

Financial Statements For the Year Ended June 30, 2020

(With Independent Auditors' Report Thereon)

# **CONTENTS**

	Page
INDEPENDENT AUDITORS' REPORT	1
MANAGEMENT'S DISCUSSION AND ANALYSIS	4
BASIC FINANCIAL STATEMENTS:	
Government-wide Financial Statements:	
Statement of Net Position	13
Statement of Activities	15
Fund Financial Statements:	
Governmental Funds:	
Balance Sheet	16
Reconciliation of Total Governmental Fund Balances to Net Position of Governmental Activities in the Statement of Net Position	17
Statement of Revenues, Expenditures, and Changes in Fund Balances	18
Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities	19
Proprietary Funds:	
Statement of Net Position	20
Statement of Revenues, Expenses, and Changes in Fund Net Position	21
Statement of Cash Flows	22
Fiduciary Funds:	
Statement of Fiduciary Net Position	23
Statement of Changes in Fiduciary Net Position	24
Notes to Financial Statements	25

# REQUIRED SUPPLEMENTARY INFORMATION

# **Budget and Actual:**

Schedule of Revenues, Expenditures, and Other Financing Sources/Uses – Budget and Actual – General Fund	59
Notes to Required Supplementary Information for Budget	60
Pension:	
Schedule of Proportionate Share of the Net Pension Liability	61
Schedule of Pension Contributions	62
OPEB:	
Schedule of Changes in the Net OPEB Liability	63
Schedules of Net OPER Liability Contributions, and Investment Returns	64



#### INDEPENDENT AUDITORS' REPORT

To the Town Council
Town of Franklin, Massachusetts

# **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the major fund, and the aggregate remaining fund information of the Town of Franklin, Massachusetts, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the Table of Contents.

## Management's Responsibility for the Financial Statements

The Town's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Town's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting



policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the major fund, and the aggregate remaining fund information of the Town of Franklin, Massachusetts, as of June 30, 2020, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

# Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, the Budgetary Comparison for the General Fund, and certain Pension and OPEB schedules be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 17, 2021 on our consideration of the Town's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Town's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with



Government Auditing Standards in considering the Town's internal control over financial reporting and compliance.

Andover, Massachusetts

Melanson

March 17, 2021

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Town of Franklin, Massachusetts (the Town) we offer readers this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2020.

# **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements comprise three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains required supplementary information in addition to the basic financial statements themselves.

#### **Government-Wide Financial Statements**

The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows of resources with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the Town's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities include general government, public safety, education, public works, health and human services, and culture and recreation. The business-type activities include sewer, water and solid waste activities.

# **Fund Financial Statements**

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into three categories: governmental funds, proprietary funds and fiduciary funds.

#### **Governmental Funds**

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

# **Proprietary Funds**

Proprietary fund reporting focuses on the determination of operating income, changes in net position (or cost recovery), financial position, and cash flows. The proprietary fund category includes enterprise funds.

Enterprise funds are used to report activity for which a fee is charged to external users, and must be used when one of the following criteria are met: (1) activity is financed with debt that is secured solely by a pledge of the net revenues from fees and charges, (2) laws or regulations require the activity's costs of providing services be recovered with fees and charges, and (3) the pricing policies of the activity establish fees and charges designed to recover its costs, including capital costs such as depreciation or debt service. The primary focus on these criteria is on fees charged to external users. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements, only in more detail. Specifically, enterprise funds are used to account for sewer, water and solid waste operations. The sewer and water funds are considered to be major funds.

#### **Fiduciary Funds**

Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Town's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

## **Notes to Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

# Required/other supplementary information (other than MD&A)

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

#### **FINANCIAL HIGHLIGHTS**

- As of the close of the current fiscal year, net position in governmental activities was \$82,073,341 a change of \$(6,002,699), and net position in business-type activities was \$57,518,216, a change of \$(23,235).
- As of the close of the current fiscal year, governmental funds reported combined ending fund balances of \$34,113,171, a change of \$777,981 in comparison to the prior year.
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$11,231,583, a change of \$(489,993) in comparison to the prior year.

# **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

The following is a summary of condensed government-wide financial data for the current and prior fiscal years.

INET POSITION (III LITOUSarius)	<b>NET POSITION</b>	(in thousands)
---------------------------------	---------------------	----------------

		Governmental <u>Activities</u>		Business <u>Activit</u>		<u>Total</u>		
		2020	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>	
Current assets Noncurrent assets	\$	40,591 \$ 229,393	37,324 \$ 237,256	19,875 \$ 68,289	11,938 \$ 63,008	60,466 \$ 297,682	49,262 300,264	
Total assets		269,984	274,580	88,164	74,946	358,148	349,526	
Deferred outflows of resources		5,814	9,952	92	80	5,906	10,032	
Current liabilities Noncurrent liabilities		10,210 175,171	7,488 179,064	17,872 12,734	3,813 13,592	28,082 187,905	11,301 192,656	
Total liabilities	_	185,381	186,552	30,606	17,405	215,987	203,957	
Deferred inflows of resources		8,344	9,904	132	80	8,476	9,984	
Net investment in capital assets		168,217	170,475	49,339	49,398	217,556	219,873	
Restricted		14,226	13,501	-	-	14,226	13,501	
Unrestricted	_	(100,370)	(95,900)	8,179	8,143	(92,191)	(87,757)	
Total net position	\$_	82,073 \$	88,076 \$	57,518 \$	57,541 \$	139,591 \$	145,617	

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent fiscal year, total net position was \$139,469,593, a change of \$(6,147,988) in comparison to the prior year.

The largest portion of net position \$217,555,558 reflects our investment in capital assets (e.g., land, buildings, machinery, equipment, and infrastructure), less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position \$14,226,753 represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position is a deficit of \$(92,190,664) primarily resulting from unfunded pension and OPEB liabilities.

#### **CHANGES IN NET POSITION (in thousands)**

		Governmental <u>Activities</u>		Business <u>Activi</u>	,,	<u>Total</u>		
		<u>2020</u>		2019	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Revenues:								
Program revenues:								
Charges for services	\$	6,567	\$	9,685 \$	15,103 \$	14,780 \$	21,670 \$	24,465
Operating grants and								
contributions		53,882		50,272	-	-	53,882	50,272
General revenues:								
Property taxes		80,659		76,989	-	-	80,659	76,989
Excises		5,960		6,136	-	-	5,960	6,136
Penalties, interest, and other								
taxes		300		347	-	-	300	347
Grants and contributions not								
restricted to specific programs		5,582		4,435	-	-	5,582	4,435
Investment income		917		924	28	27	945	951
Miscellaneous		218		201	17	24	235	225
Betterment revenue	_	-	_	<u> </u>	21	22	21	22
Total revenues		154,085		148,989	15,169	14,853	169,254	163,842

(continued)

# (continued)

,		Governmental Activities		Business Activit	′'	Total		
							_	
_		<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>	
Expenses:								
General government		17,104	14,276	-	-	17,104	14,276	
Public safety		15,033	14,953	-	-	15,033	14,953	
Education		109,331	103,431	-	-	109,331	103,431	
Public works		6,644	7,387	-	-	6,644	7,387	
Human services		1,028	1,223	-	-	1,028	1,223	
Culture and recreation		2,566	2,662	-	-	2,566	2,662	
Interest on long-term debt		2,576	2,669	-	-	2,576	2,669	
Intergovernmental		5,806	4,978	-	-	5,806	4,978	
Sewer services		-	-	6,317	5,686	6,317	5,686	
Water services		-	-	6,525	5,747	6,525	5,747	
Sanitation	_	-		2,350	2,253	2,350	2,253	
Total expenses	_	160,088	151,579	15,192	13,686	175,280	165,265	
Change in net position before								
transfers		(6,003)	(2,590)	(23)	1,167	(6,026)	(1,423)	
Change in net position		(6,003)	(2,590)	(23)	1,167	(6,026)	(1,423)	
Net position - beginning of year		88,076	90,666	57,541	56,374	145,617	147,040	
Net position - end of year	\$	82,073 \$	88,076 \$	57,518 \$	57,541	139,591 \$	145,617	

# **Governmental Activities**

Governmental activities for the year resulted in a change in net position of \$(6,002,699). Key elements of this change are as follows:

Depreciation expense in excess of principal debt service	\$	(5,473,746)
Change in pension expense from GASB 68		(707,677)
Change in OPEB expense from GASB 75		(2,013,122)
Capital improvements purchased with current year revenues		1,648,215
Other	_	543,631
Total	\$_	(6,002,699)

# **Business-type activities**

Business-type activities for the year resulted in a change in net position of \$(23,235). Key elements of this change are as follows:

Sewer operations	\$ (279,130)
Water operations	245,467
Solid waste operations	 10,428
Total	\$ (23,235)

## **Financial Analysis of Town's Funds**

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

#### **Governmental Funds**

The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

#### General Fund

The general fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the general fund was \$11,231,583, while total fund balance was \$18,434,990. The unassigned fund balance changed from positive budgetary results of \$2,919,737 (page 59) less free cash that was used for supplemental capital appropriations of \$3,153,579. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to general fund expenditures. Refer to the table below.

				% OI
				General
General Fund	6/30/20	6/30/19	<u>Change</u>	Fund Expenditures*
Unassigned fund balance	\$ 11,231,583	\$ 11,721,576	\$ (489,993)	9.1%
Total fund balance	\$ 18,434,990	\$ 18,415,656	\$ 19,334	14.9%

0/ of

The total fund balance of the general fund changed by \$19,334 during the current fiscal year. Key factors in this change are as follows:

Revenues in excess of budget	\$	793,353
Expenditures and encumbrances less than budget		2,141,384
Use of free cash as a funding source		(3,153,579)
Change in stabilization fund balance		130,459
Other	_	107,717
Total	\$	19,334
	_	

<sup>\*</sup>Expenditure amounts used to calculate the above percentages have been adjusted to exclude the on-behalf payment from the Commonwealth to the Massachusetts Teachers Retirement System of \$8,507,207.

Included in the total general fund balance are the Town's stabilization accounts with the following balances:

		<u>6/30/20</u>		6/30/19		<u>Change</u>
General stabilization	\$	6,450,421	\$	6,209,868	\$	240,553
Budget stabilization		13,000		392,705		(379,705)
Athletic fields stabilization		459,173		302,065		157,108
Fire truck stabilization		312,475		207,612		104,863
Property acquisition stabilization		274,863		267,228		7,635
Traffic signal stabilization	_	4,649	_	4,644	_	5
Total	\$_	7,514,581	\$_	7,384,122	\$_	130,459

#### Non-Major Governmental Funds

The non-major fund balance changed by \$785,557 primarily from timing differences between the receipt and disbursement of grants and permanent financing of capital projects.

#### **Proprietary Funds**

Proprietary funds provide the same type of information found in the business-type activities reported in the government-wide financial statements, but in more detail.

Unrestricted net position of the enterprise funds at the end of the year amounted to \$8,179,343, a change of \$36,001 in comparison to the prior year.

#### **General Fund Budgetary Highlights**

Differences between the original budget and the final amended budget resulted in an overall change in appropriations of \$9,350,255 comprised of \$5,846,676 of prior year encumbrances and articles and \$3,503,579 of various capital items fund by free cash and transfers.

Expenditure turn backs for the year of \$2,141,384 compared to \$1,339,303 in the prior year. This favorable budgetary result is primarily due to a utility cost reduction. Conversely the revenue surplus for the current year was \$793,353 compared to \$2,072,961 in the prior year. Primarily due to less favorable budgetary results from motor vehicle excise collections and license and permit revenue.

### **Capital Asset and Debt Administration**

#### Capital Assets

Total investment in capital assets for governmental and business-type activities at year-end amounted to \$296,967,046 (net of accumulated depreciation). This investment in capital assets includes land, construction in progress, buildings and improvements, machinery and equipment, and infrastructure.

Major capital asset events during the current fiscal year include the following:

- \$4,838,364 for wastewater treatment plant.
- \$833,118 for water system improvements.
- \$296,111 for a new ambulance.

Additional information on capital assets can be found in the Notes to the Financial Statements.

# Credit rating

During the fiscal year, the Town's Standard & Poor's credit rating remained unchanged at AA+.

# Long-term Debt

At the end of the current fiscal year, total bonds and loans outstanding was \$73,907,273, all of which was backed by the full faith and credit of the Town.

Additional information on long-term debt can be found in the Notes to Financial Statements.

#### **Stabilization and Other Accounts**

The Town has made extensive efforts to maintain and increase their stabilization and other account balances. This effort allows the town to reduce future debt requirements and stabilize the Town finances. There have been many different stabilization funds that have been created and used throughout the years based on the Town's needs. The other account balances are set side to prepare the Town for future costs including OPEB and the ability to purchase open space projects. Below is the breakout stabilization and significant other account balances.

<u>Stabilization</u>	
Stabilization	6,450,421
Traffic signal stabilization	4,649
Athletic fields stabilization	459,173
Fire truck stabilization	312,475
Budget stabilization	13,000
Prop aqui proj/fac maint stabilization	274,863
Other accounts Open space acquisition	2,365,135
Sewer lift stations	136,995
Affordable housing trust	979,608
Workers compensation fund	325,252
Unemployment compensation	358,192
Group insurance	
Group insurance	655,197

# **Requests for Information**

This financial report is designed to provide a general overview of the Town of Franklin's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Finance Director's Office
355 East Central Street
Franklin, Massachusetts 02038

# Statement of Net Position June 30, 2020

Assets Current:		Governmental <u>Activities</u>		Business-Type <u>Activities</u>		<u>Total</u>
Cash and short-term investments	\$	23,161,896	\$	7,342,759	Ś	30,504,655
Investments	Ş	15,637,517	Ş	7,342,739	Ą	15,637,517
Receivables, net of allowance for uncollectibles:		13,037,317				13,037,317
Property taxes		709,953		_		709,953
Excises		463,335		_		463,335
User fees		389,727		4,192,024		4,581,751
Intergovernmental		227,387		8,329,398		8,556,785
Betterments		1,172		11,256		12,428
Total Current Assets	•	40,590,987	_	19,875,437	_	60,466,424
Noncurrent:						
Receivables, net of allowance for uncollectibles:						
Property taxes		669,462		-		669,462
Betterments		1,543		43,743		45,286
Capital assets:						
Land and construction in progress		19,377,953		9,807,035		29,184,988
Other capital assets, net of accumulated depreciation		209,343,733	_	58,438,325	_	267,782,058
Total Noncurrent Assets		229,392,691	_	68,289,103	_	297,681,794
Total Assets		269,983,678		88,164,540		358,148,218
Deferred Outflows of Resources						
Related to pensions		5,618,478		89,056		5,707,534
Related to OPEB	_	195,967	_	3,106		199,073
Total Deferred Outflows of Resources		5,814,445		92,162		5,906,607

The accompanying notes are an integral part of these financial statements.

(continued)

# Statement of Net Position June 30, 2020

,		- 11
$\cap$	ntın	ued)

(continuea)	Governmental	Business-Type	
	<u>Activities</u>	<u>Activities</u>	<u>Total</u>
Liabilities			
Current:			
Warrants and accounts payable	2,374,762	1,277,821	3,652,583
Accrued liabilities	1,289,985	138,230	1,428,215
Notes payable	-	14,679,500	14,679,500
Tax refunds payable	235,000	-	235,000
Other current liabilities	2,014,360	-	2,014,360
Current portion of long-term liabilities:			
Bonds and loans payable	4,208,883	1,771,325	5,980,208
Compensated absences	87,386	5,490	92,876
Total Current Liabilities	10,210,376	17,872,366	28,082,742
Noncurrent:			
Bonds and loans payable, net of current portion	57,142,005	10,785,060	67,927,065
Net pension liability	44,487,898	705,154	45,193,052
Net OPEB liability	71,880,336	1,139,337	73,019,673
Compensated absences, net of current portion	1,660,329	104,316	1,764,645
Total Noncurrent Liabilities	175,170,568	12,733,867	187,904,435
Total Liabilities	185,380,944	30,606,233	215,987,177
Deferred Inflows of Resources			
Related to pensions	1,647,387	26,112	1,673,499
Related to OPEB	6,696,361	106,141	6,802,502
Total Deferred Inflows of Resources	8,343,748	132,253	8,476,001
Net Position			
Net investment in capital assets	168,216,685	49,338,873	217,555,558
Restricted for:			
Grants and other statutory restrictions	9,515,374	-	9,515,374
Permanent funds:			
Nonexpendable	503,930	-	503,930
Expendable	4,207,449	-	4,207,449
Unrestricted	(100,370,007)	8,179,343	(92,190,664)
Total Net Position	\$ 82,073,431	\$ 57,518,216	\$ 139,591,647

# Statement of Activities For the Year Ended June 30, 2020

				Progran	ท Revenเ	ıes	Net (Expenses) Revenues and Changes in Net Po					Position
						Operating	-			Business-		
				Charges for		Grants and		Governmental		Type		
	Exp	enses		Services	<u>(</u>	<u>Contributions</u>		<u>Activities</u>		<u>Activities</u>		<u>Total</u>
Governmental Activities	_											
General government		,103,910	\$	337,188	\$	1,919,459	\$	(14,847,263)	\$	-	\$	(14,847,263)
Public safety		,032,517		2,588,281		282,253		(12,161,983)		-		(12,161,983)
Education		.331,448		2,823,135		51,186,207		(55,322,106)		-		(55,322,106)
Public works		643,547		208,461		146,280		(6,288,806)		-		(6,288,806)
Health and human services		,028,004		154,441		196,889		(676,674)		-		(676,674)
Culture and recreation		.565,879		454,960		151,144		(1,959,775)		-		(1,959,775)
Interest on long-term debt		576,431		=		-		(2,576,431)		-		(2,576,431)
Intergovernmental	5,	,806,145	_	-	_		_	(5,806,145)	-	-	_	(5,806,145)
<b>Total Governmental Activities</b>	160,	.087,881		6,566,466		53,882,232		(99,639,183)		-		(99,639,183)
Business-Type Activities												
Sewer services	6,	.317,014		6,005,721		-		-		(311,293)		(311,293)
Water services	6,	.524,628		6,755,520		-		-		230,892		230,892
Solid waste services	2,	,349,787	_	2,341,325		-	_	-	_	(8,462)	_	(8,462)
Total Business-Type Activities	15,	.191,429		15,102,566		-	_	-	_	(88,863)	_	(88,863)
Total	\$ 175,	279,310	\$	21,669,032	\$	53,882,232		(99,639,183)		(88,863)		(99,728,046)
			Ge	neral Revenues								
			Р	roperty taxes				80,659,405		-		80,659,405
			Е	xcises				5,960,063		-		5,960,063
			Р	enalties, interest	and othe	r taxes		300,404		-		300,404
			G	irants and contrib	utions no	ot restricted						
				to specific progra				5,581,982		-		5,581,982
				nvestment income	е			917,092		28,051		945,143
			N	1 iscellaneous				217,538		16,589		234,127
			В	etterment revenu	ne		_	-	_	20,988	_	20,988
			To	tal general revenu	ıes		_	93,636,484	_	65,628	_	93,702,112
				Change in Net P	osition			(6,002,699)		(23,235)		(6,025,934)
			Ne	t Position								
			1	Beginning of year			_	88,076,130	_	57,541,451	_	145,617,581
				End of year			\$_	82,073,431	\$_	57,518,216	\$_	139,591,647

# Governmental Funds Balance Sheet June 30, 2020

Assets		General <u>Fund</u>	,	Total Governmental <u>Funds</u>		
Cash and short-term investments	\$	11,941,399	\$	11,220,497	\$	23,161,896
Investments	Ų	10,231,634	Ų	5,405,883	Y	15,637,517
Receivables:		10,201,001		3, 103,003		13,037,317
Property taxes		1,666,424		-		1,666,424
Excises		891,323		-		891,323
User fees		1,307,967		-		1,307,967
Intergovernmental	_	_	_	227,387	_	227,387
Total Assets	\$_	26,038,747	\$ =	16,853,767	\$ <u>=</u>	42,892,514
Liabilities						
Warrants and accounts payable	\$	2,290,981	\$	83,781	\$	2,374,762
Accrued liabilities		547,120		-		547,120
Tax refunds payable		235,000		-		235,000
Other liabilities	_	922,555	_	1,091,805	_	2,014,360
Total Liabilities		3,995,656		1,175,586		5,171,242
Deferred Inflows of Resources						
Unavailable revenues		3,608,101		-		3,608,101
Fund Balances						
Nonspendable		-		503,930		503,930
Restricted		65,855		15,174,251		15,240,106
Committed		6,299,554		-		6,299,554
Assigned		837,998		-		837,998
Unassigned	_	11,231,583	-		-	11,231,583
Total Fund Balances	_	18,434,990	_	15,678,181	-	34,113,171
Total Liabilities, Deferred Inflows of Resources						
and Fund Balances	\$_	26,038,747	\$ =	16,853,767	\$ <u>=</u>	42,892,514

Reconciliation of Total Governmental Fund Balances to Net Position of Governmental Activities in the Statement of Net Position June 30, 2020

Total governmental fund balances	\$	34,113,171
<ul> <li>Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the governmental funds.</li> </ul>		228,721,686
<ul> <li>Revenues are reported on the accrual basis of accounting and are not deferred until collection.</li> </ul>		1,974,864
<ul> <li>Long-term liabilities, including bonds payable, net pension liability, net OPEB liability are not due and payable in the current period and, therefore, are not reported in the governmental funds:</li> </ul>		
Bonds payable		(61,350,888)
Net pension liability and related deferred outflows and inflows of resources		(40,516,807)
Net OPEB liability and related deferred inflows of resources		(78,380,730)
• Other	_	(2,487,865)
Net position of governmental activities	\$_	82,073,431

# Governmental Funds Statement of Revenues, Expenditures, and Changes in Fund Balances For the Year Ended June 30, 2020

Revenues		General <u>Fund</u>		Nonmajor Governmental <u>Funds</u>		Total Governmental <u>Funds</u>
Property taxes	\$	80,499,586	\$	_	\$	80,499,586
Excises	۲	5,861,862	ڔ	_	ڔ	5,861,862
Penalties, interest and other taxes		273,366		367		273,733
Special assessments		835		-		835
Charges for services		2,629,079		3,135,436		5,764,515
Licenses and permits		1,202,264		-		1,202,264
Intergovernmental		41,378,841		7,245,015		48,623,856
Fines and forfeitures		80,098		3,020		83,118
Contributions		-		444,705		444,705
Investment income		625,570		291,522		917,092
Miscellaneous	_	362,980		680,825		1,043,805
Total Revenues		132,914,481		11,800,890		144,715,371
Expenditures						
Current:						
General government		9,905,386		1,447,157		11,352,543
Public safety		12,381,281		244,768		12,626,049
Education		75,899,901		8,405,839		84,305,740
Public works		4,390,011		51,229		4,441,240
Health and human services		684,333		238,515		922,848
Culture and recreation		1,423,254		96,190		1,519,444
Insurance and benefits		11,474,466		4,810		11,479,276
Debt service:						
Principal		4,117,000		-		4,117,000
Interest		2,663,667		-		2,663,667
Intergovernmental		5,806,145		-		5,806,145
Capital outlay	_	3,264,703	•	1,438,825		4,703,528
Total Expenditures	_	132,010,147		11,927,333		143,937,480
Excess of revenues over expenditures		904,334		(126,443)		777,891
Other Financing Sources (Uses)						
Transfers in		350,000		1,235,000		1,585,000
Transfers out	_	(1,235,000)		(350,000)		(1,585,000)
Total Other Financing Sources (Uses)	_	(885,000)		885,000		
Change in fund balance		19,334		758,557		777,891
Fund Balance, at Beginning of Year	_	18,415,656		14,919,624		33,335,280
Fund Balance, at End of Year	\$_	18,434,990	\$	15,678,181	\$	34,113,171

Reconciliation of the Statement of Revenues, Expenditures, and Changes In Fund Balances of Governmental Funds To the Statement of Activities For the Year Ended June 30, 2020

Net changes in fund balances - total governmental funds	\$	777,891
<ul> <li>Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:</li> </ul>		
Capital outlay		1,648,215
Depreciation		(9,590,746)
<ul> <li>The issuance of long-term debt (e.g., bonds) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds.</li> <li>Neither transaction, however, has any effect on net position:</li> </ul>		
Repayments of debt		4,117,000
Amortization of bond premium		44,883
<ul> <li>Revenues in the Statement of Activities that do not provide current financial resources are fully deferred in the Statement of Revenues, Expenditures, and Changes in Fund Balances. Therefore, the recognition of revenue for various types of accounts receivable (i.e., real estate and personal property, motor vehicle excise, etc.) differ between the two statements. This amount represents the net change in unavailable revenue.</li> </ul>		(140,420)
<ul> <li>Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds:</li> </ul>		
Change in pension expense from GASB 68		(707,677)
Change in OPEB expense from GASB 75		(2,013,122)
Other		(181,076)
Other differences	_	42,353
Change in net position of governmental activities	\$	(6,002,699)

Proprietary Funds
Statement of Net Position
June 30, 2020

Business-Type Activities Enterprise Funds

	_			Enter	orise	Funds		
	· <u>-</u>					Nonmajor		
		Sewer		Water		Solid Waste		
		<u>Fund</u>		<u>Fund</u>		<u>Fund</u>		<u>Total</u>
Assets								
Current:								
Cash and short-term investments	\$	1,862,596	\$	4,702,491	\$	777,672	\$	7,342,759
Receivables, net of allowance for uncollectibles:								
User fees		1,858,066		2,101,151		232,807		4,192,024
Betterments		11,256		-		-		11,256
Intergovernmental receivables	_		_	8,329,398			-	8,329,398
Total Current Assets		3,731,918		15,133,040		1,010,479		19,875,437
Noncurrent:								
Receivables, net of allowance for uncollectibles:								
Betterments		43,743		-		-		43,743
Capital assets:								
Land and construction in progress		466,751		9,293,353		46,931		9,807,035
Other capital assets, net of accumulated								
depreciation	-	10,697,530	_	47,740,795		-	-	58,438,325
Total Noncurrent Assets	_	11,208,024	_	57,034,148		46,931	-	68,289,103
Total Assets		14,939,942		72,167,188		1,057,410		88,164,540
Deferred Outflows of Resources								
Related to pensions		31,995		57,061		-		89,056
Related to OPEB		1,116		1,990		-	_	3,106
Total Deferred Outflows of Resources		33,111		59,051		-		92,162
Liabilities								
Current:								
Warrants and accounts payable		49,019		768,426		460,376		1,277,821
Accrued liabilities		22,652		113,359		2,219		138,230
Notes payable		-		14,679,500		-		14,679,500
Current portion of long-term liabilities:		277.000		4 404 225				4 774 225
Bonds and loans payable		277,000		1,494,325		-		1,771,325
Compensated absences	-	1,862	-	3,341		287	-	5,490
Total Current Liabilities		350,533		17,058,951		462,882		17,872,366
Noncurrent:								
Bonds and loans payable, net of current portion		1,128,000		9,657,060		-		10,785,060
Net pension liability		253,338		451,816		-		705,154
Net OPEB liability		409,325		730,012		-		1,139,337
Compensated absences, net of current portion	_	35,380	-	63,481		5,455		104,316
Total Noncurrent Liabilities	_	1,826,043	_	10,902,369		5,455		12,733,867
Total Liabilities		2,176,576		27,961,320		468,337		30,606,233
Deferred Inflows of Resources								
Related to pensions		9,381		16,731		-		26,112
Related to OPEB	_	38,133	_	68,008		-	-	106,141
Total Deferred Inflows of Resources		47,514		84,739		-		132,253
Net Position								
Net investment in capital assets		9,759,281		39,532,661		46,931		49,338,873
Unrestricted	_	2,989,682	_	4,647,519		542,142	-	8,179,343
Total Net Position	\$_	12,748,963	\$_	44,180,180	\$	589,073	\$	57,518,216

# Proprietary Funds Statement Of Revenues, Expenses And Changes In Fund Net Position For the Year Ended June 30, 2020

Business-Type Activities

	_			Enterpr	ise I	Funds		
	_					Nonmajor		_
		Sewer		Water		Solid Waste		
		<u>Fund</u>		<u>Fund</u>		<u>Fund</u>		<u>Total</u>
Operating Revenues								
Charges for services	\$	6,005,721	\$_	6,755,520	\$	2,341,325	\$	15,102,566
Total Operating Revenues		6,005,721		6,755,520		2,341,325		15,102,566
Operating Expenses								
Salaries and benefits		1,566,018		2,285,089		173,567		4,024,674
Other operating expenses		414,907		1,902,538		2,136,320		4,453,765
Depreciation		447,273		1,839,981		39,900		2,327,154
Intergovernmental assessments	_	3,827,920	_			-	_	3,827,920
Total Operating Expenses	-	6,256,118	_	6,027,608		2,349,787	_	14,633,513
Operating Income (Loss)		(250,397)		727,912		(8,462)		469,053
Nonoperating Revenues (Expenses)								
Investment income		11,175		14,575		2,301		28,051
Miscellaneous revenues		-		-		16,589		16,589
Betterment revenue		20,988		-		-		20,988
Interest expense	_	(60,896)	_	(497,020)		-	-	(557,916)
Total Nonoperating Revenues (Expenses)	-	(28,733)	_	(482,445)		18,890	-	(492,288)
Income (Loss) Before Transfers	-	(279,130)	_	245,467		10,428	_	(23,235)
Change in Net Position		(279,130)		245,467		10,428		(23,235)
Net Position at Beginning of Year	-	13,028,093	_	43,934,713		578,645	_	57,541,451
Net Position at End of Year	\$	12,748,963	\$_	44,180,180	\$	589,073	\$_	57,518,216

## Proprietary Funds Statement of Cash Flows For the Year Ended June 30, 2020

Business-Type Activities Enterprise Funds

	_			Enterp	rise F	unds		
		Sewer <u>Fund</u>		Water <u>Fund</u>		Nonmajor Solid Waste <u>Fund</u>		<u>Total</u>
Cash Flows From Operating Activities Receipts from customers and users Payments to vendors Payments to employees	\$ _	5,590,629 (4,949,598) (392,832)	\$	6,284,420 (1,776,922) (2,232,064)	\$	2,300,589 (1,825,377) (171,189)	\$	14,175,638 (8,551,897) (2,796,085)
Net Cash Provided By Operating Activities		248,199		2,275,434		304,023		2,827,656
Cash Flows From Noncapital Financing Activities Miscellaneous revenues			_		_	16,589	_	16,589
Net Cash Provided By Noncapital Financing Activities		-		-		16,589		16,589
Cash Flows From Capital and Related Financing Activities Acquisition and construction of capital assets Principal payments on bonds and loans Proceeds of notes Interest expense Other non-operating income	_	(515,461) (290,696) - (67,490) 61,577	_	(6,647,412) (1,484,954) 5,250,102 (502,304)	_	- - - -	_	(7,162,873) (1,775,650) 5,250,102 (569,794) 61,577
Net Cash (Used For) Capital and Related Financing Activities		(812,070)		(3,384,568)		-		(4,196,638)
Cash Flows From Investing Activities Investment income		11,175	_	14,575		2,300	_	28,050
Net Change in Cash and Short-Term Investments		(552,696)		(1,094,559)		322,912		(1,324,343)
Cash and Short-Term Investments, Beginning of Year	_	2,415,292	_	5,797,050	_	454,760	_	8,667,102
Cash and Short-Term Investments, End of Year	\$_	1,862,596	\$_	4,702,491	\$_	777,672	\$_	7,342,759
Reconciliation of Operating Income (Loss) to Net Cash Provided by Operating Activities Operating income (loss)	\$	(250,397)	\$	727,912	\$	(8,462)	\$	469,053
Adjustments to reconcile operating income (loss) to net cash provided by operating activities:  Depreciation	Ţ	447,273	Y	1,839,981	Y	39,900	Y	2,327,154
Changes in assets, liabilities, and deferred outflows/inflows: User fees receivable Deferred outflows - related to pensions Deferred outflows - related to OPEB		(415,092) (11,930) (1,116)		(481,799) 3,133 (1,990)		(40,737) - -		(937,628) (8,797) (3,106)
Warrants and accounts payable  Net pension liability  Net OPEB liability  Deferred inflows - related to pensions  Deferred inflows - related to OPEB		22,075 156,124 272,215 6,270 21,276		(329,526) 160,174 318,683 7,399 17,436		311,828 - - - -		4,377 316,298 590,898 13,669 38,712
Other liabilities	_	1,501	-	14,031	_	1,494	_	17,026
Net Cash Provided By Operating Activities	\$_	248,199	\$_	2,275,434	\$_	304,023	\$	2,827,656

# Fiduciary Funds Statement of Fiduciary Net Position June 30, 2020

	Em	ther Post aployment nefits Trust <u>Fund</u>		Private Purpose Trust <u>Funds</u>		Agency <u>Funds</u>
Assets						
Cash and short-term investments Investments:	\$	-	\$	108,300	\$	848,731
External investment pool	6	5,787,251	_		_	
Total Investments	$\epsilon$	5,787,251		-		-
Departmental receivable		-		-		92,441
Other assets		-	_		_	707,673
Total Assets	6	5,787,251		108,300	\$=	1,648,845
Liabilities						
Other liabilities		-	_	-	\$_	1,648,845
Net Position						
Restricted for OPEB purposes Restricted for individual organizations and other	6	5,787,251		-		
governments			_	108,300		
Total Net Position	\$ 6	5,787,251	\$_	108,300		

# Fiduciary Funds Statement of Changes in Fiduciary Net Position For the Year Ended June 30, 2020

		Other Post Employment Benefits Trust Fund	Private Purpose <u>Trust Funds</u>
Additions			
Contributions: Employers	\$	3,407,236	\$ -
Other	Ą		21,250_
Total contributions		3,407,236	21,250
Investment income:			
Interest		-	1,385
Increase in fair value of investments		110,265	
Net investment income		110,265	1,385
Total additions		3,517,501	22,635
Deductions			
Benefit payments to plan members			
beneficiaries and other systems		2,437,236	-
Scholarship payments			17,250
Total deductions		2,437,236	17,250
Net increase		1,080,265	5,385
Net position restricted for OPEB and other purposes			
Beginning of year		5,706,986	102,915
End of year	\$	6,787,251	\$ 108,300

#### Notes to Financial Statements

# 1. Summary of Significant Accounting Policies

The accounting policies of the Town of Franklin (the Town) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

# Reporting Entity

The Town is a municipal corporation governed by an elected Town Council. As required by generally accepted accounting principles, these financial statements present the government and applicable component units for which the government is considered to be financially accountable. In fiscal year 2020, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

#### Government-wide and Fund Financial Statements

Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements. *Governmental activities*, which normally are supported by taxes and intergovernmental revenues, are reported separately from *business-type activities*, which rely to a significant extent on fees and charges for support.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

#### **Fund Financial Statements**

Separate financial statements are provided for governmental funds, proprietary funds and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

#### Measurement Focus, Basis of Accounting, and Financial Statement Presentation

Government-wide Financial Statements

The government-wide financial statements are reported using the *economic resources* measurement focus and the accrual basis of accounting. Revenues are recorded when earned and

expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes and excises.

#### **Fund Financial Statements**

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Town considers property tax revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, certain expenditures such as debt service, claims and judgments, compensated absences, OPEB, and pension are recorded only when payment is due.

The Town reports the following major governmental funds:

• The *General Fund* is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The proprietary fund financial statements are reported using the *economic resources* measurement focus and the *accrual basis of accounting*. Under this method, revenues are recognized when earned and expenses are recorded when liabilities are incurred.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the enterprise fund are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

The Town reports the following major proprietary funds:

- Sewer Fund
- Water Fund

The fiduciary fund financial statements are reported using the *economic resources measurement* focus and the accrual basis of accounting. Under this method, revenues are recognized when earned and expenses are recorded when liabilities are incurred.

The Town reports the following fiduciary funds:

- The *other post-employment benefit trust fund* is used to accumulate resources for health and life insurance benefits for retired employees.
- The *private-purpose trust fund* is used to account for trust arrangements, other than those properly reported in the pension trust fund or permanent fund, under which principal and investment income exclusively benefit individuals, private organizations, or other governments.
- The agency funds account for fiduciary assets held by the Town in a custodial capacity as an agent on behalf of others, such as student activity funds. Agency funds report only assets and liabilities, and therefore, have no measurement focus.

#### Cash and Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Certain special revenue, proprietary, and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits, certificates of deposits, and savings accounts. Generally, a cash and investment pool is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments".

For purpose of the statement of cash flows, the proprietary funds consider investments with original maturities of three months or less to be cash equivalents.

Investments are carried at fair value, except certificates of deposit, which are not market-linked and therefore are reported at cost. Where applicable, fair values are based on quotations from national securities exchanges, except for certain investments that are required to be presented using the net asset value (NAV). The NAV per share is the amount of net assets attributable to each share of capital stock outstanding at the close of the period. Investments measured at the NAV for fair value are not subject to level classification.

State and local statutes place certain limitations on the nature of deposits and investments available. Deposits in any financial institution may not exceed certain levels within the financial institution.

#### **Property Tax Limitations**

Legislation known as "Proposition 2½" has limited the amount of revenue that can be derived from property taxes. The prior fiscal year's tax levy limit is used as a base and cannot increase by

more than 2.5% (excluding new growth), unless an override is voted. The actual fiscal year 2020 tax levy reflected an excess capacity of \$44,017.

#### Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets, are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the Town as assets with an initial individual cost of more than \$15,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings	40
Building improvements	20
Infrastructure	30 - 50
Vehicles	5
Office equipment	5
Computer equipment	5

# **Compensated Absences**

It is the Town's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide, proprietary, and fiduciary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

#### **Long-Term Obligations**

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt, and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type Statement of Net Position.

# Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net position".

#### **Fund Balance**

Generally, fund balance represents the difference between the current assets/deferred outflows and current liabilities/deferred inflows. The Town reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the Town uses the following order to liquidate liabilities: restricted, committed, assigned and unassigned.

#### Net Position

Net position represents the difference between assets/deferred outflows and liabilities/deferred inflows. Net investment in capital assets, consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Town or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

# **Use of Estimates**

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

#### 2. Stewardship, Compliance, and Accountability

#### **Budgetary Information**

The Town Administrator presents, on behalf of the Finance Committee, an operating and capital budget for the proposed expenditures of the fiscal year commencing the following July 1. The budget, as enacted by Town Council, establishes the legal level of control and specifies that certain appropriations are to be funded by particular revenues. The original budget is amended during the fiscal year at Town Council meetings as required by changing conditions.

Departments are limited to the line items as voted. Certain items may exceed the line item budget as approved if it is for an emergency and for the safety of the general public. These items are limited by the Massachusetts General Laws and must be raised in the next year's tax rate. It has been the practice of the town to pay for any of these type of deficiencies by using available funds in the year incurred.

Formal budgetary integration is employed as a management control device during the year for the general fund and proprietary funds. Effective budgetary control is achieved for all other funds through provisions of the Massachusetts General Laws.

At year end, appropriation balances lapse, except for certain unexpended capital items and encumbrances which will be honored during the subsequent year.

## 3. Deposits and Investments

## *Town (Excluding OPEB Trust Fund)*

State statutes (MGL Chapter 44, Section 55) place certain limitation on the nature of deposits and investments available to the Town. Deposits, including demand deposits, money markets, certificates of deposits in any one financial institution, may not exceed 60% of the capital and surplus of such institution unless collateralized by the institution involved. Investments may be made in unconditionally guaranteed U.S. government obligations have maturities of a year or less from the date of purchase, or through repurchase agreements with maturities of no greater than 90 days in which the underlaying securities consists of such obligations. Other allowable investments include certificates of deposits having a maturity date of up to 3 years from the date of purchase, national banks and Massachusetts Municipal Depository Trust (MMDT). MMDT, which is an external investment pool overseen by the Treasurer of the Commonwealth of Massachusetts, meets the criteria established by GASB 79, Certain External Investment Pools and Pool Participants, to report its investments at amortized cost, which approximates the net asset value of 1.00 per share. MMDT has an average maturity of less than 1 year and in not rated or subject to custodial credit risk disclosure. MGL Chapter 44, Section 54 provides additional investment options for certain special revenue, trust and OPEB funds.

#### Custodial Credit Risk - Deposits

Custodial credit risk is the risk that in the event of a bank failure, the Town's deposits may not be returned. The Town's policies related to the custodial credit risk of deposits is that the Treasurer will review the financial institution's financial statements and the background of the Advisor. Further, all securities held by a third-party custodian will be held in the Town's name and tax identification number.

As of June 30, 2020, \$311,119 of the Town's bank balance of \$34,945,838 was exposed to custodial credit risk as uninsured and uncollateralized. Additionally, \$384,860 was on deposit with the Massachusetts Municipal Depository Trust, which is the state investment pool as authorized by Massachusetts General Law, Chapter 29, section 38A.

#### **Investment Summary**

The following is a summary of the Town's investments as of June 30, 2020:

<u>Investment Type</u>		<u>Amount</u>
Certificates of deposits	\$	2,046,481
Market-Linked Certificates of deposits		831,234
Corporate bonds		3,166,608
Corporate equities		904,675
Fixed income mutual funds		227,497
U.S. Treasury and agencies		7,806,462
Other	_	654,560
Total investments	\$_	15,637,517

#### *Custodial Credit Risk – Investments*

The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, the Town will not be able to recover the value of its investment or collateral securities that are in the possession of another party. Per the Town's investment policy, the Treasurer will review the financial institution's financial statements and the background of the Advisor. Further, all securities held by a third-party custodian will be held in the Town's name and tax identification number.

As of June 30, 2020, the Town did not have any investments subject to custodial credit risk exposure as all assets were held in the Town's name.

#### Credit Risk – Investments of Debt Securities

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. For short-term investments that were purchased using surplus revenues, Massachusetts General Law, Chapter 44, Section 55, limits the Town's investments to the top rating issued by at least one nationally recognized statistical rating organization (NRSROs). The Town does not have formal investment policies related to credit risk.

As of June 30, 2020, the credit quality ratings, as rated by Moody's Investors Service, Inc. of the Town's debt securities are as follows:

				Rating as of Year End												
Investment Type		<u>Amount</u>		<u>AAA</u>		<u>A1</u>		<u>A2</u>		<u>A3</u>		AA3		Baa1	Baa2	<u>Unrated</u>
Corporate bonds U.S. Treasury and agencies	\$	3,166,608 7,806,462	\$	367,782 7,806,462	\$	499,887 -	\$	436,034 -	\$	136,482 -	\$	243,299 -	\$	707,611 -	\$ 497,517 -	\$ 277,996 -
Fixed income mutual funds	_	227,497	_	-		-		-				-		-	-	227,497
Total	\$_	11,200,567	\$_	8,174,244	\$	499,887	\$	436,034	\$	136,482	\$	243,299	\$	707,611	\$ 497,517	\$ 505,493

#### Concentration of Credit Risk - Investments

Concentration of credit risk is the risk of loss attributable to the magnitude of the Town's investment in a single issuer. The Town places no limit on the amount the Town may invest in any one issuer. The Town does not have formal investment policies related to concentration of credit risk exposure.

Investments issued or explicitly guaranteed by the U.S. government and investments in mutual funds, external investment pools, and other pooled investments are excluded from concentration credit disclosure.

As of June 30, 2020, the Town does not have investments in any one issuer that exceeded 5% of total investments.

#### Interest Rate Risk – Investments of Debt Securities

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The Town's investment policy states the Town will manage interest rate risk by managing duration in the account.

Information about the sensitivity of the fair values of the Town's investments to market interest rate fluctuations is as follows:

			Investment Maturities (in Years)									
				Less								
Investment Type		<u>Amount</u>		Than 1		<u>1-5</u>		<u>6-10</u>	. =	<u>Unavailable</u>		
Corporate bonds	\$	3,166,608	\$	501,446	\$	2,623,752	\$	41,410	\$	-		
U.S. Treasury and agencies		7,806,462		65,507		5,991,509		1,749,446		-		
Fixed income mutual funds	_	227,497		-		-			_	227,497		
Total	\$	11,200,567	\$	566,953	\$	8,615,261	\$	1,790,856	\$	227,497		

# Foreign Currency Risk – Investments

Foreign currency risk is the risk that changes in foreign exchange rates will adversely affect the fair value of an investment. The Town's policy for foreign currency risk states the Town will not invest in any investment exposed to foreign currency risk.

#### Fair Value

The Town categorizes its fair value measurements within the fair value hierarchy established by Governmental Accounting Standards Board Statement No. 72 Fair Value Measurement and Application (GASB 72).

The hierarchy is based on the valuation inputs used to measure the fair value of the asset and give the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The hierarchy categorizes the inputs to valuation techniques used for fair value measurement into three levels as follows:

- Level 1 inputs that reflect quoted prices (unadjusted) in active markets for identical assets or liabilities that the fund has the ability to access at the measurement date.
- Level 2 inputs other than quoted prices that are observable for an asset or liability either directly or indirectly, including inputs in markets that are not considered to be active. Because

they must often be priced on the basis of transactions involving similar but not identical securities or do not trade with sufficient frequency, certain directly held securities are categorized as level 2.

• Level 3 – unobservable inputs based on the best information available, using assumptions in determining the fair value of investments and derivative instruments.

The net asset value (NAV) per share is the amount of net assets attributable to each share of capital stock outstanding at the close of the period. Investments measured at the NAV for fair value are not subject to level classification.

In instances where inputs used to measure fair value fall into different levels in the fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation.

The Town has the following fair value measurements as of June 30, 2020:

			Fair Value Measurements Using:							
			m	ioted prices in active narkets for ntical assets		Significant observable inputs				
Investment Type		<u>Amount</u>		<u>(Level 1)</u>		(Level 2)				
Investments by fair value level:										
Market-Linked Certificates of deposits	\$	831,234	\$	-	\$	831,234				
Corporate bonds		3,166,608		-	\$	3,166,608				
Corporate equities		904,675		904,675		-				
U.S. Treasury and agencies		7,806,462		2,329,323		5,477,139				
Fixed income mutual funds		227,497		-		227,497				
Other	_	654,560		654,560		-				
Total	\$_	13,591,036								

Equity securities classified as Level 1 are valued using prices quoted in active markets for those securities.

Debt securities classified as Level 2 are valued using either a bid evaluation or a matrix pricing technique. Bid evaluations may include market quotations, yields, maturities, call features, and ratings. Matrix pricing is used to value securities based on the securities relationship to benchmark quote prices. Level 2 debt securities have non-proprietary information that was readily available to market participants, from multiple independent sources, which are known to be actively involved in the market.

#### 4. Investments – OPEB Trust Fund

Generally the Town's OPEB investment policies mirror that of the Town as discussed in the previous note.

The following is a summary of the OPEB Trust Fund's investments as of June 30, 2020:

<u>Investment Type</u>		<u>Amount</u>
External investment pool	\$_	6,787,251

#### **Custodial Credit Risk**

As of June 30, 2020, none of the OPEB Trust Fund's total investments were subject to custodial credit risk exposure as all assets were held in the Town's name.

#### **Concentration of Credit Risk**

As of June 30, 2020, the OPEB Trust Fund does not have an investment in one issuer greater than 5% of total investments.

#### Fair Value

The OPEB Trust Fund has the following fair value measurements as of June 30, 2020:

				Redemption	
		Ur	nfunded	Frequency (If currently	Redemption Notice
Investment Type	<u>Amount</u>	Com	<u>imitments</u>	<u>eligible)</u>	<u>Period</u>
Investments measured at the net asset value (NAV): External investment pools	\$ 6,787,251	\$	-	Monthly	30 Days

#### 5. Property Taxes and Excises Receivable

The Town bills and collects its property taxes on a quarterly basis following the January 1 assessment. The due dates for those quarterly tax billings are August 1, November 1, February 1, and May 1. Property taxes that remain unpaid after the respective due dates are subject to penalties and interest charges.

Based on the Town's experience, most property taxes are collected during the year in which they are assessed. Liening of properties on which taxes remain unpaid generally occurs annually. The Town ultimately has the right to foreclose on all properties where the taxes remain unpaid.

A statewide property tax limitation known as "Proposition 2  $\frac{1}{2}$ " limits the amount of increase in the property tax levy in any fiscal year. Generally, Proposition 2  $\frac{1}{2}$  limits the total levy to an amount not greater than 2  $\frac{1}{2}$ % of the total assessed value of all taxable property within the Town. Secondly, the tax levy cannot increase by more than 2  $\frac{1}{2}$ % of the prior year's levy plus the taxes on property newly added to the tax rolls.

Motor vehicle excise taxes are assessed annually for every motor vehicle and trailer registered in the Commonwealth. The Registry of Motor Vehicles annually calculates the value of all registered motor vehicles for the purpose of excise assessment. The amount of motor vehicle excise tax due is calculated using a fixed rate of \$25 per \$1,000 of value.

Boat excise taxes are assessed annually for all water vessels, including documented boats and ships, used or capable of being used for transportation on water. A boat excise is assessed by the community where the vessel is moored. July 1 is the assessing date for all vessels, and the boat excise due is calculated using a fixed rate of \$10 per \$1,000 of value.

Property taxes and excise receivables at June 30, 2020 consist of the following:

	Gross Amount (fund basis)		Allowance for Doubtful <u>Accounts</u>		Current <u>Portion</u>		Long-Term <u>Portion</u>
Real estate taxes Personal property taxes Tax liens Other	\$ 736,981 156,165 743,847 29,431	\$	(86,085) (123,922) (74,385) (2,617)	\$_	650,896 32,243 - 26,814	\$	- - 669,462 -
Total property taxes	\$ 1,666,424	\$	(287,009)	\$	709,953	\$	669,462
Motor vehicle excise Boat excise	\$ 888,909 2,414	\$	(425,574) (2,414)	\$	463,335 -	•	
Total excises	\$ 891,323	\$_	(427,988)	\$_	463,335		

#### 6. User Fee Receivables

Receivables for user charges at June 30, 2020 consist of the following:

Governmental Funds		Allowance						
		Gross		for Doubtful	Net			
		<u>Amount</u>		<u>Accounts</u>	<u>Amount</u>			
Ambulance	\$_	1,307,967	\$_	(918,240) \$	389,727			

Business-Type Funds		Allowance							
		Gross		for Doubtful		Net			
		<u>Amount</u>	<u>Accounts</u>			<u>Amount</u>			
Sewer	\$	1,937,051	\$	(78,985)	\$	1,858,066			
Water		2,184,405		(83,254)		2,101,151			
Solid Waste	_	265,135		(32,328)		232,807			
Total	\$_	4,386,591	\$	(194,567)	\$_	4,192,024			

#### 7. Intergovernmental Receivables

This balance represents reimbursements requested from Federal and State agencies for expenditures incurred in fiscal 2020.

#### 8. Transfers

The Town reports interfund transfers between various funds. Most transfers result from budgetary or statutory actions, whereby funds are moved to accomplish various expenditure purposes. The following is an analysis of interfund transfers:

Governmental Funds:	<u>Transfers In</u>		]	ransfers Out
General fund	\$ 350,000		\$	1,235,000
Nonmajor Funds:				
Special revenue funds		15,000		350,000
Expendable trust funds	_	1,220,000		-
Subtotal Nonmajor Funds	_	1,235,000		350,000
Total	\$_	1,585,000	\$	1,585,000

Of the transfer into the general fund, \$350,000 was transferred from the special revenue receipts reserved for appropriation ambulance fund. Of the transfer out of the general fund, \$1,220,000 was transferred to the open space acquisition fund.

### 9. Capital Assets

Capital asset activity for the year ended June 30, 2020 was as follows (in thousands):

Governmental Activities		Beginning Balance	<u>Increases</u>	Ī	<u>Decreases</u>		Ending <u>Balance</u>
Capital assets, being depreciated: Buildings and improvements Machinery, equipment, and furnishings Infrastructure	\$	251,961 13,076 89,007	\$ 260 639 91	\$	- (392) -	\$	252,221 13,323 89,098
Total capital assets, being depreciated		354,044	990		(392)		354,642
Less accumulated depreciation for: Buildings and improvements Machinery, equipment, and furnishings Infrastructure	-	(75,056) (8,250) (52,793)	(6,868) (841) (1,882)		- 392 -	•	(81,924) (8,699) (54,675)
Total accumulated depreciation	_	(136,099)	(9,591)		392		(145,298)
Total capital assets, being depreciated, net		217,945	(8,601)		-		209,344
Capital assets, not being depreciated: Land Works of art Construction in progress	-	18,623 96 -	- - 659		- - -		18,623 96 659
Total capital assets, not being depreciated	_	18,719	659				19,378
Governmental activities capital assets, net	\$	236,664	\$ (7,942)	\$		\$	228,722
Business-Type Activities		Beginning <u>Balance</u>	<u>Increases</u>	<u>!</u>	<u>Decreases</u>		Ending <u>Balance</u>
Capital assets, being depreciated: Buildings and improvements Machinery, equipment, and furnishings Infrastructure	\$	306 1,940 113,214	\$ 163 401 1,408	\$	- (28) -	\$	469 2,313 114,622
Total capital assets, being depreciated		115,460	1,972		(28)		117,404
Less accumulated depreciation for: Buildings and improvements Machinery, equipment, and furnishings Infrastructure		(148) (1,366) (55,153)	(7) (127) (2,193)		- 108 (80)		(155) (1,385) (57,426)
Total accumulated depreciation	_	(56,667)	(2,327)		28		(58,966)
Total capital assets, being depreciated, net		58,793	(355)		-		58,438
Capital assets, not being depreciated:  Land  Construction in progress	-	4,136 -	- 5,671		<u>-</u>	-	4,136 5,671
Total capital assets, not being depreciated	-	4,136	5,671				9,807
Business-type activities capital assets, net	\$	62,929	\$ 5,316	\$		\$	68,245

Depreciation expense was charged to functions of the Town as follows (in thousands):

Governmental Activities		
General government	\$	153
Public safety		844
Education		5,196
Public works		2,357
Health and human services		226
Culture and recreation	_	815
Total governmental activities	\$_	9,591
Business-Type Activities		
Sewer	\$	447
Water		1,840
Solid waste	_	40
Total business-type activities	\$_	2,327

#### 10. Deferred Outflows of Resources

Deferred outflows of resources represent the consumption of net position by the Town that is applicable to future reporting periods. Deferred outflows of resources have a positive effect on net position, similar to assets. Deferred outflows of resources related to pensions and OPEB, in accordance with GASB Statements No. 68 and 75, are more fully discussed in the corresponding pension and OPEB notes.

#### 11. Warrants and Accounts Payable

Warrants payable represent 2020 expenditures paid by July 15, 2020. Accounts payable represent additional 2020 expenditures paid after July 15, 2020.

#### 12. Accrued Liabilities

Accrued liabilities represent 2020 expenditures paid in 2021.

### 13. Notes Payable

The Town had the following bond anticipation notes outstanding at June 30, 2020:

<u>Purpose</u>	Interest <u>Rate</u>	Date of <u>Issue</u>	Date of <u>Maturity</u>		Balance at <u>6/30/20</u>
Water treatment plant design	1.33%	5/13/20	5/13/21	\$	758,000
Well 3A	1.33%	5/13/20	5/13/21		342,000
Water Mains	1.33%	5/13/20	5/13/21		1,000,000
MCWT - DW-19-02 - Direct Borrowing	0.00%	1/15/20	12/26/22	_	12,579,500
Total				\$	14,679,500

The following summarizes activity in notes payable during fiscal year 2020:

<u>Purpose</u>		Balance Beginning <u>of Year</u>		New <u>Issues</u>		<u>Reissued</u>	Balance End of <u>Year</u>
Water treatment plant design	\$	758,000	\$	-	\$	(758,000)	\$ -
Well 3A		342,000		-		(342,000)	-
Water treatment plant design		-		-		758,000	758,000
Well 3A		-		-		342,000	342,000
Water Mains		-		1,000,000		-	1,000,000
MCWT - DW-19-02 - Direct Borrowing		-	_	12,579,500	_		12,579,500
Total	\$_	1,100,000	\$	13,579,500	\$_	-	\$ 14,679,500

#### 14. Long-Term Debt

#### **General Obligation Bonds and Loans**

The Town issues general obligation bonds and direct borrowings to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for both governmental and business-type activities. General obligation bonds and direct borrowings currently outstanding are as follows:

					Amount
<b>Governmental Activities</b>		Serial			Outstanding
General Obligation Bonds	Original <u>Issue</u>	Maturities <u>Through</u>	Interest Rate(s) %		as of <u>6/30/20</u>
Public offerings:					
School building repairs	\$ 2,000,000	06/30/22	2.00-4.00%	\$	400,000
General obligation refunding 2002	1,673,500	06/30/22	2.00-4.00%		65,000
General obligation refunding 2003	3,926,500	06/30/22	2.00-4.00%		1,124,000
General obligation refunding 2004	2,325,000	06/30/22	2.00-4.00%		532,000
Keller-Sullivan School	7,300,000	03/15/25	3.25-5.5%		1,819,001
General obligation refunding 2015	3,135,000	03/15/27	2-4%		1,815,000
General obligation refunding 2016	7,310,000	03/01/28	4%		6,395,000
High School construction	43,990,000	06/15/38	4.125-5%		37,340,000
General obligation library bond	9,150,000	05/15/39	3.00% - 5.00%		8,690,000
General obligation municipal purpose	2,443,500	05/15/43	2.50-5.00%	_	2,325,000
Total Governmental Activities				\$_	60,505,001
Business-Type Activities					Amount
<u>Basiliess Type Notivities</u>		Serial			Outstanding
	Original	Maturities	Interest		as of
General Obligation Bonds	<u>Issue</u>	<u>Through</u>	Rate(s) %		<u>6/30/20</u>
Public offerings:					
Water refunding 2004	\$ 2,325,000	06/30/22	2.00 - 4.00%	\$	292,000
Sewer refunding 2004	2,325,000	06/30/22	2.00 - 4.00%		194,000
Sewer refunding 2002	1,673,500	06/30/23	2.00 - 4.00%		71,000
Water refunding 2002	1,673,500	06/30/23	2.00 - 4.00%		160,000
Water mains	3,000,000	03/15/25	4.26%		748,000
Sewer refunding 2015	1,928,000	03/15/27	2.00 - 4.00%		1,140,000
Water refunding 2015	1,857,000	03/15/27	2.00 - 4.00%		1,290,000
Water line replacement	5,000,000	06/15/28	4.00 - 5.00%		2,990,000
Water infrastructure improvements	4,541,500	05/15/33	2.50-5.00%	_	3,875,000
Total public offerings					10,760,000
Loans - Direct Borrowings					
Water treatment facility DW-02-12	\$ 5,889,794	08/01/24	2.50 - 5.25%	_	1,796,385
Total loans - direct borrowings				_	1,796,385
Total Business-Type Activities				\$	12,556,385

#### **Future Debt Service**

The annual payments to retire all general obligation long-term debt outstanding as of June 30, 2020 are as follows:

		Bonds - Public Offerings							
<u>Governmental</u>		<u>Principal</u>		<u>Interest</u>					
2021	\$	4,164,000	\$	2,497,741					
2022		4,230,000		2,314,951					
2023		4,044,000		2,133,221					
2024		3,732,000		1,955,581					
2025		3,640,001		1,798,976					
2026-2030		13,655,000		7,018,303					
2031-2035		13,640,000		3,771,286					
2036-2040		12,980,000		1,775,034					
2040-2043		420,000	_	30,812					
Total	\$_	60,505,001	\$_	23,295,905					

The general funds have been designated as the sources to repay the governmental-type general obligation long-term debt outstanding as of June 30, 2020.

	Bonds Payable					Loans - Direc	t Borr	owings
<b>Business-Type</b>		<u>Principal</u>		Interest		<u>Principal</u>		<u>Interest</u>
2021	\$	1,436,000	\$	436,016	\$	335,325	\$	19,937
2022		1,415,000		373,531		344,906		11,056
2023		1,296,000		319,661		359,277		5,575
2024		1,293,000		264,076		373,648		-
2025		965,000		196,956		383,229		-
2026-2030		3,610,000		491,805		-		-
2031-2033	_	745,000		41,643			_	_
Total	\$	10,760,000	\$	2,123,688	\$	1,796,385	\$	36,568

#### Changes in General Long-Term Liabilities

During the year ended June 30, 2020, the following changes occurred in long-term liabilities (in thousands):

Governmental Activities	ı	Beginning <u>Balance</u>	<u>A</u>	<u>dditions</u>	<u>Re</u>	ductions		Total Balance 6/30/20		Less Current <u>Portion</u>	I	Equals Long-Term Portion 6/30/20
Bonds payable: Public offerings	\$	64,622	\$		\$	(4,117)	\$	60,505	\$	(4,164)	\$	56,341
Unamortized premium	ې -	891	ب _	-	ې _	(4,117)	۶ -	846	٠	(4,104)	٠	801
Subtotal		65,513		-		(4,162)		61,351		(4,209)		57,142
Net pension liability		48,218		-		(3,730)		44,488		-		44,488
Net OPEB liability Compensated absences		68,006 1,566		3,874 181		-		71,880 1,747		- (87)		71,880 1,660
·	-		_		-		-					
Totals	\$_	183,303	\$_	4,055	\$_	(7,892)	\$_	179,466	\$	(4,296)	\$	175,170
	1	Beginning Balance	<u>A</u>	dditions	<u>Re</u>	<u>ductions</u>		Total Balance 6/30/20		Less Current Portion	L	Equals ong-Term Portion 6/30/20
Business-Type Activities Bonds payable:	ı	0 0	<u>A</u>	<u>dditions</u>	<u>Re</u>	ductions		Balance		Current	l	ong-Term Portion
	\$	0 0	<u>A</u> (	dditions -	<u>Re</u> \$	ductions (1,453)	\$	Balance		Current	ا \$	ong-Term Portion
Bonds payable:		<u>Balance</u>		dditions - -			\$	Balance 6/30/20		Current <u>Portion</u>		ong-Term Portion 6/30/20
Bonds payable: Public offerings		<u>Balance</u> 12,213		dditions - - -		(1,453)	\$	Balance 6/30/20 10,760		Current Portion (1,436)		ong-Term Portion 6/30/20 9,324
Bonds payable: Public offerings Loans payable (direct borrowings)		12,213 2,118		dditions - - - 316		(1,453) (322)	\$ -	Balance 6/30/20 10,760 1,796		Current Portion (1,436) (335)		9,324 1,461
Bonds payable: Public offerings Loans payable (direct borrowings) Subtotal Net pension liability Net OPEB liability		12,213 2,118 14,331 389 548		- - -		(1,453) (322) (1,775) -	\$ -	10,760 1,796 12,556 705 1,139		(1,436) (335) (1,771)		9,324 1,461 10,785 705 1,139
Bonds payable: Public offerings Loans payable (direct borrowings) Subtotal Net pension liability		12,213 2,118 14,331 389		- - - 316		(1,453) (322)	\$ -	10,760 1,796 12,556 705		Current Portion (1,436) (335)		9,324 1,461 10,785 705

#### 15. Deferred Inflows of Resources

Deferred inflows of resources are the acquisition of net position by the Town that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities. Deferred inflows of resources related to pension and OPEB will be recognized as expense in future years and is more fully described in the corresponding pension and OPEB notes. *Unavailable revenues* are reported in the governmental funds balance sheet in connection with receivables for which revenues are not considered available to liquidate liabilities of the current year.

#### 16. Governmental Funds - Balances

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

The Town has implemented *GASB Statement No. 54 (GASB 54)*, Fund Balance Reporting and Governmental Fund Type Definitions, which enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying existing governmental fund type definitions.

The following types of fund balances are reported at June 30, 2020:

#### Nonspendable

Represents amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. This fund balance classification includes general fund prepaid expenditures and nonmajor governmental fund reserves for the principal portion of permanent trust funds.

#### Restricted

Represents amounts that are restricted to specific purposes by constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. This fund balance classification includes capital projects funded by grants and bond issuances, various special revenue funds, and the income portion of permanent trust funds.

#### **Committed**

Represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the Town's highest level of decision-making authority (Town Council). This fund balance classification includes general fund non-lapsing capital appropriations approved by Town Council, capital improvement stabilization funds (now reported as part of the general fund per GASB 54), and various special revenue and expendable trust funds.

#### **Assigned**

Represents amounts that are constrained by the Town's intent to use these resources for a specific purpose. This fund balance classification includes general fund encumbrances that have been established by various Town departments for the expenditure of current year budgetary financial resources upon vendor performance in the subsequent budgetary period.

#### Unassigned

Represents amounts that are available to be spent in future periods and general stabilization/capital reserve fund and deficit funds.

### Following is a breakdown of the Town's fund balances at June 30, 2020:

		General <u>Fund</u>	Ć	Nonmajor Governmental <u>Funds</u>	G	Total Governmental <u>Funds</u>
Nonspendable	¢		<b>ب</b>	F02.020	۲.	F02 020
Nonexpendable permanent funds	\$		\$_	503,930	\$_	503,930
Total Nonexpendable		-		503,930		503,930
Restricted						
Reserve for excluded debt		65,855		-		65,855
Special revenue funds:						
Extra curricular athletics		-		512,362		512,362
Transportation		=		851,707		851,707
Pre-kindergarten		-		922,297		922,297
Circuit breaker		-		2,734,705		2,734,705
Sale of real estate receipts reserved		-		1,559,848		1,559,848
Parking meter receipts		-		481,734		481,734
Town use of facilities		-		257,008		257,008
Wetlands protection		-		185,400		185,400
CDBG program income 40B Franklin heights infrastructure		-		105,452 164,000		105,452 164,000
Other		-		1,740,861		1,740,861
Capital projects funds		-		50,290		50,290
Expendable trust funds		_		4,207,449		4,207,449
Insurance reserves		_		1,401,138		1,401,138
Total Restricted		65,855	_	15,174,251	-	15,240,106
		55,555				, ,
Committed		F 240 204				F 240 204
Reserve for continuing resolutions		5,248,394		-		5,248,394
Capital improvement stabilization funds		1,051,160	_	<del>-</del>	-	1,051,160
Total Committed		6,299,554		-		6,299,554
Assigned						
Encumbrances:						
General government		341,983		-		341,983
Public safety		53,849		-		53,849
Education		60,112		-		60,112
Public works		251,818		-		251,818
Culture and recreation		55		-		55
Insurance and benefits		130,181	_		-	130,181
Total Assigned		837,998		-		837,998
Unassigned						
General fund		4,768,162		-		4,768,162
General stabilization fund		6,450,421		-		6,450,421
Budget stabilization fund		13,000	_	-	_	13,000
Total Unassigned		11,231,583	_	-	_	11,231,583
Total Fund Balance	\$	18,434,990	\$_	15,678,181	\$_	34,113,171

#### 17. Norfolk County Retirement System

The Town follows the provisions of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, with respect to the employees' retirement funds.

#### **Plan Description**

Substantially all employees of the Town (except teachers and administrators under contract employed by the School Department) are members of the Norfolk County Retirement System (the System), a cost-sharing, multiple-employer public employee retirement system (PERS). Eligible employees must participate in the System. The pension plan provides pension benefits, deferred allowances, and death and disability benefits. Chapter 32 of the Massachusetts General Laws establishes the authority of the System, contribution percentages and benefits paid. The System Retirement Board does not have the authority to amend benefit provisions. Additional information is disclosed in the System's annual financial reports publicly available from the System located at 480 Neponset Street, Canton, Massachusetts 02021.

#### Participants Contributions

Participants contribute a set percentage of their gross regular compensation annually. Employee contribution percentages are specified in Chapter 32 of the Massachusetts General Laws. The employee's individual contribution percentage is determined by their date of entry into the system. In addition, all employees hired on or after January 1, 1979 contribute an additional 2% on all gross regular compensation over the rate of \$30,000 per year. The percentages are as follows:

Before January 1, 1975	5%
January 1, 1975 - December 31, 1983	7%
January 1, 1984 - June 30, 1996	8%
Beginning July 1, 1996	9%

For those members entering a Massachusetts System on or after April 2, 2012 in Group 1, the contribution rate will be reduced to 6% when at least 30 years of creditable service has been attained.

#### Participant Retirement Benefits

A retirement allowance consists of two parts: an annuity and a pension. A member's accumulated total deductions and a portion of the interest they generate constitute the annuity. The difference between the total retirement allowance and the annuity is the pension. The average retirement benefit is approximately 80-85% pension and 15-20% annuity.

The System provides for retirement allowance benefits up to a maximum of 80% of a member's highest 3-year average annual rate of regular compensation for those hired prior to April 2, 2012 and the highest five-year average annual rate of regular compensation for those first becoming members of the Massachusetts System on or after that date. However, per Chapter 176 of the Acts of 2011, for members who retire on or after April 2, 2012, if in the 5 years of creditable service

immediately preceding retirement, the difference in the annual rate of regular compensation between any 2 consecutive years exceeds 100 percent, the normal yearly amount of the retirement allowance shall be based on the average annual rate of regular compensation received by the member during the period of 5 consecutive years preceding retirement. Benefit payments are based upon a member's age, length of creditable service, level of compensation and group classification.

There are four classes of membership in the retirement system, but one of these classes, Group 3, is made up exclusively of the Massachusetts State Police. The other three classes are as follows:

- Group 1 General employees, including clerical, administrative, technical, and all other employees not otherwise classified.
- Group 2 Certain specified hazardous duty positions.
- Group 4 Police officers, firefighters, and other specified hazardous positions.

A retirement allowance may be received at any age, upon attaining 20 years of service. The plan also provides for retirement at age 55 if the participant was a member prior to January 1, 1978, with no minimum vesting requirements. If the participant was a member on or after January 1, 1978 and a member of Groups 1 or 2, then a retirement allowance may be received if the participant (1) has at least 10 years of creditable service, (2) is age 55, (3) voluntarily left Town employment on or after that date, and (4) left accumulated annuity deductions in the fund. Members of Group 4 have no minimum vesting requirements, however, must be at least age 55. Groups 2 and 4 require that participants perform the duties of the Group position for at least 12 months immediately prior to retirement.

A participant who became a member on or after April 2, 2012 is eligible for a retirement allowance upon 10 years creditable service and reaching ages 60 or 55 for Groups 1 and 2, respectively. Participants in Group 4 must be at least age 55. Groups 2 and 4 require that participants perform the duties of the Group position for at least 12 months immediately prior to retirement.

#### *Methods of Payment*

A member may elect to receive his or her retirement allowance in one of three forms of payment as follows:

- Option A Total annual allowance, payable in monthly installments, commencing at retirement and terminating at the members death.
- Option B A reduced annual allowance, payable in monthly installments, commencing at retirement and terminating at the death of the member, provided however, that if the total amount of the annuity portion received by the member is less than the amount of his or her accumulated deductions, including interest, the difference or balance of his accumulated deductions will be paid in a lump sum to the retiree's beneficiary or beneficiaries of choice.

• Option C – A reduced annual allowance, payable in monthly installments, commencing at retirement. At the death of the retired employee, 2/3 of the allowance is payable to the member's designated beneficiary (who may be the spouse, or former spouse who has not remarried, child, parent, sister, or brother of the employee) for the life of the beneficiary. For members who retired on or after January 12, 1988, if the beneficiary pre-deceases the retiree, the benefit payable increases (or "pops up" to Option A) based on the factor used to determine the Option C benefit at retirement. For members who retired prior to January 12, 1988, if the System has accepted Section 288 of Chapter 194 of the Acts of 1998 and the beneficiary pre-deceases the retiree, the benefit payable "pops up" to Option A in the same fashion. The Option C became available to accidental disability retirees on November 7, 1996.

#### Participant Refunds

Employees who resign from service and who are not eligible to receive a retirement allowance are entitled to request a refund of their accumulated total deductions. Members voluntarily withdrawing with at least 10 years of service or involuntarily withdrawing, receive 100% of the regular interest that has accrued on those accumulated total deductions. Members voluntarily withdrawing with less than 10 years of service get credited interest each year at a rate of 3%.

#### **Employer Contributions**

Employers are required to contribute at actuarially determined rates as accepted by the Public Employee Retirement Administration Commission (PERAC).

The Town's contribution to the System for the year ended June 30, 2020 was \$5,765,354.

#### **Summary of Significant Accounting Policies**

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the System and additions to/deductions from System's fiduciary net position have been determined on the same basis as they are reported by System. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

## Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred (Inflows) of Resources Related to Pensions

At June 30, 2020, the Town reported a liability of \$45,193,052 for its proportionate share of the net pension liability. The net pension liability was measured as of December 31, 2019, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of January 1, 2019. At June 30, 2020, the Town's proportion was 7.6975%, which was an increase of 0.2303% from its proportion measured as of December 31, 2018.

For the year ended June 30, 2020, the Town recognized pension expense of \$7,083,668. In addition, the Town reported deferred outflows of resources and deferred (inflows) of resources related to pensions from the following sources:

		Deferred		Deferred
		Outflows of Resources		(Inflows) of <u>Resources</u>
Differences between expected and actual experience	\$	3,872,218	\$	-
Changes of assumptions		828,935		-
Net difference between projected and actual earnings on pension plan investments Changes in proportion and differences between employer		-		(1,272,871)
contributions and proportionate share of contributions	_	1,006,381	_	(400,628)
Total	\$_	5,707,534	\$	(1,673,499)

Amounts reported as deferred outflows of resources and deferred (inflows) of resources related to pensions will be recognized in pension expense as follows:

2021	\$ 2,144,234
2022	1,265,368
2023	1,732,644
2024	(1,108,211)
Total	\$ 4,034,035

#### **Actuarial Assumptions**

The total pension liability was determined by an actuarial valuation as of January 1, 2020, using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	3.00%

Projected salary increases 3.5% to 5.5%

Investment rate of return 7.75%

Cost of living increases 3% of the first \$18,000 of retirement

Remaining amortization period Till fiscal 2040

Mortality rates were based on the RP-2014 Blue Collar Mortality Table adjusted with Scale MP-2014.

#### **Target Allocations**

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected

future real return range (expected returns, net of pension plan investment expense and inflation) is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

		Long-term
	Target	Expected
	Asset	<b>Real Rate</b>
Asset Class	<u>Allocation</u>	<u>of Return</u>
Domestic equity	30.5%	6.6%
International equities	15.5%	8.0%
Fixed income	20.5%	3.8%
Real estate	9.5%	8.2%
Private equity	10.0%	9.1%
Hedge funds	11.5%	7.2%
Real assets	2.5%	9.9%
Total	100.00%	

#### Discount Rate

The discount rate used to measure the total pension liability as of December 31, 2019 was 7.75%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at contractually required rates, actuarially determined. Under Chapter 32 of the MGL, employers are required to make the necessary contributions such that the pension plan reaches full funding status by 2040. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current active and inactive plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

# Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate The following presents the Town's proportionate share of the System's net pension liability calculated using the discount rate of 7.75%, as well as what the Town's proportionate share of the net pension

using the discount rate of 7.75%, as well as what the Town's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower or one percentage-point higher than the current rate:

	Current	
1%	Discount	1%
Decrease	Rate	Increase
<u>(6.75%)</u>	<u>(7.75%)</u>	<u>(8.75%)</u>
\$ 58,696,927	\$ 45,193,052	\$ 33,718,825

#### **Pension Plan Fiduciary Net Position**

Detailed information about the pension plan's fiduciary net position is available in the separately issued System financial report.

#### 18. Massachusetts Teachers' Retirement System (MTRS)

#### **Plan Description**

The Massachusetts Teachers' Retirement System (MTRS) is a public employee retirement system (PERS) that administers a cost-sharing, multi-employer defined benefit plan, as defined in Governmental Accounting Standards Board (GASB) Statement No. 67, Financial Reporting for Pension Plans. MTRS is managed by the Commonwealth on behalf of municipal teachers and municipal teacher retirees. The Commonwealth is a nonemployer contributor and is responsible for all contributions and future benefit requirements of the MTRS. The MTRS covers certified teachers in cities (except Boston), towns, regional school districts, charter schools, educational collaboratives, and Quincy College. The MTRS is part of the Commonwealth's reporting entity and does not issue a standalone audited financial report.

Management of MTRS is vested in the Massachusetts Teachers' Retirement Board (MTRB), which consists of seven members—two elected by the MTRS members, one who is chosen by the six other MTRB members, the State Treasurer (or their designee), the State Auditor (or their designee), a member appointed by the Governor, and the Commissioner of Education (or their designee), who serves ex-officio as the Chairman of the MTRB.

#### **Benefits Provided**

MTRS provides retirement, disability, survivor, and death benefits to members and their beneficiaries. Massachusetts General Laws (MGL) establishes uniform benefit and contribution requirements for all contributory PERS. These requirements provide for superannuation retirement allowance benefits up to a maximum of 80% of a member's highest 3-year average annual rate of regular compensation. For employees hired after April 1, 2012, retirement allowances are calculated on the basis of the last 5 years or any 5 consecutive years, whichever is greater in terms of compensation. Benefit payments are based upon a member's age, length of creditable service, and group creditable service, and group classification. The authority for amending these provisions rests with the Legislature.

Members become vested after 10 years of creditable service. A superannuation retirement allowance may be received upon the completion of 20 years of creditable service or upon reaching the age of 55 with 10 years of service. Normal retirement for most employees occurs at age 65. Most employees who joined the system after April 1, 2012 cannot retire prior to age 60.

The MTRS' funding policies have been established by Chapter 32 of the MGL. The Legislature has the authority to amend these policies. The annuity portion of the MTRS retirement allowance is funded by employees, who contribute a percentage of their regular compensation. Costs of administering the plan are funded out of plan assets.

#### **Contributions**

Member contributions for MTRS vary depending on the most recent date of membership:

Membership Date	<u>% of Compensation</u>
Prior to 1975	5% of regular compensation
1975 - 1983	7% of regular compensation
1984 to 6/30/1996	8% of regular compensation
7/1/1996 to present	9% of regular compensation
7/1/2001 to present	11% of regular compensation (for teachers hired
	after 7/1/01 and those accepting provisions of
	Chapter 114 of the Acts of 2000)
1979 to present	An additional 2% of regular compensation in
	excess of \$30,000

#### **Actuarial Assumptions**

The total pension liability for the June 30, 2019 measurement date was determined by an actuarial valuation as of January 1, 2019 rolled forward to June 30, 2019. This valuation used the following assumptions:

- (a) 7.25% (changed from 7.35%) investment rate of return, (b) 3.50% interest rate credited to the annuity savings fund and (c) 3.00% cost of living increase on the first \$13,000 per year.
- Salary increases are based on analyses of past experience but range from 4.00% to 7.50% depending on length of service.
- Experience study is dated July 21, 2014 and encompasses the period January 1, 2006 to December 31, 2011, updated to reflect post-retirement mortality through January 1, 2017.
- Mortality rates were as follows:
  - Pre-retirement reflects RP-2014 White Collar Employees table projected generationally with Scale MP-2016 (gender distinct).
  - Post-retirement reflects RP-2014 White Collar Healthy Annuitant table projected generationally with Scale MP-2016 (gender distinct).
  - Disability assumed to be in accordance with RP-2014 White Collar Healthy Annuitant table projected generationally with Scale MP-2016 (gender distinct).

#### **Target Allocations**

Investment assets of the MTRS are with the Pension Reserves Investment Trust (PRIT) Fund. The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future rates of return by the target asset allocation percentage.

Best estimates of geometric rates of return for each major asset class included in the PRIT Fund's target asset allocation as of June 30, 2019 are summarized in the following table:

	Target	Long-Term Expected
Asset Class	Allocation	Real Rate of Return
Global equity	39.00%	4.90%
Portfolio completion strategies	11.00%	3.90%
Core fixed income	15.00%	1.30%
Private equity	13.00%	8.20%
Real estate	10.00%	3.60%
Value added fixed income	8.00%	4.70%
Timber/natural resources	4.00%	4.10%
Total	100.00%	

#### **Discount Rate**

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rates and the Commonwealth's contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rates. Based on those assumptions, the net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

#### Sensitivity Analysis

The following illustrates the sensitivity of the collective net pension liability to changes in the discount rate. In particular, the table presents the MTRS collective net pension liability assuming it was calculated using a single discount rate that is one-percentage-point lower or one-percentage-point higher than the current discount rate (amounts in thousands):

	Current		
1%	Discount		1%
Decrease	Rate		Increase
<u>(6.25%)</u>	<u>(7.25%)</u>		<u>(8.25%)</u>
\$ 31,232,100	\$ 25,214,020	\$	20,062,500

#### Special Funding Situation

The Commonwealth is a nonemployer contributor and is required by statute to make all actuarially determined employer contributions on behalf of the member employers. Therefore, these employers are considered to be in a special funding situation as defined by GASB Statement

No. 68, Accounting and Financial Reporting for Pensions (GASB 68), and the Commonwealth is a nonemployer contributing entity in MTRS. Since the employers do not contribute directly to MTRS, there is no net pension liability to recognize for each employer.

#### **Town Proportions**

In fiscal year 2019 (the most recent measurement period), the Town's proportionate share of the MTRS' collective net pension liability was approximately \$148,576,160 based on a proportionate share of 0.58926%. As required by GASB 68, the Town has recognized its portion of the Commonwealth's contribution of approximately \$8,507,207 as both a revenue and expenditure in the general fund, and its portion of the collective pension expense of approximately \$18,017,438 as both a revenue and expense in the governmental activities.

#### 19. Other Post-Employment Benefits (GASB 74 and GASB 75)

GASB Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans (OPEB), replaces the requirements of Statement No. 43, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans. This applies if a trust fund has been established to fund future OPEB costs. In fiscal year 2010, the Town established a single employer defined benefit OPEB Trust Fund to provide funding for future employee health care costs. The OPEB Trust Fund does not issue a stand-alone financial report.

GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, replaces the requirements of Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions. The Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/expenditures. This Statement identifies the methods and assumptions that are required to be used to project benefit payments, discounted projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service.

All the following OPEB disclosures are based on a measurement date of June 30, 2020.

#### General Information about the OPEB Plan

#### Plan Description

The Town provides post-employment healthcare benefits for retired employees through the Town's plan. The Town provides health insurance coverage through Tufts Health Plan. The benefits, benefit levels, employee contributions, and employer contributions are governed by Chapter 32 of the Massachusetts General Laws.

#### Benefits Provided

The Town provides medical and prescription drug insurance to retirees and their covered dependents. All active employees who retire from the Town and meet the eligibility criteria will receive these benefits.

#### **Funding Policy**

The Town's funding policy includes financing the implicit subsidy on a pay-as-you-go basis, as required by statute. Additional contributions are based on annual budget limitations/authorizations.

#### Plan Membership

At June 30, 2020, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries	
currently receiving benefit payments	643
Active employees	946
Total	1,589

#### Investments

The OPEB trust fund assets consist of investments held by the Pension Reserves Investment Trust.

Rate of return. For the year ended June 30, 2020, the annual money-weighted rate of return on investments, net of investment expense, was not available. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

#### **Actuarial Assumptions and Other Inputs**

The net OPEB liability was determined by an actuarial valuation as of July 1, 2019, using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Investment rate of return Discount rate	7.50%, net of OPEB plan investment expense 7.50%
Healthcare cost trend rates	4.5% for 2020 and future periods
Participation rate	95% of future retiree teachers are assumed to
•	participate in the retiree medical plan, 70% of
	future non-teacher retirees are expected to
	participate in the retiree medical plan, and 75% of
	future retirees are expected to elect life insurance
Funding assumption	In year 2032, the Town will utilize funds
	(approximately \$7 million) that were previously
	utilized for funding the net pension liability to
	fund the net OPEB liability.
Retirees' share of benefit-related costs	32%

Mortality rates were based on the SOA Pub-2010 Public Retirement Plans Mortality Tables specific to the Group, Pre-retirement versus Post, Disabled and Beneficiaries, with Scale MP-2019 improvements until 2025.

#### **Target Allocations**

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the target asset allocation as of June 30, 2020 are summarized in the following table.

	Target	Long-term
	Asset	<b>Expected Real</b>
Asset Class	<u>Allocation</u>	Rate of Return
US equity	13.00%	7.62%
International equities	13.00%	7.80%
Emerging international equities	5.00%	9.31%
Hedged equity	8.00%	6.89%
Core bonds	6.00%	4.37%
Short-term fixed income	2.00%	4.01%
20+ yr. treasury STRIPS	3.00%	3.50%
TIPS	4.00%	4.00%
Value-added fixed income	8.00%	7.58%
Private equity	13.00%	11.15%
Real estate	10.00%	6.43%
Timberland	4.00%	7.00%
Portfolio completion	11.00%	6.76%
Total	100.00%	

#### **Contributions**

In addition to the implicit subsidy contribution, the Town's policy is to contribute the amounts provided annually by the budget.

#### **Discount Rate**

The discount rate used to measure the net OPEB liability was 7.50%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate.

Based on those assumptions, the OPEB plan fiduciary net position was projected to be available to make all projected future benefit payments of current plan members.

#### Net OPEB Liability

The components of the net OPEB liability, measured as of June 30, 2020, were as follows:

Total OPEB liability	\$ 79,806,924
Plan fiduciary net position	 6,787,251
Net OPEB liability	\$ 73,019,673
Plan fiduciary net position as a	
percentage of the total OPEB liability	8.50%

The fiduciary net position has been determined on the same basis used by the OPEB plan. For this purpose, the Plan recognizes benefit payments when due and payable.

#### Changes in the Net OPEB Liability

The following summarizes the changes in the net OPEB liability for the past year:

		Increase (Decrease)								
		Plan								
		Total OPEB Liability <u>(a)</u>	iability Net Position			Net OPEB Liability <u>(a) - (b)</u>				
Balances, beginning of year	\$	74,261,856	\$	5,706,986	\$	68,554,870				
Changes for the year:										
Service cost		2,461,872		-		2,461,872				
Interest		5,659,418		-		5,659,418				
Contributions - employer		-		3,407,236		(3,407,236)				
Net investment income		-		110,265		(110,265)				
Benefit payments		(2,576,222)	,	(2,437,236)		(138,986)				
Net Changes	-	5,545,068	,	1,080,265		4,464,803				
Balances, end of year	\$	79,806,924	\$	6,787,251	\$	73,019,673				

#### Sensitivity of the Net OPEB Liability to Changes in the Discount Rate

The following presents the net OPEB liability, as well as what the net OPEB liability would be if it were calculated using a discount rate that is one percentage-point lower or one percentage-point higher than the current discount rate:

	Current	
1%	Discount	1%
Decrease	Rate	Increase
<u>(6.5%)</u>	<u>(7.5%)</u>	<u>(8.5%)</u>
\$ 84,649,490	\$ 73,019,673	\$ 63,470,718

#### Sensitivity of the Net OPEB Liability to Changes in the Healthcare Cost Trend Rates

The following presents the net OPEB liability, as well as what the net OPEB liability would be if it as calculated using healthcare cost trend rates that are one percentage-point lower or one percentage-point higher than the current healthcare cost trend rates:

	Current	
	Healthcare	
1%	Cost Trend	1%
<u>Decrease</u>	<u>Rates</u>	<u>Increase</u>
\$ 60,615,990	\$ 73,019,673	\$ 88,524,763

## OPEB Expense and Deferred Outflows of Resources and Deferred (Inflows) of Resources Related to OPEB

For the year ended June 30, 2020, the Town recognized an OPEB expense of \$6,258,848. At June 30, 2020, the Town reported deferred (inflows) of resources related to OPEB from the following sources:

	Deferred	Deferred
	Outflows of	(Inflows) of
	Resources	Resources
Difference between expected and actual experience	\$ 199,073	\$ (5,304,575)
capetience	Ų 133,073	<b>γ</b> (3,304,373)
Change in assumptions		(1,497,927)
Total	\$ 199,073	\$ (6,802,502)

Amounts reported as deferred (inflows) of resources related to OPEB will be recognized in OPEB expense as follows:

Year Ended June 30:		
2021	\$	(1,506,046)
2022		(1,437,408)
2023		(1,416,346)
2024		(1,434,520)
2025	_	(809,109)
Total	\$	(6,603,429)

#### 20. Subsequent Events

Management has evaluated subsequent events through March 17,2021, which is the date the financial statements were available to be issued.

#### 21. Commitments and Contingencies

#### COVID-19

The COVID-19 outbreak in the United States (and across the globe) has resulted in economic uncertainties. There is considerable uncertainty around the duration and scope of the economic disruption. The extent of the impact of COVID-19 on our operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on individuals served by the Town, employees, and vendors, all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact our financial condition or results of operations is uncertain.

#### **Outstanding Legal Issues**

On an ongoing basis, there are typically pending legal issues in which the Town is involved. The Town's management is of the opinion that the potential future settlement of these issues would not materially affect its financial statements taken as a whole.

#### **Grants**

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

#### **Encumbrances**

At year-end the Town's general fund has \$837,998 in encumbrances that will be honored in the next fiscal year.

#### 22. New Pronouncements

The Governmental Accounting Standards Board (GASB) has issued Statement No. 84, *Fiduciary Activities*, effective for the Town beginning with its fiscal year ending June 30, 2021. This statement establishes guidance on how to address the categorization of fiduciary activities for financial reporting and how fiduciary activities are to be reported, and may require reclassification of certain funds.

The Governmental Accounting Standards Board (GASB) has issued Statement No. 87, *Leases*, effective for the Town beginning with its fiscal year ending June 30, 2022. This statement establishes new reporting and disclosure requirements, including the recording of various operating leases in the financial statements.

# Required Supplemental Information General Fund Schedule of Revenues and Other Sources, and Expenditures and Other Uses – Budget and Actual For the Year Ended June 30, 2020

	_	Budgeted Amounts					,	Variance with
		Original <u>Budget</u>		Final <u>Budget</u>		Actual <u>Amounts</u>		Final Budget Positive (Negative)
Revenues								
Property taxes	\$	80,342,635	\$	80,342,635	\$	80,499,586	\$	156,951
Motor vehicle excise		4,619,680		4,619,680		4,908,181		288,501
Other excise		1,049,462		1,049,462		953,681		(95,781)
Penalties, interest and other taxes		295,027		295,027		274,201		(20,826)
Charges for services		2,487,919		2,487,919		2,629,079		141,160
Licenses and permits		1,162,044		1,162,044		1,202,264		40,220
Intergovernmental		32,617,853		32,617,853		32,871,634		253,781
Fines and forfeitures		110,516		110,516		80,098		(30,418)
Investment income		350,185		350,185		355,110		4,925
Miscellaneous	_	308,140	_	308,140	_	362,980	_	54,840
Total Revenues		123,343,461		123,343,461		124,136,814		793,353
Expenditures								
General government		10,565,119		10,954,689		10,247,369		707,320
Public safety		12,314,332		12,515,839		12,435,130		80,709
Education		67,417,393		67,513,543		67,452,806		60,737
Public works		4,863,841		4,968,770		4,641,829		326,941
Health and human services		708,270		715,560		684,333		31,227
Culture and recreation		1,620,035		1,620,559		1,423,309		197,250
Employee benefits		12,890,354		12,737,475		12,261,647		475,828
Debt service		6,780,667		6,780,667		6,780,667		-
Intergovernmental		6,067,450		6,067,450		5,806,145		261,305
Capital outlay	_		_	8,513,164	_	8,513,097	_	67
Total Expenditures	_	123,227,461	_	132,387,716	_	130,246,332	_	2,141,384
Excess (Deficiency) of Revenues over Expenditures		116,000		(9,044,255)		(6,109,518)		2,934,737
Other Financing Sources (Uses)								
Transfers in		1,512,000		1,862,000		1,862,000		-
Transfers out		(1,628,000)		(1,818,000)		(1,833,000)		(15,000)
Use of free cash		-		3,153,579		3,153,579		-
Use of prior year committed fund balance (carryforwards)		-		5,199,587		5,199,587		-
Use of prior year assigned fund balance (encumbrances)	_		_	647,089	_	647,089	-	-
Total Other Financing Sources (Uses)	_	(116,000)	_	9,044,255	_	9,029,255	-	(15,000)
Overall Budgetary Excess (Deficiency)	\$_		\$_		\$_	2,919,737	\$	2,919,737

## Notes to the Required Supplemental Information for General Fund Budget

#### **Budgetary Basis**

The general fund final appropriation appearing on the previous page represents the final amended budget after all reserve fund transfers and supplemental appropriations.

#### **Budget/GAAP Reconciliation**

The budgetary data for the general fund is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations of the general fund are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

						Other
General Fund		Revenues		<u>Expenditures</u>	<u>Sc</u>	Financing ources (Uses)
GAAP Basis	\$	132,914,481	\$	132,010,147	\$	(885,000)
Add end-of-year appropriation carryforwards to expenditures		-		5,969,392		-
To record use of free cash		-		-		3,153,579
To record use of PY committed fund balance (carryforwards)		-		-		5,199,587
To record use of PY assigned fund balance (encumbrances)		-		-		647,089
To reverse MTRS on behalf payment		(8,507,207)		(8,507,207)		-
Reclassification of indirect costs		-		1,122,000		1,122,000
Reverse effect of combining stabilization funds with general						
fund per GASB 54		(270,460)		-		140,000
Reclassification of transfers out	_		_	(348,000)		(348,000)
Budgetary Basis	\$_	124,136,814	\$_	130,246,332	\$_	9,029,255

Required Supplementary Information
Schedule of Proportionate Share of the Net Pension Liability

(Unaudited)

#### Norfolk County Retirement System

Fiscal <u>Year</u>	Measurement <u>Date</u>	Proportion of the Net Pension <u>Liability</u>	Proportionate Share of the Net Pension <u>Liability</u>	<u>Co</u>	vered Payroll	Proportionate Share of the Net Pension Liability as a <u>Percentage of Covered Payroll</u>	Plan Fiduciary Net Position Percentage of the Total <u>Pension Liability</u>		
June 30, 2020	December 31, 2019	7.697500%	\$45,193,052	\$	25,204,407	179.31%	64.60%		
June 30, 2019	December 31, 2018	7.467200%	\$48,607,021	\$	23,791,082	204.31%	58.30%		
June 30, 2018	December 31, 2017	7.454200%	\$41,222,050	\$	22,986,553	179.33%	63.50%		
June 30, 2017	December 31, 2016	7.611400%	\$39,733,230	\$	21,380,359	185.84%	61.60%		
June 30, 2016	December 31, 2015	7.611443%	\$41,346,324	\$	20,361,675	203.06%	58.60%		
June 30, 2015	December 31, 2014	7.756292%	\$40,226,086	\$	19,038,422	211.29%	60.10%		

#### Massachusetts Teachers' Retirement System

Fiscal <u>Year</u>	Measurement <u>Date</u>	Proportion of the Net Pension <u>Liability</u>	Sha Ne	portionate are of the t Pension <u>liability</u>	Commonwealth of Massachusetts' Total Proportionate Share of the Net Pension Liability Associated with the Town		Total Net Pension Liability Associated with the <u>Town</u>		Covered <u>Payroll</u>	Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll	Plan Fiduciary Net Position Percentage of the Total Pension Liability
June 30, 2020	June 30, 2019	0.589260%	\$	-	\$	148,576,160	\$	148,576,160	\$ 42,881,322	-	53.95%
June 30, 2019	June 30, 2018	0.575463%	\$	-	\$	136,449,789	\$	136,449,789	\$ 40,413,995	-	54.84%
June 30, 2018	June 30, 2017	0.584000%	\$	-	\$	133,650,583	\$	133,650,583	\$ 39,656,333	-	54.25%
June 30, 2017	June 30, 2016	0.594982%	\$	-	\$	133,025,615	\$	133,025,615	\$ 39,315,863	-	52.73%
June 30, 2016	June 30, 2015	0.591007%	\$	-	\$	121,095,209	\$	121,095,209	\$ 37,463,272	-	55.38%
June 30, 2015	June 30, 2014	0.584174%	\$	-	\$	92,862,306	\$	92,862,306	\$ 35,818,594	-	61.64%

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

Required Supplementary Information Schedule of Pension Contributions

(Unaudited)

#### Norfolk County Retirement System

					ntributions in lation to the						
		A	Actuarially	,	Actuarially	Cont	ribution			Contributions as	
Fiscal	Measurement	Determined			Determined		Deficiency		Covered	a Percentage of	
<u>Year</u>	<u>Date</u>	<u>Cc</u>	ontribution on the second of t	<u>C</u>	ontribution and the second sec	<u>(E)</u>	kcess)		<u>Payroll</u>	Covered Payroll	
June 30, 2020	December 31, 2019	\$	5,765,354	\$	5,765,354	\$	-	\$	25,204,407	22.87%	
June 30, 2019	December 31, 2018	\$	5,223,882	\$	5,223,882	\$	-	\$	23,791,082	21.96%	
June 30, 2018	December 31, 2017	\$	4,771,398	\$	4,771,398	\$	-	\$	22,986,553	20.76%	
June 30, 2017	December 31, 2016	\$	4,351,658	\$	4,351,658	\$ -		\$	21,380,359	20.35%	
June 30, 2016	December 31, 2015	\$	3,947,535	\$	3,947,535	\$	-	\$	20,361,675	19.39%	
June 30, 2015	December 31, 2014	\$	3,661,686	\$	3,661,686	\$	-	\$	19,038,422	19.23%	

#### Massachusetts Teachers' Retirement System

Fiscal <u>Year</u>	Measurement <u>Date</u>	De Co Pi	Actuarially Determined Contribution Provided by Commonwealth		ntributions in lation to the Actuarially etermined ontribution	Def	ribution iciency xcess)	Covered <u>Payroll</u>	Contributions as a Percentage of Covered Payroll		
June 30, 2020	June 30, 2019	\$	8,507,207	\$	8,507,207	\$	-	\$ 42,881,322	19.84%		
June 30, 2019	June 30, 2018	\$	7,566,095	\$	7,566,095	\$	-	\$ 40,413,995	18.72%		
June 30, 2018	June 30, 2017	\$	7,215,402	\$	7,215,402	\$	-	\$ 39,656,333	18.19%		
June 30, 2017	June 30, 2016	\$	6,691,065	\$	6,691,065	\$	-	\$ 39,315,863	17.02%		
June 30, 2016	June 30, 2015	\$	6,039,677	\$	6,039,677	\$	-	\$ 37,463,272	16.12%		
June 30, 2015	June 30, 2014	\$	5,475,922	\$	5,475,922	\$	-	\$ 35,848,594	15.28%		

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

Required Supplementary Information Other Post-Employment Benefits (OPEB) Schedule of Changes in Net OPEB Liability

(Unaudited)

		2020		2019		2018		<u>2017</u>
Total OPEB Liability								
Service cost	\$	2,461,872	\$	2,355,858	\$	2,749,555	\$	2,631,153
Interest		5,659,418		5,960,335		5,560,968		5,151,437
Differences between expected and actual experience		-		(7,641,391)		-		-
Changes of assumptions		-		(2,157,806)		-		-
Benefit payments, including refunds of member contributions	_	(2,576,222)	_	(2,692,152)	_	(2,495,281)	_	(2,387,829)
Net change in total OPEB liability		5,545,068		(4,175,156)		5,815,242		5,394,761
Total OPEB liability - beginning	_	74,261,856	_	78,437,012	_	72,621,770	_	67,227,009
Total OPEB liability - ending (a)		79,806,924		74,261,856		78,437,012		72,621,770
Plan Fiduciary Net Position								
Contributions - employer		3,407,236		3,346,111		3,113,747		3,219,829
Net investment income		110,265		280,311		383,452		521,740
Benefit payments, including refunds of member contributions		(2,437,236)		(2,408,121)		(2,311,621)		(2,387,829)
Other	_	-	_	-	_	(22,867)	_	-
Net change in plan fiduciary net position		1,080,265		1,218,301		1,162,711		1,353,740
Plan fiduciary net position - beginning	_	5,706,986	_	4,488,685	_	3,325,974	_	1,972,234
Plan fiduciary net position - ending (b)	_	6,787,251	_	5,706,986	_	4,488,685	_	3,325,974
Net OPEB liability - ending (a-b)	\$_	73,019,673	\$_	68,554,870	\$	73,948,327	\$	69,295,796

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

See notes to the Town's financial statements for summary of significant actuarial methods and assumptions.

# Required Supplementary Information Other Post-Employment Benefits (OPEB) Schedules of Net OPEB Liability, Contributions, and Investment Returns (GASB 74 and 75)

	naı		

		<u>2020</u>	<u>2019</u>		2018		<u>2017</u>
Schedule of Net OPEB Liability							
Total OPEB liability Plan fiduciary net position	\$	79,806,924 6,787,251	\$ 74,261,856 5,706,986	\$	78,437,012 4,488,685	\$	72,621,770 3,325,974
	-			-		-	
Net OPEB liability	\$_	73,019,673	\$ 68,554,870	\$_	73,948,327	\$ <b>=</b>	69,295,796
Plan fiduciary net position as a percentage of the total OPEB liability		8.50%	7.68%		5.72%		4.58%
Covered employee payroll	\$	64,766,856	\$ 63,608,230	\$	63,608,230	\$	61,457,227
Participating employer net OPEB liability as a percentage of covered employee payroll		112.74%	107.78%		116.26%		112.75%
Schedule of Contributions		<u>2020</u>	<u>2019</u>		2018		2017
Actuarially determined contribution Contributions in relation to the actuarially determined contribution	\$	5,724,334 3,407,236	\$ 5,724,334 3,350,121	\$	5,871,382 3,136,488	\$_	5,618,548 3,219,829
Contribution deficiency	\$_	2,317,098	\$ 2,374,213	\$	2,734,894	\$	2,398,719
Covered employee payroll	\$	64,766,856	\$ 63,608,230	\$	63,608,230	\$	61,457,227
Contributions as a percentage of covered employee payroll		5.26%	5.27%		4.93%		5.24%
Schedule of Investment Returns		<u>2020</u>	<u>2019</u>		<u>2018</u>		<u>2017</u>
Annual money weighted rate of return, net of investment expense		unavailable	unavailable		unavailable		unavailable

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

See notes to the Town's financial statements for summary of significant actuarial methods and assumptions.