

Town of Franklin

355 East Central Street
Franklin, Massachusetts 02038-1352



Phone: (508) 520-4949
www.franklinma.gov

OFFICE OF THE TOWN ADMINISTRATOR

DATE: June 3, 2020

TO: Finance Committee

FROM: Jamie Hellen, Town Administrator

RE: Capital Requests & Borrowing Authorization

There are two remaining issues I would like formal recommendations on from the Finance Committee that have interrelated issues with the overall FY21 Town Budget. Additional Capital requests and a Borrowing Authorization legislation.

Capital Requests

I am proposing three additional capital items to be funded through excess Free Cash. As we had a very warm winter, the town did not have to use any of the set aside \$800,000 in free cash that was set aside in the normal capital process this year. As a result we have 3 issues that I am requesting funding for for projects that require immediate attention:

1. Electrician Van \$45,000 - our old van will not pass inspection and will be auctioned. To maximize our staff potential, a new van for our Town Electrician is required. This is even more critical given the cuts to outside contracting we will need to make in FY21.
2. Virtual Server Replacement \$110,000 - The second half of funding for required work to our virtual servers, which includes the necessary hardware, as detailed in the attached quote, to provide a robust, redundant, fault-tolerant computing system. This system will be a locally hosted virtual environment utilizing DELL/EMC Storage Spaces Direct, Azure* Stack HCI arrays (or equivalent hardware) running Hyper-V clustering via Microsoft Windows Server Datacenter®. The warranties expire at the start of the fiscal year and we need to protect our servers.
3. Roads & Infrastructure \$350,000 - As we weigh the future of what the Town can afford to do roads and infrastructure work, this appropriation will allow the DPW to continue on with projects for this year that have already begun, been bid, and puts us in a position to finish off some work.

After these considerations, the Town will have an additional \$329,296 in free cash available. This free cash will be needed to be set aside in the order any additional equipment is needed in an emergency or for any COVID-19 uses that are not anticipated. With cash flow so low, these extra monies could be useful.

Ambulance

Additionally, I am requesting authorization for \$350,000 for a new ambulance. See the attached quote and specs. This is an issue I failed to bring forward through the traditional capital process in January, as the funding source is not the typical process with free cash. It's through Ambulance receipts. This replacement Ambulance is on its regular replacement schedule in the capital plan.

Borrowing Authorization

As we'll discuss tomorrow evening, the Town's debt service schedule is anticipated to decline in FY22 and beyond quite rapidly with projects coming off the schedule. The Town will need to have this authorization to properly maintain operating budget funds for debt service. This is a critical funding source to maintain all of our town schools and municipal buildings.

The attached sheet reflects the next big projects on the capital list for the next 3-5 years that eclipse a \$1 million price tag and fit within the policy. It is important to note there is no guarantee these projects will be funded. With an altering market, it gives the Town financial flexibility to be able to maintain our facilities if market prices are favorable to the Town.

As many know, the Town has traditionally used Free Cash and grants to fund most capital projects, including many of the upgrades to our facilities. Due to the economy, we expect to see a large reduction in free cash over the next two years as the economy ebbs and flows. Approving this legislation will greatly enhance our ability to be prepared if free cash stays low and we need funding to keep our facilities in top notch shape. Ultimately, this may be our only option to fund these projects in the near term.

**TOWN OF FRANKLIN
FINANCE COMMITTEE
FISCAL 2020**

APPROVAL OF RESOLUTION: FY20 CAPITAL PLAN ROUND 2

Does the Finance Committee vote to recommend the subject matter of the attached resolution that the sum of Three Hundred Fifty-Thousand Dollars (\$350,000) be transferred from Receipts Reserved for Appropriation-Ambulance Fund and that the sum of Five Hundred Five Thousand Dollars (\$505,000) be transferred from Free Cash, to be expended at the discretion of the Town Administrator (to include any residual funds remaining in line items) for the FY 2020 General Fund Capital Plan Round 2 for the purposes described?

ACTION OF THE FINANCE COMMITTEE

VOTE TO RECOMMEND:

DATE OF MEETING _____

UNANIMOUS _____

YES _____ NO _____

ABSTAIN _____

ABSENT _____

FINANCE COMMITTEE CHAIR

**TOWN OF FRANKLIN
FINANCE COMMITTEE
FISCAL 2021**

APPROVAL OF RESOLUTION: Borrowing Authorization

Does the Finance Committee vote to recommend the subject matter of the sum of Fifteen Million Twenty-Three Thousand Five Hundred Dollars (\$15,023,500) in borrowing authorization capacity for town capital projects, as listed in the attached spreadsheet, be recommended to the Town Council for further consideration ?

ACTION OF THE FINANCE COMMITTEE

VOTE TO RECOMMEND:

DATE OF MEETING _____

UNANIMOUS _____

YES _____ NO _____

ABSTAIN _____

ABSENT _____

FINANCE COMMITTEE CHAIR

<u>Estimate</u>	<u>Building</u>	<u>Project Description</u>
\$1,400,000	Municipal Building	The windows and facade of the Municipal Buiding are in deserpate need or replacement due to extreme leaks of many windows. The cost estimate also includes general renovations to bathrooms, carpets and the mechanicals of the building (boiler, etc).
\$3,123,500	Technology	For major infrastrure needs for the Technology Department. The funds allocated here are for two buckets (1) emergency facilities improvemenst possibly needed for COVID-19 implementation in schools or remote learning and (2) Overall equiopment needed to sustain our school and town wireless access points, projectors, switches, etc. Tim has been preparing this plan for many years and the Town has traditionally fundded items on an as-needed basis through the annual capital program. We expect free cash to drop significantly and may be better off borrowing and making the proper investments during these changing economic times.
\$2,000,000	Sidewalks	Town residents request sidewalks all the time. Our nettw priorities are Beaver Stree and Washington Street. I am also working with the DPW to possibly look at a long-term Sidewalk Master Plan, much lik we do for roads. This amount will not buy us alot, but if annual funding becomes scarce, it maybe worth it to borrow.
\$3,000,000	Remington-Jefferson	An estimate to rebuild the roof (\$1.75 million), boilers, basketball court, fire alarms.
\$1,000,000	Parmenter School	An estimate to replace the Boilers and Playground
\$1,500,000	High School	An estimate to do a ten-year upgrade/retrofit of aspects of the High School that need future attention, including the bleachers, kitchen, Mac Labs, Fitness equipment, sound recording, engineering lab, auditorium, air conditioning and any other incidentals.
\$3,000,000	Recycling Center	For a future rehab to the Beaver Street Recyling Center. We will be complete with the lan swap by end of calendar year. A required solid waste master plan will be required by DEP. Once we get to that point, we will evaluate a new station and state requirements from the master plan. We are least a few years away.
\$15,023,500	Total	



Alecia Alleyne

Fwd: Franklin Ford - 2020 Transit 150 Medium Roof Cargo Van

2 messages

Jamie Hellen

To: Christopher Sandini

Cc: Chrissy Whelton

Mon, Jun 1, 2020 at 5:44 PM

Alecia Alleyne

----- Forwarded message -----

From: **Michael D'angelo**

Date: Mon, Jun 1, 2020 at 3:27 PM

Subject: Fwd: Franklin Ford - 2020 Transit 150 Medium Roof Cargo Van

To: Jamie Hellen

Jamie,

Attached is the price from Franklin Ford. We need to add another \$5,000 for lettering and interior racking so \$40,000 is a solid number.

Mike

----- Forwarded message -----

From: **Dave Raspallo**

Date: Thu, May 28, 2020 at 3:36 PM

Subject: Re: Franklin Ford - 2020 Transit 150 Medium Roof Cargo Van

To:

Good Afternoon Mike,

On the attached 2020 Ford Transit 150 medium roof with 148 inch wheelbase with the blue jeans exterior color, the numbers are as follows:

MSRP \$ 40,550.00

Discounted to \$ 35,987.00 (proof of Econoline Van in the town's vehicle fleet - copy of title no trade required)

Additional savings of \$ 1,000.00 (proof of vehicle upfit for safety partition, racks and bins, ladder rack, etc.)

Please note that the discounted price of either \$ 35,987.00 or \$ 34,987.00 does not include applicable taxes, doc or registration fees.

We appreciate the opportunity to re-earn the Franklin School Department's repeat business.

Sincerely,
Dave Raspallo
Franklin Ford

--Certified Virus Free by 4SecureMail.com ICSA-Certified Scanner--

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Please note my new E-Mail address is

Michael D'Angelo, Director of Public Facilities
Town of Franklin / Franklin Public Schools

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Go Further

ford.com

VEHICLE DESCRIPTION

TRANSIT

2020 150 MR CARGO RWD
148" WHEELBASE
3.5L PFDI V6 (GAS)
10-SPEED TRANSMISSION

EXTERIOR
BLUE JEANS METALLIC
INTERIOR
DARK PALAZZO GRAY VINYL

LK A38480

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- AUXILIARY FUEL PORT
- BUMPERS - CARBON BLACK
- DOORS - CARGO REAR W/ 253-DEGREE SWING-OUT
- FULL SIZE SPARE TIRE/WHEEL
- WIPERS - RAIN-SENSING

INTERIOR

- AIR CONDITIONING
- ASSIST HANDLES - A-PILLAR
- ASSIST HANDLE - B-PILLAR
- CARGO TIE-DOWN HOOK(S)
- CENTER CONSOLE W/STORAGE
- INTERIOR LIGHTING - LED
- LOCKING GLOVE BOX
- OVERHEAD STORAGE SHELF
- POWERPOINT - 12V (FRONT)
- STEERING - TILT/TELESCOPIC

FUNCTIONAL

- AUTO HIGH-BEAM HEADLAMPS
- ELECTRONIC PWR ASST STEER
- FORDPASS™ CONNECT 4GWI-FI
- HOTSPOT TELEMATICS MODEM
- FORWARD COLLISION WARNING
- HILL START ASSIST
- LANE-KEEPING SYSTEM
- POST-COLLISION BRAKING
- PRE-COLLISION ASSIST W/AEB
- REAR VIEW CAMERA
- W/ TRAILER HITCH ASSIST
- SELECTABLE DRIVE MODES
- SIDE-WIND STABILIZATION

SAFETY/SECURITY

- 3 POINT SAFETY BELTS
- ADVANCETRAC® WITH RSC®
- AIRBAGS® FRONT, SIDE AND SAFETY CANOPY® SYSTEM
- BRAKES - 4WHEEL DISC W/ABS
- SECURILOCK® ANTI-THEFT SYS
- SOS POST-CRASH ALERT SYS™
- TIRE PRESSURE MONIT SYS

WARRANTY

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE

(MSRP)

OPTIONAL EQUIPMENT/OTHER

- 2020 MODEL YEAR
BLUE JEANS METALLIC
PREFERRED EQUIPMENT PKG.101A
3.73 NON-LIMITED SLIP AXLE
FRONT LICENSE PLATE BRACKET
EXTERIOR UPGRADE PKG - SRW
SRW - STEEL W/ SILVER COVER
AUTOLAMP
8670# GVWR PACKAGE
50 STATE EMISSIONS
SHORT-ARM PWR HEAT MIRRORS
FRONT FOG LAMPS
RADIO - SYNC3, 8" SCN
CRUISE CONTROL
2 ADDITIONAL KEYS
LOAD AREA PROTECTION PKG
VINYL F/R FLOOR COVERING
E-85 FLEX FUEL CAPABLE

- NO CHARGE
NO CHARGE
360.00
NO CHARGE
NO CHARGE
160.00
105.00
410.00
325.00
75.00
485.00
NO CHARGE

PRICE INFORMATION

BASE PRICE
TOTAL OPTIONS/OTHER

(MSRP)

\$36,935.00
2,120.00

TOTAL VEHICLE & OPTIONS/OTHER
DESTINATION & DELIVERY

39,055.00
1,495.00

EPA
DOT

Fuel Economy and Environment

FUEL ECONOMY RATINGS NOT
REQUIRED ON THIS VEHICLE

fuelconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover.
Should ONLY be compared to other vehicles of similar size and weight.

Frontal
CrashDriver
PassengerNot Rated
Not Rated

Based on the risk of injury in a frontal impact.
Should ONLY be compared to other vehicles of similar size and weight.

Side
CrashFront seat
Rear seatNot Rated
Not Rated

Based on the risk of injury in a side impact.

Rollover

Not Rated

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★ ★ ★ ★ ★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236

1FTYE1C82LKA38480



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

FordPass Connect

Download the FordPass™ app* and you can:

Access Vehicle Control Features

- Remotely start, lock and unlock your vehicle.
- Locate your vehicle and check approximate fuel range.
- Receive vehicle health alerts.

Activate 4G LTE Wi-Fi Hotspot

- New vehicles include a 3-month or 3GB data (whichever comes first) Wi-Fi trial.
- Connect up to ten Wi-Fi-equipped devices.

*Connectable with select smartphones. FordPass Connect™ service may not be available in some areas. Coverage not available in all areas. Coverage not available in all areas. Coverage not available in all areas. Coverage not available in all areas.

The FordPass Connect™ system is designed to help you stay connected while on the road. See your vehicle settings for connectivity options.

Ford | FORD PROTECT™

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apply.
Text HELP
for help

www.ford.com/help/privacy-terms/

05/25/2020

1202002052751



Alecia Alleyne <aalleyne@franklinma.gov>

Fwd: New Rescue

1 message

Jamie Hellen
To: Alecia Alleyne

Tue, Jun 2, 2020 at 12:35 PM

----- Forwarded message -----

From: **James McLaughlin**
Date: Mon, Jun 1, 2020 at 10:53 AM
Subject: New Rescue
To: Jamie Hellen
Cc: Christopher Sandini

Attached are two of the three quotes. One is for the rescue and is inclusive of all Frazer equipment. Second is the chassis radio. Waiting on the third, which is the module 2-way radio, but the last one cost us \$4600.

Total as of today is projected at \$332,739.73, which is just a bit under the \$335,000 put in the capital plan. We may want to just assume the \$335,000 to have a couple thousand for misc equipment.

This all being said, if we add the new brackets and two new computer tablets for the vehicle it would be an additional \$10-\$12,000 which would round out to \$350,000.00. My understanding is that the computers for the new ambulances were not taken out of this fund in the past. It seems to be appropriate to take it out of here instead of another line item but I will defer to you and Chris on that.

Short answer, \$335 without two new tablets, \$350 with two new tablets installed.

Thank you.

--

James G. McLaughlin, Fire Chief, CFO
Franklin Fire Department



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Customer Quote

Order No.:

Quote Date: 4/17/2020

Expiration Date: 7/17/2020

Salesperson: Erika Fullick

Invoice To:

Franklin Fire Department
40 West Central Street
Franklin MA 02038
US

Attention:

Deputy Fire Chief
Jim Klich

No.	Item	Quantity	U/M		Unit Price		Net Amount
1	MODULE Type I 14' Module	1.000	EA	\$	252,825.00	\$	252,825.00
2	CHASSIS 2020 Ram 5500 Diesel	1.000	EA	\$	57,500.00	\$	57,500.00
3	DELIVERY Delivery to Franklin	1,845.000	M	\$	2.75	\$	5,073.75
4	34181 Generator-Electric 6.3kw RoadPower, RAM	1.000	EA	\$	2,500.00	\$	2,500.00
5	14389-BLU Bin-Hang/Stack, Large, Blue	3.000	EA	\$	12.55	\$	37.64
6	14389-GRN Bin-Hang/Stack, Large, Green	3.000	EA	\$	22.18	\$	66.54
7	14389-RED Bin-Hang/Stack, Large, Red	3.000	EA	\$	11.68	\$	35.04
8	14390-BLU Bin-Hang/Stack, Small, Blue	12.000	EA	\$	6.86	\$	82.32
9	14390-GRN Bin-Hang/Stack, Small, Green	12.000	EA	\$	7.38	\$	88.56
10	14390-RED Bin-Hang/Stack, Small, Red	12.000	EA	\$	7.30	\$	87.60
11	TM-500-00-PFXT Stretcher-Cot System,Stryker	1.000	EA	\$	1,001.76	\$	1,001.76
12	TM-100-20-UN Surface Base-STANDARD SIZE	1.000	EA	\$	545.00	\$	545.00
13	23545 Bracket-Extinguisher, 5 lb, HD, BLK	2.000	EA	\$	61.96	\$	123.92



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Customer Quote

Order No.: Q1269-0001

Quote Date: 4/17/2020

Expiration Date: 7/17/2020

Salesperson: Erika Fullick

Invoice To:

Franklin Fire Department
40 West Central Street
Franklin MA 02038
US

Attention:

Deputy Fire Chief
Jim Klich

No.	Item	Quantity	U/M	Unit Price	Net Amount
14	11717 Fire Extinguisher-5 lb, ABC, w/Bracket	1.000	EA	\$ 92.17	\$ 92.17
15	14109 Regulator-Oxygen, Preset 50 PSI	1.000	EA	\$ 275.02	\$ 275.02
16	35952 Pulley-Clutch, MEPS, 2015+ RAM 3500/4500	1.000	EA	\$ 314.33	\$ 314.33

Remit To:

Frazer, Ltd.
7219 Rampart Street
Houston TX 77081

Sale Amount: 320,648.65

Sales Tax: 0.00

Total Amount: 320,648.65

Payment Terms:

Special Instructions:



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For your convenience, all pricing has been itemized below per quote Q1269-0001 for Franklin Fire Department

Base Module	\$ 109,900.00
Chassis Exterior	\$ 32,300.00
Module Exterior	\$ 66,575.00
Chassis Interior	\$ 7,150.00
Module Interior	\$ 36,900.00
Total \$	252,825.00

Items included in above totals:

1. Type I 14' Module	\$ incl
2. This is a Triple K Unit	\$ incl

Chassis Exterior:

3. Heat Shielding for Diesel Chassis	\$ 1,575.00
4. Chassis Options: Upgrade with 8" screen and camera, Safety package, and Cold Weather package. NAV not available, Apple Car Play available.	\$ incl
5. Chassis Paint Layout: Paint Half - Frazer Black (FLNA 4123)	\$ 4,425.00
6. Chassis : 2020 RAM 5500, Diesel, 4x4, Regular, 108" Cab to Axle, Dodge Red (PR4)	\$ incl
7. Suspension: LiquidSpring	\$ 11,550.00
8. Liquid Springs Front Axle Suspension	\$ 7,350.00
9. Wheel type: Painted Wheels Frazer Black (FLNA 4123)	\$ 1,900.00
10. Chassis Steps: ArcRite with Sure Grip	\$ 1,050.00
11. Grille Guard: Black Ranch Hand Grille Guard/Full Replacement with Wrap-arounds	\$ 1,375.00
12. Chassis Mud Flaps	\$ 325.00
13. Siren Amplifier: Howler	\$ 1,325.00
14. Window Tint on Chassis Doors	\$ 275.00
15. Plymovent Exhaust	\$ 600.00
16. Passenger's side Grille Light: Whelen M4 Red Light	\$ incl
17. Driver's side Grille Light: Whelen M4 Red Light	\$ incl
18. Passenger's side Intersect Light: Whelen M4 Red Light	\$ incl
19. Driver's side Intersect Light: Whelen M4 Red Light	\$ incl
20. Driver Fender Light: Whelen M4 Red Light	\$ 275.00
21. Passenger Fender Light: Whelen M4 Red Light	\$ 275.00
22. UNOC # Plymovent exhaust is magnetic	\$ incl
Chassis Exterior Subtotal \$	32,300.00

Module Exterior:



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23. Power Source: MEPS	\$ 15,000.00
24. Module Paint Layout: Two Tone - Dodge Red (PR4) and Frazer Black (FLNA 4123)	\$ 3,675.00
25. Anti-Corrosion/Weatherproof Package	\$ 1,575.00
26. Rear Wall 3M Conspicuity Layout - Chevron : Fluorescent Yellow/Green Base Color and Red - Translucent Overlay	\$ 1,575.00
27. Entry Door Conspicuity Layout - Squares : White Base Color	\$ 325.00
28. Compartment Conspicuity Layout - Strips : White Base Color	\$ 175.00
29. Frazer Provided Graphics	\$ 3,000.00
30. Body Drop on the Passenger's Side Forward of Rear Wheels	\$ incl
31. Hidden Switch Behind the Driver's Side Rear Bumper End Cap	\$ 225.00
32. Dri-Deck in Applicable Exterior Compartments	\$ 275.00
33. Ground Lights: Perimeter of Module and Under Chassis Steps	\$ 3,150.00
34. GTT Opticom (Infrared)	\$ 1,950.00
35. Opticom Switching: On with Primary and Cut-off with park	\$ incl
36. Shore Power: Single 30 Amp on Front Wall	\$ incl
37. Pigtail/Plug Option: Pigtail	\$ incl
38. Install Ignition Kill Switch	\$ 275.00
39. Coax 1: Run coax from location 1 to Chassis	\$ incl
40. Coax 2: Run coax from location 2 to Chassis	\$ incl
41. Coax 3: Run coax from location 3 to Electrical Compartment	\$ incl
42. Coax 4: Run coax from location 4 to Electrical Compartment	\$ incl
43. UNOC # 1008- Furnish and install black bezels on all emergency lighting	\$ 200.00
44. UNOC #867 - Furnish and install black diamond plate at all locations	\$ 500.00
45. UNOC # - Furnish and install MEPS PMI system	\$ 15,000.00
46. UNOC #972 - Sync all chassis mounted lights, corner box lights, front wall center clear and rear wall center amber LED - Front wall Clear and rear wall amber to flash opposite of other synced lights	\$ 1,000.00
47. UNOC # - Switch Primary and Secondary light functions	\$ 250.00
48. UNOC # Add an additional 4" to the box, for 76" headroom. This unit will be a 14'4" taller.(This has been cleared with Engineering and Leadership.)	\$ 4,000.00
49. Front Scene: Whelen Pioneer Plus Dual Panel LED (Recessed)	\$ 2,000.00
50. Front Wall Light Layout: Lower 5 Lights	\$ incl
51. Front Wall Light #1: Whelen M6 Red Light	\$ incl
52. Front Wall Light #2: Whelen M6 Red Light	\$ incl



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53. Front Wall Light #3: Whelen M6 Clear Light	\$	incl
54. Front Wall Light #4: Whelen M6 Red Light	\$	incl
55. Front Wall Light #5: Whelen M6 Red Light	\$	incl
56. Front Wall Driver Side Box Light: Whelen M6 Red Light	\$	incl
57. Front Wall Passenger Box Light: Whelen M6 Red Light	\$	incl
58. UNOC # - Furnish and install black housings on the scene lights	\$	incl
59. Driver Wall Front Box Light: Whelen M6 Red Light	\$	incl
60. Driver Wall Rear Box Light: Whelen M6 Red Light	\$	incl
61. Driver Wheel Well Light: Whelen M6 Red Light	\$	incl
62. Scene Light Option: Whelen Pioneer Plus Dual Panel LED (Recessed)	\$	2,950.00
63. O2 Compartment Layout: Laydown O2 with Adjustable Shelf	\$	incl
64. O2 Rollers for an M Cylinder	\$	incl
65. 2 high D Cylinder Holder in the O2 Compartment Next to Laydown	\$	175.00
66. O2 Cylinder Changing Wrench	\$	75.00
67. Intermediate Compartment Style: Left T-Split	\$	225.00
68. Electrical Compartment Style: Taller Electrical Compartment	\$	incl
69. 15 Amp Resettable Fuse in the Ignition Fuse Block for Customer Use	\$	75.00
70. Dometic Self-Contained A/C with Exhaust Fan	\$	incl
71. Rear Storage Compartment Style: Rear Storage with Flatbars for SCBA Brackets	\$	225.00
72. Coat Hooks: Four Hooks - 1 on Front Wall, 1 on Rear Wall, and 2 on an angle on the Ceiling	\$	225.00
73. UNOC #223 - Custom split opening rear storage door in lieu of single hinge door	\$	1,500.00
74. UNOC #811 - Install customer provided Sierra wireless modem in the electrical compartment wired battery hot	\$	225.00
75. Module Window Option: Sliding Window	\$	incl
76. Limo Tint on Entry Doors	\$	275.00
77. Upper Rear Wall Light Layout: 3 Across	\$	incl
78. Upper Light #1: Whelen M6 Load Light	\$	incl
79. Upper Light #2: Whelen M6 Amber Light	\$	incl
80. Upper Light #3: Whelen M6 Load Light	\$	incl
81. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
82. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
83. Lower Light #3: Whelen M6 Red Light	\$	incl
84. Lower Light #4: Whelen M6 Red Light	\$	incl



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85. Rear Wall Driver Box Light: Whelen M6 Red Light	\$	incl
86. Rear Wall Passenger Box Light: Whelen M6 Red Light	\$	incl
87. Rear Backboard: 5" Compartment Shelf	\$	225.00
88. Lower BTTs: 2 M6 Lights on each side	\$	750.00
89. Rear Bumper	\$	incl
90. Door Grabbers	\$	incl
91. License Plate Light	\$	incl
92. UNOC # - Black rear bumper and center step	\$	500.00
93. UNOC #392 - Trailer Hitch by Master Hitch	\$	1,000.00
94. Passenger Wall Front Box Light: Whelen M6 Red Light	\$	incl
95. Passenger Wall Rear Box Light: Whelen M6 Red Light	\$	incl
96. Passenger Wheel Well Light: Whelen M6 Red Light	\$	incl
97. Passenger Scene Light Activated with Side Entry Door	\$	300.00
98. Front Backboard Style: Double adjustable shelving	\$	125.00
99. Interior Step Option: Double Step Well	\$	incl
100. 3" Round Whelen LED in Step Well of the Side Entry Door Towards Front Wall	\$	450.00
101. Passenger Rear Compartment Style: Passenger Side Storage Compartment	\$	incl
102. Door Locks on Entry Doors and Front I/O	\$	1,400.00
103. Gas Hold Open on All Compartments	\$	1,225.00
104. UNOC #739 - Sliding partition in the front backboard compartment on forward wall below centered shelf with (2) single coat hooks	\$	500.00
Module Exterior Subtotal		\$ 66,575.00
Chassis Interior:		
105. Siren Speakers: Whelen SA 315 Speakers	\$	incl
106. Tap-2 on Primary Siren	\$	incl
107. Siren Option: Whelen C9 Siren in Console	\$	incl
108. Mic 1 on passenger's side slot 1	\$	incl
109. Slot 1: Extended MDT plate - no swivel, no fuel gauge	\$	75.00
110. Slot 2: Single Slot Switch Panel	\$	incl
111. Slot 3: Siren 1	\$	incl
112. Slot 4: Single Blank	\$	incl
113. Slot 5: Double Blank Insert	\$	175.00
114. Slot 6: Joined with 5	\$	incl



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115. Console Switch Layout : Primary - Secondary - Front Scene - Howler - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Blank -	\$	incl
116. New Armrest	\$	225.00
117. Console Layout: 6-Slot Console	\$	incl
118. Rear of Console: Single Mapholder with Cup Holder	\$	325.00
119. Chassis Rear Wall: 4 High Glove Box Holder	\$	275.00
120. Camera System: Voyager 7" Monitor with Back-Up Camera	\$	1,700.00
121. Black Back-up Camera	\$	incl
122. Map Light: Light on passenger side	\$	225.00
123. Tremco Anti-Theft System	\$	500.00
124. UNOC # - Install customer provided Motorola APX6500 UHF radio base installed in electrical compartment; radio head under action wall cabinet at forward end; speaker on action wall behind radio head; mic on whichever side it comes out of the radio, at slot 1 or 2; antenna on module roof - wired battery hot. -Install second head, speaker and mic on the squad bench wall at the forward end	\$	1,200.00
125. UNOC # - Install Customer Provided Motorola APX6500 UHF radio base installed in electrical compartment; radio head in console slot 4; speaker on front of console; mic on whatever side of console it comes out of the radio, at slot 1 or 2; antenna on module roof - wired battery hot.	\$	800.00
126. UNOC # Install Tremco on steering column not on floor	\$	200.00
127. UNOC #9 - Connect RAM OEM 8.4 Touch Screen in-dash monitor/radio and back-up camera system. Mount camera above rear bumper.	\$	450.00
128. UNOC # - Install customer provided laptop mounts at console and in the module	\$	1,000.00
129. UNOC # Voyager monitor will operate with interior camera and factory OEM back up camera will be in the dash	\$	incl

Chassis Interior Subtotal \$ 7,150.00

Module Interior:

130. Protek Cushions	\$	incl
131. Blue Interior	\$	incl
132. Stainless Steel Countertops	\$	incl
133. Safety Yellow Powdercoated Grab Rails	\$	175.00
134. UNOC # Furnish and install AeroClave ADS system in driver or passenger side exterior storage compartment (TBD), Run air hose to AeroClave and compressor, install nozzle assembly in rear headknocker. See engineering request.	\$	7,800.00
135. Quad Outlet in the Front Corner Area	\$	175.00



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136. Medvault w/ Wifi	\$	2,850.00
137. Netting at the Front Corner Area	\$	incl
138. Module Heater : New	\$	900.00
139. 14 Qt. Engel Fridge	\$	950.00
140. Quad Outlet on the Front Wall	\$	incl
141. Front I/O with Lexan Doors	\$	incl
142. Quad Outlet in the Cabinet Above the Front I/O	\$	incl
143. UNOC #- Furnish and install Smithworks PAK2-P w/ the 12VRFE in cabinet above the front I/O towards the front wall with 120VAC adapter	\$	1,250.00
144. UNOC #804 - Deeper cabinet above the front I/O with Austin Hardware restocking door	\$	2,500.00
145. UNOC # - Furnish and install Laerdal Suction Unit Above Shelf on Front Wall of Front I/O Moved Towards Compartment Opening - Plugged into 120VAC outlet	\$	2,800.00
146. UNOC #745 - Furnish and install aluminum latching door above the front corner area shelf in lieu of netting	\$	100.00
147. UNOC # - Furnish and install lid at the laydown O2 trash can	\$	250.00
148. Location 1: 8 Switch panel	\$	incl
149. Location 2: Double O2 Outlet	\$	incl
150. Location 3: Electric O2 panel with monitor	\$	1,800.00
151. Location 4: Volume Control Knob	\$	incl
152. Location 6: Suction	\$	incl
153. Location 7: Quad 120 VAC	\$	incl
154. Location 8: Blank	\$	incl
155. Location 9: Thermostat	\$	incl
156. Door Lock Switch at Action Wall	\$	125.00
157. Kussmaul USB at Action Wall	\$	225.00
158. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Module Heater - Hi/Off/Low; Unlock/Lock; Kussmaul USB; Electric O2; Blank;	\$	incl
159. Technimount LP-15 Monitor Mount on the Action Wall Countertop	\$	1,525.00
160. New 6pt Harness at the CPR Seat	\$	525.00
161. Cabinet Aft CPR Seat	\$	950.00
162. Rear Door Switch Layout : Blank; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
163. UNOC #404 - Install customer provided locking Sharps container and bracket at the action wall in the standard location	\$	50.00
164. UNOC # - Furnish and install Chemtron outlets at all O2 outlet locations in lieu of	\$	300.00



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standard		
165. Three Seating Positions at the Squad Bench	\$	incl
166. Harness Type for Seat Position 1: New 6pt Harness	\$	525.00
167. Harness Type for Seat Position 2: New 6pt Harness	\$	525.00
168. Harness Type for Seat Position 3: No Harness	\$	incl
169. Double Squad Bench Cabinet	\$	650.00
170. Trashcan With Lid at the Head of the Squad Bench	\$	incl
171. O2 Outlet at the Squad Bench Wall	\$	incl
172. UNOC #181 - 4 high glove box holder at the forward end of the squad bench mounted horizontally	\$	200.00
173. UNOC #430 - Cushions at head of squad bench on safety yellow poles with white trash can	\$	500.00
174. UNOC #868 - Upper linen cabinet on the rear wall with austin hardware lexan door (with padding at top) and Lower linen cabinet with slide out drawers facing the front wall	\$	3,000.00
175. UNOC #179 - 120VAC duplex outlet on rear wall in upper stacked linen cabinet ABOVE the shelf	\$	250.00
176. UNOC # - Furnish and install a sharps container in one of the drawers in the rear wall linen cabinet with a partition so it doesn't slide around (Kendall 1 Gallon Container, which has dimensions of 7" L x 10.5" W x 6" H. However, if they have a better size one that they think will fit better, please go with the alternative.) item 22938	\$	450.00
177. Head knocker options: With Speakers and Clock	\$	1,000.00
178. O2 Outlet in Ceiling Raceway	\$	325.00
179. IV Hanger on Ceiling Raceway	\$	incl
180. Overhead Grabrails on Both Sides	\$	225.00
181. IV Hanger on Squad Bench Ceiling	\$	incl
182. In-Module Camera at the Rear Position	\$	600.00
183. UNOC # Install interior camera on rear headknocker like previous unit	\$	incl
184. UNOC# Furnish and install 2 additional IV hangers in the ceiling. (Location TBD)	\$	300.00
185. Floor Options: Customer Provided Stryker Power-LOAD	\$	1,750.00
186. Stryker cot tower only (no antler and bar)	\$	incl
187. Loncoin II Onyx Floor	\$	incl
188. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	750.00
189. Customer Provided Items Processing Fee	\$	600.00
Module Interior Subtotal	\$	36,900.00



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All new Frazer EMS Vehicles come standard with the following features:

- 120V generator-powered electrical system independent of the chassis electrical
- 120V self-contained module heater & proprietary best-in-class air conditioner
- Easily accessible electrical compartment located on exterior of vehicle
- All aluminum module construction - No wood products!
- Shear-plate method of attachment securing the module to the chassis
- All aluminum powder-coated 12" deep interior cabinetry
- Seamless cushions
- All LED emergency warning and scene lighting
- All LED interior ceiling lights
- 120VAC outlets conveniently located throughout unit
- Three oxygen outlets
- Action area with hinged service access panel to back of oxygen outlets and switches

**Quote Number:****Effective:** 09 APR 2020**Effective To:** 08 JUN 2020**Bill-To:**

FRANKLIN FIRE DEPT
40 W CENTRAL ST
FRANKLIN, MA 02038
United States

Ultimate Destination:

FRANKLIN FIRE DEPT
40 W CENTRAL ST
FRANKLIN, MA 02038
United States

Attention:

Name: James Klich
Phone:

Sales Contact:

Name: George Voorhees
Email:
Phone:

Contract Number:**Freight terms:** FOB Destination**Payment terms:** Net 45

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$4,770.00	\$3,625.20	\$3,625.20
1a	1	G51AT	ENH: SMARTZONE OPERATION APX	\$1,500.00	\$1,140.00	\$1,140.00
1b	1	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$45.60	\$45.60
1c	1	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	-	-	-
1d	1	G173AK	ADD: SMARTZONE OMNILINK	\$200.00	\$152.00	\$152.00
1e	1	G361AH	ENH: P25 TRUNKING SOFTWARE APX	\$300.00	\$228.00	\$228.00
1f	1	GA00580AA	ADD: TDMA OPERATION APX	\$450.00	\$342.00	\$342.00
1g	1	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
1h	1	GA01607AA	ADD: NO WI-FI ANTENNA NEEDED	-	-	-
1i	1	G67DE	ADD: REMOTE MOUNT MP	\$297.00	\$225.72	\$225.72
1j	1	GA01513AA	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	\$95.00	\$72.20	\$72.20
1k	1	G90AC	ADD: NO MICROPHONE NEEDED	-	-	-
1l	1	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	-	-	-
1m	1	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	-	-	-
1n	1	G806BL	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$391.40	\$391.40
1o	1	G72AD	ADD: APX O3 HANDHELD CH	\$946.00	\$718.96	\$718.96
2	550	SVC03SVC0124D	SUBSCRIBER INSTALL - CUST LOCATION	\$1.00	\$1.00	\$550.00

Total Quote in USD**\$7,491.08**

This radio will require permissions and programming by Mass SP and RI SP

1. Terms subject to ITT57 as modified by the clarifications and terms/conditions. For a full list of terms/conditions please contact your Motorola representative.

2. PO Issued to Motorola Solutions Inc. must:

- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
- >Have a PO Number/Contract Number & Date
- >Identify "Motorola Solutions Inc." as the Vendor
- >Have Payment Terms or Contract Number
- >Be issued in the Legal Entity's Name
- >Include a Bill-To Address with a Contact Name and Phone Number
- >Include a Ship-To Address with a Contact Name and Phone Number
- >Include an Ultimate Address (only if different than the Ship-To)
- >Be Greater than or Equal to the Value of the Order
- >Be in a Non-Editable Format
- >Identify Tax Exemption Status (where applicable)
- >Include a Signature (as Required)

3. Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.

4. Prices quoted are valid for thirty(30) days from the date of this quote.

5. Unless otherwise stated, payment will be due within forty five day of invoice. Invoicing will occur concurrently with shipping. MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.



Alecia Alleyne

Fwd: Town and School Virtual Environment and Disaster Recovery replacement

1 message

Jamie Hellen
To: Alecia Alleyne

Tue, Jun 2, 2020 at 8:56 PM

----- Forwarded message -----

From: **Tim Rapoza**
Date: Tue, Jun 2, 2020 at 3:49 PM
Subject: Town and School Virtual Environment and Disaster Recovery replacement
To: Jamie Hellen

The two attached quotes detail the desired configuration to replace the existing 6 year old computing environment in the Franklin Public Schools and Town of Franklin. This configuration supports both the daily computing infrastructure and a robust backup system. Additionally each system is mirrored offsite for complete redundancy.

As of 7/1/2020 the current environment will no longer be under warranty. As these servers house our most critical systems, including Munis financial software, it is necessary to keep these systems current and supported. The replacement system will be under warranty for 5 years with the option to purchase an additional year in year 5 if the system is still meeting our needs.

The total cost represented in these quotes equals :

Server Nodes : \$161,762
Disaster Recovery Environment: \$61,376
Total Cost: \$223,138

With the current funding of \$90,000 granted in the first round of capital, I am requesting an additional \$110,000. While I realize this amount does not support the entire request, I am confident that I can work with Dell (as I have in the past) to get the pricing to where it needs to be without significant sacrifice in the reliability of the system.

Thank you for your consideration.

Timothy Rapoza
Director of Technology Services

Timothy Rapoza
Director of Technology Services
Franklin Public Schools/Town of Franklin



This email is intended for municipal / educational use only and must comply with the Town of Franklin and Franklin Public School's policies and state/federal laws. Under Massachusetts Law, any email created or received by an employee of The Town of or Franklin Public Schools is considered a public record. All email correspondence is subject to the requirements of M.G.L. Chapter 66. This email may contain confidential and privileged material for the sole use of the intended recipient. Any review or distribution by others is strictly prohibited. If you are not the intended recipient please contact the sender and delete all copies.

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2 attachments



Disaster Recovery EMC Customer Proposal 6003726768v01.XLSX

18K



Virtual Server Nodes DELL QUOTE_3000062328553.1.pdf

79K



A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No. 3000062328553.1
Total \$161,762.18
Customer # 17765599
Quoted On Jun. 02, 2020
Expires by Jun. 30, 2020
Solution ID 12583053

Sales Rep Joe De Francesco
Phone (800) 456-3355, 6179681
Email Joe_De_Francesco@Dell.com
Billing To TIMOTHY RAPOZA
TOWN OF FRANKLIN
355 E CENTRAL ST STE 1
FRANKLIN, MA 02038-1352

Shipping Group 1 of 2

Shipping To	Shipping Method
TRACY MACLEOD TOWN OF FRANKLIN 355 E CENTRAL ST RM 219 FRANKLIN MUNICIPAL BLDG FRANKLIN, MA 02038-1352 (508) 553-4816	Standard Delivery

Product	Unit Price	Qty	Subtotal
Storage Spaces Direct RN R740XD - Cluster #1 - 4 nodes - Approx. 35TB of usable capacity	\$17,832.02	4	\$71,328.08
PowerSwitch S5212-ON - With tray - Cluster #1	\$4,826.38	1	\$4,826.38
PowerSwitch S5212-ON - Without tray - Cluster #1	\$4,726.63	1	\$4,726.63

Shipping Group 2 of 2

Shipping To	Shipping Method
TRACY MACLEOD TOWN OF FRANKLIN 355 E CENTRAL ST RM 219 FRANKLIN MUNICIPAL BLDG FRANKLIN, MA 02038-1352 (508) 553-4816	Standard Delivery

Storage Spaces Direct RN R740XD - Cluster #2 - 4 nodes - Approx. 35TB of usable capacity	\$17,832.02	4	\$71,328.08
PowerSwitch S5212-ON - With tray - Cluster #2	\$4,826.38	1	\$4,826.38
PowerSwitch S5212-ON - Without tray - Cluster #2	\$4,726.63	1	\$4,726.63
			<hr/>
Subtotal:			\$161,762.18
Shipping:			\$0.00
Non-Taxable Amount:			\$161,762.18
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
			<hr/>
Total:			\$161,762.18

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Shipping Group 1 of 2, Details

Shipping To

TRACY MACLEOD
TOWN OF FRANKLIN
355 E CENTRAL ST RM 219
FRANKLIN MUNICIPAL BLDG
FRANKLIN, MA 02038-1352
(508) 553-4816

Shipping Method

Standard Delivery

		Qty	Subtotal
Storage Spaces Direct RN R740XD - Cluster #1 - 4 nodes -	\$17,832.02	4	\$71,328.08
Approx. 35TB of usable capacity			

Estimated delivery if purchased today:

Jul. 13, 2020

Contract # C000000011125

Customer Agreement # ITC47

Description	SKU	Unit Price	Qty	Subtotal
S2D-RN R740XD - Hybrid	210-AOUK	-	4	-
S2D-RN R740XD, IDM, Personality Module	350-BBPZ	-	4	-
PowerEdge R740/R740XD Motherboard	329-BDKH	-	4	-
Trusted Platform Module 2.0	461-AAEM	-	4	-
Chassis with Up to 12 x 3.5 Hard Drives for 2CPU Configuration	321-BCPU	-	4	-
PowerEdge R740XD Shipping	340-BLBE	-	4	-
PowerEdge R740 Shipping Material	340-CORZ	-	4	-
Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	338-BLUQ	-	4	-
Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	374-BBPN	-	4	-
Standard 1U Heatsink	412-AAIQ	-	4	-
Standard 1U Heatsink	412-AAIQ	-	4	-
2666MT/s RDIMMs	370-ADNU	-	4	-
Performance Optimized	370-AAIP	-	4	-
No RAID	780-BCDI	-	4	-
HBA330 Controller Adapter, Low Profile	405-AANK	-	4	-
BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	403-BBPT	-	4	-
No Operating System	619-ABVR	-	4	-
No Media Required	421-5736	-	4	-
iDRAC9,Enterprise	385-BBKT	-	4	-
OpenManage Enterprise Advanced	528-BIYY	-	4	-
iDRAC Group Manager, Enabled	379-BCQV	-	4	-
iDRAC,Legacy Password	379-BCSG	-	4	-
Riser Config 2, 3 x8, 1 x16 slots	330-BBHB	-	4	-
Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	540-BBUL	-	4	-
6 Performance Fans forR740/740XD	384-BBPZ	-	4	-
Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	450-ADWM	-	4	-

Dell EMC Ready Nodes 2U Standard Bezel	325-BCZP	-	4	-
S2D-RN R740XD, LUGGAGE TAG	350-BBPY	-	4	-
Quick Sync 2 (At-the-box mgmt)	350-BBJU	-	4	-
Performance BIOS Settings	384-BBBL	-	4	-
UEFI BIOS Boot Mode with GPT Partition	800-BBDM	-	4	-
ReadyRails Sliding Rails Without Cable Management Arm	770-BBBQ	-	4	-
No Systems Documentation, No OpenManage DVD Kit	631-AACK	-	4	-
US Order	332-1286	-	4	-
iDRAC Service Module (ISM), NOT Installed	379-BCQX	-	4	-
Microsoft S2D Workload 5 Years	814-2231	-	4	-
ProSupport for Software Microsoft S2D Ready Node 5 Years	814-2233	-	4	-
PowerEdge R740 CE, CCC, BIS Marking	389-DSWP	-	4	-
Dell Hardware Limited Warranty Plus On-Site Service	818-0831	-	4	-
ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	818-0919	-	4	-
ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	818-0921	-	4	-
ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5 Years	818-0932	-	4	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	951-2015	-	4	-
Dell Limited Hardware Warranty Plus Service, Extended Year(s)	975-3462	-	4	-
ProDeploy Dell Server R Series 1U/2U - Deployment	804-6748	-	4	-
ProDeploy Dell Server R Series 1U/2U - Deployment Verification	804-6749	-	4	-
ProDeploy Add-On: Microsoft S2D Ready Node (Requires ProDeploy)	815-9094	-	4	-
32GB RDIMM 2666MT/s Dual Rank	370-ADNF	-	32	-
1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 10512 TBW	400-BCPF	-	8	-
8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	400-ASIB	-	16	-
QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	540-BBYL	-	4	-
Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	450-AALV	-	8	-

			Qty	Subtotal
PowerSwitch S5212-ON - With tray - Cluster #1	\$4,826.38		1	\$4,826.38

Estimated delivery if purchased today:

Aug. 12, 2020

Contract # C000000011125

Customer Agreement # ITC47

Description	SKU	Unit Price	Qty	Subtotal
Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU air, 2x PSU, OS10	210-APHW	-	1	-
Dell EMC S52XX-ON Series User Guide	343-BBLP	-	1	-
OS10 Enterprise, S5212F-ON	634-BRXd	-	1	-
US Order	332-1286	-	1	-
Dell NW Dual Tray, 4-post, S5212F-ON	770-BDGQ	-	1	-
Dell Hardware Limited Warranty 1 Year	818-3530	-	1	-

ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	818-3543	-	1	-
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	818-3544	-	1	-
ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	818-3562	-	1	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	1	-
Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	989-3439	-	1	-
Info 3rd Party Software Warranty provided by Vendor	997-6306	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	804-2151	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment	821-5786	-	1	-
Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 1 Meter	470-ABOV	-	1	-
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	470-AAGP	-	4	-
Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	470-ACEV	-	4	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
			Qty	Subtotal

PowerSwitch S5212-ON - Without tray - Cluster #1

\$4,726.63

1

\$4,726.63

Estimated delivery if purchased today:

Aug. 12, 2020

Contract # C000000011125

Customer Agreement # ITC47

Description	SKU	Unit Price	Qty	Subtotal
Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU air, 2x PSU, OS10	210-APHW	-	1	-
Dell EMC S52XX-ON Series User Guide	343-BBLP	-	1	-
OS10 Enterprise, S5212F-ON	634-BRXD	-	1	-
US Order	332-1286	-	1	-
Dell Hardware Limited Warranty 1 Year	818-3530	-	1	-
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	818-3543	-	1	-
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	818-3544	-	1	-
ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	818-3562	-	1	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	1	-
Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	989-3439	-	1	-
Info 3rd Party Software Warranty provided by Vendor	997-6306	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	804-2151	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment	821-5786	-	1	-
Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 1 Meter	470-ABOV	-	1	-
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	470-AAGP	-	4	-

Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	470-ACEV	-	4	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
Subtotal:				\$80,881.09
Shipping:				\$0.00
Estimated Tax:				\$0.00
Total:				\$80,881.09

Shipping Group 2 of 2, Details

Shipping To	Shipping Method
TRACY MACLEOD TOWN OF FRANKLIN 355 E CENTRAL ST RM 219 FRANKLIN MUNICIPAL BLDG FRANKLIN, MA 02038-1352 (508) 553-4816	Standard Delivery

			Qty	Subtotal
Storage Spaces Direct RN R740XD - Cluster #2 - 4 nodes - Approx. 35TB of usable capacity		\$17,832.02	4	\$71,328.08
Estimated delivery if purchased today: Jul. 13, 2020 Contract # C000000011125 Customer Agreement # ITC47				
Description	SKU	Unit Price	Qty	Subtotal
S2D-RN R740XD - Hybrid	210-AOUK	-	4	-
S2D-RN R740XD, IDM, Personality Module	350-BBPZ	-	4	-
PowerEdge R740/R740XD Motherboard	329-BDKH	-	4	-
Trusted Platform Module 2.0	461-AAEM	-	4	-
Chassis with Up to 12 x 3.5 Hard Drives for 2CPU Configuration	321-BCPU	-	4	-
PowerEdge R740XD Shipping	340-BLBE	-	4	-
PowerEdge R740 Shipping Material	340-CORZ	-	4	-
Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	338-BLUQ	-	4	-
Intel Xeon Silver 4110 2.1G, 8C/16T, 9.6GT/s , 11M Cache, Turbo, HT (85W) DDR4-2400	374-BBPN	-	4	-
Standard 1U Heatsink	412-AAIQ	-	4	-
Standard 1U Heatsink	412-AAIQ	-	4	-
2666MT/s RDIMMs	370-ADNU	-	4	-
Performance Optimized	370-AAIP	-	4	-
No RAID	780-BCDI	-	4	-
HBA330 Controller Adapter, Low Profile	405-AANK	-	4	-
BOSS controller card + with 2 M.2 Sticks 240G (RAID 1),FH	403-BBPT	-	4	-
No Operating System	619-ABVR	-	4	-
No Media Required	421-5736	-	4	-
iDRAC9,Enterprise	385-BBKT	-	4	-

OpenManage Enterprise Advanced	528-BIYY	-	4	-
iDRAC Group Manager, Enabled	379-BCQV	-	4	-
iDRAC, Legacy Password	379-BCSG	-	4	-
Riser Config 2, 3 x8, 1 x16 slots	330-BBHB	-	4	-
Broadcom 57412 Dual Port 10GbE SFP+ & 5720 Dual Port 1GbE BASE-T rNDC	540-BBUL	-	4	-
6 Performance Fans for R740/R740XD	384-BBPZ	-	4	-
Dual, Hot-plug, Redundant Power Supply (1+1), 1100W	450-ADWM	-	4	-
Dell EMC Ready Nodes 2U Standard Bezel	325-BCZP	-	4	-
S2D-RN R740XD, LUGGAGE TAG	350-BBPY	-	4	-
Quick Sync 2 (At-the-box mgmt)	350-BBJU	-	4	-
Performance BIOS Settings	384-BBBL	-	4	-
UEFI BIOS Boot Mode with GPT Partition	800-BBDM	-	4	-
ReadyRails Sliding Rails Without Cable Management Arm	770-BBBQ	-	4	-
No Systems Documentation, No OpenManage DVD Kit	631-AACK	-	4	-
US Order	332-1286	-	4	-
iDRAC Service Module (ISM), NOT Installed	379-BCQX	-	4	-
Microsoft S2D Workload 5 Years	814-2231	-	4	-
ProSupport for Software Microsoft S2D Ready Node 5 Years	814-2233	-	4	-
PowerEdge R740 CE, CCC, BIS Marking	389-DSWP	-	4	-
Dell Hardware Limited Warranty Plus On-Site Service	818-0831	-	4	-
ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Years Extended	818-0919	-	4	-
ProSupport Plus Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	818-0921	-	4	-
ProSupport Plus Mission Critical: 7x24 HW/SW Technical Support and Assistance, 5 Years	818-0932	-	4	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell	951-2015	-	4	-
Dell Limited Hardware Warranty Plus Service, Extended Year(s)	975-3462	-	4	-
ProDeploy Dell Server R Series 1U/2U - Deployment	804-6748	-	4	-
ProDeploy Dell Server R Series 1U/2U - Deployment Verification	804-6749	-	4	-
ProDeploy Add-On: Microsoft S2D Ready Node (Requires ProDeploy)	815-9094	-	4	-
32GB RDIMM 2666MT/s Dual Rank	370-ADNF	-	32	-
1.92TB SSD SAS Mixed use 12Gbps 512e 2.5in with 3.5in HYB CARR PM5-V Drive, 3 DWPD, 10512 TBW	400-BCPF	-	8	-
8TB 7.2K RPM NLSAS 12Gbps 512e 3.5in Hot-plug Hard Drive	400-ASIB	-	16	-
QLogic FastLinQ 41262 Dual Port 10/25GbE SFP28 Adapter, PCIe Full Height	540-BBYL	-	4	-
Power Cord - C13, 3M, 125V, 15A (North America, Guam, North Marianas, Philippines, Samoa, Vietnam)	450-AALV	-	8	-

			Qty	Subtotal
PowerSwitch S5212-ON - With tray - Cluster #2	\$4,826.38	1		\$4,826.38

Estimated delivery if purchased today:
Aug. 12, 2020
Contract # C000000011125
Customer Agreement # ITC47

Description	SKU	Unit Price	Qty	Subtotal
Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU air, 2x PSU, OS10	210-APHW	-	1	-
Dell EMC S52XX-ON Series User Guide	343-BBLP	-	1	-
OS10 Enterprise, S5212F-ON	634-BRXD	-	1	-
US Order	332-1286	-	1	-
Dell NW Dual Tray, 4-post, S5212F-ON	770-BDGQ	-	1	-
Dell Hardware Limited Warranty 1 Year	818-3530	-	1	-
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	818-3543	-	1	-
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	818-3544	-	1	-
ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	818-3562	-	1	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	1	-
Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	989-3439	-	1	-
Info 3rd Party Software Warranty provided by Vendor	997-6306	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	804-2151	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment	821-5786	-	1	-
Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 1 Meter	470-ABOV	-	1	-
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	470-AAGP	-	4	-
Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	470-ACEV	-	4	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
			Qty	Subtotal
PowerSwitch S5212-ON - Without tray - Cluster #2		\$4,726.63	1	\$4,726.63

Estimated delivery if purchased today:

Aug. 12, 2020

Contract # C000000011125

Customer Agreement # ITC47

Description	SKU	Unit Price	Qty	Subtotal
Dell EMC S5212F-ON Switch, 12x 25GbE SFP28, 3x 100GbE QSFP28 ports, IO to PSU air, 2x PSU, OS10	210-APHW	-	1	-
Dell EMC S52XX-ON Series User Guide	343-BBLP	-	1	-
OS10 Enterprise, S5212F-ON	634-BRXD	-	1	-
US Order	332-1286	-	1	-
Dell Hardware Limited Warranty 1 Year	818-3530	-	1	-
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 1 Year	818-3543	-	1	-
ProSupport:Next Business Day Onsite Service After Problem Diagnosis, 2 Years Extended	818-3544	-	1	-
ProSupport:7x24 HW/SW Technical Support and Assistance, 3 Years	818-3562	-	1	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	1	-
Thank you choosing Dell ProSupport. For tech support, visit		-		

//www.dell.com/support or call 1-800- 945-3355	989-3439		1	-
Info 3rd Party Software Warranty provided by Vendor	997-6306	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment Verification	804-2151	-	1	-
ProDeploy Dell Networking S Series 5XXX Switch - Deployment	821-5786	-	1	-
Dell Networking Cable 100GbE, QSFP28 to QSFP28, Passive Copper Direct Attach Cable, 1 Meter	470-ABOV	-	1	-
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter	470-AAGP	-	4	-
Dell Networking, Cable, SFP28 to SFP28, 25GbE, Passive Copper Twinax Direct Attach Cable, 3 Meter	470-ACEV	-	4	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-
Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13	450-AAFH	-	1	-

Subtotal:	\$80,881.09
Shipping:	\$0.00
Estimated Tax:	\$0.00
Total:	\$80,881.09

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions : Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Quote



EMC Corporation
176 South Street
HOPKINTON MA 01748
USA

Quote Prepared By: DUSTIN BAKER
Email: dustin.baker@ dell.com
Quote #: 6003726768 V01
Date: 02.06.2020
Valid Until: 02.07.2020

Sold To:	Bill To:	Ship To:	End User:
TOWN OF FRANKLIN	TOWN OF FRANKLIN	TOWN OF FRANKLIN	TOWN OF FRANKLIN
355 E CENTRAL ST FRANKLIN MA 02038 USA	355 E CENTRAL ST FRANKLIN MA 02038 USA	355 E CENTRAL ST FRANKLIN MA 02038 USA	355 E CENTRAL ST FRANKLIN MA 02038 USA

Item	Description	Qty	UOM	Extended Price (USD)	Months
FRANKLIN DD3300					
SYSTEM	DD3300 SOLUTION	1			
DD3300	SYSTEM DD3300 NFS CIFS	1	EA	0.00	
DD33-16-2P1N	DD3300 16TB 2PSU 10GBE	1	EA	18,011.25	
M-PSP-HW-DD-E1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPP	1	EA	12,607.75	60
Hardware Sub-total				\$18,011.25	
Hardware Wty and Maint Sub-total				\$12,607.75	
DD3300_OS	DD3300 OPERATING SYSTEM=IA	1	EA	0.00	
458-002-313	DD3300 APPLIANCE SW LICENSE	1	EA	0.00	
456-113-358	DD3300 SW LICENSE 1TB=CC	16	EA	0.00	
M-PSP-SW-DD-E1	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPP	1	EA	0.00	60
Software Sub-total				\$0.00	
Software Wty and Maint Sub-total				\$0.00	

FRANKLIN DD3300 Sub-total

Hardware Sub-total	\$18,011.25
Software Sub-total	\$0.00
Prepaid HW Maintenance Sub-total	\$12,607.75
Prepaid SW Maintenance Sub-total	\$0.00
Configuration Total	\$30,619.00

FRANKLIN DD3300

SYSTEM	DD3300 SOLUTION	1				
DD33-16-2P1N	DD3300 16TB 2PSU 10GBE	1	EA	18,011.25		
DD3300	SYSTEM DD3300 NFS CIFS	1	EA	0.00		
M-PSP-HW-DD-E1	PROSUPPORT PLUS 4HR/MC HARDWARE SUPP	1	EA	12,607.75	60	
Hardware Sub-total				\$18,011.25		
Hardware Wty and Maint Sub-total				\$12,607.75		
DD3300_OS	DD3300 OPERATING SYSTEM=IA	1	EA	0.00		
458-002-313	DD3300 APPLIANCE SW LICENSE	1	EA	0.00		
456-113-358	DD3300 SW LICENSE 1TB=CC	16	EA	0.00		
M-PSP-SW-DD-E1	PROSUPPORT PLUS 4HR/MC SOFTWARE SUPP	1	EA	0.00	60	
Software Sub-total				\$0.00		
Software Wty and Maint Sub-total				\$0.00		

FRANKLIN DD3300 Sub-total

Hardware Sub-total	\$18,011.25
Software Sub-total	\$0.00
Prepaid HW Maintenance Sub-total	\$12,607.75
Prepaid SW Maintenance Sub-total	\$0.00
Configuration Total	\$30,619.00

Proposal Summary

Hardware Summary	\$36,022.50
Software Summary	\$0.00

Prepaid HW Maintenance Summary	\$25,215.50
Prepaid SW Maintenance Summary	\$0.00

Total Products and Services (USD)	\$61,238.00
Total Freight (USD)	\$137.79
Total Price (USD)	\$61,375.79