid  
170 Data Drive  
Waltham, MA 02451

Attn: Michael D'Angelo

Attn: EV Commercial Charging Program

Telephone Number: 508-889-3503

Email Address: [EVNationalGrid@nationalgrid.com](mailto:EVNationalGrid@nationalgrid.com)

Email Address: [dangelom@franklinps.net](mailto:dangelom@franklinps.net)

All such notices shall be deemed to have been duly given on (i) the date of receipt if delivered by hand, if sent by express courier service or sent by electronic transmission (with a confirmation copy sent by first class mail) or (ii) the earlier of the date of receipt and the date of first attempted delivery by the U.S. Postal Service, if transmitted by mail as aforesaid. Either Party may change the address to which any such notice, report, demand, request or other instrument or communication to such party is to be delivered or mailed, by giving written notice of such change to the other parties, but no such notice of change shall be effective unless and until received by such other parties.

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- 10.5 All exhibits to this Agreement are hereby incorporated by this reference into this Agreement.
- 10.6 This Agreement may be executed in counterparts, each of which shall be deemed an original. The captions contained in this Agreement are for convenience of reference only and shall not affect the construction to be given to any of the provisions hereof.
- 10.7 In the event the Site Host transfers ownership of the Site to a new party, the Site Host is responsible for notifying the Company and providing an assignment and assumption of this Agreement by the new party. Failure to do so will result in (i) the Site Host remaining primarily liable for the obligations contained herein and (ii) a default of this Agreement giving rise to an immediate right of the Company to terminate this Agreement for cause in its sole discretion in accordance with Section 9. In the event that the Company terminates this Agreement for failure to comply with the provisions of this Section 10.7, the Site Host shall reimburse the Company in accordance with Section 4.6 above.
- 10.8 No employee, officer, director, stockholder, manager, member or any person or entity in any way affiliated with either Party shall have any personal liability with respect to this Agreement, any instrument delivered by such Party, or the transaction contemplated hereby, nor shall the property of any such person or entity be subject to attachment, levy, execution, or other judicial process.
- 10.9 This Agreement is subject to and shall be governed by, to the extent applicable, by the Company's "Terms and Conditions – Distribution Service", as approved by the DPU from time to time, and shall further be governed by, and construed and enforced in accordance with, the internal laws of the Commonwealth of Massachusetts, without regard to principles of conflicts of law. Any action brought with respect to this Agreement shall be brought in, and the sole place of venue and jurisdiction for said action shall be in Boston, Massachusetts.

The Site Host has read, understands, and agrees with this Agreement, including the terms and conditions contained herein. The Site Host certifies that any information provided pursuant to this Agreement is true and correct.

SITE HOST

\_\_\_\_\_

By: Michael P D'Angelo

Name: Michael D'Angelo

Title: Director of Facilities CE-2581

EV Application Number (Project Number): \_\_\_\_\_

PROPERTY OWNER (if different)

\_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

EVSE OWNER-OPERATOR (if different)

\_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

# Franklin King Street Pre Approval R2

Final Audit Report

2024-07-02

Created:	2024-07-02
By:	Gabriel Andreson (gandreson@inovisenergy.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAeX5UlwqFPw0j_rBO4-EwLP7YeCn3vLCy

## "Franklin King Street Pre Approval R2" History

-  Document created by Gabriel Andreson (gandreson@inovisenergy.com)  
2024-07-02 - 2:18:09 PM GMT
-  Document emailed to dangelom@franklinps.net for signature  
2024-07-02 - 2:20:21 PM GMT
-  Email viewed by dangelom@franklinps.net  
2024-07-02 - 6:45:28 PM GMT
-  Signer dangelom@franklinps.net entered name at signing as Michael P D'Angelo  
2024-07-02 - 6:47:55 PM GMT
-  Document e-signed by Michael P D'Angelo (dangelom@franklinps.net)  
Signature Date: 2024-07-02 - 6:47:57 PM GMT - Time Source: server
-  Agreement completed.  
2024-07-02 - 6:47:57 PM GMT

March 25, 2024



**INOVIS ENERGY**

EFFICIENCY · FORWARD

94 Reservoir Park Drive

Rockland, MA 02370

617.544.3200

[www.inovisenergy.com](http://www.inovisenergy.com)

**Solution:** (3) 120kW Dual-port Publicly Accessible DCFC

**Site:** 255 E. Central St.  
Franklin, MA 02038

**Presented To:** **Michael D'Angelo**  
Franklin Municipal Building  
[dangelom@franklinps.net](mailto:dangelom@franklinps.net)

**Prepared By:** **Gabriel Andreson**  
President  
[gandreson@inovisenergy.com](mailto:gandreson@inovisenergy.com)

**Inovis Energy, Inc.** is pleased to present you with this Electric Vehicle Charging solution. We hope you will find this analysis a viable and effective means to both improve your tenants and clients amenity offerings and to help your company achieve its ESG goals.

As a result of implementing this project you will be on the forefront of the shift to electric vehicle adoption and can position yourself to capitalize on the growing need for EV charging stations.

I hope you find this analysis informative. If you have any questions please contact us.

*Gabriel Andreson*

Gabriel Andreson  
774.254.4499

[www.inovisenergy.com](http://www.inovisenergy.com)

# EV Charging Solution Estimate

March 25, 2024



## SOLUTION:

(3) 120kW Dual-port Publicly Accessible DCFC

## PRESENTED TO:

Franklin Municipal Building  
255 E. Central St.  
Franklin, MA 02038

## INFRASTRUCTURE

### Location: TBD (Pending Utility Engineering Guidance)

- 1 New 600A 480V 3P Electric Service Dedicated to EVSE
- 1 New concrete pad with NGRID DCFC Power Distribution Cabinet with Meter Socket
- 1 New Utility provided pad mount transformer and protective bollards
- 75ft trenching from new power cabinet to EVSE locations and secondary feeders
- 2 new bases for EV Stations
- 4 protective bollards
- 4 EV Parking Line Striping
- 5 EV Parking Signage
- 1 All required permitting and inspections

## EV CHARGING EQUIPMENT

- 3 Autel 120KW Dual Port MAXICHARGER W/5 yr Warranty
  - 5 Yr Software Plan<sup>4</sup>
  - System start-up and onboarding to monitoring platform
- On-Going Plans  
Annual O&M Service Plan \$3,600/yr
- Includes bi-annual maintenance and check-up

TOTAL PROJECT COST:	\$411,394
UTILITY INFRASTRUCTURE INCENTIVE: <sup>6</sup>	\$156,246
UTILITY EVSE EQUIPMENT INCENTIVE:	\$240,000
COST LESS INCENTIVES:	\$15,148
F8911 ALTERNATIVE FUEL VEHICLE REFUELING TAX CREDIT EST.: <sup>1,2</sup>	NOT IN QUALIFIED CENSUS TRACT -

<sup>1</sup> The 30C Alternative Fuel Infrastructure Tax Credit, also referred to as the 8911 tax credit, gives qualifying businesses a 30% tax credit, up to \$100,000, for the purchase and installation of EV charging infrastructure. Businesses must have installed the stations between Jan. 1, 2023, and Dec. 31, 2032, and must claim the credit on their federal tax return via form 8911 which can be found here: <https://www.irs.gov/forms-pubs/about-form-8911>

<sup>2</sup> Disclaimer - We are not a tax advisor and do not guarantee any tax credits or incentives. Please review with your tax advisor before making any assumptions. Please visit: <https://afdc.energy.gov/laws/10513>

<sup>3</sup> Service plan includes unlimited phone and on-site support from the manufacturer

<sup>4</sup> Stations must be networked for 5-YR's for rebate eligibility

# Site Map

Proposed station locations are accepted and approved by: \_\_\_\_\_ initials



Site Information			
	Low Utilization	Mid Utilization	High Utilization
Current Electricity Rate	\$ 0.23	\$ 0.23	\$ 0.23
Number of Charging Ports	6	6	6
Average (kW) Draw Per Port	60	60	60
Charging Sessions Per Week	7	14	28
Charging Session Length (Hrs)	0.5	0.5	0.5

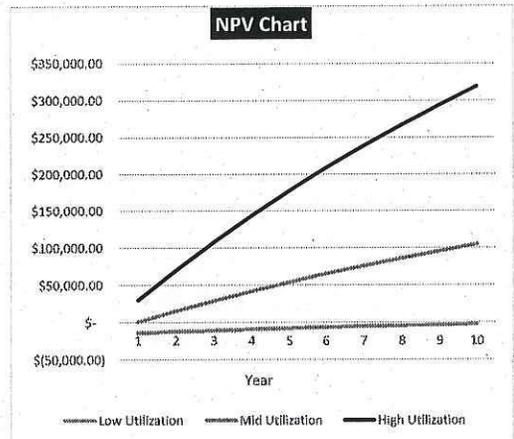
Implementation Cost			
	Low Utilization	Mid Utilization	High Utilization
EVSE	\$ 411,393.97	\$ 411,393.97	\$ 411,393.97
Permitting	\$ -	\$ -	\$ -
Labor	\$ -	\$ -	\$ -
Materials	\$ -	\$ -	\$ -
Signage	\$ -	\$ -	\$ -
Parking Lot Painting	\$ -	\$ -	\$ -
Bollards	\$ -	\$ -	\$ -
Misc.	\$ -	\$ -	\$ -
<b>Subtotal</b>	<b>\$ 411,393.97</b>	<b>\$ 411,393.97</b>	<b>\$ 411,393.97</b>
<b>Rebates &amp; Incentives</b>	<b>\$ 396,246.15</b>	<b>\$ 396,246.15</b>	<b>\$ 396,246.15</b>
<b>Net Total After Rebates</b>	<b>\$ 15,147.82</b>	<b>\$ 15,147.82</b>	<b>\$ 15,147.82</b>

Operating Cost			
	Low Utilization	Mid Utilization	High Utilization
Annual Electricity Consumption (kWh)	65,520.00	131,040.00	262,080.00
Standby Electricity Consumption (kWh)	8,409.60	8,409.60	8,409.60
Demand Charge Per (kW)	\$ 1.92	\$ 1.92	\$ 1.92
<b>Annual Electricity Cost</b>	<b>\$ 17,003.81</b>	<b>\$ 32,073.41</b>	<b>\$ 62,212.61</b>
<b>Annual Network Cost</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Annual Maintenance Cost</b>	<b>\$ 2,400.00</b>	<b>\$ 2,400.00</b>	<b>\$ 2,400.00</b>
<b>Annual Demand Charge Cost</b>	<b>\$ 8,294.40</b>	<b>\$ 8,294.40</b>	<b>\$ 8,294.40</b>
<b>Total</b>	<b>\$ 27,698.21</b>	<b>\$ 42,767.81</b>	<b>\$ 72,907.01</b>

Revenue			
	Low Utilization	Mid Utilization	High Utilization
Rate Per Hour	\$ -	\$ -	\$ -
Rate Per kWh	\$ 0.45	\$ 0.45	\$ 0.45
Rate Per Session	\$ -	\$ -	\$ -
<b>Subtotal</b>	<b>\$ 29,484.00</b>	<b>\$ 58,968.00</b>	<b>\$ 117,936.00</b>
<b>Annual Advertising (Per Station)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Carbon Credit (Per Station)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Subtotal</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Total</b>	<b>\$ 29,484.00</b>	<b>\$ 58,968.00</b>	<b>\$ 117,936.00</b>

Projected Annual Performance							
	Low Utilization	Mid Utilization	High Utilization		Low Utilization	Mid Utilization	High Utilization
Annual Visitors	2,184	4,368	8,736	Annual Profit	\$ 1,785.79	\$ 16,200.19	\$ 43,028.99
kwh's Delivered	65,520	131,040	262,080	Simple Payback (Yrs)	8.48	0.94	0.34
Driving Miles Delivered (.25 kWh/miles)	262,080	524,160	1,048,320	Discount Rate	6%	6%	6%
				NPV (10 Years)	\$ (1,903.16)	\$ 105,003.99	\$ 318,818.29

NPV			
	Low Utilization	Mid Utilization	High Utilization
Year 1	\$ (13,362.03)	\$ 1,052.37	\$ 29,881.17
Year 2	\$ (11,772.68)	\$ 15,470.48	\$ 69,956.81
Year 3	\$ (10,273.30)	\$ 29,072.48	\$ 107,764.02
Year 4	\$ (8,858.78)	\$ 41,904.54	\$ 143,431.20
Year 5	\$ (7,524.34)	\$ 54,010.27	\$ 177,079.48
Year 6	\$ (6,265.42)	\$ 65,430.77	\$ 208,823.14
Year 7	\$ (5,077.77)	\$ 76,204.82	\$ 238,770.00
Year 8	\$ (3,957.34)	\$ 86,369.02	\$ 267,021.74
Year 9	\$ (2,900.33)	\$ 95,957.89	\$ 293,674.33
Year 10	\$ (1,903.16)	\$ 105,003.99	\$ 318,818.29



Project Information	
Project Name:	Franklin Municipal Building
Project Address:	255 E. Central St. Franklin, MA 02038
Contact:	Michael D'Angelo
Email:	dangelom@franklinps.net
Phone:	508-889-3503



## Implementation & Warranty



Inovis Energy, Inc. assigns a dedicated Project Manager to every project. The Project Manager (PM) will be the primary point-of-contact through the implementation of the project. The following are all benchmark's that Inovis Energy, Inc. and your dedicated PM will provide:

- > Project Kickoff Meeting and Walk-through
- > All Project Logistics including material delivery and install scheduling
- > Any required control commissioning
- > Final Walk-through with customer
- > Project Completion Binder

### Implementation

Inovis Energy, Inc. is a turn-key service provider and is responsible for all phases of the implementation process. All trash & waste will be removed by Inovis. Any hazardous waste will be removed by a certified waste company, a certificate of reclamation will be provided after the hazardous waste has been removed from the site. Any unforeseen issues, including presence of asbestos, wiring problems, etc. identified after project implementation has begun must be addressed accordingly and additional costs may be incurred.

This is a turn-key proposal covering all costs associated with both the infrastructure and charging station costs unless otherwise state in the proposal. As a utility requirement, the cloud networking plan is included for a term mentioned on the Findings & Recommendations page. Those details and features are included in this proposal.

### Warranty

As a manufacturer certified installer, included in every project is a 1 to 5 year, manufacturer backed, parts-only warranty. The specific warranty term is dependent on equipment specified and can be found on the Findings & Recommendations page. The Charge-Forward Service plan is available with every install in and is billed annually at your stations activation anniversary:

- > Proactive Monitoring
- > 48-HR Service Response with Certified Technicians
- > Comprehensive parts & labor warranty
- > Unlimited optimization and platform support
- > Strategic reporting with station & network performance analysis

TOWN OF FRANKLIN  
Michael D'Angelom  
355 E CENTRAL ST  
FRANKLIN, MA 02038-1352

RE: National Grid EV Charging Program Approval  
**BA Number:** 146776007  
**Project number** CE-0000002580  
**Work Request number (if applicable):** 30959311

7/3/2024

Dear Michael

National Grid has approved your **National Grid EV Charging Public and Workplace Program** incentive which is contingent on completing the tasks below. This incentive would be for the following organization: TOWN OF FRANKLIN 146776007

After a review of your Application and Site Plan, your project qualifies for a National Grid Incentive if installed as proposed. See details on page 2. This incentive is in the amount of: **412641.24**

Please review the attached Terms and Condition and complete, sign, and return the following documents (also attached) to [EVNationalGrid@nationalgrid.com](mailto:EVNationalGrid@nationalgrid.com) at your earliest convenience to confirm acceptance of the terms and conditions and estimated incentives. **National Grid's approval is contingent upon receipt of these documents within 10 business days and will not be in effect until then.**

- **Funding Disclosure and Verification Form** (*please fully complete all three sections*)
- **Assignment of Rebates**
- **This Commitment Letter (includes the Customer Acknowledgment and Acceptance of Terms)** — *Please provide signature to the first box found on page 2. The second box to be signed upon the completion of your EV project.*

**Please notify National Grid once construction begins. National Grid's rebate payment is subject to:**

1. **Completed Application** — All information must be complete and entered in the portal with all required associated documents attached, including invoices.
2. **Project Changes After Approval** — You must notify us if your project changes, so we can determine whether the proposed change requires revisions to your incentive amount.
3. **Post-installation Verification** — We will confirm the stations are installed and activated prior to payment of rebates.
4. **Rebate Amounts** — The National Grid EVSE rebate is calculated based on the lesser of the applicable percentage of the eligible EVSE costs or the same applicable percentage of the cost cap. The National Grid infrastructure rebate is calculated based on the lesser of the 100% of the actual eligible cost and 100% of the average applicable cost cap. Please note: a) If the project cost changes after the approval, rebates may be adjusted at the time of payment to reflect the applicable rebate percentage and, b) If external funding increases after approval, National Grid rebates may be reduced by the additional funding to reflect the change including that any external funding in excess of the payable National Grid rebates will be applied to utility side infrastructure costs (if required) . The cost caps are found in the "National Grid Rebate Detail" table on page 2 below.
5. **Agreement to Share Information** - You agree to allow National Grid to share your application information with the outside funding agencies.
6. **Additional Requirements** — For Workplace and Publicly Accessible projects, a Network Commercial Service Plan subscription must be purchased for at least the next 4 years for each station. Stations must be installed and activated by

Please note: in an effort to provide timely approvals, projects requiring new service may be approved by National Grid prior to final design based on the best information available at the time of review. In the rare instance the final design is significantly more costly than estimated, rebates may be subject to change.

Please contact us if you have any questions.

Sincerely,

National Grid EV Implementation  
[EVNationalGrid@nationalgrid.com](mailto:EVNationalGrid@nationalgrid.com)

**Customer Acknowledgement and Acceptance of Terms**

I certify that all statements made in this application are correct to the best of my knowledge and that I have read and agree to the terms and conditions included in this package.

Print Name: Michael D'Angelo	Authorized Signature: <i>Michael D'Angelo</i>	Date: <b>Jul 8, 2024</b>	Expected Construction Date: 10/1/24	Expected Completion Date: 10/15/24

# Massachusetts EV Charging Station Program

nationalgrid

## Customer Assignment of Incentive Form

This document certifies TOWN OF FRANKLIN  
(Customer's Name) 's explicit authorization to pay

the National Grid EV Charging Station Program rebate to Inovis Energy, Inc.  
(Vendor)

EV Application # EV- CE-0000002580  
(Application Number)

## Entity to Receive Incentive Payment (Payee must submit a W-9 form)

Company Name: Inovis Energy, Inc.

Individual Name: Gabriel Andreson

Company Address: 94 Reservoir Park Dr., Rockland, MA 02370

I hereby assign any right, title or interest that I may have in the incentive payment to the Entity listed above.

Customer Name: TOWN OF FRANKLIN

Customer Signature: Michael D'angelo

Date: Jul 8, 2024

Massachusetts

nationalgrid

# Publicly Accessible and Fleet Environmental Justice Community Certification

**Name of Applicant:** Town of Franklin

**Project Number: EV-** CE-0000002580

## Disclosure Form

Please review the following sections and complete each section applicable to the project for which you submitted an application in the EV portal. Once complete please sign and date at the bottom of the form.

### SECTION A: To be completed for any projects identified as publicly accessible in the application (check yes or no as applicable and complete questions)

#### Does your project meet the following criteria?

- Does the parking area provide the general public practical access to, and use of, the parking area and the EV charging station(s) for 24 hours per day, 7 days per week, at the location identified in the application?  yes  no
- If no due to access restrictions is there access at least 12 hours per day, 7 days per week?  yes  no

Does the applicant agree to operate the parking area in the manner described above for the term of the EV Program?  yes  no

### SECTION B: To be completed for any projects identified as fleets in the application

If you operate a fleet, please answer the following (locations within the Massachusetts defined EJC map is available [here](#)):

- A. Is your fleet registered in census block groups that meet the Commonwealth of Massachusetts' EJC-Income criteria?  yes  no
- B. Is your fleet registered in census block groups that meet the Commonwealth of Massachusetts' EJC criteria?  yes  no
- C. Is your fleet operating more than 50 percent of the time within census block groups that meet the Commonwealth of Massachusetts' EJC-Income criteria?  yes  no
- D. Is your fleet operating more than 50 percent of the time within census block groups that meet the Commonwealth of Massachusetts' EJC criteria?  yes  no

I certify that the above information is accurate.

Print Name Micheal D'Angelo Signature *Michael D'Angelo* Date Jul 8, 2024

<b>Project Site Host and Location:</b>		<b>TOWN OF FRANKLIN</b>		<b>355 E CENTRAL ST, FRANKLIN, MA, 02038</b>	
<b>Application number, and Work Request number (if applicable)</b>	<b>EVSE Equipment Brand &amp; Model:</b>	<b>Number of Stations &amp; Ports:</b>	<b>Station Use:</b>	<b>EJC Category:</b>	
CE-2580	Autel MaxiCharger 120 (DCFC, dual-port)	3 Stations	Public Municipal	Non-EJC	
WR #30959311		6 Ports			

**National Grid Rebate Details (DCFC)**

Category	Application Rebate Factors	Maximum National Grid Rebates
<u>Civil Work for Primary-Voltage Duct Bank</u>  This is the construction the customer must perform to install the primary riser and conduits, transformer pad, and bollards for the new electric service. Some or all of this expense may be eligible for rebate.	<u>Construction of riser, duct bank, pad, and bollards:</u>  Placeholder estimate ONLY. Rebate amount TBD based on layout of riser-pole, pad, containment, and bollards as specified by NGrid Distribution Design >>>	<u>NGrid Estimate:</u> Install transformer pad 20' from riser pole. Riser = \$1,000, encased duct bank is \$150/ft x 20 ft = \$3,000, installed pad = \$3,500, 5 bollards = \$2,500. Total = \$10,000.  <b>\$10,000.00</b>
<u>Infrastructure</u>  Infrastructure NOT covered by National Grid includes, but is not limited to, parking signage and pavement painting.	<u>Output power per port:</u> <u>Total output power for the site:</u> <b>60.0 kW</b> <b>360.0 kW</b>  <b>6 Ports Eligible for Rebate</b>	Rebate based on the estimate for eligible items submitted with application.  <b>\$162,641.24</b>
<u>Equipment (EVSE)</u>	<u>Eligibility:</u> Up to 10 ports for Publicly Accessible sites. Maximum EVSE rebate is \$400,000 per project. ("Same Site" locations not eligible for EVSE rebate.)  <b>6 Ports Eligible for Rebate</b>	50 to 149 kW/port: Up to 100% (\$40,000/port cap) EJC or not. 150+ kW/port: Up to 100% (\$80,000/port cap) for any EJC; Up to 50% (\$40,000/port cap) for non-EJC.  <b>\$240,000.00</b>

**Calculated Maximum National Grid Rebate Amount = \$412,641.24**

**Additional Funding Details**

<u>Additional Funding Sources</u>	<u>Funding Source:</u> None Anticipated	
This is the amount submitted on the application, or if not provided then an amount calculated by National Grid.	<u>Funding Amount:</u> Not applicable (Customer is Ineligible or Exempt).	<b>\$0.00</b>

**Expected or Available Additional Funding From All Sources <sup>(1)</sup> = \$0.00**

**Total National Grid Rebate = Calculated Rebate - Additional Funding = \$412,641.24**  
 (Payable rebate amount may differ from amount shown - see Note 2 below)

(1) All Additional Funding will be deducted from the payable National Grid Rebate Amount and the utility side infrastructure costs (if required). If the Additional Funding exceeds the total amount of the payable National Grid Rebate Amount, then the remaining Additional Funding will be applied to the utility side infrastructure costs (if required).

(2) National Grid rebates are based on the information provided by the applicant, and may be revised for changes in cost or scope; all adjustments will be reconciled at project closeout. Rebate amounts may be adjusted if actual additional funding is different from what is shown in this table, and rebates may also be affected by actual equipment or installations costs. Rebates, including additional funding, cannot exceed total eligible project costs or EVSE rebate amounts. Rebates are approved separately for Infrastructure, EVSE, and Networking, and cannot be co-mingled.

**MASSACHUSETTS COMMERCIAL ELECTRIC VEHICLE CHARGING PROGRAM****SITE HOST & LICENSE AGREEMENT**

This SITE HOST AND LICENSE AGREEMENT ("Agreement") is entered into as of the date Jul 8, 2024 ("Effective Date"), by and between Massachusetts Electric Company d/b/a National Grid and Nantucket Electric Company d/b/a National Grid, a Massachusetts corporation having an address at 170 Data Drive, Waltham, Massachusetts 02451 ("Company") and Town of Franklin, having an address at 355 E. Central St., Franklin, MA 02038 ("Site Host"). The Company and Site Host are each referred to herein sometimes as a "Party" and collectively as "Parties". Now, therefore, in consideration of the foregoing, the mutual promises set forth herein, and other good and valuable consideration, the receipt and sufficiency of which are acknowledged, the Parties hereby agree as follows:

**1.0 Background**

- 1.1 The Company has received approval from the Massachusetts Department of Public Utilities ("D.P.U.") for a program for facilitating siting and installation of Electric Vehicle Supply Equipment ("EVSE") within the Company's electric service territory pursuant to D.P.U. Docket No. 21-91 ("Petition of Massachusetts Electric Company and Nantucket Electric Company d/b/a National Grid for approval of its Phase III Electric Vehicle Development Program and Electric Vehicle Demand Charge Alternative") and approved by the D.P.U. on 12/30/2022 (the "Program").
- 1.2 The Site Host desires to participate in the Program, and it has agreed to host EVSE on property owned or controlled by the Site Host located within the Company's electric service territory at the address(es) listed in the Site Host's EV Application. The Site Host has applied to the Company for financial incentives for the installation of certain electric service infrastructure to be installed at the Site.
- 1.3 The term of this Agreement shall commence as of the Effective Date and shall expire four (4) years from the Activation Date (as hereinafter defined "Term").

**2.0 Definitions**

- 2.1 "Agreement" means the Application, these Terms and Conditions and any exhibits and attachments which are incorporated and made apart of this Agreement.
- 2.2 "Adjusted Rebate Amount" has the meaning in Section 5.
- 2.3 "Commitment Letter" means the incentive offer letter that is issued by the Company stating the project is approved for funding, contingent upon full execution of the Agreement. The Commitment Letter details the maximum amount of funding the Company has approved for incentives, site information, and information related to the number and type of EVSE being installed.

- 2.4 “Customer-Side Infrastructure” means the electrical service infrastructure installed on the Site Host’s property, to remain the property of the Site Host.
- 2.5 “National Grid Electric Distribution System Upgrade” means upgrades done to the Company’s Electric distribution system to facilitate delivery of electric service to the Site.
- 2.6 “EV” means electric vehicle.
- 2.7 “EV Application” means the application the Site Host submits to seek approval for the EV Charging Program, also referred to as the “Project Number”.
- 2.8 “EV Installer” means contractor that is contracted by the Site Host to install Customer-Side Infrastructure in compliance with all federal, state, and local laws, codes, and standards.
- 2.9 “EV Network” means the enablement of EV charging operators and e-mobility service providers to virtually manage all aspects of EV charging.
- 2.10 “EVSE” means the relevant Electric Vehicle Supply Equipment or Electric Vehicle Charging Station.
- 2.11 “EVSE Rebates” means the financial incentive for EVSE.
- 2.12 “Fleet” means the Site Host is a private entity, municipality, public university or college, or state agency that owns a fleet of light, medium, and/or heavy-duty vehicles. Owners in Massachusetts are eligible to apply and receive incentives for Customer and Utility Side Infrastructure and or EVSE intended for use by fleet vehicles.
- 2.13 “Make Ready Rebate” means the incentive for Utility-Side and Customer-Side Infrastructure.
- 2.14 “Multi-Unit Dwelling” means a Site with five or more residential units at the Site and at least one commercial electric service account.
- 2.15 “Public” means the general public has practical access to, and use of, the parking space and EVSE for seven days per week, 24 hours per day. The Site Host is permitted to charge a parking fee and, if the location has access restrictions, may reduce the hours of public access to no less than twelve hours per day, seven days per week.
- 2.16 “Site” means the property owned or controlled by the Site Host where the Customer-Side Infrastructure and EVSE will be installed.
- 2.17 “Site Host” means the nonresidential customer of the Company who is the owner of the Site or has the right or express written authority to operate and maintain EVSE on the Site.
- 2.18 “Supplier” means the distributing partner, chosen by the Site Host, of the EVSE.
- 2.19 “Term” has the meaning in Section 1.3 above.
- 2.20 “Utility-Side Infrastructure” means the electrical service infrastructure installed either in the public Right of Way or on the Site Host’s property, to remain the property of the Company.
- 2.21 “Workplace” means a Site where EV charging is restricted to employee use only.

### **3.0 Site Host Eligibility Requirements and Representations**

- 3.1 Site Host agrees to provide one or more locations at the Site for the installation of EVSE and other infrastructure. The specific locations of the EVSE and infrastructure at the Site have been determined by the Site Host in coordination with the Company, the EV Installer and, if needed, the Supplier of the EVSE and are presented in the Site Host's EV Application.
- 3.2 Site Host is the fee owner of the Site or has a lease with at least 10 years remaining in the current term of the lease or ground lease of the Site.
  - 3.2.1 If Site Host has a lease, the lease expressly provides that the Site Host has the authority to grant utility license rights for the provision of utility services to the Site.
  - 3.2.2 If the lease does not so provide, the Site Host shall be solely responsible for obtaining the necessary license or consent from the fee owner for the installation of the Infrastructure at the Site, in the form of Grant of Access, or otherwise in form and substance satisfactory to the Company.
  - 3.2.3 If Site Host is neither a fee owner nor a long-term lessee of the Site, Site Host is responsible for obtaining from the landowner the necessary license rights for the Company to access the Site for purposes of installation of the Infrastructure.
- 3.3 To the best of the Site Host's knowledge, the Site is free from "hazardous materials", as those terms are defined in applicable state and federal laws and regulations. In the event pre-existing "hazardous materials" are discovered at the Site during installation of the Infrastructure, the Company's sole obligation shall be to comply with the Utility Related Abatement Measures ("URAM") set forth in 310 CMR 40.0460 *et seq.* as amended from time to time, and all other responsibility with respect to such "hazardous materials" shall be that of the Site Host.
- 3.4 The Site is free from any property restrictions that would prohibit the installation of the EV infrastructure, including any institutional controls, Environmental Land Use Restrictions ("ELUR"), Activity and Use Limitation ("AUL") and/or engineering controls (i.e., Engineered Barrier, soil cap, remediation systems), as defined in 310 CMR 40.000 *et seq.* as amended from time to time. In the event any of these controls exists on the Site, the Site Host is responsible for compliance, under the supervision of its License Site Professional. The Site Host is not aware of any resource areas regulated under any applicable federal, state, or local environmental law for which the Site Host has not obtained an approval for the EV infrastructure installation.
- 3.5 Site Host has full corporate power and authority to enter into and perform this Agreement in accordance with its terms, and neither the execution of this Agreement, nor its performance, will conflict with or violate any other agreement or instrument by which the Site Host or the Site is bound. There are no claims or actions pending or, to Site Host's knowledge, threatened against the Site Host or the Site that would prevent or interfere with the performance of this Agreement.

#### **4.0 Site Host Obligations**

The Site Host shall:

- 4.1 Contract with an EV Installer and/or Supplier of EVSE of their choosing, who shall obtain all necessary federal, state, and local permits, approvals, and licenses and perform installation of the Customer-Side Infrastructure.
- 4.2 Obtain site design and cost proposals from the EV Installer and, if necessary, the Supplier and submit to the Company for review and approval.
- 4.3 Not begin construction at the Site until both Parties have executed this Agreement. Before the Company may issue the Commitment Letter, the following must be completed:
  - 4.3.1 Site Host has provided all required documents including site plans and cost estimates.
  - 4.3.2 Utility interconnection design has been completed if new utility service is required.
  - 4.3.3 Site Host has met necessary third-party funding requirements as described in Section 6.0.
- 4.4 Procure EVSE and an EV Network that are approved by the Program, as per the Company's latest Massachusetts Electric Vehicle Charging Program Qualified Products List. Site Host agrees that the EV Network and quantity, type, and location of the EVSE cannot be modified by the Site Host following execution of this Agreement without approval of the Company.
- 4.5 Procure not less than two (2) so-called "Level II" EVSE ports, or not less than one (1) so-called "DC Fast" EVSE port (minimum 50 kilowatts output per port).
- 4.6 Agrees to keep the EVSE in good repair, condition and operational and reporting usage data monthly at the Site for at least four (4) years from the Activation Date either by their own means or through a chosen EVSE Owner-Operator. In the event the EVSE are not operational and reporting data for at least four (4) years from the Activation Date, Site Host agrees that it shall be solely responsible for reimbursing the Company (on a straight-line depreciation) for (i) any installation costs incurred by the Company related to the Customer Side Infrastructure, and (ii) any EVSE Rebates or Incentives it received.
- 4.7 Allow access to the EVSE as described below:
  - 4.7.1 For Sites qualifying as Public, Site Host shall allow the general public practical access to, and use of, the parking space and EVSE for seven days per week, 24 hours per day. The Site Host is permitted to charge a parking fee and, if the location has access restrictions, may reduce the hours of public access to no less than twelve hours per day, seven days per week.
  - 4.7.2 For Sites qualifying as Workplace, Site Host shall allow access to the EVSE to all persons who can access the Site. Access must be allowed for a minimum of four hours per day and shall continue to be provided for as long as EVSE are operated at the Site.
  - 4.7.3 For Sites qualifying as Fleet, Site Host shall restrict access to the EVSE to fleet vehicles only.
  - 4.7.4 For Sites qualifying as Multi-Unit Dwelling, Site Host shall allow access to the EVSE to all residents and guests with access to the Site, except in the event EVSE is installed at a minimum of twenty (20) percent of the total deeded parking spaces at the site.

- 4.8 Agree to pay for all metered electric services provided by the Company for the EVSE at the Company's applicable rates and tariffs, either by their own means or through a chosen EVSE Owner-Operator. If a separate utility meter is installed, Site Host acknowledges that the electric account shall be assigned to a commercial electric rate class.
- 4.9 Pay any remaining cost for the EVSE or Customer-Side Facilities that is not covered by Company's rebates, as described in the Commitment Letter, prior to construction commencing at the Site.
- 4.10 Comply with all laws and regulations, including but not limited to, Massachusetts General Laws (M.G.L. c. 166, s. 21A et seq.), Occupational Safety and Health Administration (OSHA) Laws and Regulations, and any other applicable requirements regarding work or activity in the proximity of energized electric lines.
- 4.11 Agree that any field changes in the location of the Customer-Side Infrastructure shall be at the expense of the Site Host and subject to prior review and written approval of the Company, which shall not be unreasonably withheld.
- 4.12 Agree to complete construction of the Customer-Side Infrastructure within one year of the date the Commitment Letter is received. Extensions of the one-year period may be requested.

## **5.0 Company Obligations**

The Company shall:

- 5.1 Provide and install the necessary Utility-Side Infrastructure at the Site to energize the EVSE, which may include interconnection to the Company's electric distribution system. The Company shall also make all necessary upgrades or modifications to its distribution system off-Site, to the extent required to provide service to the EVSE at the Site.
- 5.2 The Company shall pay the lesser of the rebate amounts shown in the Commitment Letter or the actual eligible invoiced costs provided at project close-out adjusted by Program eligibility not to exceed the per port cap amount (the "Adjusted Rebate Amount"), to the Site Host or Site Host designated payee as follows:
  - 5.2.1 The EVSE, Network and Customer-Side Infrastructure Adjusted Rebate Amounts upon installation and activation of the EVSE and post-inspection, if needed.
  - 5.2.2 Infrastructure installed by the Company to establish the interconnection to the Company's electric distribution system and any off-Site distribution system upgrades or modifications shall be paid for by the Company.
- 5.3 The Company shall be excused from performance and shall not be liable in damages or otherwise due to negligence or willful misconduct of the Site-Host-contracted EV Installer, nor shall it be held responsible for any deviation from the approved project design.

## **6.0 Program Incentives and Third-Party Funding**

- 6.1 Upon receipt of the Commitment Letter and Agreement, Site Host has 10 days to return the executed Agreement to the Company. Failure of the Site Host to return the executed Agreement

to the Company within 10 days, may allow for incentives in the Commitment Letter to be voided by the Company.

- 6.2 The Site Host, EV Installer, and Supplier shall provide the Company with an estimate for the actual cost of the EVSE and Customer-Side Infrastructure, which the Company will use to determine the incentives amounts shown in the Commitment Letter.
- 6.3 The Company may not reserve more than one million dollars for a Privately owned Site Host in one Program year (January 1<sup>st</sup>, 2024, to December 31<sup>st</sup>, 2024). Funding is reserved at the time of full execution of the Agreement.
- 6.4 Site Hosts who have previously received incentives from the Company for a particular site in either its previous (Phase 1 or Phase 2) or current (Phase 3) Program are eligible to receive Make Ready Rebates but are not eligible to receive EVSE Rebates at that site in its Phase 3 program.
- 6.5 Site Host is required to apply for MassEVIP or other available state or federal funding to the extent that it is available and aligned with the Program's offerings, and to report the receipt of any such funding to the Company.
- 6.6 The Company shall deduct any third-party funding received, applied for, or that the Site Host is eligible for from the total Program rebates, which may include Make Ready, EVSE, and Network rebates. In the event the Site Host is eligible for third party funding but chooses to not comply with the third party's eligibility requirements, the Company shall deduct the amount the Site Host would have been eligible for if compliant.
- 6.7 If receipt of approval for third-party funding is not received within 60 days of application and upon written request from Site Host, the Company may proceed with original incentive levels. If third-party funding is received after issuance of the Commitment Letter but before time of rebate payment, the Company shall deduct the amount received from the total Program rebates and shall modify the incentives in the Commitment Letter accordingly. Under no circumstances shall third-party rebates, when combined with the rebates and incentives provided by the Program, exceed an amount equal to the total (100%) of the actual cost of the EVSE and infrastructure.
- 6.8 The Site Host hereby agrees to the proposed incentive amounts shown in the Commitment Letter.

## **7.0 Ownership and Ongoing Operation and Maintenance**

- 7.1 Following the installation of Utility-Side Infrastructure shall remain the property of the Company and the Company shall pay all taxes assessed thereon. All other Customer-Side Infrastructure and existing infrastructure other than Utility-Side Infrastructure, shall be owned, and maintained by the Site Host or the Supplier, as appropriate.
- 7.2 Site Host hereby grants to the Company, its employees, contractors, successors and assigns, the permission, from time to time as may be necessary to enter upon the Site to install, repair, renew and maintain Utility-Side Infrastructure, including, at the option of the Company, the replacement of said infrastructure with electrical equipment of different size and voltage, along with the necessary cables, conduits, wires, sustaining or protecting fixtures, and service connections attached thereto constituting a line for the distribution of electricity and lines for telecommunications for control and metering purposes, in, upon, under, along and across the Site. The Company shall provide reasonable notice to the Site Host of such work, unless in the event of

an emergency, as determined by the Company. In the event the Company is required to relocate Utility-Side Infrastructure or any related sustaining or protecting fixtures due to the request or direction of the Site Host or any person acting under the authority or direction of the Site Host, the Site Host shall reimburse the Company for the reasonable costs thereof.

- 7.3 Site Host shall not erect or permit any structures or obstructions which, in the reasonable judgment of the Company, might interfere with the safe operation and maintenance of the Utility-Side Infrastructure. The Company shall have the right to cut down and keep trimmed vegetation as the Company may from time to time deem reasonably necessary for the safe operation and maintenance of said Infrastructure. Site Host agrees that there shall be no interference with pedestrian and vehicular access to said Infrastructure. It is understood that access to said Infrastructure includes travel through the Site at any time for inspection and maintenance, and for emergency repairs, by all manner of vehicles and on foot. In addition, Site Host may be required, at its cost, to temporarily relocate vehicles or other equipment located within the Site to allow the Company and its contractors access to the said Infrastructure. Site Host acknowledges and agrees that the Company does not hereby assume any responsibility for the ownership, operation or maintenance of Customer-Side Infrastructure or Existing Infrastructure which shall remain the responsibility of the Site Host.
- 7.4 Site Host shall promptly reimburse the Company for the actual costs, as reasonably determined by the Company, of repair or replacement of any Utility-Side Infrastructure that has been injured or damaged by the Site Host, its agents, invitees, contractors, or their respective employees.

#### **8.0 Indemnification, Disclaimer and Limitation of Liability**

- 8.1 The Site Host shall indemnify, defend and hold harmless the Company, its affiliates and their respective contractors, officers, directors, employees, agents, representatives from and against any and all claims, damages, losses and expenses, including reasonable attorneys' fees (collectively, "Losses") brought by or for third parties ("Company Claims") to the extent such Company Claims arise out of result from or relate to (i) the acts or omissions of Site Host or its employees, contractors or agents; (ii) to the work performed by the Site Host, its employees, contractors or agents; or (iii) participation in Program by the Site Host. The Site Host shall not be responsible for indemnifying the Company under this section to the extent that such Loss results from the negligence, willful misconduct or breach of this Agreement of or by the Company. This Section shall survive the termination or expiration of the Agreement.
- 8.2 THE COMPANY HEREBY EXPRESSLY DISCLAIMS ANY AND ALL REPRESENTATIONS AND WARRANTIES REGARDING THE FACILITIES AND/OR THE EVSE, WHETHER EXPRESS OR IMPLIED, INCLUDING SPECIFICALLY BUT WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE. Neither by inspection or non-rejection nor in any other way does the Company give any warranty, expressed, or implied as to the adequacy, safety or other characteristics of any equipment, wiring or devices, installed on the Site. This Section shall survive the termination or expiration of this Agreement.
- 8.3 Unless there is negligence on the part of the Company, the Company shall not be liable for damage to the person or property of the Site Host or any other persons resulting from the use of electricity or the presence of the Company's Infrastructure on the Site.

8.4 In any event, the Company shall not be liable in contract, in tort (including negligence and G.L. c. 93A), strict liability or otherwise for any special, indirect, or consequential damages whatsoever including, but not limited to, loss of profits or revenue, loss of use of equipment, cost of capital, cost of temporary equipment, overtime, business interruption, spoilage of goods, claims of customers of the Site Host or other economic harm resulting from the Infrastructure, Company’s work at the Site or Site Host’s participation in the Program.

**9.0 Termination**

9.1 The Company may, in its sole discretion, terminate this Agreement at any time (i) prior to the purchase of EVSE by the Site Host or (ii) after the payment of the agreed upon rebate amounts.

9.2 Company may terminate the Agreement for cause in the event that the Site Host fails to comply with the terms of this Agreement.

9.3 The Site Host shall reimburse the Company in accordance with Section 4.6 above in the event that (i) the Company terminates this Agreement for cause due to the Site Host’s failure to comply with the terms of this Agreement or (ii) the Site host terminates this Agreement prior to the end of the Term.

**10.0 Miscellaneous**

10.1 Site Host or its chosen EVSE Owner-Operator agrees to grant permission to the Company and its data processing vendor to receive all required data recorded on EVSE from the EV Network provider monthly for at least four (4) years from the Activation Date and acknowledges and agrees that the Company may share such data with its regulators and/or as required by law.

10.2 Upon Company’s request, Site Host shall participate in a Customer Satisfaction Survey conducted by the Company following the installation of the Infrastructure, at no cost to the Site Host.

10.3 This Agreement embodies the entire agreement between the Parties with respect to the subject matter hereof, and supersedes any and all prior negotiations, agreements, and understandings, written or oral, formal, or informal, all of which are deemed to be merged herein. No provision of this Agreement shall be supplemented, terminated, modified, or waived except by a writing signed by both Parties.

10.4 Any notice or other communication authorized, required, or desired to be given under this Agreement shall be in writing and delivered by hand against receipt, by first class certified mail, postage prepaid, return receipt requested, by express mail or express courier service providing proof of delivery, or by electronic transmission providing confirmation of receipt, if addressed to the party intended to receive the same to the address or e-mail address set forth below:

If to Site Host:

Town of Franklin  
355 E. Central St.  
Franklin, MA 02038

If to Company:

National Grid  
170 Data Drive  
Waltham, MA 02451

Attn: Michael D'Angelo  
Telephone Number: 508-889-3503  
Email Address: dangelom@franklinps.net

Attn: EV Commercial Charging Program  
Email Address: [EVNationalGrid@nationalgrid.com](mailto:EVNationalGrid@nationalgrid.com)

All such notices shall be deemed to have been duly given on (i) the date of receipt if delivered by hand, if sent by express courier service or sent by electronic transmission (with a confirmation copy sent by first class mail) or (ii) the earlier of the date of receipt and the date of first attempted delivery by the U.S. Postal Service, if transmitted by mail as aforesaid. Either Party may change the address to which any such notice, report, demand, request or other instrument or communication to such party is to be delivered or mailed, by giving written notice of such change to the other parties, but no such notice of change shall be effective unless and until received by such other parties.

- 10.5 All exhibits to this Agreement are hereby incorporated by this reference into this Agreement.
- 10.6 This Agreement may be executed in counterparts, each of which shall be deemed an original. The captions contained in this Agreement are for convenience of reference only and shall not affect the construction to be given to any of the provisions hereof.
- 10.7 In the event the Site Host transfers ownership of the Site to a new party, the Site Host is responsible for notifying the Company and providing an assignment and assumption of this Agreement by the new party. Failure to do so will result in (i) the Site Host remaining primarily liable for the obligations contained herein and (ii) a default of this Agreement giving rise to an immediate right of the Company to terminate this Agreement for cause in its sole discretion in accordance with Section 9. In the event that the Company terminates this Agreement for failure to comply with the provisions of this Section 10.7, the Site Host shall reimburse the Company in accordance with Section 4.6 above.
- 10.8 No employee, officer, director, stockholder, manager, member or any person or entity in any way affiliated with either Party shall have any personal liability with respect to this Agreement, any instrument delivered by such Party, or the transaction contemplated hereby, nor shall the property of any such person or entity be subject to attachment, levy, execution, or other judicial process.
- 10.9 This Agreement is subject to and shall be governed by, to the extent applicable, by the Company's "Terms and Conditions – Distribution Service", as approved by the DPU from time to time, and shall further be governed by, and construed and enforced in accordance with, the internal laws of the Commonwealth of Massachusetts, without regard to principles of conflicts of law. Any action brought with respect to this Agreement shall be brought in, and the sole place of venue and jurisdiction for said action shall be in Boston, Massachusetts.

The Site Host has read, understands, and agrees with this Agreement, including the terms and conditions contained herein. The Site Host certifies that any information provided pursuant to this Agreement is true and correct.

SITE HOST

\_\_\_\_\_

By: Michael D'Angelo

Name: Michael D'Angelo

Title: Director of Facilities

EV Application Number (Project Number): CE-2580

PROPERTY OWNER (if different)

\_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

EVSE OWNER-OPERATOR (if different)

\_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

# National\_Grid\_EV\_Program\_Approval\_-\_TOWN\_OF\_F

Final Audit Report

2024-07-08

Created:	2024-07-03
By:	Gabriel Andreson (gandreson@invisenergy.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAA2mevjsFMJay5ZWCIN3MBfow87ZklylbT

## "National\_Grid\_EV\_Program\_Approval\_-\_TOWN\_OF\_F" History

 Document created by Gabriel Andreson (gandreson@invisenergy.com)  
2024-07-03 - 7:10:12 PM GMT

 Document emailed to Michael D'angelo (dangelom@franklinps.net) for signature  
2024-07-03 - 7:13:08 PM GMT

 Email viewed by Michael D'angelo (dangelom@franklinps.net)  
2024-07-08 - 4:18:01 PM GMT

 Document e-signed by Michael D'angelo (dangelom@franklinps.net)  
Signature Date: 2024-07-08 - 4:19:36 PM GMT - Time Source: server

 Agreement completed.  
2024-07-08 - 4:19:36 PM GMT



November 20, 2024

Pamela Vickery  
Chief Procurement Officer  
Town of Franklin  
355 East Central Street  
Franklin, MA 02038

**Re: Study Fee Proposal,  
Franklin Police Department  
Phase I: Feasibility Study  
Phase II: Schematic Design  
Phase III: Final Design and Bidding  
Phase IV: Construction Administration**

Dear Contact Name:

Kaestle Boos Associates, Inc. (KBA) is pleased to submit a proposal for the above-noted design services.

**Phase I: Feasibility Study:**

Our understanding of the Feasibility Study/Schematic Design phase is based on the Town's RFQ dated August 2024 and includes program development, site review/selection, concept design and comparative cost analysis of design option(s) for a new facility for the Franklin Police Department (FPD), Franklin, MA.

The Preferred Option will then be developed into a full Schematic Design package including Cost Estimate, graphic Presentation Package and a Project Budget/Schedule agreed upon by all parties; Owner, OPM and possible CMr.

It is understood that while Radio Communication design is not part our scope, KBA will work with the Town's preferred vendor to ensure adequate space and utilities are made available within the facility. It is also understood that, upon approval by the Town of Franklin of funding for the full design and construction of the project, the Town's intention is to continue with Phases III & IV: Design and Construction services.

## **Basic Services**

KBA shall provide all basic design services required to complete this part of the project as described in the City's RFS, our Qualifications Proposal, and as listed below:

- Architecture (including Accessibility and Code Consulting)
- Police Programming
- Space Planning/Interior Design
- Landscape Architecture
- Civil Engineering
- Structural Engineering
- Mechanical Engineering (including Plumbing and Fire Protection)
- Electrical Engineering (including Security and Technology Infrastructure)
- Independent Cost Estimating

## **Phase I Work Plan:**

Based on our understanding of the Town's RFS we have developed the following list of tasks required to complete KBA's portion of the Planning/Feasibility Study Phase;

### **1.0 Investigation and Assessment**

#### **1.1 Data Gathering**

Compile and transmit to the Chief of the Franklin Police Department, a comprehensive questionnaire to compile quantitative information regarding historic call volumes for the department, its operational/administrative structure, number and types of staff assignments, and number and types of vehicles and equipment.

#### **1.2 Field Observation of the Existing Facility**

Visit the current police facilities and grounds to better understand current operations and the limits imposed on same by the current facility.

#### **1.3 Code Review**

Identify and evaluate code-related issues for a new police facility on the proposed site and outline probable permitting issues associated with the project.

### **2.0 Space Needs Program**

#### **2.1 Needs Assessment and Program Development.**

Meet with Chief and key personnel to discuss the data gathered via the questionnaire to develop a better understanding of the operational goals of the Department as well as the impact of these goals on spatial needs, etc.

#### **2.2 Space Needs Program.**

Develop a draft Space Needs Program indicating interior and exterior space needs based on above, including specific requirements for operational spaces and overall adjacencies required for the department to function safely and efficiently.

#### **2.3 Review the Draft Program with the Department**

Meet with the Chief, command staff and the Police Station Building Committee (PSBC) to review the draft program and discuss concerns and possible revisions.

#### **2.4 Final Space Needs Program Report**

Print and Bind five (5) original copies and one electronic copy of the Final Program and forward to the Chief and PSBC.

### **3.0 Site Investigation / Analysis**

#### **3.1 Data Gathering**

Gather available data/information regarding available Town owned properties. Data to include property size, topography, environmental issues, zoning setbacks, right of ways, use restrictions, usable area, utility location and capacity, etc.

#### **3.2 Analysis**

Analyze said data to develop a clear understanding of how to best utilize the site for the intended program, including possible configurations and traffic patterns.

#### **3.3 Additional Testing**

Identify any additional testing that may be recommended for design development and/or permitting of the site.

### **4.0 Conceptual Design Options**

#### **4.1 Option Development**

Develop conceptual level Design Options, new construction for building and site, to meet the requirements for implementing the approved FPD Space Needs Program on the site.

#### **4.2 Energy Efficient Design Strategies**

Identify all practical energy saving design strategies that might be beneficial to the project and discuss with the PSBC Present a conceptual analysis of the potential cost of a NetZero approach to design of the project.

#### **4.3 Comparative Costs**

Prepare a basic comparative cost analysis for evaluation of each Design Option.

#### **4.4 Preferred Option**

Review and discuss the conceptual Design Options with the Town's Working Group. Identify advantages and disadvantages of each. Assist the OPM and PSBC in identifying a Preferred Option for the project.

### **5.0 Cost Estimate / Opinion of Probable Project Cost**

#### **5.1 Estimate Package.**

Upon approval by the Police Department and PSBC of the preferred conceptual design, compile the approved plans, preliminary finish schedule and building system narratives, and an estimated bid and construction schedule to the professional estimator for the construction cost estimate.

#### **5.2 Construction Cost Estimate.**

Based on the above, develop a detailed Conceptual Design-level construction cost estimate for the building and site. Upon receipt of estimate, conduct a design team review by architectural and engineering disciplines and forward to the estimator for consideration and incorporation into a reconciled estimate for approval by the FPD and PSBC.

#### **5.3 Opinion of Probable Project Cost.**

Based on the approved anticipated construction cost, develop an opinion of the total project costs including all anticipated Owners costs such as A/E fees, PM costs, land survey, geotechnical investigation, permit fees, Furniture, Fixtures & Equipment costs, utility back-charges, moving, testing and inspection costs plus an appropriate Owner's Project Contingency reserve.

## **6.0 Community Outreach**

### **6.1 Materials and Displays**

Upon approval by the PSBC of the preferred conceptual design, compile the approved plans, perspective view, and graphics for presentation to the community to demonstrate the need.

### **6.2 Community Presentations**

KBA will assist the FPD and the Town of Franklin with presentations to the community as technical support, to answer and address any questions or concerns in an effort to educate the public for a Town Meeting and Ballot vote for funding approval.

## **Phase II: Schematic Design:**

We will utilize the design from Phase I to prepare schematic design documents. Documents consisting of single line schematic drawings including floor plans, elevations, and site plans to establish basic design ideas and respective cost estimates as set forth in Phase I of the scope of services. The final schematic drawings shall include plans or narratives for civil/site, sewage treatment and disposal systems, geotechnical/foundation, structural, mechanical (HVAC and plumbing), electrical, and fire protection. KBA shall prepare a schematic design cost estimate based on the approved final schematic design drawings.

### **1.0 Schematic Design**

#### **1.1 Development of life-cycle cost analysis for building systems**

Evaluate building systems and present a life-cycle cost analysis.

#### **1.2 Development of the Preferred Option**

Continue to meet with the appropriate departments to evaluate current plans and revise layouts based on updated department structure and operational requirements.

#### **1.3 Subsurface exploratory / analysis**

Provide subsurface exploratory soil borings on the preferred site to confirm subsurface conditions and provide design data for foundations. It is anticipated that Franklin Public Works is able to provide equipment and an operator to perform the test pits. If not, town owned property it is assumed that the town will secure right of entry agreements from the property owner prior to any access or clearing needed to perform the tests.

#### **1.4 Site Survey**

Provide topographic survey of the preferred site assumed to be approximately 4 acres with one-foot contours including easements, property line meets and bound, utilities, and wetlands identification and delineation.

#### **1.5 Approval of Schematic Design**

Develop and present to the PSBC for approval a complete schematic level design package including site plans, floor plans, finish schedule, elevations, narratives, and architectural renderings of the two (2) major building approaches from public ways.

#### **1.6 Project Schedule**

Coordinate a continued project schedule for the proposed design and for the solicitation of General Contractor proposals with the OPM and Building Committee.

#### **1.7 Printed Deliverable**

Will submit two (2) two bound copies, and an electronic copy of the reports and documents, summarizing the results of the Schematic Design phase.

#### **1.8 Cost Estimate**

KBA will prepare a schematic design cost estimate and participate in reconciliation meeting with OPM's estimator

## **Phase II: Final Design:**

### **1.0 Design Development**

- 1.1 KBA will utilize the approved schematic design plans to prepare design development documents consisting of plans, outline specifications, and cost estimates and all other documents to fix and describe the size and character of the project as to architectural, structural, mechanical, and electrical systems, materials, and such other elements as may be appropriate to enable the Town to understand progress and development of the Project.
- 1.2 Such plans, outline specifications, and cost estimate shall be subject to the written approval of the Town.
- 1.3 KBA will submit to the Town for approval two (2) copies of the Design Development documents on or before the date or time for submission specified in the Notice to Proceed or any supplement thereto unless the Firm shall have obtained from the Town an extension of time in writing.
- 1.4 KBA shall prepare a Design Development cost estimate and participate in the reconciliation meeting, based on the approved Design Development drawings and participate in reconciliation meeting. KBA shall also assist the Town in obtaining the necessary permits for the project during this phase.

### **2.0 Construction Documents**

- 2.1 KBA shall utilize the approved Design Development documents to complete working plans and specifications in sufficient detail to permit bids in open competition for construction of the project, and a detailed cost estimate. Said plans and specifications shall be based on the approved design development, outline specifications and construction cost estimate.
- 2.2 Such working plans, specifications and cost estimates shall be subject to the written approval of the Town. KBA shall furnish to the Town for approval two (2) sets of the said plans, specifications, and construction cost estimates.
- 2.3 Following the approval of the plans, specifications, and construction cost estimates, KBA shall incorporate all changes required by the Town in the working drawings and specifications and shall prepare and transmit to the Town one electronic set of Construction Contract Documents for bidding.
- 2.4 KBA will prepare a final design cost estimate at 80% construction documents.

### **3.0 Pre-Qualifications**

- 3.1 KBA will assist the Owner and OPM in preparing the Request for Pre-qualification documents and establish the grading requirements for filed sub-trades as required by MGL Ch. 149 or 149a for all construction projects over \$10 million. Upon receipt of the Pre-Qualification packages KBA will participate with the OPM and the Pre-Qualification Review Committee to evaluate the packages submitted, conduct reference checks, and assist in development of the grading matrix. Once the evaluation and grading process is completed, KBA will incorporate the list of qualified sub-trades into the specifications issued as part of the Construction Documents.

### **4.0 Bidding**

- 4.1 Following the Owner's approval of the Construction Documents, KBA will coordinate the reproduction and distribution through electronic bidding, of the bid document package. Aid the Owner and the OPM in: (1) preparing responses to questions from prospective bidders and providing clarifications and interpretations of the Bid Documents to all prospective bidders in the form of addenda; (2) obtaining competitive bids; (3)

confirming the responsiveness of bidders; and (4) determining the successful bidders, if any

#### **Phase IV: Construction Contract Administration:**

##### **1.0 Construction Contract Administration**

- 1.1 Upon receiving approval from the Town to proceed to Construction, KBA shall provide the following basic services for the project for an anticipated construction schedule of TBD months for the Police Station building project. The Construction schedule shall begin when the Town issues a Notice to Proceed to the most responsible and responsive general contractor or executes a contract with said general contractor, whichever comes first.
- 1.2 Attend pre-construction conference to discuss the general project requirements with the Contractor, OPM, and the Town.
- 1.3 Attend regularly scheduled construction meetings with the contractor, OPM, and Town on a weekly basis. OPM prepared meeting minutes shall contain a brief outline of issues discussed, an update on the progress of work, and a record of suggestions/recommendations/decisions of the meeting. For the purpose of this proposal, KBA's services shall be budgeted over the construction duration.
- 1.4 Review and approve contractor shop drawings, product submittals, and samples. Review of the shop drawings, product submittals, and samples shall be for the submitted items only and such reviews shall be to determine if the submitted items is in general conformance with the design intent of the contract documents.
- 1.5 Review and respond to project requests for information during construction.
- 1.6 Review contractor payment requisitions and advise the Town if the payment request is representative of the progress of work.
- 1.7 Review change order requests or issue construction change directives as necessary. All formal approvals of change orders or construction change directives are subject to Town approval.
- 1.8 Conduct periodic observation for each major discipline including geotechnical, civil, structural, architectural, industrial equipment, mechanical, electrical, and plumbing to become generally familiar with the progress and quality of the Work. KBA shall report in writing to the Town any deviations observed at the time the periodic observation was conducted.
- 1.9 Conduct substantial completion and final inspections. Upon conducting a final inspection, issue final construction affidavits indicating that the work has been generally completed in accordance with the contract documents to the best of the Architect's knowledge, information, and belief based on periodic observations of the Work.
- 1.10 Monitor submission of close-out documentation from the contractor including operation & maintenance manuals, warranties, as-built drawings (prepared by the contractor), and final certificate of completion.

##### **2.0 Close-out:**

- 2.1 Monitor submission electronic submission of close-out documentation from the contractor including operation & maintenance manuals, warranties, as-built drawings, (prepared and reviewed by the contractor), and final certificate of completion.
- 2.2 Conduct substantial completion and final inspections. Upon conducting a final inspection, issue final construction affidavits indicating that the work has been generally completed in accordance with the contract documents to the best of the Architect's knowledge, information, and belief based on periodic observations of the work.

**Fee Breakdown:**

KBA proposes to provide the Professional Services detailed above for a lump sum fee of **One Hundred Seventy-five Thousand Dollars (\$ 175,000)**, which is based on an estimated project construction cost of the Police Station.

<b>Phase I</b>		
<b>1.0</b>	<b>Investigation and Assessment</b>	<b>\$ 10,000</b>
<b>2.0</b>	<b>Space Needs Program</b>	<b>\$ 10,000</b>
<b>3.0</b>	<b>Site Investigation / Analysis</b>	<b>\$ 15,000</b>
<b>4.0</b>	<b>Conceptual Design Options</b>	<b>\$ 27,000</b>
<b>5.0</b>	<b>Cost Estimate / Opinion of Probable Cost</b>	<b>\$ 12,000</b>
<b>6.0</b>	<b>Community Outreach</b>	<b>\$ 6,000</b>
<b>Phase II</b>		
<b>1.0</b>	<b>Schematic Design</b>	<b>\$ 95,000</b>
<b>Phase III</b>		
<b>2.0</b>	<b>Design Development</b>	<b>TBD</b>
<b>3.0</b>	<b>Construction Documents</b>	<b>TBD</b>
<b>4.0</b>	<b>Pre-Qualifications</b>	<b>TBD</b>
<b>5.0</b>	<b>Bidding</b>	<b>TBD</b>
<b>Phase III</b>		
<b>1.0</b>	<b>Construction Contract Administration</b>	<b>TBD</b>
<b>2.0</b>	<b>Close-out</b>	
<b>Total</b>		<b>\$ 175,000</b>

This proposed fee is based on our current understanding of the required scope of work for the Phases as noted above. It does not include possible supplemental services such as: Land Survey, Radio System Evaluation, Information Technology Systems beyond Infrastructure, Furniture Fixtures and Equipment Procurement, Municipal Fiber Design, scope beyond the project limit of work areas, etc.

**Additional Services:**

We Propose the below values be reserved for possible additional services:

**1) LEED Silver Certification Documentation**

- a) Provide design and documentation verification that the building is designed and built using LEED strategies aiming to improve performance to achieve LEED Silver certification.

**2) Furniture, Fixtures & Equipment Procurement****a) State Bid List**

- i) Work with town and building occupants to select furniture and equipment models that are available from the state bid list. Assemble packages and request quotes from list of vendors for selected models.
- ii) With assistance from both the OPM and Contractor Prepare a preliminary schedule for installation and schedule vendor/installer for installation of furniture.
- iii) After installation is substantially complete our team will generate a punch list of deficient items that the vendors need to correct for acceptance by room and distribute to the appropriate parties

**b) Bid Package**

- i) Full Bid Package including advertisement, specifications, bid opening & submitted bid review and recommendation for award.
- ii) With assistance from both the OPM and Contractor Prepare a preliminary schedule for installation and schedule vendor/installer for installation of furniture.
- iii) After installation is substantially complete our team will generate a punch list of deficient items that the vendors need to correct for acceptance by room and distribute to the appropriate parties

**3) Audio Visual System Procurement**

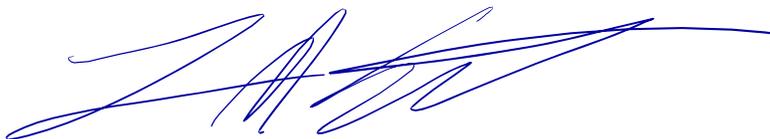
- a) Specifications & Procurement from MA State Bidders List

**4) Communications System Design / Integration**

- a) Study of existing communications
- b) Solicitation and procurement of the preferred vendor – TBD based on System requirements & Design.

We appreciate the opportunity to submit this proposal and very much look forward to continuing working with the Town of Franklin in the development of this important project.

Very truly yours,



Todd M. Costa, AIA  
Principal

**KAESTLE BOOS ASSOCIATES, INC.**

TMC: mam



# 10 LP1000's

Quote Number: 10990021

Remit to: Stryker Sales, LLC  
21343 NETWORK PLACE  
CHICAGO IL 60673-1213  
USA

Version: 1  
Prepared For: FRANKLIN FIRE DEPT  
Attn:

Rep: Sammy Ferrera  
Email: sammy.ferrera@stryker.com  
Phone Number:

Quote Date: 10/23/2024  
Expiration Date: 01/30/2025

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	FRANKLIN FIRE DEPT	Name:	FRANKLIN FIRE DEPT	Name:	FRANKLIN FIRE DEPT
Account #:	20040575	Account #:	20040575	Account #:	20040575
Address:	40 W CENTRAL ST FRANKLIN Massachusetts 02038	Address:	40 W CENTRAL ST FRANKLIN Massachusetts 02038	Address:	40 W CENTRAL ST FRANKLIN Massachusetts 02038

### Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99425-000023	LIFEPAK 1000 Graphical Display - includes one non-rechargeable battery, one carrying case w/ shoulder strap, two pair QUIK-COMBO REDI-PAK electrodes and Ship Kit	10	\$2,405.65	\$24,056.50
2.0	41425-000034	Ship Kit - Literature, LP1000, W RCHG, English	10	\$0.00	\$0.00
3.0	11101-000017	Infant/Child Reduced Energy Defibrillation Electrode Starter Kit	10	\$188.25	\$1,882.50
Equipment Total:					\$25,939.10

### Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$376.00
<b>Grand Total:</b>	<b>\$26,315.10</b>

Prices: In effect for 30 days

Terms: Net 30 Days



## 10 LP1000's

Quote Number: 10990021

Remit to: Stryker Sales, LLC  
21343 NETWORK PLACE  
CHICAGO IL 60673-1213  
USA

Version: 1

Prepared For: FRANKLIN FIRE DEPT

Attn:

Rep: Sammy Ferrera

Email: sammy.ferrera@stryker.com

Phone Number:

Quote Date: 10/23/2024

Expiration Date: 01/30/2025

### Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html).



Polaris Sales Inc., Medina, MN 55340  
[gov.info@polaris.com](mailto:gov.info@polaris.com)  
 Phone: 866-468-7783 Fax: 763-847-8288  
[www.polaris.com/gov](http://www.polaris.com/gov)

## QUOTE

### Contact Information

Name:	JAMES KLICH	Quote Number:	QUO-63495-X1T7M7
Email:	jklich@franklinma.gov	Revision #:	0
Phone:	5085535573	Date:	11/19/2024 2:55 PM
Fax:		Quote Expires:	12/19/2024
Bill To:	Franklin Fire Department 40 West Central St  Franklin, MA 02038	Contract Name:	Polaris Direct
Ship To:	Franklin Fire Department 40 West Central St  Franklin, MA 02038	Contract #:	
		Expiration Date:	
		Cage:	3FP69
		Duns#:	123399383
		Tax ID#:	41-1921490
		Customer#:	

Freight	Delivery Terms	Payment Terms	Payment Methods
FOB Destination-CONUS US Continental (CONUS) Only	180 Days	Net 30	Visa Mastercard Wire Check

Item #	QTY	Description	MSRP	Discount Price	Extended	Install Amount
R25RSE99AS	1	RANGER Crew XP 1000 Premium - Sunset Red - 49 State	\$22,999.00	\$22,034.37	\$22,034.37	\$0.00
2890583	1	Full-Size Front Hood Storage Rack	\$379.99	\$325.43	\$325.43	\$75.00
2889021	1	Full-Size Fixed Glass Windshield	\$975.00	\$770.77	\$770.77	\$75.00
2883773	1	Full-Size Poly Rear Panel	\$437.00	\$342.56	\$342.56	\$22.50
2889220	1	Full-Size Rearview Mirror	\$99.99	\$85.63	\$85.63	\$22.50
2889243	1	ROPS Mounted Sideview Mirrors	\$179.99	\$154.15	\$154.15	\$37.50
2883398	1	Crew Full-Size Rock Guard w/Step	\$429.99	\$368.25	\$368.25	\$75.00



Polaris Sales Inc., Medina, MN 55340  
[gov.info@polaris.com](mailto:gov.info@polaris.com)  
 Phone: 866-468-7783 Fax: 763-847-8288  
[www.polaris.com/gov](http://www.polaris.com/gov)

## QUOTE

Freight	Delivery Terms	Payment Terms	Payment Methods
FOB Destination-CONUS US Continental (CONUS) Only	180 Days	Net 30	Visa Mastercard Wire Check

Item #	QTY	Description	MSRP	Discount Price	Extended	Install Amount
2891487	1	XP Crew 1000 FIRE Installation Package (includes Suspension Upgrade w Power Box Lift and Mounts)	\$2,630.00	\$2,252.39	\$2,252.39	\$300.00
2891418	1	QTAC Fire and Rescue Skid 6 HP (req. installation pack)	\$8,115.00	\$7,931.03	\$7,931.03	\$0.00
2883979	1	Action - XP 1000's / Pro XD Deluxe Emergency Light Kit	\$8,529.99	\$7,305.28	\$7,305.28	\$0.00
2883982	1	Action - XP 1000's / Pro XD Premium Emergency Light Bar (requires Dlx Lght Pk & inc'l 100w Siren/PA)	\$7,699.99	\$6,594.45	\$6,594.45	\$0.00
2883966	1	Action - XP 1000 / XD 1500 / Pro XD Custom Graphics for Fire or Law Enforcement	\$999.99	\$856.41	\$856.41	\$0.00

Comments:

<b>SUBTOTAL</b>	\$49,020.72
<b>INSTALL*</b>	\$607.50
<b>FREIGHT</b>	\$2,000.00
<b>TAX</b>	\$0.00
<b>TOTAL</b>	\$51,628.22

Vehicle model year and color are subject to change dependent upon delivery date.

## Acceptance and Payment Information



Polaris Sales Inc., Medina, MN 55340  
[gov.info@polaris.com](mailto:gov.info@polaris.com)  
Phone: 866-468-7783 Fax: 763-847-8288  
[www.polaris.com/gov](http://www.polaris.com/gov)

## QUOTE

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To accept the above quotation, please provide a purchase order via email ([gov.info@polaris.com](mailto:gov.info@polaris.com)) and include the following:

- Bill to Address
- Billing Phone Number
- Ship to Address
- Point of Contact for Delivery
- Point of Contact E-Mail
- Point of Contact Phone
- Quote Number
- Alternate Point of Contact (Required)
- Do you have a loading dock, ramps, or forklift for offloading
- Tax exempt form for state we are shipping (or inform if taxable)

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**If you would like to submit payment via credit card, please call (866) 468-7783 to process payment during our hours of operation from 8:30 AM to 4:30 PM CST Monday through Friday. We accept Visa, Mastercard & American Express.**

# SIMONS UNIFORMS

329 Lynnway

Lynn, MA 01901

Phone: 781-595-2644

Fax: 781-596-1950

Leslie@SimonsUniforms.com

## QUOTE – 5.11 Parkas

Tom Carlucci

Franklin Fire Department

508-509-4117

[TCarlucci@Franklinma.gov](mailto:TCarlucci@Franklinma.gov)

<u>Item #</u>	<u>Item Description</u>	<u>Qu</u>	<u>Price</u>	<u>Total</u>
#48379-724	Responder Parkas, yellow/navy XS-XXL 3XL and Talls	80	\$179.00	\$14,320.00
	Sew and seam seal department emblem – left sleeve	80	\$8.00	\$640.00
	Back print – silver (Simons)	80	\$20.00	\$1600.00
<b>Or</b>			<b>OR</b>	
	Back applique – 5.11 FRANKLIN FIRE-RESCUE	80	\$45.00	\$3600.00
	Sew and seam seal Velcro – right front	80	\$12.00	\$960.00
	Velcro name tapes – red/black – last name	80	\$12.00	\$960.00
#78026-724	Fleece – zip in XS-XXL 3XL and Talls	80	\$95.00	\$7600.00
	Embroider logo – left front	80	\$9.00	\$720.00





# Quote

Quote Nbr.: Q302641  
 Quote Date: 10/9/2024  
 Expiration Date: 10/24/2024  
 Customer ID: C000114

Fire Tech & Safety  
 100 Business Park Dr #6  
 Tyngsborough, MA, 01879  
 Phone: (978) 649-6800  
<https://firetechusa.com/>

BILL TO:	SHIP TO:
FRANKLIN FIRE DEPT.-MA 40 WEST CENTRAL STREET FRANKLIN MA 02038	FRANKLIN FIRE DEPT.-MA 40 WEST CENTRAL STREET FRANKLIN MA 02038

CUSTOMER P.O. NO.	TERMS	CONTACT
DEPUTY KLICH	Net 30 Days	DEPUTY JIM KLICH

**SHIP VIA**  
 Best Way

ITEM	QTY.	PRICE	EXT PRICE
LION CUSTOM COAT - V-FORCE ATHLETIC CUT, CENTER CUT LINER, REDZONE PROTECTION,ZIPPER LINER OPTION, WITH DEPARTMENT OPTIONS	1.00	3,160.00	3,160.00
LION CUSTOM PANTS - V-FORCE ATHLETIC CUT, CENTER CUT LINER, REDZONE PROTECTION, ZIPPER OPTION, ESCAPE BELT	1.00	2,125.00	2,125.00
BULLARD LIGHTWEIGHT UST TRADITIONAL STYLED FIBERGLASS STRUCTURAL FIRE HELMET W/RETRAK INTEGRATED...	1.00	425.00	425.00
LION REDZONE HOOD, COLOR BLACK	1.00	130.00	130.00
LION COMMANDER ACE GAUNTLET GLOVE ANY SIZE	1.00	135.00	135.00
HAIX FIRE EAGLE AIR GRIP XTREME BOOT, ANY SIZE	1.00	495.00	495.00
SHIPPING AND HANDLING INCLUDED IN PRICE	0.00	0.00	0.00

<b>Sales Total:</b>	6,470.00
<b>Freight &amp; Misc.:</b>	0.00
<b>Less Discount:</b>	0.00
<b>Tax Total:</b>	0.00
<b>Total (USD):</b>	6,470.00

NOTICE...One or more of the products listed above may contain PFAS. For detailed product information please call 800-256-8700.  
 Fire Tech & Safety Terms and Conditions: <https://firetechusa.com/FTSTAC.pdf>



**ALL-COMM**  
Technologies, Inc.

5 Whitmore Rd., Revere, MA 02151 P (781) 289-3000 F (781) 289-7300 www.allcomm1.com

Town of Franklin Fire Department  
L3Harris NFPA Portable Radio

All Band to include UHF+VHF+700/800Mhz

Includes P25 Phase 1 Trunking for Operating on Woonsocket's Talk Group\*

All pricing as per current Massachusetts State Contract PSE01

Quote#FY259998818

11/27/2024



Qty	Nomenclature	Description	Unit Price	Total Price
1	XF-PFM1P-NA	PORTABLE,XL-400P,XTRMKP,PGRN,NA	\$ 8,095.95	\$ 8,095.95
1	XF-PKGF1	FEATURE PACKAGE,ALL BANDS,V U 7/800	\$ 1,242.50	\$ 1,242.50
1	XF-AN9F	ANTENNA,FLEX,HELICAL,XTRM,136-870 MHZ	\$ 98.00	\$ 98.00
1	XF-PKGPT	FEATURE PACKAGE,P25 TRUNKING	\$ 1,260.00	\$ 1,260.00
1	XF-FW2X	OPERATION,LOAD NIFOG PERSONALITY	\$ 0.01	\$ 0.01
1	XF-PL4U	FEATURE,SINGLE-KEY DES ENCRYPTION	\$ 0.01	\$ 0.01
1	XF-PL9E	FEATURE,SINGLE-KEY AES ENCRYPTION	\$ 0.01	\$ 0.01
1	XF-PA4N	BATTERY, LI-ION, XTRM	\$ 192.50	\$ 192.50
1	XF-CH6F	CHARGER, SINGLE BAY	\$ 175.00	\$ 175.00
1	XF-AE3H	SPKR MIC, XL XTRM, NFPA 1802 W/UDC, GRN	\$ 577.50	\$ 577.50
1	XF-HC8C	CASE,STRAP,ANTI-SWAY,HOMELAND6,EXTREME	\$ 213.50	\$ 213.50
1	SVC2024	Programming	\$ 38.75	\$ 38.75
			<b>\$</b>	<b>\$ 11,893.73</b>

All pricing as per current Massachusetts State Contract PSE01



## FRANKLIN FIRE DEPT

Repeaters and comparator upgrade

11/04/2024

11/04/2024

FRANKLIN FIRE DEPT  
150 EMMONS ST  
FRANKLIN, MA 02038

RE: Motorola Quote for Repeaters and comparator upgrade

Dear Joseph Barbieri,

Motorola Solutions is pleased to present FRANKLIN FIRE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide FRANKLIN FIRE DEPT with the best products and services available in the communications industry. Please direct any questions to George Voorhees at [gvoorhees@cybercomminc.com](mailto:gvoorhees@cybercomminc.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

George Voorhees  
Sales Executive

Motorola Solutions Manufacturer's Representative

Billing Address:  
FRANKLIN FIRE DEPT  
150 EMMONS ST  
FRANKLIN, MA 02038  
US

Quote Date:11/04/2024  
Expiration Date:01/03/2025  
Quote Created By:  
George Voorhees  
Sales Executive  
gvoorhees@cybercomminc.com  
508 561 1515

End Customer:  
FRANKLIN FIRE DEPT  
Joseph Barbieri  
jbarbieri@franklinma.gov  
508 528 2323

### Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
GTR 8000 Base Radio						
1	T7039A	GTR 8000 BASE RADIO	1	\$0.00	\$0.00	\$0.00
1a	CA03863AA	ADD: ASTRO SYSTEM RELEASE 2022.1	1	\$0.00	\$0.00	\$0.00
1b	CA01400AA	ADD: POWER CABLE, DC	1	\$0.00	\$0.00	\$0.00
1c	CA01946AA	ADD: CONV MIXED MODE OPERATION	1	\$0.00	\$0.00	\$0.00
1d	CA01948AA	ADD: DIGITAL CONVENTIONAL SOFTWARE	1	\$16,900.00	\$13,689.00	\$13,689.00
1e	CA01502AA	ADD: ASTRO 25 CONV SIMULCAST SW	1	\$1,000.00	\$810.00	\$810.00
1f	X153AW	ADD: RACK MOUNT HARDWARE	1	\$50.00	\$40.50	\$40.50
1g	X640AL	ADD: UHF R2 (435-524 MHZ)	1	\$6,300.00	\$5,103.00	\$5,103.00
GTR 8000 Base Radio						
2	T7039A	GTR 8000 BASE RADIO	1	\$0.00	\$0.00	\$0.00
2a	CA03863AA	ADD: ASTRO SYSTEM RELEASE 2022.1	1	\$0.00	\$0.00	\$0.00
2b	CA01400AA	ADD: POWER CABLE, DC	1	\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2c	CA01946AA	ADD: CONV MIXED MODE OPERATION	1	\$0.00	\$0.00	\$0.00
2d	CA01948AA	ADD: DIGITAL CONVENTIONAL SOFTWARE	1	\$16,900.00	\$13,689.00	\$13,689.00
2e	CA01502AA	ADD: ASTRO 25 CONV SIMULCAST SW	1	\$1,000.00	\$810.00	\$810.00
2f	X153AW	ADD: RACK MOUNT HARDWARE	1	\$50.00	\$40.50	\$40.50
2g	X640AL	ADD: UHF R2 (435-524 MHZ) GRV 8000	1	\$6,300.00	\$5,103.00	\$5,103.00
3	T8341A	GRV 8000 COMPARATOR	1	\$3,000.00	\$2,430.00	\$2,430.00
3a	CA03863AA	ADD: ASTRO SYSTEM RELEASE 2022.1	1	\$0.00	\$0.00	\$0.00
3b	CA01953AB	ADD: POWER EFFICIENCY PACKAGE	1	\$500.00	\$405.00	\$405.00
3c	CA01400AA	ADD: POWER CABLE, DC	1	\$0.00	\$0.00	\$0.00
3d	CA03084AA	ADD: COMPARATOR	1	\$2,500.00	\$2,025.00	\$2,025.00
3e	CA03317AA	ADD: DIGITAL CONV SIMULCAST SOFTWARE	1	\$3,000.00	\$2,430.00	\$2,430.00
3f	X153AW	ADD: RACK MOUNT HARDWARE	1	\$50.00	\$40.50	\$40.50
3g	CA03320AA	ADD: ASTRO 25 CONVENTIONAL SOFTWARE	1	\$10,500.00	\$8,505.00	\$8,505.00
Product Services						
4	LSV00Q00763A	INFRASTRUCTURE EQUIP MOVE	1	\$2,812.50	\$2,812.50	\$2,812.50
5	LSV01Q00387A	ASTRO TECHNICAL ASSISTANCE	1	\$6,250.00	\$6,250.00	\$6,250.00

**Grand Total**
**\$64,183.00(USD)**
**Notes:**

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



## Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
**(PO will not be processed without this)**

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)

Customer Information:  
Town Of Franklin

Blas...

**ANDERSON BLUE BIRD BUS SALES OF NEW ENGLAND** An ANDCO Company Est. 1964  
170 Amara Street • East Providence • Rhode Island 02915 • (401) 434-5900 • Fax (401) 431-2623 • www.andersonmotors.com

Franklin Fire Department  
355 East Central Street  
Franklin, MA 02038



10/29/2024

Dear Jay:

As the factory authorized Blue Bird dealer for the state of Massachusetts, Rhode Island, Vermont, and New Hampshire, Anderson Blue Bird Bus Sales of New England is grateful for the opportunity to assist The Franklin Fire Department with your transportation needs. We will continually endeavor to exceed your expectations with our products and services.

Enclosed is our proposal for your purchase of (1) New 2025 Ford Microbird 14 Passenger Commercial Bus. We have included complete specification content, floor plan diagram, and warranty statement for your review.

2025 Microbird 14 Passenger Commercial Bus  
Includes- Lettering- Customers Name and Emblem installed.

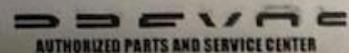
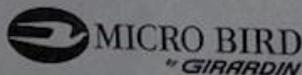
\$104,815.00

Note: The above price includes lettering, safety equipment, dealer prep and delivery to your location. Applicable Tax, Title, Registration, and Documentation fees are not included. This can be purchased off of VEH 110 State Contract

Our team at Anderson Blue Bird Bus Sales of New England extends our sincere thanks for your consideration in reviewing this proposal. We appreciate the opportunity to become your transportation solution provider. Please contact me directly at (401) 434-5900 or [ezimmerman@andersonmotors.com](mailto:ezimmerman@andersonmotors.com) if you have any questions, comments, or concerns.

Respectfully,

Eric Zimmerman  
Anderson Blue Bird Bus Sales of New England



New & Pre-Owned Bus Sales / Leasing

BLUE BIRD

Graphics

**Municipal Graphics Inc.**  
*Since 1997*

COMMERCIAL DRIVE  
Wrentham, MA 02093  
Phone: 508-384-0925 • Fax: 508-384-9536

[www.MUNICIPALGRAPHICS.com](http://www.MUNICIPALGRAPHICS.com)

**ESTIMATE #18654**

**11/4/2024**

**Prepared For:**

Franklin Police Department  
Curtis A Goens  
9455 W. Loomis Rd.  
FRANKLIN, WI 553131

Phone: 414-858-2660

Fax: 414-425-0391

Alt. Phone:

E-Mail: [cgoens@franklinwi.gov](mailto:cgoens@franklinwi.gov)

**Prepared By:**

JODI  
Municipal Graphics Inc  
30 Commercial Drive  
Wrentham, MA 02093  
USA

Phone: 5083840925

Fax: 508-384-9536

Alt. Phone:

E-Mail: [chris@municipalgraphics.com](mailto:chris@municipalgraphics.com)

**Description:**

(1) FIU

Quantity	Description	Each	Total	Taxable
1	DESIGN, MANUFACTURE AND APPLY GRAPHICS PACKAGE; 2025 FIU	1020.00	\$1,020.00	✓
		Subtotal	\$1,020.00	
		Sales Tax	\$0.00	
		<b>Total</b>	<b>\$1,020.00</b>	

**Terms:**

This estimate is not guaranteed. The price named in the estimate is an approximation of the project requirements. The actual cost may change after all of the project elements have been negotiated and finalized. The client will be informed of any changes in cost in advance.

By my signature, I authorize work to begin and agree to pay the above amount in full according to the terms on this agreement.

Signed by

Date

Amt. Paid Today

Marked  
Cruiser



**T** Technology **m** Mobility **V** Vehicle

We have prepared a quote for you

**VEH\_Franklin PD\_2025 FPIU Patrol (FY26 Budget  
Quote)**

Quote # ITS063550NE  
Version 1

Prepared for:

**Franklin MA Police Department**

Andressa Rosa  
arosa@franklinma.gov

Description	Qty
VEH110 & PSC01 COMMONWEALTH OF MA CONTRACTS	

Vehicles

Description	Price	Qty	Ext. Price
K8A / 500A <b>2025 Ford Police Interceptor Utility Hybrid AWD Patrol - Oxford White</b>	\$47,655.00	1	\$47,655.00
99B / 44U <b>Downgrade to 3.3L V6 GAS engine with 10 speed Automatic Transmission</b>	(\$2,581.00)	1	(\$2,581.00)
96 <b>Interior Seat Covering : Ebony Cloth / Vinyl Rear</b>	\$0.00	1	\$0.00
Standard Options <b>Vinyl Floor in 1st &amp; 2nd row, 18" Steel Wheels (painted Black) with Chrome Center Caps</b>	\$0.00	1	\$0.00
52P / 68G <b>Hidden Door Plunger &amp; "covers" for 2nd row interior window switch &amp; door handles</b>	\$160.00	1	\$160.00
18D <b>Global Lock/Unlock</b>	\$0.00	1	\$0.00
43D <b>Dark Car Feature</b>	\$25.00	1	\$25.00
51R <b>Driver's Side A Pillar Unity LED Spotlight</b>	\$395.00	1	\$395.00
549 <b>Power Heated Side Mirrors w/spotter mirror</b>	\$60.00	1	\$60.00
76R <b>Reverse Sensing System</b>	\$275.00	1	\$275.00
87R <b>Rear-View Camera Display "in mirror"</b>	\$0.00	1	\$0.00
53M <b>SYNC Voice Activated System</b>	\$0.00	1	\$0.00
86P <b>Front Headlamp Housing - Pre Drilled for lighting</b>	\$0.00	1	\$0.00
TOW <b>Trailer Hitch Class III receiver with 5,000-lb. towing capacity, Trailer Tow Lighting Package, and 2 recovery hooks</b>	\$0.00	1	\$0.00

**Subtotal:      \$45,989.00**

Lighting - Sirens

Description	Price	Qty	Ext. Price
VALR51 <b>FED SIG - Valor Lightbar 51"</b>	\$5,442.00	1	\$5,442.00

Lighting - Sirens

Description	Price	Qty	Ext. Price
PF200S17B <b>FED SIG - PATHFINDER,100/200W,17BTN</b>	\$0.00	1	\$0.00
EXPMOD32 <b>FED SIG - PATHFINDER 32-CHANNEL EXPANSION</b>	\$388.80	1	\$388.80
OBOCABLE20-8 <b>FED SIG - OBOCABLE,FORD-PF INTERFACE,2025 FPIU</b>	\$231.80	1	\$231.80
ES100C <b>FED SIG - SPKR,EMERG, 100W,PLASTIC,</b>	\$0.00	1	\$0.00
ESB-FPIU20NDB <b>FED SIG - ES100-AS124 SNGL.SPKR BRKT</b>	\$0.00	1	\$0.00
RBKIT2-COMPACT <b>Fed Sig - KIT,2 COMPACT RUMBLER SPKRS</b>	\$725.00	1	\$725.00
RBC2-FPIU20ND <b>Fed Sig - 20FPIU, RUMBLER S/C DS/PS KIT</b>	\$0.00	1	\$0.00
MPS63U-RBW <b>FED SIG - TRI COLOR,18-LED,RED/BLUE/WHIT</b> Four (4) push bumper top rail (BW, RW, RW, BW,) Two (2) side of push bumper (B/W) Two (2) front of side view mirrors (B/W) Four (4) rear spoiler in position 1,3,4,6,	\$245.00	12	\$2,940.00
MPS63U-RBA <b>FED SIG - TRI COLOR,18-LED,RED/BLUE/AMB</b> Two (2) Spoiler position 2 and 5	\$245.00	2	\$490.00
MPS123U-RBW <b>FED SIG - TRI COLOR,36-LED,RED/BLUE/WHIT</b> Two (2) side 1/4 cargo window, one each side (R/B/W)	\$255.00	2	\$510.00
416918-RBW <b>FED SIG TRI-COLOR, SINGLE-HEAD CORNER LED SYSTEM (1) LED HEAD WITH BLACK BEZEL, RED/BLUE/WHITE</b> Two (2) headlight hideaway (B/W) Two (2) taillight hideaway (R/B/W)	\$150.00	4	\$600.00
416300-RB <b>FED SIG - FLSH MNT LIGHT HEAD, RED/BLU</b>	\$145.00	2	\$290.00
COM3SRWC <b>Fed Sig - 3" RND. SURF.MNT.LIGHT,RED/WHT</b> Two (2) on inner tailgate to illuminate cargo area when open. Controlled by two position on/off/on switch for red or white light.	\$186.50	2	\$373.00
MPSM6U-FPIU20SMW <b>FED SIG - KIT,WEDGE,MPS6U,20FPIU</b>	\$0.00	2	\$0.00

Lighting - Sirens

Description	Price	Qty	Ext. Price
MPSM6-FPIU20RS2 <b>FED SIG - KIT,BRKT,6HD SPOILER,FPIU20</b>	\$137.00	1	\$137.00
795H-EXTB-P <b>FED SIG - EXT. OPTICOM ASSY,PS</b>	\$1,895.00	1	\$1,895.00
MPSM12-LB <b>FED SIG - KIT,L-BRACKET,SINGLE HD</b>	\$9.00	2	\$18.00
ECVDMLTAL00 <b>SoundOff Signal LED Dome Light, 6" Round w/ Red LED Night Light, 10-30v - White LEDs/White Lens</b> Install dome light on ceiling above center console	\$165.00	1	\$165.00

Subtotal: **\$14,205.60**

Consoles / Mounts

Description	Price	Qty	Ext. Price
C-VS-1012-INUT-2 <b>Havis Vehicle-Specific 22" Angled Console For 2020-2025 Ford Interceptor Utility</b>	\$650.00	1	\$650.00
CUP2-1001 <b>HAVIS - Internal cup holders</b>	\$86.58	1	\$86.58
C-ARM-103 <b>HAVIS - Armrest for top mount, console, large pad</b>	\$207.00	1	\$207.00
425-3816 <b>Jotto - Magnetic Microphone System - Single Pack</b>	\$40.00	2	\$80.00
PJKIT-UVHR <b>CAB Headrest Mount for PJ6/7</b>	\$425.00	1	\$425.00
C-EB25-XTL-1P <b>Havis - 1-Piece Equipment Mounting Bracket, 2.5" Mounting Space, Fits Motorola XTL2500, XTL5000-05, APX-7500,</b>	\$0.00	1	\$0.00
C-EB40-SSP-1P <b>Havis - 1-Piece Equipment Mounting Bracket, 4" Mounting Space, Fits Federal Signal PF200 17 Button / Smart Siren / SSP Control Heads</b>	\$0.00	1	\$0.00

Subtotal: **\$1,448.58**

Prisoner Transport

Description	Price	Qty	Ext. Price
QK0635ITU20 <b>Setina - Full REPLACEMENT Transport Seat TPO Plastic With Center Pull Seat Belts *INCLUDES REQUIRED: -#12VS Stationary Window Vinyl Coated Expanded Metal Cargo Area Rear Partition *Seat Belt Retractors Pre-Installed to Save 30 Minutes of Install Time</b>	\$3,975.00	1	\$3,975.00

**Prisoner Transport**

Description	Price	Qty	Ext. Price
1K0574ITU20FR Setina - SPT Single Prisoner Transport Partition #6VS SPT Stationary Window Coated Polycarbonate *FOR USE WITH: -Full REPLACEMENT Transport Partition Seat	\$0.00	1	\$0.00
QK0491ITU20 Setina - Floor Pan TPO Plastic	\$0.00	1	\$0.00
WK0514ITU20 Setina - Window Barrier VS Steel Vertical	\$0.00	1	\$0.00

**Subtotal: \$3,975.00**

**Weapons Management**

Description	Price	Qty	Ext. Price
8211-10100 Blac-Rac - KIT-WRS 1082-E-AR, Electronic, 8-Second Delay, 10" T-Channel (25010), Cold Wire (29002), with 2 MA209 keys	\$750.00	1	\$750.00

**Subtotal: \$750.00**

**CARGO Solutions**

Description	Price	Qty	Ext. Price
TK0241ITU20 Setina - CARGO BOXDSC- Drawer, Sliding With Combination LockBSN-Base Sliding With No Lock	\$1,886.55	1	\$1,886.55
TPA9289 Setina - Cargo Radio TrayWith No lock TRN	\$375.00	1	\$375.00

**Subtotal: \$2,261.55**

**Push Bumper**

Description	Price	Qty	Ext. Price
36-2125 Westin - Push Bumper Elite Police Interceptor Utility 2020-2023	\$762.20	1	\$762.20
36-6005F4MP Westin - Elite 23.5" 4 Light Channel Push Bumper Light Channel 23.5 inch Federal Signal Micropulse Light, 4 Hole	\$0.00	1	\$0.00

**Subtotal: \$762.20**

Antennas - Radios

Description	Price	Qty	Ext. Price
NMO58U-NC <b>Maxrad 3/4" NMO Antenna Mount without Connectors</b> Maxrad 3/4" NMO Antenna Mount without Connector - For Mounts from .030" - .065"	\$0.00	1	\$0.00
TRAB8063 <b>LAIRD 470-490 MHz Unity gain 1/4 wave antenna in b</b> LAIRD 806-866 MHz Phantom 3 dB low visibility black antenna	\$0.00	1	\$0.00
Vehicle-Upfit-Radios <b>Install Customer Mobile Radio</b>	\$230.00	1	\$230.00

**Subtotal: \$230.00**

Paint / Graphics / Tint

Description	Price	Qty	Ext. Price
Vehicle-Upfit-Outside Service <b>CUSTOM PAINT - Roof and 4 Doors - OXFORD WHITE</b>	\$1,500.00	1	\$1,500.00
Vehicle-Upfit-Outside Service <b>TINT FRONT WINDOWS ONLY - 20%</b>	\$195.00	1	\$195.00

**Subtotal: \$1,695.00**

Misc Additions

Description	Price	Qty	Ext. Price
Vehicle-Upfit-Supplies <b>Misc. Material to include connectors,wire,hardware,fuseblocks,relays</b>	\$295.00	1	\$295.00
Vehicle-Upfit-Outside Service <b>FLEET KEY - Code ****X</b>	\$230.00	1	\$230.00
AVE894090 <b>20-C Explorer Ventvisor Lowe Pro 4PC Smoke</b> 20-C Explorer Ventvisor Lowe Pro 4PC Smoke	\$140.00	1	\$140.00
TREMCO <b>TREMCO Transmission Lock</b>	\$215.00	1	\$215.00
7615B <b>BLUE SEA SYSTEMS - ADT Automatic Timer Disconnect</b> BLUE SEA SYSTEMS - ADT Automatic Timer Disconnect - Adjustable time or voltage based Automatic Timer Disconnect (ATD) automatically shuts off devices to preserve battery power.	\$225.00	1	\$225.00

**Subtotal: \$1,105.00**

## Installation

Description	Price	Qty	Ext. Price
Vehicle-Upfit-Radios <b>Install Customer Supplied Equipment</b>	\$375.00	1	\$375.00
Transfer Radar unit			
		<b>Subtotal:</b>	<b>\$375.00</b>

## VEH\_Franklin PD\_2025 FPIU Patrol (FY26 Budget Quote)

	<b>Prepared by:</b>	<b>Bill to:</b>	<b>Ship to:</b>	<b>Quote Information:</b>
	<b>New England Office</b>	<b>Franklin MA Police Department</b>	<b>Franklin MA Police Department</b>	<b>Quote #: ITS063550NE</b>
	Rob Warner (888)615-2770 Fax 6314472514 rwarner@itsg.us.com	911 Panther Way Franklin, MA 02038 Andressa Rosa 50852812121556 arosa@franklinma.gov	911 Panther Way Franklin, MA 02038 Andressa Rosa 50852812121556 arosa@franklinma.gov	Version: 1 Delivery Date: 11/06/2024 Expiration Date: 03/31/2025

### Quote Summary

Description	Amount
Vehicles	\$45,989.00
Lighting - Sirens	\$14,205.60
Consoles / Mounts	\$1,448.58
Prisoner Transport	\$3,975.00
Weapons Management	\$750.00
CARGO Solutions	\$2,261.55
Push Bumper	\$762.20
Antennas - Radios	\$230.00
Paint / Graphics / Tint	\$1,695.00
Misc Additions	\$1,105.00
Installation	\$375.00

**Total: \$72,796.93**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

### New England Office

### Franklin MA Police Department

Signature: 

Name: Robert Warner

Title: General Manager - New England

Date: 11/06/2024

Signature: \_\_\_\_\_

Name: Andressa Rosa

Date: \_\_\_\_\_



SRC 6A19177Z

**QUOTE**

# QUO-14141

2024-11-07

Sales Agent: Tasha Lusardi  
 Email: tlusardi@patrolpc.com  
 Phone: (508) 431-4797

MDT -  
Computers

**Advanced Electronic Design Inc**  
 344 John Dietsch Blvd, Unit 2  
 North Attleboro, MA, US 02763  
 (508) 699-0458

**Attention**

Andressa Rosa	arosa@franklinma.gov	(774) 287-5644
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Bill To	Ship To
MA - Town of Franklin PD 911 Panther Way Franklin, MA - 02038	MA - Town of Franklin PD 911 Panther Way Franklin, MA - 02038

Expiry Date	Shipping Rate	Payment Terms
2025-01-06	GROUND	NET 30

Item	Description	Type	Unit Price	Qty	Line Total
<b>RH-M3</b>	RhinoTab® M3 UltraRugged® Portable MDT (Intel Core i7-1185G7E Processor (1.8 GHz - 4.4 GHz, 12 MB Cache, 4 Core, Intel Iris Xe Graphics), Projected Capacitive Touch Screen, Internal Battery, Ambient Light Sensor, WiFi 802.11 2.45GHz B/G/N/AC + Bluetooth, GPS, 2MP Front Camera and 8MP Rear Camera w/ Flash, Dual Digital Microphones, Stereo Speakers, 2 USB 3.0 ports, TPM v2.0)	SALE	\$3,795.00	1	\$3,795.00
<b>RAM:</b> RAM-32GB-DDR4	32GB DDR4-2400 RAM		INCLUDED		INCLUDED
<b>Hard-Drive:</b> SSD-250GB-NVMe	250GB M.2 NVMe SSD - 1GB = 1,000,000,000 bytes. Total usable memory will be less depending on actual system configuration		INCLUDED		INCLUDED
<b>Screen:</b> SCRN-IND-S-RH-M3	12.1in 1024x768, 4:3 Ratio, Sunlight Readable, Optically bonded Display - 1200 NITS+ W/ Standard Graphic Overlay Package		INCLUDED		INCLUDED
<b>Operating System:</b> OS-W11E64-RH-M3	Windows 11 IoT Enterprise 64 Bit (GAC License) Operating System for RhinoTab® M3		\$209.00		\$209.00
<b>Bumpers:</b> BMP-S-RH-M3	RhinoTab® M3 Shock-Absorbing Bumpers (Standard)		INCLUDED		INCLUDED
<b>Carrying Method:</b> CARRY-HANDLE-S-RH-M3	RhinoTab® M3 Side-Mount Rhino Handle		INCLUDED		INCLUDED
<b>Cellular:</b> CELL-VER-URC1-RH-M3	RhinoTab® M3 Embedded Cellular Modem. Verizon. Dual SIM capable. Certified for Band 14		\$545.00		\$545.00
<b>Warranty:</b> WRNT-3YR-RH-M3	3 Year RhinoTab® M3 Computer Warranty (Tablet Only)		INCLUDED		INCLUDED
<b>RD-V2</b>	Patrol PC® RhinoDock™ Low Profile Dock (Non-Configurable) - 1 10/100/1G Ethernet, 2 USB 3.0, 2 Always On USB 2.0, 4 RF Pass-Thru, 2 Ports for External Power Control and Ignition Sense, 10 AMP Fused Power Cable, 3 Year Warranty	SALE	\$595.00	1	\$595.00
<b>Power Cable:</b> CBL-PWR-6FT	6 FT Fused Power Cable		INCLUDED		INCLUDED
<b>Warranty:</b> WRNT-3YR-RD-M2	3 Year RhinoDock Warranty (Dock Only)		INCLUDED		INCLUDED
<b>PWR-AC-15V-90W-NC</b>	90W A/C Power Adapter US Plug (100-250VAC in, 15VDC Out, 1 Year Manufacturer's Warranty). Included with Computer Purchase.	SALE		1	
<b>KBD-000028</b>	TG3 83-Key Keyboard, Backlit, Hard key, Touchpad, USB, Two Cables (Coiled and Straight), US (MPN: KBA-BLTX-U-US).	SALE	\$222.00	1	\$222.00
<b>ANT-000063</b>	Antenna Plus MultiMax 5G EZConnect Antenna, Threaded	SALE	\$130.00	1	\$130.00

	Bolt, Black, 1' cables, 2 5G/LTE Elements. (MPN - AP-MF5G-C2-Q-B1)				
<b>Cable Harness:</b> ANT-000065	Antenna Plus EZConnect Cable Harness, 14' - 2 LTE (SMA M). (MPN - CH-C2-1-14)		\$65.00		\$65.00
<b>MNT-000251</b>	Westin On-Dash Tablet and Keyboard Mount for Ford POLICE INTERCEPTOR UTILITY (2025+). (MPN 500-0243)	SALE	\$755.00	1	\$755.00
<b>PRN-PJ822</b>	PocketJet 8, 200dpi, 8.5" Width, Thermal Printer with USB C Connectivity/Charging, 2 Year Premier Warranty (Printer only, requires DC power or optional battery, USB cable, and printing supplies) - 8.5 inch	SALE	\$399.00	1	\$399.00
<b>MNT-PRN-UR-AP-PJ</b>	UltraRugged® Printer Mount Adapter Plate for Brother PocketJet 7 & 8 Series - Limited lifetime warranty	SALE	\$320.00	1	\$320.00
<b>Cable:</b> CBL-PRN-USBC-10FT-90A	USB A to C 90 degree cable, 10 ft. (For PJ8 Series printers)		\$24.00		\$24.00
<b>CBL-PRN-LB3692</b>	Brother Power Cable, 14 FT, Right Angle for RuggedJet 2, 3 & 4, PocketJet 3, 6, & 7	SALE	\$27.00	1	\$27.00
<b>MNT-PRN-UR-HAB-PI-20</b>	UltraRugged® Printer Mount Horizontal Attachment Bar for Ford PIU (2020-2024) & Ford PIS (2020-2021) - Limited lifetime warranty	SALE	\$145.00	1	\$145.00
<b>INSTALL</b>	Installation service	SERVICE	\$600.00	1	\$600.00

I have read and understood the following terms and conditions.

Will a matching PO be issued for this order?      YES       NO

**Subtotal:**                      \$7,831.00  
**Shipping Cost:**                      \$86.34  
**Total:**                                      \$7,917.34

**Printed Name:** \_\_\_\_\_

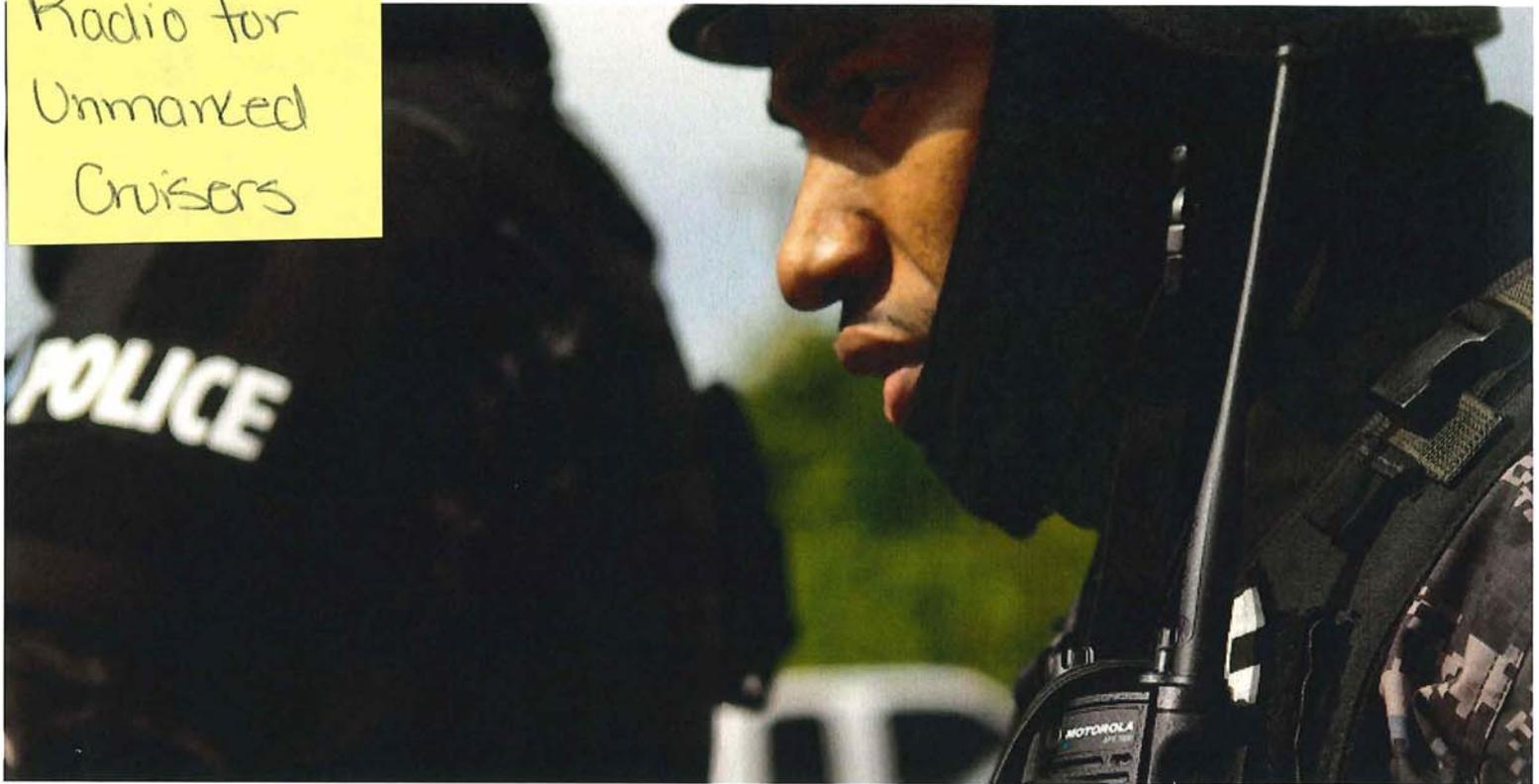
**Date of Approval:** \_\_\_\_\_

\_\_\_\_\_  
**Signature of Approval**

**Terms & Conditions:**

Sales tax, if applicable, will be invoiced in accordance with purchaser's tax rate. Unpaid balances accrue 1.5% interest per month.

Radio for  
Unmarked  
Cruisers



## FRANKLIN POLICE DEPT

APX 6500E Handheld head

11/04/2024

11/04/2024

FRANKLIN POLICE DEPT  
911 PANTHER WAY  
FRANKLIN, MA 02038

RE: Motorola Quote for APX 6500E Handheld head

Dear Andressa Rosa,

Motorola Solutions is pleased to present FRANKLIN POLICE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide FRANKLIN POLICE DEPT with the best products and services available in the communications industry. Please direct any questions to George Voorhees at [gvoorhees@cybercomminc.com](mailto:gvoorhees@cybercomminc.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

George Voorhees  
Sales Executive

Motorola Solutions Manufacturer's Representative

Billing Address:  
 FRANKLIN POLICE DEPT  
 911 PANTHER WAY  
 FRANKLIN, MA 02038  
 US

Quote Date:11/04/2024  
 Expiration Date:01/03/2025  
 Quote Created By:  
 George Voorhees  
 Sales Executive  
 gvoorhees@cybercomminc.com  
 508 561 1515

End Customer:  
 FRANKLIN POLICE DEPT  
 Andressa Rosa  
 arosa@franklinma.gov  
 774 287 5644

Contract: 22564 - PSE01 MA STATE

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
1	M25SSS9PW1BN	APX6500 ENHANCED UHF R2 MOBILE	1	\$3,383.12	\$2,537.34	\$2,537.34
1a	G90AC	ADD: NO MICROPHONE NEEDED APX	1	\$0.00	\$0.00	\$0.00
1b	G72AD	ADD: APX O3 HANDHELD CH	1	\$1,041.00	\$780.75	\$780.75
1c	G48BD	ENH: CONVENTIONAL OPERATION APX6500	1	\$550.00	\$412.50	\$412.50
1d	G67DR	ADD: REMOTE MOUNT O3 APXM	1	\$327.00	\$245.25	\$245.25
1e	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	1	\$0.00	\$0.00	\$0.00
1f	GA01606AA	ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED	1	\$0.00	\$0.00	\$0.00
1g	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	1	\$66.00	\$49.50	\$49.50
1h	G510AB	ADD:ANT LOW PROFILE 450-512 MHZ	1	\$55.00	\$41.25	\$41.25
1i	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
1j	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$567.00	\$425.25	\$425.25
1k	QA09113AB	ADD: BASELINE RELEASE SW	1	\$0.00	\$0.00	\$0.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1l	W969BG	ADD: MULTIKEY OPERATION	1	\$363.00	\$272.25	\$272.25
1m	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	1	\$0.00	\$0.00	\$0.00
Product Services						
2	LSV00Q00202A	DEVICE PROGRAMMING	1	\$107.14	\$107.14	\$107.14
<b>Grand Total</b>					<b>\$4,871.23(USD)</b>	

**Notes:**

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



<b>Purchase Order Checklist</b>	
<b>Marked as PO/ Contract/ Notice to Proceed on Company Letterhead</b> <b>(PO will not be processed without this)</b>	
<b>PO Number/ Contract Number</b>	
<b>PO Date</b>	
<b>Vendor = Motorola Solutions, Inc.</b>	
<b>Payment (Billing) Terms/ State Contract Number</b>	
<b>Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name</b>	
<b>Bill-To Address</b>	
<b>Ship-To Address (If we are shipping to a MR location, it must be documented on PO)</b>	
<b>Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )</b>	
<b>PO Amount must be equal to or greater than Order Total</b>	
<b>Non-Editable Format (Word/ Excel templates cannot be accepted)</b>	
<b>Bill To Contact Name &amp; Phone # and EMAIL for customer accounts payable dept</b>	
<b>Ship To Contact Name &amp; Phone #</b>	
<b>Tax Exemption Status</b>	
<b>Signatures (As required)</b>	

Radio for  
Marked  
Cruiser



**FRANKLIN POLICE DEPT**

APX6500E E5 Head

11/04/2024

11/04/2024

FRANKLIN POLICE DEPT  
911 PANTHER WAY  
FRANKLIN 02038  
FRANKLIN, MA 02038

RE: Motorola Quote for APX6500E E5 Head

Dear Andressa Rosa,

Motorola Solutions is pleased to present FRANKLIN POLICE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide FRANKLIN POLICE DEPT with the best products and services available in the communications industry. Please direct any questions to George Voorhees at [gvoorhees@cybercomminc.com](mailto:gvoorhees@cybercomminc.com).

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Contract: 22564 - PSE01 MA STATE

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1h	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$567.00	\$425.25	\$425.25
1i	GA01670AA	ADD: APX E5 CONTROL HEAD	1	\$717.00	\$537.75	\$537.75
1j	W22BA	ADD: STD PALM MICROPHONE APX	1	\$79.00	\$59.25	\$59.25
1k	QA09113AB	ADD: BASELINE RELEASE SW	1	\$0.00	\$0.00	\$0.00



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
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Product Services						
2	LSV00Q00202A	DEVICE PROGRAMMING	1	\$107.14	\$107.14	\$107.14
<b>Grand Total</b>					<b>\$4,687.48(USD)</b>	

**Notes:**

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<b>Purchase Order Checklist</b>	
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Bill-To Address	
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Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	

Unmarked  
Cruiser

J Admin (FY2026 Budget Quote) Quote #ITS063551NE v1



<p><b>New England Office</b></p> <p>Rob Warner 980 S 2nd St Ronkonkoma, NY 11779</p> <p>P: (888)615-2770 E: rwarner@itsg.us.com</p>	<p><b>Franklin MA Police Department</b></p> <p>Andressa Rosa 911 Panther Way Franklin, MA 02038</p> <p>P: 50852812121556 E: arosa@franklinma.gov</p>	<p><b>Franklin MA Police Department</b></p> <p>Andressa Rosa 911 Panther Way Franklin, MA 02038</p> <p>P: 50852812121556 E: arosa@franklinma.gov</p>	<p><b>Date Issued:</b> 11.06.2024</p> <p><b>Expires:</b> 03.31.2025</p> <p><b>Contract #:</b></p>
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Qty
MAPC / GBPC Contract Pricing Expires 09_2024

Vehicles	Price	Qty	Ext. Price
VEHICLE <b>2025 Ford Police Interceptor Utility Hybrid AWD - AGATE BLACK</b>	\$49,561.00	1	\$49,561.00
99B / 44U <b>Hybrid Delete - equip with 3.3L V6 GAS engine with 10 speed Automatic Transmission</b>	(\$2,581.00)	1	(\$2,581.00)
43D <b>Dark Car Feature</b>	\$25.00	1	\$25.00
549 <b>Power Heated Side Mirrors w/spotter mirror</b>	\$60.00	1	\$60.00
76R <b>Reverse Sensing System</b>	\$275.00	1	\$275.00
87R <b>Rear View Camera Display "In Mirror"</b>	\$0.00	1	\$0.00
Interior Group Package <b>Interior Group Package</b>	\$400.00	1	\$400.00
Keyless Entry <b>Keyless Entry</b>	\$350.00	1	\$350.00
Aluminum <b>Aluminum Wheels</b>	\$500.00	1	\$500.00
<b>Subtotal:</b>			<b>\$48,590.00</b>

Lighting - Sirens	Price	Qty	Ext. Price
<p>SIFMJS-FPIU20-P3 <b>FED SIG - Spectralux - Split Front ILS (8) Lamp</b></p> <div style="display: flex; justify-content: space-around; align-items: center;"> </div> <p style="text-align: center;">Reference Number: 1679008091</p>	\$1,312.50	1	\$1,312.50
<p>SIFMJH-FPIU20-P3* <b>FED SIG - Spectralux - Rear Hatch ILS (8) Lamp</b></p> <div style="text-align: center;"> </div> <p style="text-align: center;">Reference Number: 1679008301</p>	\$1,312.50	1	\$1,312.50

Lighting - Sirens		Price	Qty	Ext. Price
PF200H	FED SIG - PATHFINDER,100/200W,HANDHELD	\$1,124.00	1	\$1,124.00
EXPMOD24	FED SIG - PATHFINDER 24-CHANNEL EXPANSION	\$326.60	1	\$326.60
OBDCABLE20-6	FED SIG - OBDCABLE,FORD-PF INTERFACE,25F	\$231.80	1	\$231.80
ES100C	FED SIG - SPKR,EMERG, 100W,PLASTIC,	\$0.00	1	\$0.00
ESB-FPIU20NDB	FED SIG - ES100-AS124 SNGL.SPKR BRKT	\$0.00	1	\$0.00
RBKIT2-COMPACT	Fed Sig - KIT,2 COMPACT RUMBLER SPKRS	\$725.00	1	\$725.00
RBC2-FPIU20ND	Fed Sig - 20FPIU, RUMBLER S/C DS/PS KIT	\$0.00	1	\$0.00
MPS63U-RBW-SMK	FED SIG - DUAL COLOR,12-LED,BLUE/WHITE SMOKED Four (4) front lower grille	\$250.00	4	\$1,000.00
416918-RBW	FED SIG TRI-COLOR, SINGLE-HEAD CORNER LED SYSTEM (1) LED HEAD WITH BLACK BEZEL, RED/BLUE/WHITE Two (2) taillight hideaways	\$150.00	2	\$300.00
MPS123U-RBW	FED SIG - TRI COLOR,36-LED,RED/BLUE/WHIT Two (2) side 1/4 cargo windows	\$255.00	2	\$510.00
416300-RB	FED SIG - FLSH MNT LIGHT HEAD, RED/BLU REAR OUTSIDE HATCH ABOVE REAR LICENSE PLATE	\$145.00	2	\$290.00
COM3SRWC	Fed Sig - 3" RND. SURF.MNT.LIGHT,RED/WHT Two (2) on inner tailgate to illuminate cargo area when open. Controlled by two position on/off/on switch for red or white light.	\$186.50	2	\$373.00
MPSM12-LB	FED SIG - KIT,L-BRACKET,SINGLE HD	\$9.00	2	\$18.00
IPX-GRL17	FED SIG - BRKT KIT,GRILLE,4 MPS,20FPIU,	\$92.00	1	\$92.00
ECVDMLTAL00	SoundOff Signal LED Dome Light, 6" Round w/ Red LED Night Light, 10-30v - White LEDs/White Lens Install dome light on ceiling above center console	\$165.00	1	\$165.00
911.Ford NonBP Headlight Kit	911 Circuit - Ford OEM Built In Headlight M Power LED head wiring harness	\$30.00	1	\$30.00
			Subtotal:	<b>\$7,810.40</b>

Consoles / Mounts		Price	Qty	Ext. Price
425-3816	Jotto - Magnetic Microphone System - Single Pack	\$40.00	2	\$80.00
			Subtotal:	<b>\$80.00</b>

CARGO Solutions		Price	Qty	Ext. Price
T-FDEXRM1-20N- PS-LT	Explorer Mag 1 Dwr Police Package; Lift, Magnum H Explorer Mag 1 Dwr Police Package; Lift, Magnum Height 1 Drawer Vehicle Year:2020 Ford Interceptor Suv	\$3,500.00	1	\$3,500.00
			Subtotal:	<b>\$3,500.00</b>

Antennas - Radios		Price	Qty	Ext. Price
NMO58U-NC	<b>Maxrad 3/4" NMO Antenna Mount without Connectors</b> Maxrad 3/4" NMO Antenna Mount without Connector - For Mounts from .030" - .065"	\$30.00	1	\$30.00
QWB450	<b>450-470 MHz 1/4 Wave Black Mobile Antenna</b>	\$0.00	1	\$0.00
Vehicle-Upfit-Radios	<b>Install Customer Supplied 2-way Radio</b>	\$230.00	1	\$230.00
			Subtotal:	<b>\$260.00</b>

Paint / Graphics / Tint		Price	Qty	Ext. Price
Vehicle-Upfit-Outside Service	<b>TINT - Windshield Sun Strip and front windows - 20%</b>	\$195.00	1	\$195.00
			Subtotal:	<b>\$195.00</b>

Misc Additions		Price	Qty	Ext. Price
Vehicle-Upfit-Supplies	<b>Misc. Material to include connectors,wire,hardware,fuseblocks,relays</b>	\$195.00	1	\$195.00
Vehicle-Upfit-Outside Service	<b>FLEET KEY - Code ****X</b>	\$195.00	1	\$195.00
AVE894090	<b>20-C Explorer Ventvisor Lowe Pro 4PC Smoke</b> 20-C Explorer Ventvisor Lowe Pro 4PC Smoke	\$140.00	1	\$140.00
TREMCO	<b>TREMCO Transmission Lock</b>	\$215.00	1	\$215.00
Vehicle-Upfit-Labor Rate	<b>Remote Starter</b> INSTALL AUTO START	\$350.00	1	\$350.00
FIRBLADEAL	<b>ADS</b> ADS Universal Bypass Module	\$0.00	1	\$0.00
FIRADSALCA	<b>ADS ADSALCA All-In-One CAN Int</b> ADS ADSALCA All-In-One CAN Int	\$0.00	1	\$0.00
			Subtotal:	<b>\$1,095.00</b>

Quote Summary	Amount	
Vehicles	\$48,590.00	
Lighting - Sirens	\$7,810.40	
Consoles / Mounts	\$80.00	
CARGO Solutions	\$3,500.00	
Antennas - Radios	\$260.00	
Paint / Graphics / Tint	\$195.00	
Misc Additions	\$1,095.00	
<b>Total:</b>		<b>\$61,530.40</b>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Acceptance

**New England Office**

**Franklin MA Police Department**

*Rob Warner*

Rob Warner

Signature / Name

11/06/2024

Date

Signature / Name

Initials

Date



## FRANKLIN POLICE DEPARTMENT

Thomas J. Lynch, Chief of Police  
 James West, Deputy Chief of Police  
 911 Panther Way, Franklin, MA 02038  
 Telephone: (508) 528-1212  
 Fax: (508) 520-4747

[www.franklinma.gov/police-department](http://www.franklinma.gov/police-department)

To: Chief Thomas J. Lynch  
 Fr: Officer Andressa Rosa  
 Re: Cruiser Purchase FY2025  
 Dt: 11/07/2024

There are currently five patrol vehicles in the department's fleet that meet our Cruiser Replacement Standards. For fiscal year 2025, I am requesting **\$392,068.51**.

- 622 - Marked Cruiser, 2018 Ford Explorer, with 74,562 miles
- 626 - Marked Cruiser, 2019 Ford Explorer, with 63,620 miles
- 617 - Marked Cruiser, 2018 Ford Explorer, with 52,171 miles
- 625 - Unmarked Cruiser, 2018 Ford Explorer with 79,306 miles
- 608 - Unmarked Cruiser, 2016 Ford Taurus with 54,904 miles

Odometer Readings	Marked	Unit	Year	Type
74,562	1FM5K8AR4JGB93446	622	2018	Ford Police Interceptor Utility
63,620	1FM5K8AR0KGB45976	626	2019	Ford Police Interceptor Utility
52,171	1FM5K8AR8JGB93448	617	2018	Ford Police Interceptor Utility
	Unmarked			
79,306	1FM5K8AR6JGB93447	625	2018	Ford Police Interceptor Utility
54,904	1FAHP2MK0GG132480	608	2016	Ford Taurus Sedan

Below you will find the breakdown of costs for all items requested in FY2025 Capital.

Priority	Car	Vehicle Cost	Graphics	Radio	MDT	Total
1	622	\$ 72,796.93	\$ 1,020.00	\$4,687.48	\$ 7,917.34	\$ 86,421.75
2	626	\$ 72,796.93	\$ 1,020.00	\$4,687.48	\$ 7,917.34	\$ 86,421.75
3	617	\$ 72,796.93	\$ 1,020.00	\$4,687.48	\$ 7,917.34	\$ 86,421.75
4	625	\$ 61,530.40	-	\$4,871.23	-	\$ 66,401.63
5	608	\$ 61,530.40	-	\$4,871.23	-	\$ 66,401.63
		<i>Colonial</i>	<i>Municipal Graphics</i>	<i>Motorola</i>	<i>Patrol PC</i>	
					<b>Total</b>	<b>\$392,068.51</b>

Attached you will find quotes detailing the replacement cost for each cruiser. Also attached is the five-year projected plan for the fleet.

Respectfully Submitted,

ARosa #54  
Officer Andressa Rosa #54

Franklin Police 5 Year Fleet Plan									
Odometer Readings	Year Purchased	Cruiser Number	Item Description	Year					Year 5
				FY25	FY26	FY27	FY28	FY29	
Odometer			<b>Police Cruisers - Marked</b>						
74,562	2018	622	Ford Police Interceptor Utility	\$ 86,421.75					
63,620	2019	626	Ford Police Interceptor Utility	\$ 86,421.75					
52,171	2018	617	Ford Police Interceptor Utility	\$ 86,421.75					
53,564	2021	616	Ford Police Interceptor Utility		\$ 89,014.40				
51,175	2020	603	Ford Police Interceptor Utility		\$ 89,014.40				
50,700	2019	615	Ford Police Interceptor Utility		\$ 89,014.40				
48,400	2020	624	Ford Police Interceptor Utility			\$ 91,684.83			
41,110	2021	605	Ford Police Interceptor Utility			\$ 91,684.83			
32,887	2021	604	Ford Police Interceptor Utility			\$ 91,684.83			
24,463	2022	602	Ford Police Interceptor Utility				\$ 94,435.38		
22,091	2022	613	Ford Police Interceptor Utility				\$ 94,435.38		
20,322	2022	606	Ford Police Interceptor Utility				\$ 94,435.38		
16,167	2023	630	Ford Police F150						
13,772	2023	619	Ford Police Interceptor Utility					\$ 97,268.44	
8,586	2023	629	Ford Police Interceptor Utility					\$ 97,268.44	
6,510	2023	601	Ford Police Interceptor Utility					\$ 97,268.44	
2,640	2023	618	Ford Police Interceptor Utility						
0	2024	612	Ford Police Interceptor Utility						
0	2024	623	Ford Police Interceptor Utility						
0	2024	614	Ford Police Interceptor Utility						
			<b>Police Cruisers - Unmarked</b>						
79,306	2018	625	Ford Police Interceptor Utility	\$ 66,401.63					
54,904	2016	608	SEDAN - 608	\$ 66,401.63					
50,834	2014	621	SEDAN - 621		\$ 68,393.68				
43,754	2015	628	SEDAN - Old 607A		\$ 68,393.68				
21,551	2020	627	Ford Police Interceptor Utility			\$ 70,445.49			
11,758	2021	620	Ford Police Interceptor Utility			\$ 70,445.49			
14,417	2022	610	Ford Explorer TLX - 610				\$ 72,558.85		
12,361	2021	611	Ford Police Interceptor Utility				\$ 72,558.85		
7,183	2023	609	Ford Police Interceptor Utility					\$ 74,735.62	
3,706	2023	607	Ford Police Interceptor Utility					\$ 74,735.62	
45,352	2014	UC1	CRUISE - UC1						
			<b>Motorcycle</b>						
27,516	2008	C1	HARLEY				\$ 36,510.60		
8,337	2019	C2	HARLEY						
0	2024	C3	HARLEY						
			<b>Total Fleet</b>	<b>\$ 392,068.51</b>	<b>\$ 403,830.57</b>	<b>\$ 415,945.48</b>	<b>\$ 464,934.44</b>	<b>\$ 441,276.56</b>	



**Atlantic Tactical | Lawmen's | United Uniform  
Quote**

3319 Anvil Place  
Raleigh, NC 27603

**BILL TO:**  
**Franklin Police Dept**  
911 Panther Way  
Franklin, MA 02038

Quote Number : 4316528000113965402  
Valid Until: Oct 11, 2024  
Reference: Q-FMAPD-09092024-SX02(11)

**SHIP TO:**  
**Franklin Police Dept**  
Attention: Jim West  
911 Panther Way  
Franklin, MA, 02038

Account Name: **Franklin Police Dept**  
Contact Name: **Jim West**

Quote Stage: **Draft**  
Business Unit: **Atlantic Tactical**

S.No.	Product Details	Quantity	List Price	Total
1	<b>1219784-M</b> Description: Safariland 1219784-M SX Level II A7 - Male Panel Set Contract: PSE01	11	\$ 954.75	\$ 10,502.25
2	<b>1219784-U</b> Description: SX™ Level II, A5 - Female Unstructured Panel Set Contract: PSE01	0	\$ 954.75	\$ 0.00
3	<b>1220902-58</b> Description: Soft Trauma Plate, 5" X 8" Contract: PSE01	11	\$ 28.50	\$ 313.50
4	<b>1348925-NAVY</b> Description: M SERIES CONCEALABLE CARRIER NAVY Contract: PSE01	11	\$ 114.00	\$ 1,254.00
5	<b>1303518-OC-NAVY</b> Description: SAFARILAND 1303518-OC OREGON CITY CARRIER DN6566 FRONT OPENING, TRADITIONAL MODULAR WEBBING, NAVY Contract: PSE01	11	\$ 285.00	\$ 3,135.00
6	<b>11DCK2LE</b> Description: HSGI: SLICK HANDCUFF TACO® POUCH LE Blue Contract: PSE01	11	\$ 40.05	\$ 440.55
7	<b>11TQK2LE</b> Description: SLICK KYDEX TOURNIQUET TACO BLUE Contract: PSE01	11	\$ 41.83	\$ 460.13
8	<b>41RD00LE</b> Description: HSGI: DUTY RADIO TACO® LE Blue Contract: PSE01	11	\$ 50.73	\$ 558.03
9	<b>41PT02LE</b> Description: HSGI: DUTY DOUBLE PISTOL TACO® LE Blue Contract: PSE01	11	\$ 53.40	\$ 587.40
10	<b>11DD02LE</b>	11	\$ 85.44	\$ 939.84

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**S.No. Product Details**

<b>Quantity</b>	<b>List Price</b>	<b>Total</b>
	Sub Total	\$ <b>18,190.70</b>
	Tax	\$ 0.00
	Adjustment	\$ 0.00
	<b>Grand Total</b>	<b>\$ 18,190.70</b>

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**Terms and Conditions**

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**Body Armor Quote**

3 messages

**James West** <jwest@franklinma.gov>

Mon, Sep 9, 2024 at 1:26 PM

To: Paul Newsham &lt;paul.newsham@atlantictactical.com&gt;

Hi Paul,

We are starting our budget season for capital requests and I need a quote for 11 sets of body armor. This quote should include ballistic panels, one (1) Oregon City carrier, one (1) concealable carrier, and the pouches we ordered last time (I know we changed some recently - I can look it up if needed).

The capital budget will not be approved until approximately February so please let me know if you anticipate any cost increases before then so I can budget appropriately.

Thank you,  
Jim

--



James M. West

Deputy Chief of Police

Franklin, MA Police Department

911 Panther Way

Franklin, MA 02038

508-528-1212 - Dispatch

508-440-2726 - Office

508-520-4747 - Fax

jwest@franklinma.gov

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To: James West <jwest@franklinma.gov>

Good afternoon Sir,

I will use your most recent armor order as a template. The prices will go up after January 1st of the new year. The normal increase is usually 3%, but has been as high as 5%. I should have a quote out to you by the end of the week.

Thanks,

---

**From:** "James West" <jwest@franklinma.gov>

**Date:** 09/09/2024 at 01:26 pm

**To:** "Paul Newsham" <paul.newsham@atlantictactical.com>

**Subject:** Body Armor Quote

**CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.**

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**James West** <jwest@franklinma.gov>

To: "Newsham, Paul" <paul.newsham@atlantictactical.com>

Thu, Sep 12, 2024 at 7:53 AM

I received the quote, thanks for your help!

Jim

[Quoted text hidden]

### Total Taser Transition Costs

<u>Cost Type</u>	<u>Quote Amount</u>	<u>2025 Cost</u>
Equip Entire Department with 2 Spare	\$276,236.80	\$303,860.48 (10% projected increase)
Train 2 Department Instructors (16hr course)	\$855.72 Overtime	\$877.12 Overtime for first year
Train Department in New Taser (8hr course)	\$427.86 Overtime	\$1754.23 Overtime for first year
Required Yearly Recert (4hrs)	\$855.72 Overtime	\$877.12 Overtime annually
<b>Total Taser Transition Cost</b>	<b>\$278,376.10</b>	<b>\$303,860.48</b>

### Five Year Payment Schedule

<u>Year</u>	<u>Amount Due</u>
2025	\$30,386.04
2026	\$68,368.61
2027	\$68,368.61
2028	\$68,368.61
2029	\$68,368.61

### Axon Pricing

<u>Description</u>	<u>Qty</u>	<u>Cost</u>
Taser 10 Handles/Certification	58	\$301,110.48
Extra Taser Dock	1	\$0.00
Extra Taser 10	1	\$0.00
Axon 2 Day Instructor Course	1	\$2,750.00
Extra Taser Dock Warranty	1	\$0.00
<b>Total</b>		<b>\$303,860.48</b>

**Non-Binding Budgetary Estimate**

**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737



Q-548560-45560.773WB

Issued: 09/25/2024

Quote Expiration: 03/31/2024

Estimated Contract Start Date: 04/01/2025

Account Number: 230607

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Franklin Police Dept - MA 911 Panther Way Franklin, MA 02038-2982 USA	Franklin Police Dept - MA 911 Panther Way Franklin MA 02038-2982 USA Email:	William Batherson Phone: Email: wbatherson@axon.com Fax:	Amanda Ayer Phone: 508-528-1212 Email: aayer@franklinma.gov Fax:

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	\$276,236.80
<b>ESTIMATED TOTAL W/ TAX</b>	\$294,335.16

**Discount Summary**

Average Savings Per Year	\$11,949.07
<b>TOTAL SAVINGS</b>	\$59,745.33

Payment Summary

Date	Subtotal	Tax	Total
Mar 2025	\$2,762.35	\$181.00	\$2,943.35
Jul 2025	\$54,694.89	\$3,583.45	\$58,278.34
Jul 2026	\$54,694.89	\$3,583.45	\$58,278.34
Jul 2027	\$54,694.89	\$3,583.45	\$58,278.34
Jul 2028	\$54,694.89	\$3,583.45	\$58,278.34
Jul 2029	\$54,694.89	\$3,583.56	\$58,278.45
<b>Total</b>	<b>\$276,236.80</b>	<b>\$18,098.36</b>	<b>\$294,335.16</b>

Quote Unbundled Price: \$335,982.13  
 Quote List Price: \$289,872.13  
 Quote Subtotal: \$276,236.80

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
C00010	BUNDLE - TASER 10 CERTIFICATION	58	60	\$94.49	\$81.24	\$78.66	\$273,736.80	\$18,098.36	\$291,835.16
<b>A la Carte Hardware</b>									
74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1			\$1,689.32	\$0.00	\$0.00	\$0.00	\$0.00
T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	1	60		\$2,579.04	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Services</b>									
101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1			\$2,500.00	\$2,500.00	\$2,500.00	\$0.00	\$2,500.00
<b>A la Carte Warranties</b>									
80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	49		\$7.93	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$276,236.80</b>	<b>\$18,098.36</b>	<b>\$294,335.16</b>

**Non-Binding Budgetary Estimate**

**Firearms and Ammunition Excise Tax**

SKU	Description	Taxable Amount	FAET Rate	FAET Amount
100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	\$105,698.62	0.1	\$10,569.86
100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	\$1,977.56	0.1	\$197.76
20018	AXON TASER - BATTERY PACK - TACTICAL	\$5,485.64	0.1	\$548.56
20018	AXON TASER - BATTERY PACK - TACTICAL	\$94.58	0.1	\$9.46
100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	\$7,979.06	0.1	\$797.91
100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	\$137.57	0.1	\$13.76
100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	\$19,000.22	0.11	\$2,090.02
100399	AXON TASER 10 - CARTRIDGE - LIVE	\$21,947.20	0.11	\$2,414.19
100399	AXON TASER 10 - CARTRIDGE - LIVE	\$3,405.60	0.11	\$374.62
100399	AXON TASER 10 - CARTRIDGE - LIVE	\$3,405.60	0.11	\$374.62
100399	AXON TASER 10 - CARTRIDGE - LIVE	\$3,216.40	0.11	\$353.80
<b>Total</b>				<b>\$17,744.56</b>

**Delivery Schedule**

**Hardware**

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	1	2	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	58	2	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	58	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	3	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100396	AXON TASER 10 - MAGAZINE - INERT RED	30	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100399	AXON TASER 10 - CARTRIDGE - LIVE	1160	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	350	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100401	AXON TASER 10 - CARTRIDGE - INERT	300	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	58	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	10	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	58	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	03/01/2025
TASER 10 A-LA-CARTE Hardware Kit	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	1	2	03/01/2025
TASER 10 A-LA-CARTE Hardware Kit	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	1	1	03/01/2025

**Hardware**

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
TASER 10 A-LA-CARTE Hardware Kit	20018	AXON TASER - BATTERY PACK - TACTICAL	1	1	03/01/2025
A la Carte	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	03/01/2025
BUNDLE - TASER 10 CERTIFICATION	100399	AXON TASER 10 - CARTRIDGE - LIVE	180	1	03/01/2026
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	470	1	03/01/2026
BUNDLE - TASER 10 CERTIFICATION	100399	AXON TASER 10 - CARTRIDGE - LIVE	170	1	03/01/2027
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	460	1	03/01/2027
BUNDLE - TASER 10 CERTIFICATION	100399	AXON TASER 10 - CARTRIDGE - LIVE	180	1	03/01/2028
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	470	1	03/01/2028
BUNDLE - TASER 10 CERTIFICATION	100399	AXON TASER 10 - CARTRIDGE - LIVE	170	1	03/01/2029
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	460	1	03/01/2029

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION	101180	AXON TASER - DATA SCIENCE PROGRAM	58	04/01/2025	03/31/2030
BUNDLE - TASER 10 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	58	04/01/2025	03/31/2030
BUNDLE - TASER 10 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	1	04/01/2025	03/31/2030

**Services**

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	58
BUNDLE - TASER 10 CERTIFICATION	101193	AXON TASER - ON DEMAND CERTIFICATION	1
A la Carte	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	58	03/01/2026	03/31/2030
BUNDLE - TASER 10 CERTIFICATION	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	03/01/2026	03/31/2030
BUNDLE - TASER 10 CERTIFICATION	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	58	03/01/2026	03/31/2030
BUNDLE - TASER 10 CERTIFICATION	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	1	03/01/2026	03/31/2030
BUNDLE - TASER 10 CERTIFICATION	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	10	03/01/2026	03/31/2030
BUNDLE - TASER 10 CERTIFICATION	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	03/01/2026	03/31/2030
TASER 10 A-LA-CARTE Hardware Kit	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	03/01/2026	03/31/2030
TASER 10 A-LA-CARTE Hardware Kit	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	1	03/01/2026	03/31/2030
A la Carte	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	03/01/2026	03/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	911 Panther Way	Franklin	MA	02038-2982	USA
2	911 Panther Way	Franklin	MA	02038-2982	USA

Payment Details

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1A	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$25.00	\$0.00	\$25.00
Year 1A	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	\$0.00	\$0.00	\$0.00
Year 1A	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 1A	C00010	BUNDLE - TASER 10 CERTIFICATION	58	\$2,737.35	\$181.00	\$2,918.35
Year 1A	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	1	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$2,762.35</b>	<b>\$181.00</b>	<b>\$2,943.35</b>

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1B	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$495.00	\$0.00	\$495.00
Year 1B	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	\$0.00	\$0.00	\$0.00
Year 1B	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 1B	C00010	BUNDLE - TASER 10 CERTIFICATION	58	\$54,199.89	\$3,583.45	\$57,783.34
Year 1B	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	1	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$54,694.89</b>	<b>\$3,583.45</b>	<b>\$58,278.34</b>

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$495.00	\$0.00	\$495.00
Year 2	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	\$0.00	\$0.00	\$0.00
Year 2	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 2	C00010	BUNDLE - TASER 10 CERTIFICATION	58	\$54,199.89	\$3,583.45	\$57,783.34
Year 2	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	1	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$54,694.89</b>	<b>\$3,583.45</b>	<b>\$58,278.34</b>

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$495.00	\$0.00	\$495.00
Year 3	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	\$0.00	\$0.00	\$0.00
Year 3	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 3	C00010	BUNDLE - TASER 10 CERTIFICATION	58	\$54,199.89	\$3,583.45	\$57,783.34
Year 3	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	1	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$54,694.89</b>	<b>\$3,583.45</b>	<b>\$58,278.34</b>

**Non-Binding Budgetary Estimate**

<b>Jul 2028</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$495.00	\$0.00	\$495.00
Year 4	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	\$0.00	\$0.00	\$0.00
Year 4	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 4	C00010	BUNDLE - TASER 10 CERTIFICATION	58	\$54,199.89	\$3,583.45	\$57,783.34
Year 4	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	1	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$54,694.89</b>	<b>\$3,583.45</b>	<b>\$58,278.34</b>

<b>Jul 2029</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$495.00	\$0.00	\$495.00
Year 5	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	\$0.00	\$0.00	\$0.00
Year 5	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 5	C00010	BUNDLE - TASER 10 CERTIFICATION	58	\$54,199.89	\$3,583.56	\$57,783.45
Year 5	T10ALCHWK	TASER 10 A-LA-CARTE Hardware Kit	1	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$54,694.89</b>	<b>\$3,583.56</b>	<b>\$58,278.45</b>

**Non-Binding Budgetary Estimate**

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.





## FRANKLIN POLICE DEPARTMENT

Thomas J. Lynch, Chief of Police  
James M. West, Deputy Chief of Police  
911 Panther Way, Franklin, MA 02038  
Telephone: (508) 528-1212  
Fax: (508) 520-4747

[www.franklinma.gov/police-department](http://www.franklinma.gov/police-department)

October 8, 2024

To: Chief Lynch and the Town of Franklin

From: Kristin Gutauskas Donovan, Administration

Re: FY 25 Police Capital Improvement Request

I am requesting the funds for replacement of 1 AIO desktop computer, one ADMIN tower and screen, 1 laptop for Sgts office and 1 color printer for Payroll office (Reference Quotes SQ13825, 3000181331087.1, 3000181295265.1, 30000181295266.1, 3000181616344.1 all totaled in the amount of \$10,177.58)

- Desktop computer in Sgt's office has multiple issues and has been repaired twice by Dell and was installed July 2020. Three report writing AIO's are up for replacement.
- Lieutenant Reilly's desktop computer is an AIO from 2020 and has difficulty keeping up with all of the administrative tasks on his new position, running very slow even with updates. I will be utilizing his current AIO as an additional desk for patrol report writing.
- Laptop currently running the jail camera system in the Sgts office does not have enough storage and speed to hold the install of the FIIR Lantel camera package system so it is running the web application. It keeps disconnecting and is very slow. Also the current set up is preventing Sgts from pulling video from cell and booking activity if I am not available.
- Payroll Office (Graver) needs color printing for her daily tasks of payroll and other administrative billing/invoicing tasks and her black and white printer is a 2014 with constant issues.

I consulted and reviewed all requests with IT Greg Malkin. Town IT will not incur this into their capital request this FY. Total Request of Funds is \$10,177.58. Thank you in advance for your assistance in an effort to acquiring funding for this request.

LOCATION	TAG #	DOB		2023	2024	2025	2026	2027	2028	2029
MIRCS	436	Jul-20	5 Years						TBD	TBD
BOOKING	179	Aug-22	5 Years						TBD	TBD
DET (BAKER)	449	Jul-20	5 Years						TBD	TBD
PATROL 1	433	Jul-20	5 Years						TBD	TBD
PATROL 2	434	Jul-20	5 Years						TBD	TBD
PATROL 3	435	Jul-20	5 Years						TBD	TBD
Det Landry	160	Mar-24	5 Years						TBD	TBD
SGT MARGUERITE	159	Jul-23	5 Years						TBD	TBD
DET (FIVAN)	267,268	Jul-19	5 Years						TBD	TBD
SGT (PALMIERI)	273,274	Jul-23	5 Years						TBD	TBD
DET (MACLEAN)	265,266	Jul-23	5 Years						TBD	TBD
SGT (COLECHI)	446	Jul-20	5 Years						TBD	TBD
ADMIN (IRYAN)	182	Jan-22	5 Years						TBD	TBD
ADMIN (CHIEF)	181	Mar-22	5 Years						TBD	TBD
ADMIN (CHIEF)		Mar-24			LAPTOP 2024				TBD	TBD
MARTINI	131	Mar-17	5 Years							
ADMIN (NAGLE)	390	Jul-20	5 Years							
AYER	143	Jul-23	5 Years							
CAMERAS KEYFOB	140	Mar-12	5 Years							
ADMIN (KRISTIN)	157	Jul-23	5 Years							
ADMIN (WEST)	445	Oct-21	5 Years							
ADMIN (ZIMM)	450	Jul-20	5 Years							
ADMIN (Kallie)		Mar-24								
SAFETY Gove	437	Jul-20	5 Years							
SAFETY Guarino	136	Jul-23	5 Years							
SGT (Crosman)	261	Jul-23	5 Years							
SGT (REILLY)	439	Jul-20	5 Years							
SGT (MACQUARRIE)	128	Dec-23	5 Years							
SGT (COPELAND)	438	Jul-20	5 Years							
SGT (SMITH)	133	Jul-20	5 Years							
SGT (CAMPANELLI)	134	Jul-23	5 Years							
ADMIN (LAURA)	448	Jul-20	5 Years							
EVIDENCE ROOM		Aug-24	3 Years							
Front Desk	140	Sep-20	5 Years							
COMM 2	129	Feb-24	5 Years							
Office Software Request		Mar-24								
				ie, 3 Report Writing, Ayer, Gove, Guarino	\$ 6,622.40	\$ 6,140.32				
					\$ 2,902.80					

LOCATION	TAG #	DOB		2023	2024	2025	2026	2027	2028	2029
CLASSROOM		2023	Smart Board							
CONFERENCE		2023	Smart Board							
Radio Lenovo Laptop	444	Jan-22								
LAPTOPSgts Office Cameras	312	Jul-21								
GUARINO Laptop	180									
				\$ 8,689.12	\$ 8,000.00	\$ 2,314.14	\$ 12,600.00	\$ 13,000.00		
<b>SHREDDERS</b>										
REPORT HALLWAY	440	Jul-20	21182236							
ADMIN	280	Jul-17								
Old Strip Shred	130									
<b>PRINTERS</b>										
HP COLOR ADMIN	432	2020								
COLOR SGT'S OFFICE	114	2018								
ADMIN West	127	2014								
ADMIN CHIEF	139	2022								
ADMIN COURT	115	2014								
ADMIN Laura	89	2014								
REPORT ROOM	123	2014								
Ricoh	123	2017								
Ricoh Admin	361	2021								
Dispatch Fax	447	2021								
Dispatch Print	279	2014								
Detective Color	183	2021								
<b>FY Capital Totals</b>				\$ 8,689.12	\$ 8,000.00	\$ 10,500.00	\$ 11,500.00	\$ 13,000.00		
Actual				\$8,523.55	\$ 9,525.20	\$ 10,177.58				



174 Davis Street Douglas, MA 01516  
 P: 508-476-9003 P: 800-868-4568 F: 508-476-9015

**SALES QUOTE**

Sales Quote No: SQ13825

Date: 9/25/24

Account No: FT01

**Bill To:** Franklin, Town of  
 355 East Central Street  
 Franklin, MA 02038

**Ship To:** Franklin Police Dept  
 Attn: Kristin Gutauskas-Donavan  
 911 Panther Way  
 Franklin, MA 02038

Sales Person	P.O. Number	Ship Method	Payment Terms	Quote Expires On
Brian Misiaszek	Quote Only	Delivery	Net 20	10/25/24

**Notes**

Item No	Description	Quantity	UM	Price	Disc	Amount
3QA75A	HP Color LaserJet Managed MFP E47528f Printer	1.00	EA	\$989.68	0.00	\$989.68

Thank you for your business

<b>Subtotal</b>	\$989.68
<b>Discount</b>	\$0.00
<b>Freight</b>	\$0.00
<b>Sales Tax</b>	\$0.00
<b>Sales Order Total</b>	\$989.68

*Lauka Office*

174 Davis Street Douglas, MA 01516 508-476-9003 P: 800-868-4568



Kristin Donovan <kgutauskas@franklinma.gov>

Your Dell Quote 3000181331087.1

1 message

Jim.Hardin@dell.com <Jim.Hardin@dell.com>  
To: kgutauskas@franklinma.gov  
Cc: Jim.Hardin@dell.com

Tue, Sep 17, 2024 at 9:59 AM



Your quote is ready for purchase.

Complete the purchase of your personalized quote through our secure online checkout before the quote expires on Oct. 17, 2024.

You can download a copy of this quote during checkout.

Place your order

<b>Quote Name:</b>	<b>5350 2 in 1</b>	<b>Sales Rep</b>	Jim Hardin
<b>Quote No.</b>	<b>3000181331087.1</b>	<b>Phone</b>	1(800) 456-3355, 6178725
<b>Total</b>	<b>\$4,628.28</b>	<b>Email</b>	Jim_Hardin@Dell.com
<b>Customer #</b>	5624976	<b>Billing To</b>	KRISTIN DONOVAN FRANKLIN POLICE DEPT 911 PANTHER WAY FRANKLIN, MA 02038-2982
<b>Quoted On</b>	Sep. 17, 2024		
<b>Expires by</b>	Oct. 17, 2024		
<b>Contract Code</b>	C000000882007		
<b>Customer Agreement #</b>	ITC73-Dell		

Message from your Sales Rep

Kristin, Here's what I would recommend in the 5350....a bit beefier to handle those videos quickly and efficiently. Thank you!

Regards,  
Jim Hardin

Additional Comments

DELL BUSINESS CREDIT: ^ If your purchase qualifies for a promotional offer, the promotion will automatically be applied to this quote and will be reflected in your monthly statement. NO INTEREST IF PAID IN FULL WITHIN 90 DAYS: Available at time of purchase on (1) qualifying XPS, Latitude, OptiPlex, Precision, Vostro, Inspiron, G-Series, Alienware \$699 or more, (2) Dell monitors \$199 or more and (3)PowerEdge, PowerVault and Dell Networking, when using Dell Business Credit on November 28, 2022 through December 8, 2022. Minimum purchase amount may be required. Minimum monthly payments are required but may not pay your purchase in full by the end of the promotional period due to purchase amount, promotion length, additional purchases or allocation of payments in excess of the minimum payment. Promotional offer is valid only when account remains in good standing. Accrued Finance Charges will be billed from the transaction posting date, if the purchase balance is not paid in full within 90 days. RESTRICTIONS: Assumes product is available. Any promotional offer is limited-time and intended for qualified customers. Offers, including those at Dell.com may vary, are subject to credit approval and may be changed without notice. PROMOTION DOES NOT INCLUDE printer cables, toner, warranty or any peripheral items. Refurbished and/or used purchases do not qualify for promotions. Promotional financing is made available to Dell Direct customers only and is not combinable with other Dell, DFS or other vendor offers.

Product	Unit Price	Quantity	Subtotal
---------	------------	----------	----------

Dell Latitude 5350	\$2,314.14	2	\$4,628.28
<b>Subtotal:</b>			\$4,628.28
<b>Shipping:</b>			\$0.00
<b>Non-Taxable Amount:</b>			\$4,628.28
<b>Taxable Amount:</b>			\$0.00
<b>Estimated Tax:</b>			\$0.00
<b>Total:</b>			\$4,628.28



**Shipping Group Details**

**Shipping To**  
 KRISTIN DONOVAN  
 FRANKLIN POLICE DEPT  
 911 PANTHER WAY  
 FRANKLIN, MA 02038-2982  
 (508) 528-1212

**Shipping Method**  
 Standard Delivery

*Sgt Office ONLY*

	Unit Price	Quantity	Subtotal
Dell Latitude 5350	\$2,314.14	2	\$4,628.28
Estimated delivery if purchased today: Oct. 02, 2024 Contract # C000000882007 Customer Agreement # ITC73-Dell			

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5350 XCTO Base	210-BLST	-	2	-
Intel Core Ultra 7 165U vPro (12 MB cache, 12 cores, 14 threads, up to 4.9 GHz Turbo)	379-BFNM	-	2	-
Windows 11 Pro, English, Brazilian Portuguese PT-BR, French, Spanish	619-ARSB	-	2	-
Office Professional 2021	630-ABMF	-	2	-
CrowdStrike Endpoint Protection Pro w Essential Support 1yr	634-CCLG	-	2	-
32 GB: LPDDR5x, 6400 MT/s (4800 MT/s with 13th Gen Intel Core processors), dual-channel (onboard)	370-BBVH	-	2	-
Integrated Intel graphics for Intel Core Ultra 7 165U vPro processor, 32 GB LPDDR5x memory	338-CNQF	-	2	-
Intel(R) Rapid Storage Technology Driver	409-BCXW	-	2	-
Intel vPro Enterprise Technology Enabled	631-BBSV	-	2	-
1 TB, M.2 2230, TLC, Gen 4 PCIe NVMe, SSD	400-BRPY	-	2	-
2-in-1, 13.3", FHD 1920x1080, 60Hz, IPS, Touch, AR+AS, 300 nit, 72% NTSC, GG DXC, Pen Support, FHD Cam	391-BHYC	-	2	-
English US backlit AI hotkey keyboard, 79-key	583-BLLZ	-	2	-
Intel AX211 WLAN Driver	555-BKQX	-	2	-
Intel Wi-Fi 6E (6 where 6E unavailable) AX211, 2x2, 802.11ax, Bluetooth 5.3 wireless card	555-BKLQ	-	2	-
3-cell, 54 Wh, ExpressCharge Capable, ExpressCharge Boost Capable	451-BDGX	-	2	-
65W AC adapter, USB Type-C, EcoDesign	492-BDMN	-	2	-
No Fingerprint Reader	346-BKNG	-	2	-
Adobe Photoshop Elements 2024 & Premiere Elements 2024 Bundle	634-CKRP	-	2	-
E4 Power Cord 1M for US	537-BBDO	-	2	-
Latitude 5350 2-in-1 Quick Start Guide	340-DMQJ	-	2	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	2	-
ENERGY STAR Qualified	387-BBPC	-	2	-

Custom Configuration	817-BBBB	-	2	-
Dell Additional Software	658-BFQB	-	2	-
DAO Mix Model 65W Adpt MTL 2N1 AX211	340-DMXZ	-	2	-
Intel Core Ultra vPro Enterprise Label	340-DMQM	-	2	-
Intel Connectivity Performance Suite for Evo/vPro	640-BBTB	-	2	-
FHD HDR RGB Camera, TNR, Camera Shutter, Microphone	319-BBKK	-	2	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	2	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	2	-
Thank you choosing Dell ProSupport. For tech support, visit //support.dell.com/ProSupport	989-3449	-	2	-
Dell Limited Hardware Warranty	997-8317	-	2	-
ProSupport: 7x24 Technical Support, 3 Years	997-8344	-	2	-
ProSupport: Next Business Day Onsite, 1 Year	997-8349	-	2	-
ProSupport: Next Business Day Onsite, 2 Year Extended	997-8354	-	2	-

<b>Subtotal:</b>	<b>\$4,628.28</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$4,628.28</b>

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 Servers & Storage	 2-in-1's	 Electronics & Accessories
 Financing Options	 Dell Services	 Dell Support
 Subscription Center	 Events	 Dell Premier

**Important Notes**

**Terms of Sale**

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm).

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecifictterms](http://www.dell.com/offeringspecifictterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.



Kristin Donovan <kgutauskas@franklinma.gov>

Your Dell Quote 3000181295265.1

1 message

Jim.Hardin@dell.com <Jim.Hardin@dell.com>  
To: kgutauskas@franklinma.gov  
Cc: Jim.Hardin@dell.com

Mon, Sep 16, 2024 at 11:07 AM



Your quote is ready for purchase.

Complete the purchase of your personalized quote through our secure online checkout before the quote expires on **Oct. 16, 2024**.

You can download a copy of this quote during checkout.

[Place your order](#)

<b>Quote Name:</b>	<b>Evidence Computer Replacement 3/3</b>	<b>Sales Rep</b>	Jim Hardin
<b>Quote No.</b>	<b>3000181295265.1</b>	<b>Phone</b>	1(800) 456-3355, 6178725
<b>Total</b>	<b>\$940.94</b>	<b>Email</b>	Jim_Hardin@Dell.com
<b>Customer #</b>	5624976	<b>Billing To</b>	KRISTIN DONOVAN FRANKLIN POLICE DEPT 911 PANTHER WAY FRANKLIN, MA 02038-2982
<b>Quoted On</b>	Sep. 16, 2024		
<b>Expires by</b>	Oct. 16, 2024		
<b>Contract Code</b>	C000000882007		
<b>Customer Agreement #</b>	ITC73-Dell		

**Message from your Sales Rep**

Please use the Order button to securely place the order with your preferred payment method online. You may contact your Dell sales team if you have any questions. Thank you for shopping with Dell.

Regards,  
Jim Hardin

**Additional Comments**

DELL BUSINESS CREDIT: ^ If your purchase qualifies for a promotional offer, the promotion will automatically be applied to this quote and will be reflected in your monthly statement. NO INTEREST IF PAID IN FULL WITHIN 90 DAYS: Available at time of purchase on (1) qualifying XPS, Latitude, OptiPlex, Precision, Vostro, Inspiron, G-Series, Alienware \$699 or more, (2) Dell monitors \$199 or more and (3)PowerEdge, PowerVault and Dell Networking, when using Dell Business Credit on November 28, 2022 through December 8, 2022. Minimum purchase amount may be required. Minimum monthly payments are required but may not pay your purchase in full by the end of the promotional period due to purchase amount, promotion length, additional purchases or allocation of payments in excess of the minimum payment. Promotional offer is valid only when account remains in good standing. Accrued Finance Charges will be billed from the transaction posting date, if the purchase balance is not paid in full within 90 days. RESTRICTIONS: Assumes product is available. Any promotional offer is limited-time and intended for qualified customers. Offers, including those at Dell.com may vary, are subject to credit approval and may be changed without notice. PROMOTION DOES NOT INCLUDE printer cables, toner, warranty or any peripheral items. Refurbished and/or used purchases do not qualify for promotions. Promotional financing is made available to Dell Direct customers only and is not combinable with other Dell, DFS or other vendor offers.

Product	Unit Price	Quantity	Subtotal
Dell UltraSharp 38 Curved USB-C Hub Monitor - U3824DW, 95.25cm (37.5"), Spkr	\$940.94	1	\$940.94
<b>Subtotal:</b>			\$940.94
<b>Shipping:</b>			\$0.00
<b>Non-Taxable Amount:</b>			\$940.94
<b>Taxable Amount:</b>			\$0.00
<b>Estimated Tax:</b>			\$0.00
<b>Total:</b>			\$940.94

*Reilly  
Screen*



**Shipping Group Details**

**Shipping To**  
KRISTIN DONOVAN  
FRANKLIN POLICE DEPT  
911 PANTHER WAY  
FRANKLIN, MA 02038-2982  
(508) 528-1212

**Shipping Method**  
Standard Delivery

	Unit Price	Quantity	Subtotal	
Dell UltraSharp 38 Curved USB-C Hub Monitor - U3824DW, 95.25cm (37.5"), Spkr	\$940.94	1	\$940.94	
Estimated delivery if purchased today: Sep. 20, 2024 Contract # C000000882007 Customer Agreement # ITC73-Dell				
Description	SKU	Unit Price	Quantity	Subtotal
Dell UltraSharp 38 Curved USB-C Hub Monitor - U3824DW, 95.25cm (37.5"), Spkr	210-BHSM	-	1	-
Advanced Exchange Service 3 Years	848-0106	-	1	-
Dell Limited Hardware Warranty	848-0112	-	1	-
<b>Subtotal:</b>			\$940.94	
<b>Shipping:</b>			\$0.00	
<b>Estimated Tax:</b>			\$0.00	
<b>Total:</b>			\$940.94	

CONNECT WITH DELL:

BROWSE MORE OPTIONS:

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- Desktops
- Servers & Storage
- 2-in-1's
- Electronics & Accessories
- Financing Options
- Dell Services
- Dell Support
- Subscription Center
- Events
- Dell Premier

## Important Notes

### Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm).

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**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

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Electronically linked terms and descriptions are available in hard copy upon request.



Kristin Donovan <kgutauskas@franklinma.gov>

Your Dell Quote 3000181295266.1

1 message

Jim.Hardin@dell.com <Jim.Hardin@dell.com>  
To: kgutauskas@franklinma.gov  
Cc: Jim.Hardin@dell.com

Mon, Sep 16, 2024 at 11:07 AM



Your quote is ready for purchase.

Complete the purchase of your personalized quote through our secure online checkout before the quote expires on **Oct. 16, 2024**.

You can download a copy of this quote during checkout.

[Place your order](#)

<b>Quote Name:</b>	<b>Evidence Computer Replacement 2/3</b>	<b>Sales Rep</b>	Jim Hardin
<b>Quote No.</b>	<b>3000181295266.1</b>	<b>Phone</b>	1(800) 456-3355, 6178725
<b>Total</b>	<b>\$1,026.90</b>	<b>Email</b>	Jim_Hardin@Dell.com
<b>Customer #</b>	5624976	<b>Billing To</b>	KRISTIN DONOVAN FRANKLIN POLICE DEPT 911 PANTHER WAY FRANKLIN, MA 02038-2982
<b>Quoted On</b>	Sep. 16, 2024		
<b>Expires by</b>	Oct. 16, 2024		
<b>Contract Code</b>	C000000882007		
<b>Customer Agreement #</b>	ITC73-Dell		

**Message from your Sales Rep**

Please use the Order button to securely place the order with your preferred payment method online. You may contact your Dell sales team if you have any questions. Thank you for shopping with Dell.

Regards,  
Jim Hardin

**Additional Comments**

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Product	Unit Price	Quantity	Subtotal
OptiPlex Small Form Factor (Plus 7020)	\$1,026.90	1	\$1,026.90
<b>Subtotal:</b>			<b>\$1,026.90</b>
<b>Shipping:</b>			<b>\$0.00</b>
<b>Non-Taxable Amount:</b>			<b>\$1,026.90</b>
<b>Taxable Amount:</b>			<b>\$0.00</b>
<b>Estimated Tax:</b>			<b>\$0.00</b>
<b>Total:</b>			<b>\$1,026.90</b>



**Shipping Group Details**

**Shipping To**

KRISTIN DONOVAN  
 FRANKLIN POLICE DEPT  
 911 PANTHER WAY  
 FRANKLIN, MA 02038-2982  
 (508) 528-1212

**Shipping Method**

Standard Delivery

*Reilly Tower*

	Unit Price	Quantity	Subtotal
<b>OptiPlex Small Form Factor (Plus 7020)</b>	<b>\$1,026.90</b>	<b>1</b>	<b>\$1,026.90</b>
Estimated delivery if purchased today: Sep. 20, 2024 Contract # C000000882007 Customer Agreement # ITC73-Dell			

Description	SKU	Unit Price	Quantity	Subtotal
OptiPlex Small Form Factor Plus 7020	210-BKWL	-	1	-
Intel Core i7 processor 14700 vPro (33 MB cache, 20 cores, 28 threads, up to 5.3 GHz Turbo, 65W)	338-CNCK	-	1	-
Windows 11 Pro, English, Brazilian Portuguese PT-BR, French, Spanish	619-ARSB	-	1	-
Activate Your Microsoft 365 For A 30 Day Trial	658-BCSB	-	1	-
16 GB: 2 x 8 GB, DDR5	370-BBPQ	-	1	-
M.2 2230 256GB PCIe NVMe SSD Class 35	400-BQSD	-	1	-
M.2 22x30 Thermal Pad	412-AAQT	-	1	-
M2X3.5 Screw for SSD/DDPE	773-BBBC	-	1	-
NO RAID	817-BBBN	-	1	-
Intel Integrated Graphics	490-BBFG	-	1	-
OptiPlex SFF Plus with 260W Bronze Power Supply	329-BJWJ	-	1	-
System Power Cord (Philippine/TH/US)	450-AAOJ	-	1	-
DVD+/-RW Bezel	325-BDSH	-	1	-
8x DVD+/-RW/RAM 9.5mm Slimline Optical Disk Drive	429-ABFH	-	1	-
CyberLink Media Essentials for Windows	430-XYIX	-	1	-
No Media Card Reader	379-BBHM	-	1	-
No Wireless LAN Card	555-BKHY	-	1	-
No Additional Video Ports	492-BCKH	-	1	-
Dell Pro Wireless Keyboard and Mouse - KM5221W - English - Black	580-AJJG	-	1	-
Mouse included with Keyboard	570-AADI	-	1	-
No Cover Selected	325-BCZQ	-	1	-
Dell Additional Software	634-CHFP	-	1	-
ENERGY STAR Qualified	387-BBLW	-	1	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	1	-
Watch Dog SRV	379-BFMR	-	1	-

Quick Start Guide, OptiPlex SFF Plus	340-DMJC	-	1	-
Print on Demand Label	389-BDQH	-	1	-
Trusted Platform Module (Discrete TPM Enabled)	329-BBJL	-	1	-
Shipping Material	340-CQYR	-	1	-
Shipping Label	389-BBUU	-	1	-
Regulatory Label for OptiPlex SFF Plus PSU DAO	389-FFZD	-	1	-
Intel® Rapid Storage Technology Driver	658-BFSK	-	1	-
Intel Core i7 Processor Label	340-CUEQ	-	1	-
Desktop BTS/BTP Shipment	800-BBIP	-	1	-
No Additional Add In Cards	382-BBHX	-	1	-
No Additional Network Card Selected (Integrated NIC included)	555-BBJO	-	1	-
Configuration Matérielle Fixe	998-GRXM	-	1	-
EPEAT 2018 Registered (Silver)	379-BDTO	-	1	-
Internal Speaker	520-AARD	-	1	-
No vPro® support	631-BBQQ	-	1	-
Dell Limited Hardware Warranty Plus Service	812-3886	-	1	-
Onsite/In-Home Service After Remote Diagnosis 3 Years	812-3887	-	1	-

**Subtotal:** \$1,026.90  
**Shipping:** \$0.00  
**Estimated Tax:** \$0.00  


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**Total:** \$1,026.90

CONNECT WITH DELL: 

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 IT Transformation	 Laptops	 Desktops
 Servers & Storage	 2-in-1's	 Electronics & Accessories
 Financing Options	 Dell Services	 Dell Support
 Subscription Center	 Events	 Dell Premier

**Important Notes**

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Electronically linked terms and descriptions are available in hard copy upon request.



Kristin Donovan <kgutauskas@franklinma.gov>

## Your Dell Quote 3000181616344.1

1 message

Jim.Hardin@dell.com <Jim.Hardin@dell.com>

Wed, Sep 25, 2024 at 2:20 PM

To: kgutauskas@franklinma.gov

Cc: Jim.Hardin@dell.com



# Your quote is ready for purchase.

Complete the purchase of your personalized quote through our secure online checkout before the quote expires on **Oct. 25, 2024**.

You can download a copy of this quote during checkout.

Place your order

<b>Quote Name:</b>	<b>Evidence Computer Replacement</b>	<b>Sales Rep</b>	Jim Hardin
<b>Quote No.</b>	<b>3000181616344.1</b>	<b>Phone</b>	1(800) 456-3355, 6178725
<b>Total</b>	<b>\$1,226.48</b>	<b>Email</b>	Jim_Hardin@Dell.com
<b>Customer #</b>	5624976	<b>Billing To</b>	KRISTIN DONOVAN FRANKLIN POLICE DEPT 911 PANTHER WAY FRANKLIN, MA 02038-2982
<b>Quoted On</b>	Sep. 25, 2024		
<b>Expires by</b>	Oct. 25, 2024		
<b>Contract Name</b>	Commonwealth of Massachusetts ITC73		
<b>Contract Code</b>	C000000882007		
<b>Customer Agreement #</b>	ITC73-Dell		

### Message from your Sales Rep

Please use the Order button to securely place the order with your preferred payment method online. You may contact your Dell sales team if you have any questions. Thank you for shopping with Dell.

Regards,  
Jim Hardin

### Additional Comments

Estimated delivery if purchased today:

Oct. 01, 2024

Contract # C000000882007

Customer Agreement # ITC73-Dell

Description	SKU	Unit Price	Quantity	Subtotal
Intel Core i7 processor 14700 vPro (33 MB cache, 20 cores, 28 threads, up to 5.3 GHz Turbo, 65W)	338-CNCK	-	1	-
Windows 11 Pro, English, Brazilian Portuguese PT-BR, French, Spanish	619-ARSB	-	1	-
16GB DDR5 Memory, 1X16GB, 5600, Non-ECC, SoDIMM	370-BBPX	-	1	-
M.2 2230 256GB PCIe NVMe Class 35 Solid State Drive	400-BQTS	-	1	-
Thermal Pad, Screw and Rubber for SSD	412-ABEK	-	1	-
Intel Integrated Graphics	490-BBFG	-	1	-
Intel(R) AX211 Wi-Fi 6E 2x2 and Bluetooth	555-BH DU	-	1	-
Screw for WLAN card	555-BIGS	-	1	-
Wireless Driver, Intel AX211 Wi-Fi 6E 2x2 (6GHz), BT 5.3	555-BKJC	-	1	-
OptiPlex All-in-One 7420, 65W CPU, Non-touch, FHD HDR camera, UMA, 160W Bronze	329-BJYN	-	1	-
Dell Pro Wireless Keyboard and Mouse - KM5221W - English - Black	580-AJ JG	-	1	-
Mouse included with Keyboard	570-AADI	-	1	-
No Cover Selected	325-BCZQ	-	1	-
Height Adjustable Stand for OptiPlex All-in-One	575-BCNS	-	1	-
Dell Additional Software	634-CHFP	-	1	-
ENERGY STAR Qualified	387-BBLW	-	1	-
System Power Cord (Philippine/TH/US)	450-AAOJ	-	1	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	1	-
Watch Dog SRV	379-BFMR	-	1	-
Quick Start Guide, OptiPlex All-in-One 65W	340-DMGZ	-	1	-
Print on Demand Label	389-BDQH	-	1	-
Trusted Platform Module (Discrete TPM Enabled)	329-BBJL	-	1	-
Package for Fixed/ HAS/ no stand (DAO, CCC)	340-DDGK	-	1	-
DAO factory Information	340-DFWR	-	1	-
Shipping Label	389-BBUU	-	1	-
Regulatory Label for OptiPlex All-in-One 7420 65W, 160W Bronze, DAO/BCC	389-FGRQ	-	1	-
SW Driver, Intel Rapid Storage Technology, OptiPlex All-in-One	658-BFST	-	1	-
Intel Core i7 Processor Label	340-CUEQ	-	1	-
Desktop BTS/BTP Shipment	800-BBIP	-	1	-
Fixed Hardware Configuration	998-GSGX	-	1	-
OptiPlex All-in-One 7420 65W	210-BLDV	-	1	-
Non-Touch LCD, Dell OptiPlex AIO	391-BBDM	-	1	-
EPEAT 2018 Registered (Silver)	379-BDTO	-	1	-

subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

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	Price includes delivery to customer	
	<b>TOTAL delivered price</b>	\$41,645.00

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APPROVED BY: Representative Signature:

TITLE: DATE TITLE: DATE:

THIS TRANSACTION IS SUBJECT TO MILTON RENTS STANDARD TERMS AND CONDITIONS.

NEW ENGLAND SPECIALTY SOILS, LLC

435R LANCASTER STREET  
 LEOMINSTER, MA 01453  
 (978) 466 9500

Date	Invoice #
7/11/2024	37916

<b>Bill To</b>
Town of Franklin 257 Fisher Street Att: Carlos Rebello Franklin, MA 02038

<b>Ship To</b>
Remington Jefferson School 628 Washington St. Franklin, MA Att: Carlos

Account #	P.O. No.	Terms	Rep
130191		Net 30	LB

Quantity	Description	U/M	Rate	Amount
95.01	Infield Mix (Native)	TN	30.80	2,926.31
95.01	TRAILER DELIVERY	TN	17.25	1,638.92
<b>Total</b>				\$4,565.23

E-mail	Lauren@nesoils.com	<b>Total</b>	\$4,565.23
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NEW ENGLAND SPECIALTY SOILS, LLC

435R LANCASTER STREET  
 LEOMINSTER, MA 01453  
 (978) 466 9500

Date	Invoice #
10/15/2024	38111

<b>Bill To</b>
Town of Franklin 257 Fisher Street Att: Carlos Rebello Franklin, MA 02038

<b>Ship To</b>
Town of Franklin 51 Peck St. Franklin, MA Att: Carlos

Account #	P.O. No.	Terms	Rep
130191		Net 30	LB

Quantity	Description	U/M	Rate	Amount
97.42	Infield Mix (Native)	TN	32.30	3,146.67
97.42	TRAILER DELIVERY	TN	17.25	1,680.50
<b>Total</b>				\$4,827.17

E-mail

Lauren@nesoils.com

**Total** \$4,827.17

NEW ENGLAND SPECIALTY SOILS, LLC

435R LANCASTER STREET  
 LEOMINSTER, MA 01453  
 (978) 466 9500

Date	Invoice #
11/8/2024	38158 - SOI

<b>Bill To</b>
Town of Franklin 257 Fisher Street Att: Carlos Rebello Franklin, MA 02038

<b>Ship To</b>
King St. Memorial Park 740 King St. Franklin, Ma Att: Evan

Account #	P.O. No.	Terms	Rep
130191		Net 30	LB

Quantity	Description	U/M	Rate	Amount
46.1	Infield Mix (Native)	TN	32.30	1,489.03
46.1	TRI-AXLE DELIVERY	TN	21.00	968.10
<b>Total</b>				\$2,457.13
E-mail		Lauren@nesoils.com		

9:08 AM

11/26/24

Accrual Basis

# NEW ENGLAND SPECIALTY SOILS, LLC

## Customer Open Balance

### All Transactions

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Type	Date	Num	Memo	Due Date	Open Balance	Amount
<b>Town of Franklin</b>						
Invoice	07/11/2024	37916		08/10/2024	4,565.23	4,565.23
Invoice	10/15/2024	38111		11/14/2024	4,827.17	4,827.17
Invoice	11/08/2024	38158 ...		12/08/2024	2,457.13	2,457.13
Total Town of Franklin					11,849.53	11,849.53
<b>TOTAL</b>					<b>11,849.53</b>	<b>11,849.53</b>

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**Tri State Truck Center LLC**  
*An Advantage Truck Group Company*

11/21/2024

Town of Franklin  
257 Fisher St  
Franklin, MA 02038

Attn: Jay Stearns

Re: Quotation for 2025 Freightliner 108 SD

Attached are the specs for a Freightliner 108 SD upfitted with a plow, dump body and slide in sander.  
Total price quoted using GBPC 2024 pricing:

\$275,528.00

Thank you,

Rich Coutu  
508-735-2835



ORDER ENTRY # \_\_\_\_\_

QUOTATION

REF: FRANKLIN DPW

6 ENTERPRISE DRIVE  
LONDONDERRY, NH 03053  
PHONE: 603-669-2250  
FAX: 603-669-0501  
DATE: 11/21/24  
TRUCK INFO:  
VIN #: \_\_\_\_\_  
YEAR: 2026  
MAKE: FREIGHTLINER  
MODEL: SD-108  
CA: 96"  
TRANS: AUTOMATIC

QUOTE / ORDER # N11207

**CUSTOMER: ATG SHREWSBURY**  
CONTACT: RICH COUTU  
ADDRESS: 411 HARTFORD TRPK.  
SHREWSBURY, MA- 01545  
PHONE: 1-800-395-8494.  
FAX: 1-508-363-2643.  
BODY SR. # \_\_\_\_\_

HOIST SR. # \_\_\_\_\_

**"BEAU-ROC" STAINLESS STEEL DUMP # BR-SS 11' LONG X 36" SIDES X 42" GATE**  
.304 SS CONSTRUCTION WITH 1/4" HARDOX 450 STEEL FLOOR  
.304 7 GA SIDES W/ DIRT SHEDDERS & VERTICAL BOX BRACING  
.304 7 GA DOUBLE ACTING SIX (6) PANEL TAILGATE  
10" I-BEAM STEEL LONG SILLS / 36" CAB SHIELD S/S DRIVERS SIDE FRONT LADDER

**MAILHOT G41004253 FRONT MOUNT TELESCOPIC HOIST 25 TON CAP**  
SAFETY PROP / BACKUP ALARM & BODY UP ALARM  
SET OF FRONT & REAR MUD FLAPS  
ALL LIGHTS & REFLECTORS TO MEET FMVSS-108 (LED)

OPTIONS:

- HOT SHIFT PTO DRIVEN CENTRAL HYDRAULICS TO RUN DUMP, PLOW LIFT  
PLOW ANGLE & 2FFL VALVE FOR CONVEYOR & SPINNER -----
- THREE STAINLESS STEEL COAL DOORS -----
- 20 TON HOOK ON 3/4" PLATE W/ D-RINGS 7 POLE PLUG W/ STEEL HOUSING
- 8" OAK SIDE BOARDS -----
- ECCO AMBER & GREEN STROBES # ED9015AG W/ CHROME BEZZLE (2) IN CAB SHIELD FACE  
2 IN CAB SHIELD SIDES & 2 IN REAR POSTS NOTE: STROBES IN CAB SHIELD ON ONE  
SWITCH / STROBES IN REAR POST ON SEPARATE SWITCH

**NOTE: NO LIGHT HOLES PUNCHED FROM THE FACTORY FOR STROBES.**

- LOW PROFILE PLOW FRAME W/ 4" X 10" D/A LIFT CYLINDER 30.5" & 21" O/C  
ECCO LED PLOW LIGHTS INSTALLED ON PLOW FRAME
- NOTE: CUSTOMER WANTS 11" LONG PLOW PINS NOT THE STANDARD FACTORY PINS**
- 10' MONROE 6.5 YD STAINLESS STEEL SANDER INSTALLED IN BODY
- FRONT & REAR STAINLESS STEEL SPILL SHIELDS (SHOP BUILT)
- (2) LED SPOTLIGHTS TO VIEW SPREAD IN REAR
- (2) 80 GALLON LIQUID TANKS INSTALLED ON SANDER (ELECTRIC) -----
- 11' MONROE POWER ANGLE TRIP EDGE PLOW W/ 39" MOLDBOARD MODEL #MP39R11-ISTT
- RUBBER DEFLECTOR FOR PLOW INSTALLED -----
- AERO ELECTRIC COVER W/ ALUMINUM ARMS & MESH NET -----
- TURNBUCKLE SAFTEY LOCKS -----
- (2) ECCO BACK UP CAMERAS 1 CENTERED IN PINTLE PLATE 1 IN REAR ON SANDER  
W/ LCD SCREEN IN CAB
- FORCE AMERICA ROAD TEMP SENSOR WIRED TO IN CAB DISPLAY -----
- ELECTRIC BRAKE CONTROL WIRED BY DONOVAN / TRUCK WILL HAVE THE FACTORY HARNESS

I HAVE READ AND APPROVED THE ABOVE QUOTATION AND  
HEREBY AUTHORIZE YOU TO COMPLETE THE WORK.

CUSTOMER SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

QUOTED BY: Nick Covatis

## SPECIFICATION PROPOSAL

### Description

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#### Price Level

SD PRL-28D (EFF:MY25 ORDERS)

#### Data Version

SPECPRO21 DATA RELEASE VER 018

#### Vehicle Configuration

108SD PLUS CONVENTIONAL CHASSIS

2025 MODEL YEAR SPECIFIED

SET BACK AXLE - TRUCK

TRAILER TOWING PROVISION AT END OF FRAME WITH  
SAE J560

LH PRIMARY STEERING LOCATION

#### General Service

TRUCK/TRAILER CONFIGURATION

DOMICILED, USA 50 STATES (INCLUDING CALIFORNIA  
AND CARB OPT-IN STATES)

CARB CLEAN IDLE LABELS NOT FOR INITIAL  
REGISTRATION IN STATES REQUIRING CARB  
EMISSIONS CERTIFICATION (INCLUDES 6X4 INCH  
LABELS ON LOWER FORWARD OF DRIVER DOOR)

CONSTRUCTION SERVICE

GOVERNMENT BUSINESS SEGMENT

DRY BULK COMMODITY

TERRAIN/DUTY: 100% (ALL) OF THE TIME, IN TRANSIT, IS  
SPENT ON PAVED ROADS

MAXIMUM 8% EXPECTED GRADE

ROUGH, MAINTAINED, CONCRETE OR ASPHALT  
PAVEMENT - MOST SEVERE IN-TRANSIT (BETWEEN  
SITES) ROAD SURFACE

FREIGHTLINER LEVEL III WARRANTY

EXPECTED FRONT AXLE(S) LOAD 20000.0 lbs

**Description**

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EXPECTED REAR DRIVE AXLE(S) LOAD 27120.0 lbs

EXPECTED GROSS VEHICLE WEIGHT CAPACITY 47120.0  
lbs

EXPECTED GROSS COMBINATION WEIGHT 80000.0 lbs

**Truck Service**

FRONT PLOW/END DUMP BODY

EXPECTED TRUCK BODY LENGTH 20.0 ft

J C MADIGAN

**Tractor Service**

FLATBED TRAILER

SINGLE (1) TRAILER

**Engine**

CUM L9 350 HP @ 2200 RPM; 2200 GOV RPM, 1050 LB-FT  
@ 1200 RPM

**Electronic Parameters**

72 MPH ROAD SPEED LIMIT

CRUISE CONTROL SPEED LIMIT SAME AS ROAD SPEED  
LIMIT

PTO MODE ENGINE RPM LIMIT - 1100 RPM

PTO RPM WITH CRUISE SET SWITCH - 700 RPM

PTO RPM WITH CRUISE RESUME SWITCH - 1100 RPM

PTO GOVERNOR RAMP RATE - 250 RPM PER SECOND

ONE REMOTE PTO SPEED

PTO SPEED 1 SETTING - 800 RPM

NO FLEET SPEC FOR PARAMETERIZATION

PTO MINIMUM RPM - 700

REGEN INHIBIT SPEED THRESHOLD - 5 MPH

**Description**

---

PTO 1, WITH SWITCH, TEM SUPPLIED REQUEST AND INTERLOCKS, WITH PTO CONNECTIONS, ENGAGE WHILE DRIVING INTERLOCKS

**Engine Equipment**

EPA 2010 GHG 2024/CARB 2024 ULTRALOW NOX CONFIGURATION

STANDARD OIL PAN

OIL FILL AND DIPSTICK LOCATED FOR ENHANCED SERVICEABILITY

SIDE OF HOOD AIR INTAKE WITH FIREWALL MOUNTED DONALDSON AIR CLEANER WITH SAFETY ELEMENT AND INSIDE/OUTSIDE AIR WITH SNOW DOOR

DR 12V 160 AMP 28-SI QUADRAMOUNT PAD ALTERNATOR WITH REMOTE BATTERY VOLT SENSE

(2) DTNA GENUINE, FLOODED STARTING, MIN 2000CCA, 370RC, THREADED STUD BATTERIES

BATTERY BOX FRAME MOUNTED

STANDARD BATTERY JUMPERS

SINGLE BATTERY BOX FRAME MOUNTED LH SIDE UNDER CAB

WIRE GROUND RETURN FOR BATTERY CABLES WITH ADDITIONAL FRAME GROUND RETURN

NON-POLISHED BATTERY BOX COVER

NON-ESSENTIAL POSITIVE LOAD DISCONNECT, LOCKING IN CAB CONTROL SWITCH MOUNTED OUTBOARD OF DRIVER SEAT

POSITIVE AND NEGATIVE POSTS FOR JUMPSTART LOCATED ON FRAME NEXT TO STARTER

PROGRESSIVE LOW VOLTAGE DISCONNECT AT 12.3 VOLTS FOR DESIGNATED CIRCUITS

CUMMINS TURBOCHARGED 18.7 CFM AIR COMPRESSOR WITH INTERNAL SAFETY VALVE

ELECTRONIC ENGINE INTEGRAL WARNING AND DERATE PROTECTION SYSTEM

C-BRAKE BY JACOBS WITH LOW/OFF/HIGH BRAKING DASH SWITCH

RH OUTBOARD UNDER STEP MOUNTED HORIZONTAL AFTERTREATMENT SYSTEM ASSEMBLY WITH RH B-PILLAR MOUNTED VERTICAL TAILPIPE

ENGINE AFTERTREATMENT DEVICE, AUTOMATIC OVER THE ROAD REGENERATION AND VIRTUAL

**Description**

---

REGENERATION REQUEST SWITCH IN CLUSTER

10 FOOT 06 INCH (126 INCH+0/-5.9 INCH) EXHAUST  
SYSTEM HEIGHT

STANDARD CURVE BRIGHT UPPER STACK(S)

RH CURVED VERTICAL TAILPIPE B-PILLAR MOUNTED  
ROUTED FROM STEP

13 GALLON DIESEL EXHAUST FLUID TANK

100 PERCENT DIESEL EXHAUST FLUID FILL

STANDARD DIESEL EXHAUST FLUID PUMP MOUNTING

POLISHED ALUMINUM DIAMOND PLATE DIESEL  
EXHAUST FLUID TANK COVER

LH MEDIUM DUTY STANDARD DIESEL EXHAUST FLUID  
TANK LOCATION

STANDARD DIESEL EXHAUST FLUID TANK CAP

STAINLESS STEEL AFTERTREATMENT  
DEVICE/MUFFLER/TAILPIPE SHIELD

AIR POWERED ON/OFF ENGINE FAN CLUTCH

AUTOMATIC FAN CONTROL WITHOUT DASH SWITCH,  
NON ENGINE MOUNTED

CUMMINS SPIN ON FUEL FILTER

COMBINATION FULL FLOW/BYPASS OIL FILTER

1115 SQUARE INCH ALUMINUM RADIATOR

ANTIFREEZE TO -34F, OAT (NITRITE AND SILICATE  
FREE) EXTENDED LIFE COOLANT

GATES BLUE STRIPE COOLANT HOSES OR EQUIVALENT

CONSTANT TENSION HOSE CLAMPS FOR COOLANT  
HOSES

RADIATOR DRAIN VALVE

PHILLIPS-TEMRO 1000 WATT/115 VOLT BLOCK HEATER

CHROME ENGINE HEATER RECEPTACLE MOUNTED  
UNDER LH DOOR

ELECTRIC GRID AIR INTAKE WARMER

**Description**

---

DELCO 12V 38MT HD STARTER WITH INTEGRATED  
MAGNETIC SWITCH

**Transmission**

ALLISON 3000 RDS AUTOMATIC TRANSMISSION WITH  
PTO PROVISION

**Transmission Equipment**

ALLISON VOCATIONAL PACKAGE 223 - AVAILABLE ON  
3000/4000 PRODUCT FAMILIES WITH VOCATIONAL  
MODELS RDS, HS, MH AND TRV

ALLISON VOCATIONAL RATING FOR ON/OFF HIGHWAY  
APPLICATIONS AVAILABLE WITH ALL PRODUCT  
FAMILIES

PRIMARY MODE GEARS, LOWEST GEAR 1, START GEAR  
1, HIGHEST GEAR 6, AVAILABLE FOR 3000/4000  
PRODUCT FAMILIES ONLY

SECONDARY MODE GEARS, LOWEST GEAR 1, START  
GEAR 1, HIGHEST GEAR 3, AVAILABLE FOR 3000/4000  
PRODUCT FAMILIES ONLY

PRIMARY SHIFT SCHEDULE RECOMMENDED BY DTNA  
AND ALLISON, THIS DEFINED BY ENGINE AND  
VOCATIONAL USAGE

SECONDARY SHIFT SCHEDULE RECOMMENDED BY  
DTNA AND ALLISON, THIS DEFINED BY ENGINE AND  
VOCATIONAL USAGE

PRIMARY SHIFT SPEED RECOMMENDED BY DTNA AND  
ALLISON, THIS DEFINED BY ENGINE AND VOCATIONAL  
USAGE

2100 RPM SECONDARY MODE SHIFT SPEED

2ND GEAR ENGINE BRAKE ALTERNATE PRESELECT  
WITH MODERATE DOWNSHIFT STRATEGY

FUEL SENSE 2.0 DISABLED - PERFORMANCE - TABLE  
BASED

DRIVER SWITCH INPUT - DEFAULT - NO SWITCHES

DIRECTION CHANGE ENABLED WITH MULTIPLEXED  
SERVICE BRAKES - ALLISON 5TH GEN TRANSMISSIONS

MAXIMUM ENGINE SPEED FOR PTO ENGAGEMENT 900  
RPM

MAXIMUM ENGINE SPEED FOR PTO OPERATION 2200  
RPM

MAXIMUM OUTPUT SPEED FOR PTO ENGAGEMENT 300  
RPM

MAXIMUM OUTPUT SPEED FOR PTO OPERATION 4000  
RPM - ALLISON 5TH GEN TRANSMISSIONS

**Description**

---

NO AMT HOLD MODE

QUICKFIT BODY LIGHTING CONNECTOR UNDER CAB,  
WITH BLUNTCUTS

ELECTRONIC TRANSMISSION WIRING TO CUSTOMER  
INTERFACE CONNECTOR

CUSTOMER INSTALLED CHELSEA 280 SERIES PTO

PTO MOUNTING, LH SIDE OF MAIN TRANSMISSION  
ALLISON

MAGNETIC PLUGS, ENGINE DRAIN, TRANSMISSION  
DRAIN, AXLE(S) FILL AND DRAIN

PUSH BUTTON ELECTRONIC SHIFT CONTROL, DASH  
MOUNTED

TRANSMISSION PROGNOSTICS - ENABLED 2013

WATER TO OIL TRANSMISSION COOLER, IN RADIATOR  
END TANK

TRANSMISSION OIL CHECK AND FILL WITH ELECTRONIC  
OIL LEVEL CHECK

SYNTHETIC TRANSMISSION FLUID (TES-295  
COMPLIANT)

**Front Axle and Equipment**

DETROIT DA-F-20.0-5 20,000# FL1 71.0 KPI/3.74 DROP  
SINGLE FRONT AXLE

MERITOR 16.5X6 Q+ CAST SPIDER HEAVY DUTY CAM  
FRONT BRAKES, DOUBLE ANCHOR, FABRICATED  
SHOES

NON-ASBESTOS FRONT BRAKE LINING

CAST IRON OUTBOARD FRONT BRAKE DRUMS

FRONT BRAKE DUST SHIELDS

FRONT OIL SEALS

VENTED FRONT HUB CAPS WITH WINDOW, CENTER  
AND SIDE PLUGS - OIL

STANDARD SPINDLE NUTS FOR ALL AXLES

HALDEX AUTOMATIC FRONT SLACK ADJUSTERS WITH  
STAINLESS STEEL CLEVIS PINS

STANDARD KING PIN BUSHINGS

**Description**

---

TRW THP-60 POWER STEERING WITH RCH45 AUXILIARY GEAR  
POWER STEERING PUMP  
4 QUART POWER STEERING RESERVOIR  
OIL/AIR POWER STEERING COOLER  
CURRENT AVAILABLE SYNTHETIC 75W-90 FRONT AXLE LUBE

**Front Suspension**

20,000# FLAT LEAF FRONT SUSPENSION  
GRAPHITE BRONZE BUSHINGS WITH SEALS - FRONT SUSPENSION  
FRONT SUSPENSION WITH LEFT HAND OFFSET SHACKLE BRACKET  
FRONT SHOCK ABSORBERS

**Rear Axle and Equipment**

MERITOR RS-30-185 30,000# U-SERIES SINGLE REAR AXLE  
5.63 REAR AXLE RATIO  
IRON REAR AXLE CARRIER WITH STANDARD AXLE HOUSING  
MXL 17T MERITOR EXTENDED LUBE MAIN DRIVELINE WITH HALF ROUND YOKES  
DRIVER CONTROLLED TRACTION DIFFERENTIAL - SINGLE REAR AXLE  
(1) DRIVER CONTROLLED DIFFERENTIAL LOCK REAR VALVE FOR SINGLE DRIVE AXLE  
INDICATOR LIGHT FOR EACH DIFFERENTIAL LOCKOUT SWITCH, ENGAGE AT SPEEDS 5 MPH OR LESS, DISENGAGE W/IGN OFF OR SPEEDS EXCEEDING 15 MPH  
MERITOR 16.5X7 P CAST SPIDER CAM REAR BRAKES, DOUBLE ANCHOR, CAST SHOES  
NON-ASBESTOS REAR BRAKE LINING  
BRAKE CAMS AND CHAMBERS ON REAR SIDE OF DRIVE AXLE(S)  
WEBB CAST IRON REAR BRAKE DRUMS

**Description**

---

REAR BRAKE DUST SHIELDS

REAR OIL SEALS

BENDIX EVERSURE LONGSTROKE 1-DRIVE AXLE  
SPRING PARKING CHAMBERS

HALDEX AUTOMATIC REAR SLACK ADJUSTERS WITH  
STAINLESS STEEL CLEVIS PINS

CURRENT AVAILABLE SYNTHETIC 75W-90 REAR AXLE  
LUBE

STANDARD REAR AXLE BREATHER(S)

**Rear Suspension**

30,000# FLAT LEAF SPRING REAR SUSPENSION WITH  
HELPER AND RADIUS ROD

SPRING SUSPENSION - NO AXLE SPACERS

STANDARD AXLE SEATS IN AXLE CLAMP GROUP

FORE/AFT CONTROL RODS

**Pusher / Tag Equipment**

NO PUSHER/TAG BRAKE DUST SHIELDS

**Brake System**

WABCO 4S/4M ABS WITH TRACTION CONTROL WITH  
ATC SHUT OFF SWITCH

REINFORCED NYLON, FABRIC BRAID AND WIRE BRAID  
CHASSIS AIR LINES

FIBER BRAID PARKING BRAKE HOSE

STANDARD BRAKE SYSTEM VALVES

STANDARD AIR SYSTEM PRESSURE PROTECTION  
SYSTEM

STD U.S. FRONT BRAKE VALVE

RELAY VALVE WITH 5-8 PSI CRACK PRESSURE, NO  
REAR PROPORTIONING VALVE

BW AD-9 BRAKE LINE AIR DRYER WITH HEATER

AIR DRYER MOUNTED INBOARD ON RH RAIL

STEEL AIR BRAKE RESERVOIRS; CUSTOMER ACCEPTS  
TANKS MOUNTED PERPENDICULAR TO RAIL

**Description**

---

PULL CABLES ON ALL AIR RESERVOIR(S)

CAB BLOW OUT KIT WITH AIR HOSE AND NOZZLE  
INSIDE LH CAB ENTRY DOOR

**Trailer Connections**

NO TRAILER AIR HOSE

NO AIR HOSE HANGER

AIR CONNECTIONS TO END OF FRAME WITH GLAD  
HANDS FOR TRUCK AND NO DUST COVERS

PRIMARY CONNECTOR/RECEPTACLE WIRED FOR  
COMBINATION STOP/TURN, CENTER PIN POWERED  
THROUGH IGNITION WITH STOP SIGNAL PREWIRE  
PACKAGE

SAE J560 7-WAY PRIMARY TRAILER CABLE  
RECEPTACLE MOUNTED END OF FRAME

NO TRAILER ELECTRICAL CABLE

**Wheelbase & Frame**

4125MM (162 INCH) WHEELBASE

7/16X3-9/16X11-1/8 INCH STEEL FRAME (11.11MMX282.  
6MM/0.437X11.13 INCH) 120KSI

TEM TO EVALUATE AND INSTALL FRAME RAIL  
REINFORCEMENT AS NEEDED FOR FRONT FRAME  
MOUNTED EQUIPMENT

1600MM (63 INCH) REAR FRAME OVERHANG

FRAME OVERHANG RANGE: 61 INCH TO 70 INCH

24 INCH INTEGRAL FRONT FRAME EXTENSION

CALC'D BACK OF CAB TO REAR SUSP C/L (CA) 96.85 in

CALCULATED EFFECTIVE BACK OF CAB TO REAR  
SUSPENSION C/L (CA) 93.85 in

CALC'D FRAME LENGTH - OVERALL 290.55 in

CALCULATED FRAME SPACE LH SIDE 52.38 in

CALCULATED FRAME SPACE RH SIDE 64.23 in

CALC'D SPACE AVAILABLE FOR DECKPLATE 0.0 in

**Description**

---

SQUARE END OF FRAME

FRONT CLOSING CROSSMEMBER

LIGHTWEIGHT HEAVY DUTY ALUMINUM ENGINE  
CROSSMEMBER

STANDARD MIDSHIP #1 CROSSMEMBER(S)

STANDARD REARMOST CROSSMEMBER

STANDARD SUSPENSION CROSSMEMBER

**Chassis Equipment**

14 INCH PAINTED STEEL BUMPER

BUMPER MOUNTING FOR SINGLE LICENSE PLATE

NO MUDFLAP BRACKETS

NO REAR MUDFLAPS

GRADE 8 THREADED HEX HEADED FRAME FASTENERS

EXTERIOR HARNESSSES WRAPPED IN ABRASION TAPE

CLEAR FRAME RAIL FROM BACK OF CAB TO FRONT  
REAR SUSPENSION BRACKET LH RAIL  
INSIDE/OUTBOARD AND BELOW

**Fifth Wheel**

NO FIFTH WHEEL

**Fuel Tanks**

60 GALLON/227 LITER ALUMINUM FUEL TANK - LH

25 INCH DIAMETER FUEL TANK(S)

POLISHING OF FUEL/HYDRAULIC TANK(S) WITH  
POLISHED STAINLESS STEEL BANDS

FUEL TANK(S) FORWARD

POLISHED STEP FINISH

CHROME FUEL TANK CAP(S)

DETROIT FUEL/WATER SEPARATOR WITH WATER IN  
FUEL SENSOR

**Description**

---

EQUIFLO INBOARD FUEL SYSTEM

HIGH TEMPERATURE REINFORCED NYLON FUEL LINE

**Tires**

MICHELIN XZU-S2 315/80R22.5 20 PLY RADIAL FRONT TIRES

MICHELIN XDN2 12R22.5 16 PLY RADIAL REAR TIRES

**Hubs**

CONMET PRESET PLUS PREMIUM IRON FRONT HUBS

WEBB IRON REAR HUBS

**Wheels**

ALCOA ULTRA ONE 89U63X 22.5X9.00 10-HUB PILOT 3.12 INSET 10-HD ALUMINUM FRONT WHEELS

ALCOA ULTRA ONE 89U64X 22.5X9.00 10-HUB PILOT 5.99 INSET ALUMINUM REAR WHEELS

POLISHED DISC SIDE FRONT WHEELS WITH DURA-BRIGHT FINISH

POLISHED OUTER (DISHED SIDE) REAR WHEELS WITH OUTER ONLY DURA-BRIGHT FINISH

FRONT WHEEL MOUNTING NUTS

REAR WHEEL MOUNTING NUTS

**Cab Exterior**

108 INCH BBC FLAT ROOF ALUMINUM CONVENTIONAL CAB

AIR CAB MOUNTING

NONREMOVABLE BUGSCREEN MOUNTED BEHIND GRILLE

SHORT FENDER WITH MUDFLAP

BOLT-ON MOLDED FLEXIBLE FENDER EXTENSIONS

LH AND RH EXTERIOR GRAB HANDLES WITH SINGLE RUBBER INSERT

BRIGHT FINISH RADIATOR SHELL/HOOD BEZEL

STATIONARY BLACK GRILLE WITH BRIGHT ACCENTS

**Description**

---

CHROME HOOD MOUNTED AIR INTAKE GRILLE

FIBERGLASS HOOD WITH ACCESS HATCHES

FREIGHTLINER NAME PLATES

TUNNEL/FIREWALL LINER

SINGLE 14 INCH ROUND HADLEY AIR HORN UNDER LH DECK

SINGLE ELECTRIC HORN

REAR LICENSE PLATE MOUNT END OF FRAME

HALOGEN COMPOSITE HEADLAMPS WITH BRIGHT BEZELS

LED AERODYNAMIC MARKER LIGHTS

WIRING AND SWITCH FOR CUSTOMER FURNISHED SNOW PLOW LAMPS WITH DUAL CONNECTIONS AT BUMPER

NO DAYTIME RUNNING LIGHTS

INTEGRAL LED STOP/TAIL/BACKUP LIGHTS

STANDARD FRONT TURN SIGNAL LAMPS

DUAL WEST COAST BRIGHT FINISH HEATED MIRRORS WITH LH AND RH REMOTE

DOOR MOUNTED MIRRORS

102 INCH EQUIPMENT WIDTH

LH AND RH 8 INCH BRIGHT FINISH CONVEX MIRRORS MOUNTED UNDER PRIMARY MIRRORS

RH DOWN VIEW MIRROR

STANDARD SIDE/REAR REFLECTORS

RH AFTERTREATMENT SYSTEM CAB ACCESS WITH POLISHED DIAMOND PLATE COVER

COMPOSITE EXTERIOR SUN VISOR

63X14 INCH TINTED REAR WINDOW

TINTED DOOR GLASS LH AND RH WITH TINTED

**Description**

---

OPERATING WING WINDOWS

RH AND LH ELECTRIC POWERED WINDOWS

LOWER RH DOOR WINDOW WITH FRESNEL LENS

1-PIECE BONDED HEATED WIPER PARK SOLAR GREEN  
GLASS WINDSHIELD

8 LITER (2 GAL) WINDSHIELD WASHER RESERVOIR, CAB  
MOUNTED, WITH FLUID LEVEL INDICATOR

**Cab Interior**

RUGGED TRIM PACKAGE

GRAY & CARBON VINYL INTERIOR "RUGGED"

CARBON WITH PREMIUM GUNMETAL ACCENT  
(RUGGED)

MOLDED PLASTIC DOOR PANEL

MOLDED PLASTIC DOOR PANEL

BLACK MATS WITH SINGLE INSULATION

(1)DASH MOUNTED 12V POWER OUTLET, (1)DASH  
MOUNTED DUAL USB-C OUTLET

FORWARD ROOF MOUNTED CONSOLE

LH AND RH KICKPLATES

DIGITAL ALARM CLOCK IN DRIVER DISPLAY

(2) CUP HOLDERS LH AND RH DASH

M2/SD DASH

5 LB. FIRE EXTINGUISHER

FIRST AID KIT

HEATER, DEFROSTER AND AIR CONDITIONER

STANDARD HVAC DUCTING WITH SNOW SHIELD FOR  
FRESH AIR INTAKE

MAIN HVAC CONTROLS WITH RECIRCULATION SWITCH

**Description**

---

STANDARD HEATER PLUMBING WITH BALL SHUTOFF VALVES AT SUPPLY LINES ONLY

VALEO HEAVY DUTY A/C REFRIGERANT COMPRESSOR

BINARY CONTROL, R-134A

PREMIUM INSULATION

SOLID-STATE CIRCUIT PROTECTION AND FUSES

12V NEGATIVE GROUND ELECTRICAL SYSTEM

PREMIUM LED CAB LIGHTING

NO SECURITY DEVICE

DOOR LOCKS AND IGNITION SWITCH KEYED THE SAME

KEY QUANTITY OF 4

LH AND RH ELECTRIC DOOR LOCKS

NO MATTRESS

TRIANGULAR REFLECTORS WITHOUT FLARES

ELITE ISRINGHAUSEN HIGH BACK AIR SUSPENSION DRIVERS SEAT W/2 AIR LUMBAR, INTEGRATED CUSHION EXTENSION, TILT, ADJUSTABLE SHOCK, HEAT

BASIC ISRI HIGH BACK NON SUSPENSION PASSENGER SEAT

DUAL DRIVER SEAT ARMRESTS, NO PASSENGER SEAT ARMRESTS

LH AND RH INTEGRAL DOOR PANEL ARMRESTS

BLACK LAREDO LEATHER DRIVER SEAT COVER

BLACK LAREDO LEATHER PASSENGER SEAT COVER

HIGH VISIBILITY ORANGE SEAT BELTS

ADJUSTABLE TILT AND TELESCOPING STEERING COLUMN

4-SPOKE 18 INCH (450MM) LEATHER WRAPPED STEERING WHEEL WITH CHROME SWITCH BEZELS

DRIVER AND PASSENGER INTERIOR SUN VISORS

Description

---

**Instruments & Controls**

8 EXTRA PROGRAMMABLE SWITCHES/INDICATORS

ELECTRONIC ACCELERATOR CONTROL

NO INSTRUMENT PANEL-DRIVER

FULLY CONFIGURABLE CENTER INSTRUMENT PANELS

ENGINE REMOTE INTERFACE WITH PARK BRAKE INTERLOCK

BRIGHT ARGENT FINISH GAUGE BEZELS

LOW AIR PRESSURE INDICATOR LIGHT AND AUDIBLE ALARM

DUAL NEEDLE PRIMARY AND SECONDARY AIR PRESSURE GAUGE

DASH MOUNTED AIR RESTRICTION INDICATOR WITH GRADUATIONS

97 DB BACKUP ALARM

ELECTRONIC CRUISE CONTROL WITH CONTROLS ON STEERING WHEEL SPOKES

KEY OPERATED IGNITION SWITCH AND INTEGRAL START POSITION; 4 POSITION OFF/RUN/START/ACCESSORY

PREMIUM INSTRUMENT CLUSTER WITH 5.0 INCH TFT COLOR DISPLAY

DIGITAL PANEL LAMP DIMMER SWITCH IN DRIVER DISPLAY

HEAVY DUTY ONBOARD DIAGNOSTICS INTERFACE CONNECTOR LOCATED BELOW LH DASH

2 INCH ELECTRIC FUEL GAUGE

ENGINE REMOTE INTERFACE WITH ONE OR MORE SET SPEEDS

QUICKFIT POWERTRAIN INTERFACE CONNECTOR UNDER CAB WITH BLUNTCUTS

QUICKFIT PROGRAMMABLE INTERFACE CONNECTOR(S) BETWEEN SEATS WITH BLUNTCUTS

ENGINE REMOTE INTERFACE CONNECTOR AT POWERTRAIN INTERFACE CONNECTOR

DIGITAL SINGLE REAR AXLE TEMPERATURE IN DRIVER DISPLAY WITH SENSOR SHIELD

**Description**

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ELECTRICAL ENGINE COOLANT TEMPERATURE GAUGE

ELECTRIC ENGINE OIL PRESSURE GAUGE

DIGITAL TRANSMISSION OIL TEMPERATURE IN DRIVER  
DISPLAY

ELECTRONIC OUTSIDE TEMPERATURE SENSOR  
DISPLAY IN DRIVER MESSAGE CENTER

ENGINE AND TRIP HOUR METERS INTEGRAL WITHIN  
DRIVER DISPLAY

PTO CONTROLS FOR ENHANCED VEHICLE  
ELECTRIC/ELECTRONIC ARCHITECTURE

NO OBSTACLE DETECTION SYSTEM

NO DR ASSIST SYSTEM

NO VEHICLE STABILITY ADVISOR OR CONTROL

NO LANE DEPARTURE WARNING SYSTEM

NO REVERSE PROXIMITY SENSOR

NO OVERHEAD INSTRUMENT PANEL

1 QUICKFIT PROGRAMABLE MODULE (QPM/XMC)

TOP OF DASH RAM MOUNT WITHOUT POWER OR  
GROUND, FOR CUSTOMER FURNISHED DEVICE

AM/FM/WB WORLD TUNER RADIO WITH SIRIUSXM,  
BLUETOOTH, IPOD INTERFACE, USB AND AUXILIARY  
INPUTS, J1939

DASH MOUNTED RADIO

(2) RADIO SPEAKERS IN CAB

NO AM/FM RADIO ANTENNA

POWER AND GROUND WIRING PROVISION OVERHEAD

ROOF/OVERHEAD CONSOLE CB RADIO PROVISION

SHARKFIN MULTI-BAND ANTENNA:  
AM/FM/WEATHERBAND, WIFI/BLUETOOTH,  
SDAR/SIRIUSXM, GNSS/GPS

INTEROPERABLE SDAR ANTENNA

**Description**

---

STANDARD RADIO WIRING WITH STEERING WHEEL CONTROLS

ELECTRONIC MPH SPEEDOMETER WITH SECONDARY KPH SCALE, WITHOUT ODOMETER

STANDARD VEHICLE SPEED SENSOR

ELECTRONIC 3000 RPM TACHOMETER

DETROIT CONNECT PLATFORM HARDWARE

3 YEARS DAIMLER CONNECTIVITY BASE PACKAGE ON (FEATURES VARY BY MODEL) POWERED BY DETROIT CONNECT ON CUMMINS ENGINES

NO ASE DATA SVCE EXTENSION

NO EXTENSIONS

TMC RP1226 ACCESSORY CONNECTOR LOCATED BEHIND PASSENGER SIDE REMOVEABLE DASH PANEL

IGNITION SWITCH CONTROLLED ENGINE STOP

FOUR EXTRA HARDWIRED SWITCHES IN DASH, ROUTE TO UNDER CAB, BLUNTCUT

HARDWIRE SWITCH #1,ON/OFF LATCHING, 30 AMPS BATTERY POWER

HARDWIRE SWITCH #2,ON/OFF LATCHING, 30 AMPS BATTERY POWER

HARDWIRE SWITCH #3, ON/OFF LATCHING, 20 AMPS BATTERY POWER

HARDWIRE SWITCH #4,ON/OFF LATCHING, 20 AMPS BATTERY POWER

PRE-TRIP INSPECTION FEATURE FOR EXTERIOR LAMPS ONLY

(1) OVERHEAD MOUNTED LANYARD CONTROL FOR DRIVER AIR HORN

BW TRACTOR PROTECTION VALVE

TRAILER HAND CONTROL BRAKE VALVE

DIGITAL TURBO AIR PRESSURE IN DRIVER DISPLAY

DIGITAL VOLTAGE DISPLAY INTEGRAL WITH DRIVER DISPLAY

SINGLE ELECTRIC WINDSHIELD WIPER MOTOR WITH DELAY AND ARCTIC TYPE BLADES

#### Description

ROTARY HEADLAMP SWITCH, MARKER LIGHTS/HEADLIGHTS SWITCH WITH PULL OUT FOR OPTIONAL FOG/ROAD LAMPS

TWO VALVE PARKING BRAKE SYSTEM WITH DASH VALVE CONTROL AUTONEUTRAL AND WARNING INDICATOR

SELF CANCELING TURN SIGNAL SWITCH WITH DIMMER, HEADLAMP FLASH, WASH/WIPE/INTERMITTENT

INTEGRAL ELECTRONIC TURN SIGNAL FLASHER WITH 40 AMP (20 AMP PER SIDE) TRAILER LAMP CAPACITY

NO WRG/SW-OPTL #2,CHAS,AIR

#### Design

PAINT: ONE SOLID COLOR

#### Color

CAB COLOR A: L0006EY WHITE ELITE EY

BLACK, HIGH SOLIDS POLYURETHANE CHASSIS PAINT

STANDARD BLACK BUMPER PAINT

SUNVISOR PAINTED SAME AS CAB COLOR A

STANDARD E COAT/UNDERCOATING

#### Certification / Compliance

U.S. FMVSS CERTIFICATION, EXCEPT SALES CABS AND GLIDER KITS

#### Secondary Factory Options

CORPORATE PDI CENTER IN-SERVICE ONLY

PRODUCTION YEAR 2024 SOFTWARE PACKAGE (HEMATITE)

STND ELECTL PRCT COAT,GRS ON BATT TERM& RED ENML PNT IN ENG COMP ON CHASS CONN

DETROIT FRT AXLE COVERAGE, VOCATIONAL, 3 YEAR/300,000 MILES/480 000 KM

FENDER & FRONT OF HOOD MOUNTED FRONT MUD FLAPS



Franklin DPW  
257 Fisher St  
Franklin, Ma 02038  
Attention: Jason Stearns

November 13, 2024

Per your request, I am writing to offer a proposal to supply your department with a new Chevrolet per our contract #20-24, with the Plymouth County Commissioners. All vehicles offered under this contract come with a 5 year/100,000 mile powertrain warranty.

**2025 Chevrolet Silverado Full Size 2500HD, Regular Cab 4WD 142" Model CK20903**

**KEY STANDARD FEATURES**

Features based on 2500 HD Work Truck model with 1WT equipment group.

**SAFETY + SECURITY**

Rear Vision Camera<sup>2</sup> with pickup box

Seat Belt Adjustable Guide Loops (front-row, Crew and Double Cab only)

Tire Pressure Monitoring System (excludes spare tire) with Tire Fill Alert

**PERFORMANCE**

6.6L V8 gas engine (401 hp/464 lb.-ft. of torque)

4-wheel antilock disc brakes with Duralife brake rotors

6-speed automatic transmission w/Cruise Grade Braking and Powertrain Grade Braking

Air Filter Monitor

All-speed Traction Control

Automatic heavy-duty locking rear differential

Brake Pad Life Monitor

Tow/Haul Mode

Trailer Sway Control

**PRODUCTIVITY + DRIVE EXPERIENCE**

Apple CarPlay and Android Auto capable

Cargo bed tie-downs (12)

Chevrolet Infotainment 3<sup>5</sup> with a 7-inch diagonal color touch-screen

CornerStep rear bumper and side BedStep

Daytime Running Lamps with automatic exterior lamp control

Recovery hooks<sup>6</sup> USB ports (2)

Vertical trailering mirrors

**\$49,727.00**

Liberty Chevrolet, Inc.

90 Bay State Road • Wakefield, MA 01880 • Main 781-246-1919 • Fax 781-245-8987 • [www.libertychevy.com](http://www.libertychevy.com)

**Factory Options:**

QXT	LT265/70R17E All Terrain Radials	\$200.00
ZLQ	Work Truck Convenience Package	\$1,400.00
VYU	Factory Snow Plow Prep Package	\$300.00
TGK	Special Paint (Red Hot)	\$450.00
JL1	Electronic Trailer Brake Controller	\$275.00
8S3	Back Up Alarm	\$138.00
5H1	2 Additional Keys	\$50.00

**Additional Contract Options:**

5002	WESTIN BLACK TUBE STEPS	\$1,018.00
5004	WEATHERTECH FLOOR MATS: ALL WEATHER	\$315.00
5063	REMOUNT OEM SUPPLIED BACK UP CAMERA	\$414.00
5076	(1) WHELEN LIGHT BAR: MINI	\$1,837.00
5089	(2) WHELEN VERTEX LED FLASHERS (FRONT)	
\$945.00		
5089	(2) WHELEN VERTEX LED FLASHERS (REAR)	\$945.00
5195	KNAPHEIDE 8' LONG STEEL SERVICE BODY – SRW	\$14,752.00
5199	PPG Paint Upgrade Level #2	\$3,097.00
5107	RHINO SPRAY LINE PACKAGE - 8' UTILITY cargo area and tailgate	\$1,365.00
5110	UPGRADE: RHINO TOPS ON UTILITY	\$262.00
5113	UPGRADE: RHINO BUMPER	\$420.00
5213	FRAME MOUNTED RECEIVER & LIGHT PLUG	\$1,102.00
5126	FISHER 9' SNOW PLOW PACKAGE Model: HD2 (Fish Stick)	\$10,202.00
5144	RUBBER DEFLECTOR - STRAIGHT BLADES	\$997.00
	DI Reprogram BCM Utility Body	
\$350.00		

**TOTAL DELIVERED PRICE****\$90,561.00**

Liberty Chevrolet currently has this truck on order with GM. Please note that this unit is subject to prior sale, therefore please contact me as soon as a purchase decision is made so that it may be secured for your department.

Thank you for your consideration of Liberty Chevrolet. If you have any questions concerning our proposal, please don't hesitate to contact me at (781) 287-7542.

Best Regards,

Liberty Chevrolet, Inc.

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Jason Monahan  
Municipal Sales Manager  
Jason@LibertyChevrolet.com

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36 Hudson Road  
Sudbury, MA 01776-2039

800-225-4616  
978-443-2002  
Fax: 978-443-7600  
www.tisales.com

<b>Quote</b>	QTE0074194
<b>Quoted To</b>	Doug
<b>Date</b>	11/12/2024

**Sold To:** Franklin DPW MA  
257 Fisher St.  
Franklin MA 02038-3026

**Ship To:** Franklin DPW MA  
25 Public Works Way  
Franklin MA 02038

Customer Number	Telephone	Fax	Job Location	Job Name	Territory Manager
FRAN4			Franklin, MA	Forge Hill	Joe Coulter
Expires	Estimated Delivery	Freight	Terms	Master Number	
01/11/2025	Stock	Allowed	NET 30	385086	

Item Number	Description	Quantity	Price	Extension
KIT-GATEWAYV4EINSTALL>100	Neptune R900 Gateway V4 Data Collector For Use With Ethernet - Over 100' (KIT) Forge Hill	1	\$32,500.00	\$32,500.00
<b>Subtotal for items in this section</b>				<b>\$32,500.00</b>
Quoted By:		Shawn McArdle		

Subtotal		\$32,500.00
Other Charges		\$0.00
Tax		\$0.00
<b>Total Due</b>		<b>\$32,500.00</b>

Visit our website @ [www.tisales.com](http://www.tisales.com)

*If you are in agreement with this quote and wish to order, please sign, date, and fax back to 978-443-7600 or email us at [orders@tisales.com](mailto:orders@tisales.com)*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



Franklin DPW  
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Attention: Jason Stearns

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**PERFORMANCE**

6.6L V8 gas engine (401 hp/464 lb.-ft. of torque)

4-wheel antilock disc brakes with Duralife<sup>®</sup> brake rotors

6-speed automatic transmission w/Cruise Grade Braking and Powertrain Grade Braking

Air Filter Monitor

All-speed Traction Control

Automatic heavy-duty locking rear differential

Brake Pad Life Monitor

Tow/Haul Mode

Trailer Sway Control

**PRODUCTIVITY + DRIVE EXPERIENCE**

Apple CarPlay and Android Auto capable

Cargo bed tie-downs (12)

Chevrolet Infotainment 3<sup>5</sup> with a 7-inch diagonal color touch-screen

CornerStep rear bumper and side BedStep

Daytime Running Lamps with automatic exterior lamp control

Recovery hooks<sup>6</sup> USB ports (2)

Vertical trailering mirrors

**\$49,727.00**

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**Factory Options:**

QXT	LT265/70R17E All Terrain Radials	\$200.00
ZXT	Tire Spare LT265/70 R17 Blackwall	\$380.00
V76	Recovery Hooks	\$50.00
TGK	Special Paint (Woodland Green)	\$450.00
VYU	Factory Snow Plow Prep Package	\$300.00
JL1	Electronic Trailer Brake Controller	\$275.00
8S3	Back Up Alarm	\$138.00
5H1	2 Additional Keys	\$50.00

**Additional Contract Options:**

5000	VENTVISOR RAIN GUARDS	\$210.00
5002	WESTIN BLACK TUBE STEPS	\$1,018.00
5004	WEATHERTECH FLOOR MATS: ALL WEATHER	\$315.00
5022	BUYERS ADAPTER: SLIDE IN PINTLE/BALL COMBINATION HITCH	\$309.00
5031	SPRAYLINE PICKUP BED	\$1,044.00
5076	(1) WHELEN LIGHT BAR: MINI	\$1,837.00
5089	(2) WHELEN VERTEX LED FLASHERS (FRONT)	
\$945.00		
5089	(2) WHELEN VERTEX LED FLASHERS (REAR)	\$945.00
5126	FISHER 9' SNOW PLOW PACKAGE Model: HD2 (Fish Stick)	\$10,202.00
5144	RUBBER DEFLECTOR - STRAIGHT BLADES	\$997.00

**TOTAL DELIVERED PRICE** **\$69,392.00**

Liberty Chevrolet currently has this truck on order with GM. ( Color Woodland Green). Please note that this unit is subject to prior sale, therefore please contact me as soon as a purchase decision is made so that it may be secured for your department.

Thank you for your consideration of Liberty Chevrolet. If you have any questions concerning our proposal, please don't hesitate to contact me at (781) 287-7542.

Best Regards,  
Jason Monahan  
Municipal Sales Manager  
Jason@LibertyChevrolet.com

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200 Merrimac Street  
Woburn, MA 01801

**PROPOSAL**  
**#28827**

Tel. (781) 935-1919  
Fax (781) 937-9809

To:  
Town of Franklin  
257 Fisher Street  
Franklin, MA 02038

Date: 10/12/2023

C.N. Wood Enviro, LLC is pleased to offer the following quotation for an RapidView/IBAK Mainlite Portable Inspection Camera System through Sourcewell Contract #: 120721-RVL.

**901601040**

Pressure Test Set

**V4019001**

ORION Zoom PAN & TILT CAMERA

- \* Pan, Tilt and Zoom (3x digital) camera for 4" and up pipelines
- \* May be used on tractor or pushrod
- \* Auto-focus, Auto-uprighting, LED Lighting and 33 kHz Transmitter for locate
- \* New wide angle of view = 90°
- \* Laser diameter, deformation, defect and object measurement (software required - not included)

**V9044001**

T76 TRACTOR

- \* Mainline tractor for use in pipelines 5" and up
- \* Zero turn radius, full steering with ATC (Automatic Tilt Compensation)
- \* Includes lowering claw, toolset and 5"/6"/8"/10" wheelsets
- \* T76 can be used as the chassis for the LISY 3 Extension
- \* Requires the (904020021) Camera Base module for normal mainline operations
- \* Add the Remote Elevator (904116031) to help in larger pipelines

**904020021**

Camera Base Module for T76/86 Tractor

- \* Required for operation of T76/86 as mainline tractor
- \* Includes integrated transmitter for location.

**904116031**

Remote Elevator for T76/86

- \* Raises the camera to allow centering in pipeline
- \* Lifts camera above water line in pipes with flow

**900410391**

T76 Treaded Wheelset Complete for 8" and up (Brown/Hard Compound)

- \*RAD 122 PUR
- \*\*\*Uses Replacement Tire #900411042\*\*\*



**904401491**

High-Traction Tungsten Carbide Wheels for 6" and up

- \* For use with T76 / T86 / PANO2 Tractors
- \* Large Grit
- \* Uses Wheel Bolt 6002104

**900406691**

High-Traction Tungsten Carbide Wheels for 8" and up

>>>Complete Set of 4 with bolts and washers<<<

- \* For use with T76 / T86 / PANO2 Tractors
- \* Large Grit
- \* Uses Wheel Bolt 60000291
- \* Uses Flat Washer 6000082

**900406690**

Pneumatic Tires for T76/86 KRA75/85 PANORAMO and LISY (Grey)

\*\*\*Comes with 8 - 6000510 (M6x75) & 8 - 6000412 (M6x35) Wheel Bolts and 8 - 6000082 (A6.4) Washers\*\*\*

**904110390**

Large Black Pneumatic Tires, Tubes and Rims (Set of 4) for

T76/86/PANORAMO/LISY (Black) - 3.00-4

Comes with 6000082 x 8 (A6.4 Washer), 6001522 x 8 (M6x113) and 6000510 x 8 (M6x75)

**V8045102**

BP100 Control Console

- High resolution 10" touch display (IP43) and 2 joysticks
- Integrated Windows 10 PC
- 2x USB 3.0 Ports
- IBAK Recorder software for recording and playback of videos and pictures.
- Includes (2) hand rests, mounted on controller
- Software by 3rd party software manufacturers under preparation.

**V8046006**

KW206 Cable Drum + Boom

- Powered cable drum holds 650 ft. / 200 m of cable (sold separately)
- Automatic level wind
- Now includes boom which will work mounted, or with the V8046005 Mobile Rack

**80020600**

KW206 CAMERA CABLE TYPE 524/11 656 FEET

- \* Terminated with connector for KW206 Reels
- \* High strength, 2000lb. pull, Kevlar reinforced

**904350020**

Cable Deflection Pulley KUV 2.7 with rope and holder (50ft of rope)

**900300130**

Cable Deflection KUV3

- \*Upper manhole deflection unit
- \*Protects cable during remote setups

**VZ000318**

Remote Deployment Box

- 46" wide x 42" deep x 39.5" tall
- generator slide out



- (2) All aluminum drawers on heavy duty rollers.
- All aluminum construction, powder coated for protection.
- Easy-open doors with gas-shocks.
- Designed for MainLite systems (KW206/306 drums)

**V000021**

Lowering Poles for Tractors

\* Includes fiberglass poles and adapter to lowering claws.

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**Sell Price:**

**\$105,515.00**

Above pricing does not include any applicable taxes.

Thank you for considering C.N. Wood Enviro, LLC for your equipment needs.

No warranties are made other than those extended by the manufacturer of the equipment, and in the event of alleged breach of warranty, expressed or implied, the liability of C. N. Wood Co., Inc., shall be limited to the liability of the manufacturer to it, and shall be subject to all limitations and conditions imposed by the manufacturer.

Seller shall not be liable for any default or delay in delivery, as a result of shipping delays, strikes, fires, lockouts, or inability to procure materials.



By: Tom Fiore  
Title: Sales Manager