LICENSE TRANSACTION

License Modification - Change of Category

La Cantina Winery/La Cantina Brewery 355 Union Street Franklin, MA 02038



La Cantina Winery/La Cantina Brewery, is seeking approval for a change of category on their Farmer Series Pouring Permit from Wines to Wine and Malt Beverages.

MOTION to approve the request by La Cantina Winery/La Cantina Brewery, for a change of

All Departments have signed off on this application.

DATED:, 2021	
	VOTED:
	UNANIMOUS:
A True Record Attest:	YES: NO:
	ABSTAIN:
	ABSENT:
	RECUSED:
Nancy Danello, CMC	
Femporary Town Clerk	
	Glenn Jones, Clerk
	Franklin Town Council

NOTICE OF PUBLIC HEARING FRANKLIN, MA Change of License Category - La Cantina Winery/La Cantina Brewery

The Franklin Town Council will hold a Public Hearing on an application by La Cantina Winery/La Cantina Brewery, located at 355 Union Street, Franklin, MA to amend their Section 19H Pouring License from Wine to Wine and Malt. The hearing will be held on Wednesday, May 5th, 2021 at 7:10 PM. This hearing will provide an open forum for the discussion. This meeting will be held remotely via the "ZOOM" platform. Residents can visit the Town Website (Franklinma.gov) and click on the Town Calendar for up to date information on how to access the meeting. If you have any questions, please call the Town Administrator's Office at (508) 520-4949.

Submitted by, Chrissy Whelton Licensing Administrator



The Commonwealth of Massachusetts Alcoholic Beverages Control Commission 95 Fourth Street, Suite 3, Chelsea, MA 02150-2358 www.mass.gov/abcc

APPLICATION FOR MULTIPLE AMENDMENTS

Please select all of the amendments you are applying for:

CHANGE OF CATEGORY

DOR Certificate of Good Standing
DUA Certificate of Compliance
Change of Category Application
Vote of the Corporate Board
Abutter's Notification*
Advertisement*
Monetary Transmittal Form
\$200 fee via <u>ABCC website</u> and Payment Receipt

CHANGE OF LICENSE TYPE

Change of License Type Application
Vote of the Corporate Board
Advertisement*
Monetary Transmittal Form
\$200 fee via <u>ABCC website</u> and Payment Receipt

CHANGE OF CORPORATE STRUCTURE

DOR Certificate of Good Standing
DUA Certificate of Compliance
Change of Corporate Structure Application
Business Structure Documents
If Sole Proprietor, Business Certificate
If partnership, Partnership Agreement
If corporation or LLC, Articles of Organization from the Secretary of the Commonwealth
Vote of the Corporate Board
Monetary Transmittal Form
\$200 fee via ABCC website and Payment Receipt

CHANGE OF CLASSIFICATION

DOR Certificate of Good Standing
DUA Certificate of Compliance
Change of Classification Application
Vote of the Corporate Board
Abutter's Notification*
Advertisement*
Monetary Transmittal Form
\$200 fee via ABCC website and Payment Receipt



The Commonwealth of Massachusetts Alcoholic Beverages Control Commission 95 Fourth Street, Suite 3, Chelsea, MA 02150-2358 www.mass.gov/abcc

APPLICATION FOR MULTIPLE AMENDMENTS

1. BUSINESS ENTITY INFO	<u>ORMATION</u>	Municipalit	у	ABCC License Number
La Cantina Winery/La Cantina Brewery		Franklin, MA		
Please provide a narrative overview of the transaction(s) being applied for. On-premises applicants should also provide a description of the intended theme or concept of the business operation. Attach additional pages, if necessary.				
La Cantina Winery Co. is currently ho the 19H Pouring Permit law H4569, current 19H pouring permit that is he	lds a 19H series pourir a Farmer Winery and F	ng permit. La Cantina Brewery Co Farmer Brewery can hold a 19H o	o. was grated a 19C Farr	
APPLICATION CONTACT The application contact is the polyname	erson who should l Title	be contacted with any ques Email	stions regarding this	application. Phone
Robert Vozzella	Owner			
2. AMENDMENT-Change	of License Cla	ssification		
	Last-Appro	oved License Category	Wines	
All Alcohol, Wine and Malt, Wine Malt and Cordials	Requested	New License Category	Wines and Malt	Beverages
Change of License Class	Last-Appro	oved License Class		
Seasonal or Annual	Requested	New License Class		
Change of License Type*	Last-Appro	oved License Type		
i.e. Restaurant to Club *Certain License Types CANNOT change once issued*	Requested	Requested New License Type		
3. AMENDMENT-Change	of Business E	ntity Information		
Change of Corporate Name	Last-Appr	oved Corporate Name:	AMMA	
	Requested	l New Corporate Name:	Mandada da	
Change of DBA Last-Approved D		oved DBA:		
	Requested	l New DBA:		
Change of Corporate Structure LLC, Corporation, Sole		oved Corporate Structure		
Proprietor, etc Requested New Corporate Structure				
4. AMENDMENT-Pledge	<u>Information</u>			
	o whom is the pledg	ge being made:		
Pledge of Inventory	-		·	
Pledge of Stock				

5. AMENDMENT-Change of Manager

Change of	License Ma	<u>inager</u>						
A. MANAGER	INFORMAT	ION						
The individua	al that has b	een appointed	to manage	and cont	trol the licensed b	usiness and p	remises.	
Proposed Mar	nager Name				Date of Bir	th	SSN	
Residential Ad	ldress							***************************************
Email					Pho	ne		and the state of t
		hours per week censed premises		_ast-Appro	oved License Manag	er		
B. CITIZENSHIF	P/BACKGROU	JND INFORMATION	<u>N</u>					
Are you a U.S.	Citizen?*				⊙ Yes	∩No *Mana	ger must be a	U.S. Citizen
If yes, attach o	ne of the fol	lowing as proof o	of citizenship	US Passp	ort, Voter's Certifica		_	
•		cted of a state, fe						
If yes, fill out the utilizing the fo			affidavit pro	oviding the	<u>-</u> .	=	Attach additi	onal pages, if necessary
Date	Mu	nicipality		Charge	e	WWW.	Disposition	
~~~								
C. EMPLOYM	ENT INFOR	MATION						
Please provid				ditional p	ages, if necessary,	utilizing the f		
Start Date	End Date	Position			Employer		Supe	ervisor Name
1999	2019	Professor		Wentv	Wentworth Institute of Technology			
2010	2016	Manager			TE Connectivity		Ra	ay Frigualt
2016	2018	Manager		Gl	Globe Composite Solutions		Mic	chael Dyson
2018	Present	Manager			MGB US INC		Υ	'ves Roda
D. PRIOR DISC			est in or ha	on the mar	nager of, a license to	sell alcoholic	neverages tha	at was subject to
disciplinary ac		es <b>(</b> •)No If y	es, please fill	out the tak	ole. Attach addition	al pages, if nec	essary,utilizin	g the format below.
Date of Action	n Nam	ne of License	State C	ity	Reason for suspens	sion, revocatio	n or cancellati	ion
			The state of the s					
l hereby swear i	under the nain	s and penalties of i	periury that the	e informatio	on I have provided in th	is application is	rue and accura	te:
A HELEBY SWEAR I	inc pun	7 1 1	,ui y triut tri	,			4. 4	

# 6. AMENDMENT-Change of Officers, Stock or Ownership Interest

6B. CURRENT OFFICERS, STOCK OR OWI		and makes if nacoccary utilizin	or the format helow
List the individuals and entities of the curre Name of Principal	ent ownership. Attach addition Title/Position	mai pages ii flecessary ucilizari	Percentage of Ownership
Name of Principal	Title/Position	<u>i</u>	Percentage of Ownership
Name of Principal		1	Percentage of Ownership
Name of Principal		1	Percentage of Ownership
Name of Principal	Title/Position	1	Percentage of Ownership
Name of Principal	Title/Position	1	Percentage of Ownership
		License Name	Municipality
interest in any other license to sell alcoholinecessary, utilizing the table format below	٧.		. Attach additional pages, if
1			
			A Target Management
6B. PREVIOUSLY HELD INTEREST IN AN Has any individual or entity identified iden financial interest in a license to sell alcohol If yes, list in table below. Attach additional	ntified in question 6, and appli olic beverages, which is not pre	icable attachments, ever held a esently held? Yes 🔲	a direct or indirect, beneficial or No ⊠
Name	License Type	License Name	Municipality
6C. DISCLOSURE OF LICENSE DISCIPLIN Have any of the disclosed licenses listed ir Yes \( \sum_{\text{No}} \sum_{\text{No}} \sum_{\text{If yes, list in table below.}} \)	n question 6A or 6B ever beer	n suspended, revoked or cance cessary, utilizing the table forn	
Date of Action Name of Licer	nse City	Reason for susp	pension, revocation or cancellatio
- Constant Presented - Constant -	The second secon		

# **APPLICANT'S STATEMENT**

j, Robert	the: sole proprietor; partner; corporate principal; LLC/LLP manager  Authorized Signatory
of La Ca	ntina Winery & La Cantina Brewery
01 ——	Name of the Entity/Corporation
	submit this application (hereinafter the "Application"), to the local licensing authority (the "LLA") and the Alcoholic ges Control Commission (the "ABCC" and together with the LLA collectively the "Licensing Authorities") for approval.
Applica	reby declare under the pains and penalties of perjury that I have personal knowledge of the information submitted in the tion, and as such affirm that all statements and representations therein are true to the best of my knowledge and belief. For submit the following to be true and accurate:
(1)	I understand that each representation in this Application is material to the Licensing Authorities' decision on the Application and that the Licensing Authorities will rely on each and every answer in the Application and accompanying documents in reaching its decision;
(2)	I state that the location and description of the proposed licensed premises are in compliance with state and local laws and regulations;
(3)	I understand that while the Application is pending, I must notify the Licensing Authorities of any change in the information submitted therein. I understand that failure to give such notice to the Licensing Authorities may result in disapproval of the Application;
(4)	I understand that upon approval of the Application, I must notify the Licensing Authorities of any change in the ownership as approved by the Licensing Authorities. I understand that failure to give such notice to the Licensing Authorities may result in sanctions including revocation of any license for which this Application is submitted;
(5)	I understand that the licensee will be bound by the statements and representations made in the Application, including, but not limited to the identity of persons with an ownership or financial interest in the license;
(6)	I understand that all statements and representations made become conditions of the license;
(7)	I understand that any physical alterations to or changes to the size of the area used for the sale, delivery, storage, or consumption of alcoholic beverages, must be reported to the Licensing Authorities and may require the prior approval of the Licensing Authorities;
(8)	I understand that the licensee's failure to operate the licensed premises in accordance with the statements and representations made in the Application may result in sanctions, including the revocation of any license for which the Application was submitted; and
(9)	I understand that any false statement or misrepresentation will constitute cause for disapproval of the Application or sanctions including revocation of any license for which this Application is submitted.
(10)	I confirm that the applicant corporation and each individual listed in the ownership section of the application is in good standing with the Massachusetts Department of Revenue and has complied with all laws of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting of child support.
	Signature:
	Title: Owner

# **CORPORATE VOTE**

The Board of Directors or LLC Managers of	
Entity Name	
duly voted to apply to the Licensing Authority of Franklin MA and the	
City/Town Commonwealth of Massachusetts Alcoholic Beverages Control Commission on 4/1/2021	7
Date of Meeting	1
For the following transactions (Check all that apply):	
New License Change of Location Change of Class (i.e. Annual / Seasonal) Change Corporate Structure (i.e.	. Corp/ELC)
Transfer of License Alteration of Licensed Premises Change of License Type (i.e. club / restaurant) Pledge of Collateral (i.e. License/Sta	ock)
Change of Manager Change Corporate Name Change of Category (i.e. All Alcohol/Wine, Malt) Management/Operating Agree	ment
Change of Officers/ Change of Ownership Interest Issuance/Transfer of Stock/New Stockholder Change of Hours Directors/LLC Managers (LLC Members/ LLP Partners, ————————————————————————————————————	
Trustees) Other Change of DBA	
to sign the application submitted and to execute on the Entity's behalf, any necessary papers and do all things required to have the application granted."  "VOTED: To appoint  Name of Liquor License Manager	
as its manager of record, and hereby grant him or her with full authority and control of the premises described in the license and authority and control of the conduct of all business therein as the licensee itself could in any way have and exercise if it were a natural person residing in the Commonwealth of Massachusetts."	
A true copy attest,  A true copy attest,  A true copy attest,	
Corporate Officer /LLC Manager Signature  Corporation Clerk's Signature	
Robert Vozzella Robert Vozzella	



## The Commonwealth of Massachusetts Alcoholic Beverages Control Commission 95 Fourth Street, Suite 3, Chelsea, MA 02150-2358 www.mass.gov/abcc

# RETAIL ALCOHOLIC BEVERAGES LICENSE APPLICATION MONETARY TRANSMITTAL FORM

#### **APPLICATION FOR MULTIPLE AMENDMENTS**

APPLICATION SHOULD BE COMPLETED ON-LINE, PRINTED, SIGNED, AND SUBMITTED TO THE LOCAL LICENSING AUTHORITY.

**ECRT CODE: RETA** 

Directors/LLC Managers

(LLC Members/ LLP Partners,

Trustees)

Please make \$200.00 payment here: ABCC PAYMENT WEBSITE PAYMENT MUST DENOTE THE NAME OF THE LICENSEE CORPORATION, LLC, PARTNERSHIP, OR INDIVIDUAL AND INCLUDE THE **PAYMENT RECEIPT** ABCC LICENSE NUMBER (IF AN EXISTING LICENSEE, CAN BE OBTAINED FROM THE CITY) **ENTITY/ LICENSEE NAME** La Cantina Brewery **ADDRESS** 355 Union St CITY/TOWN STATE ZIP CODE Franklin MA 02038 For the following transactions (Check all that apply): New License Change of Location Change Corporate Structure (i.e. Corp / LLC) Change of Class (i.e. Annual / Seasonal) Transfer of License Alteration of Licensed Premises Pledge of Collateral (i.e. License/Stock) Change of License Type (i.e. club / restaurant) Change of Manager Change Corporate Name Management/Operating Agreement Change of Category (i.e. All Alcohol/Wine, Malt) Change of Officers/ Change of Ownership Interest Issuance/Transfer of Stock/New Stockholder Change of Hours

THE LOCAL LICENSING AUTHORITY MUST MAIL THIS
TRANSMITTAL FORM ALONG WITH
COMPLETED APPLICATION, AND SUPPORTING DOCUMENTS TO:

Change of DBA

Other

Alcoholic Beverages Control Commission 95 Fourth Street, Suite 3 Chelsea, MA 02150-2358



# Town of Franklin, MA **Department of the Town Clerk** 355 East Central Street, Franklin, MA 02038

Date Issued: April 17,

2019

# **BUSINESS VERIFICATION CERTIFICATE**

In conformity with the provisions of Chapter 110, Section 5 of the General Laws, as amended, the undersigned hereby declare(s) that a business under the title of:

La Cantina Winery Company	is conducted at:	355 & 357 Union St
by the following person:		
<b>FULL NAME</b> Robert A. Vozzella	RESIDENCE 355 Union S	St, Franklin, MA 02038
A certificate issued in accordance with this and shall be renewed each four years there be void unless so renewed.		
Expiration Date: 04-17-2023		
		A True Attest Copy
		Teresa M. Burr
 Business Owner Signature #2		Town Clerk
To learn more, scan this barcode or visit franklinma.viewp	pointcloud.com/#/records/40174	



1 of 1 4/6/2021, 12:55 PM



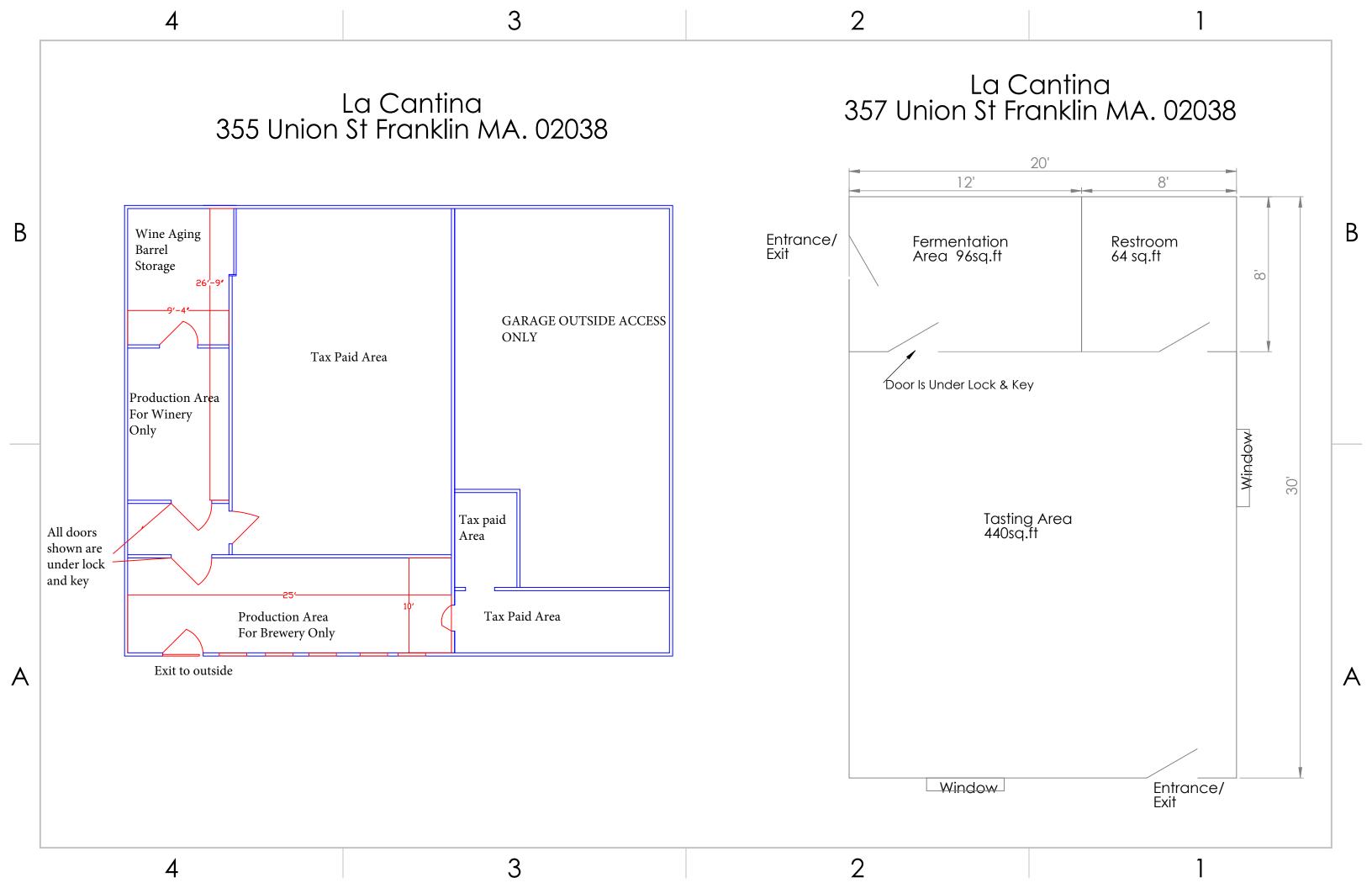
# **CERTIFICATE OF COMPLIANCE WITH STATE LAWS**

Pursuant to M.G.L Chapter 62C, Sec 49A, and M.G.L. Ch. 151A, Section 19A, the				
undersigned acting on behalf on the License Holder, certifies under the penalty of perjury				
that, to the best of the undersign's knowledge and belief, the License Holder is in				
compliance with all laws of the Commonwealth of Massachusetts relating to taxes,				
reporting of employees, and contractors, and withholding and remitting child support*.				
** Signature of Individual or Corporate License Holder (Mandatory)				
** Signature of Individual or Corporate License Holder (Mandatory)				
*** License Holder's Social Security Number/or Federal Identification Number				
By: Robert Vozzella Date: 4/6/21				
Corporate Officer				
(Mandatory, if applicable)				

^{*}The provision in the Attestation of relating to child support applies only when the License Holder is an individual.

^{**}Approval of or a renewal of a license will not be granted unless this certification clause is signed by the applicant. For all corporations, a certified copy of the vote of the Board of Directors must be provided.

^{***} Your social security number will be furnished to the Massachusetts Department of Revenue to determine whether you have met tax filing or tax payment obligations. Providers who fail to correct their non-filing or delinquency will not have a license or other agreement issued, renewed or extended. This request is made under the authority of Massachusetts General Laws, Chapter 62C, section 49A.



	Glass/ portie
Pinot Noir	\$12/34
Sangiovese	\$12/28
Barbera	\$12/35
Merlot	
Carmenere	\$10/25
Malbec	\$10/25
Primitivo	\$10/30
Cabernet Sauvignon	\$10/28
Cabernet Sauvignon Re	serve\$13/40
Super Tuscan	\$12/35
(Sangiovese/Caberne	t/Merlot)
Tres Amigos	\$10/26
(Carmenere/Caberne	t/Merlot)
Synergy	\$10/25
(Cabernet/Malbec)	
5 Seeds Red Blend	\$10/30
(Cabernet/Barbera/Me	rlot/Sangiovese/Pinot Noir)
WHITES	
	Glass/Bottle
Sauvignon Blanc	\$8/22

Chardonnay......\$8/22 Riesling......\$8/22

Class/Dattle

# Robert A. Vozzella

## **Objective**

Utilize strong successful managerial experience to build a lean manufacturing environment. Establish safety, quality and financial operational standards to produce positive impact on overall performance of the organization.

#### **Education**

1994 – 1998 Wentworth Institute of Technology

Boston, MA

## **Bachelor of Science in Manufacturing Engineering Technology**

# Professional Experience

December 2017 – Present

MGB US INC

Franklin, MA

- **VP Of Operations**
- Manage US operations of a multinational organization.
- Increased sales in year one to 35%.
- Achieved AS9100:D Aerospace QMS certification in 9 months.
- Manage cash flow and projections for sustained probability.
- Manage all HR responsibilities and hiring.
- Manage all KPI's to world class standards of 98%
- Manage quoting, sales, and direct customer relations for US Operations.

July 2016 – December 2017 Globe Composite Solutions

Stoughton, MA

#### **VP of Operations**

- Member of executive team that developed the five-year strategic plan and presented plan to the Investment Team.
- Created annual operating and capital expenditure budgets and managed performance to budget.
- Led the implementation of a quality improvement initiative to track and improve first pass yield from 50% to consistently ranging between 80% and 95%, across all operations.
- Led the implementation of visual management, including team boards and day-by-hour boards to drive improvements in throughput between 15% and 35%.
- Manage lean improvement efforts and cross functional teams that directly eliminate waste and improve safety, quality, delivery and cost.

May 2010 – July 2016 TE Connectivity

Norwood, MA

## **Manufacturing Manager**

- Manage operations and personnel that support a global machining operation with 140 pieces of equipment and 120 associates.
- Led teams that focus on Safety, Quality, Delivery, and Cost.
- Manage lean improvement efforts to achieve Star 5 standards across functional teams that directly eliminate waste and improve the process throughout the facility.
- Review budgetary earning numbers and meet quarterly demands.
- Improved on time delivery by 25% by streamlining the production flow.
- Improved average cycle times by 10% by leading innovation teams.
- Led migration efforts that involved a transfer of 35 machines, at a rate of 4 machines a month.
- Key member of a Manufacturing Caucus at the state level.

#### **Manufacturing Engineering and Facilities Manager**

- Manage a team of Manufacturing Engineers at the Boston and Mexico facility to continuously improve on time delivery, reduce manufacturing cost, improve quality, reduce waste, and develop new products.
- Transferred all of manufacturing operations at the Mexico facility.
- Transferred all Warehouse Distribution to Texas.
- Manage the Maintenance Department in applying a system that rebuilds and repairs equipment prior to breakdown. Improving the skills of the staff by training.
- Managing facility maintenance and managing contractors.
- Manage the Electro-Plating Department. Testing chemicals, training operators in Hazardous Waste, and improving the flow of material in order to reduce scrap, rework and improve lead-time.

April 2001 – January 2006

Cole Hersee Company

Boston, MA

## Sr. Manufacturing Engineer

- Trained production associates in Lean Manufacturing, 5S, Team Building, Documentation, SPC, Problem Solving, and IPC Solder training.
- Led cross functional new product development teams for manufacture.
- Trained office personnel in Lean Principals and 5S. Developed a "How To" manual for the Customer Service and Order EntryDepartments.
- Improved setup throughput by 35% in the Screw Machine Department.
- Assist in managing maintenance personnel. Performed 5S events in the department.
   Setup aspare parts system for allequipment.
- Lead member in the safety committee. Perform safety walks throughout the plant with the insurance company
- Relocated the Distribution Department into the main building. Included complete building renovation. Managed temporary employees to assist in the move.
- Assisting the company in relocating to Mexico. Rebuilding manufacturing cells, tools, and equipment to ship to Mexico. Training Mexico employees in Lean and Continuous Improvement. Provide support to the Mexico facility daily. Frequent travel to Mexico to assist in transformations.

October 1998 - April 2001

Cole Hersee Company

Boston, MA

## **Manufacturing Engineer**

- Studied Lean Manufacturing principals, designed and built cells, led continuous improvement teams and Kaizenevents.
- Transformed the Distribution Department to Lean Principals
- Attended Lean Thinking Seminars, Hazardous Waste Certifications, Ergonomic Principals, IPC Solder Certification and Fire Safety training.

# **Instructor Experience**

Sept. 1998 – 2019 Wentworth Institute of Technology

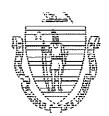
Boston, MA

### **Instructor of a Machine Tool Setup and Operation Course**

- Developed a 5 level machining manufacturing course.
- Instruct adult students in a fifteen-week course on setup and operation of CNC lathes and milling machines in a continuing education program, at the college level.
- Course covers: hands on machining operations, safety, blueprint reading, speeds, feeds, elements of quality control, and an introduction to computer numerical control machining.

## **Instructor of a Manufacturing Processes Course**

- A fifteen week 4 credit college level course covers all aspects of Manufacturing Processes. Topics covered are machining, welding, casting, sheet metal, and computer numerical control machining.
- Instruct 20+ college students in both classroom lectures and hands on applications. Including exams, practical applications, homework, and counseling.



## THE COMMUNICATING OF MICOGREMATICA

Department of Industrial Accidents
Office of Investigations
600 Washington Street
Boston, MA 02111
www.mass.gov/dia

# Workers' Compensation Insurance Affidavit: General Businesses

Applicant Information	Please Print Legibly		
Business/Organization Name: La Can hina	Winery		
Address: 355 Union St			
City/State/Zip: Franklin MA 02038 P	hone #:		
Are you an employer? Check the appropriate box:  1.	Business Type (required):  5.  Retail  6.  Restaurant/Bar/Eating Establishment  7.  Office and/or Sales (incl. real estate, auto, etc.)  8.  Non-profit  9.  Entertainment  10.  Manufacturing  11.  Health Care  12. Other		
am an employer that is providing workers' compensation insuransurance Company Name:  assurer's Address:  City/State/Zip:			
•	Expiration Date:		
Attach a copy of the workers' compensation policy declaration page (showing the policy number and expiration date).			
Tailure to secure coverage as required under Section 25A of MGL ine up to \$1,500.00 and/or one-year imprisonment, as well as civil of up to \$250.00 a day against the violator. Be advised that a copy investigations of the DIA for insurance coverage verification.  do hereby certify under the pains and penalties of perjury that it	I penalties in the form of a STOP WORK ORDER and a fine of this statement may be forwarded to the Office of		
signature: Hold Vyll	Date: 4/6/21		
Phone #:	•		
Official use only. Do not write in this area, to be completed by	v city or town official.		
City or Town:Per	mit/License #		
Issuing Authority (circle one): 1. Board of Health 2. Building Department 3. City/Town Clerk 4. Licensing Board 5. Selectmen's Office 6. Other			
Contact Person:	Phone #:		